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NEWSREAL

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News

RAHB Receives Two Awards from the Canadian Society of Association Executives (CSAE)



On October 20, RAHB's CEO, Carol Ann Burrell, accepted two Awards of Distinction on behalf of RAHB during the Canadian Society of Association Executives (CSAE) conference in Halifax.

An Award of Excellence for RAHB's Bylaw Review Roadmap: A Path to Optimized Governance & Re-Imagined Membership Engagement

and;

An Award of Merit for Reimagining RAHB's 100th Anniversary for a Virtual World.

RAHB is honoured to accept these awards from CSAE. These awards were truly group efforts that included significant contributions from the RAHB

staff, Board of Directors, volunteers and members.

Congratulations, Team RAHB!

For more information about CSAE's Awards of Distinction and to view RAHB's submissions, [please visit this link](#).

RAHB Reconnected - Success, Strategies & Sandwiches



Join us on Tuesday, November 29, 2022, at Collective Arts Brewery in Hamilton, for a “lunch & learn-style event” with renowned speaker [Sunjay Nath](#). Sunjay will be presenting his “10-80-10 Principle”, which is a framework that allows you to increase your performance and results by focusing your energy and efforts on the highest-yielding activities. In this session, you’ll learn to:

1. Save time by focusing on the “right” activities
2. Increase your client base by targeting the proper prospects
3. Learn how to close a higher percentage of deals

Following Sunjay’s presentation, enjoy a freshly prepared lunch from a local Hamilton gem, Bread Bar, along with your choice of a craft beer or cider from Collective Arts Brewery.

Doors open at 10:30 a.m., and the presentation will begin at 11:00 a.m. Lunch and craft beer/cider will be served at 12:30 p.m.

This event is ***COMPLIMENTARY*** for RAHB Members. *Members that register for this event and do not attend without cancelling by Thursday, November 24 at 4:00 p.m. will be charged a \$30+HST “No Show” fee to their RAHB account.

Limited spots are available. The event is already OVER 50% sold out! Register today!

To register, please click [HERE](#), select your sandwich option and then **ADD TO CART**.

From the top menu, click Login. You will be redirected to the same login screen used for RAHB's Matrix MLS® System. Please sign in with your Matrix ID and password. Once logged in you will be redirected back to the Realty Shoppe store homepage to complete your event registration.

You can now click the Cart icon from the top menu and proceed to checkout on the next page. You will receive an email confirmation upon successful registration.

Enjoy this great opportunity to learn and network with fellow RAHB REALTORS®.

Questions? Contact Alex Hill, RAHB’s Education & Events Coordinator, by email at alexh@rahb.ca.

RAHB on Parliament Hill



Last week, President Lou Piriano, President-Elect Nic von Bredow, and RAHB's Manager of Communications & External Relations, Crystal Henderson, travelled to Ottawa for CREA's Political Action Days conference.

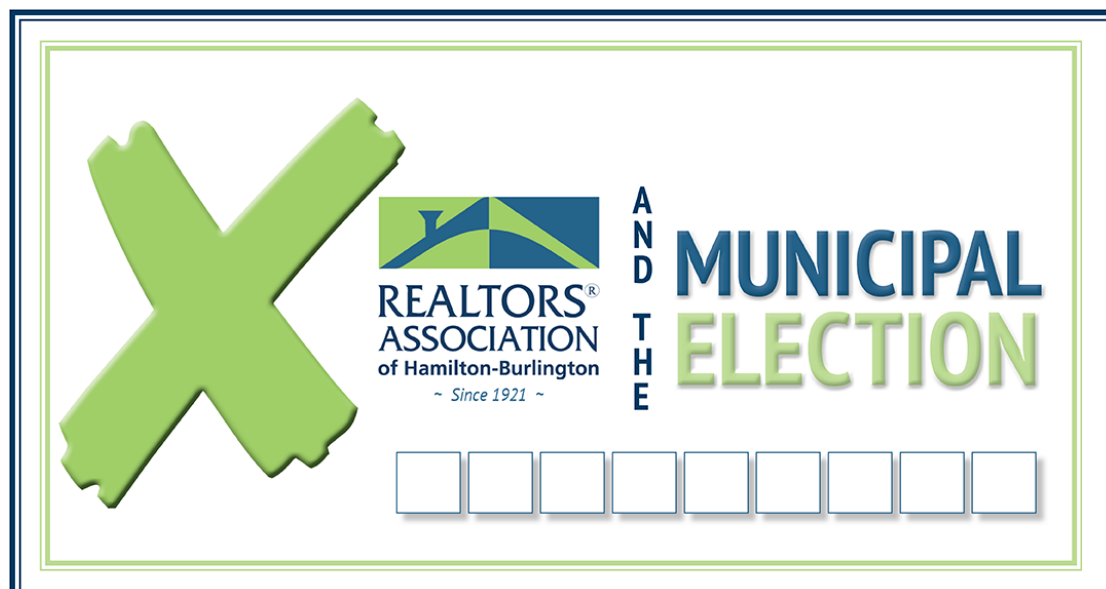
CREA's PAC Days included greetings from the Minister of Housing and Diversity and Inclusion, MP panels, an economic update, media panels, and plenty more. RAHB's GR Team was also named the runner-up for the Outstanding PAC Team Awards in the large board category.

RAHB also met with three MPs on Parliament Hill, including MP Pam Damoff, MP Dan Muys and MP Lisa Hepfner, to propose two housing asks aimed at boosting supply:

- Establishing a permanent National Housing Roundtable, and;
- Leveraging infrastructure funding through bilateral agreements between Canada and provinces and territories.

For more info on each issue, [click here](#).

RAHB & the Municipal Election



The results are in for the 2022 Municipal Election. Congratulations are in order for the candidates that won in RAHB's surrounding areas.

To view the winning candidates, click the button below.

[View the 2022 Municipal Elected Candidates](#)

REALTORS Care® Week - Volunteers Wanted!



REALTORS Care® Week



Spots are still available!

Sign up today to be a part of the change and participate in this year's REALTORS Care® Week. This one-week initiative aims to support housing and shelter-related charities across Canada, resulting in an impact on these organizations long after the week concludes.

We are so excited to have the following opportunities available for our members:

Tuesday, November 15, 2022

RAHB's Habitat for Humanity Build Day

Location: Hamilton, ON (volunteers will be sent the exact location in advance)

We have 15 available volunteer slots on Tuesday, November 15, 2022, from 8:30 a.m. to 4:00 p.m. Kindly note that all volunteers must complete a virtual safety training webinar in advance of the build day. Safety equipment will be provided for your shift; however, should you own steel-toe boots, feel free to bring your own.

No construction experience is necessary - only a great attitude!

Deadline to register: Tuesday, November 1, 2022

Thursday, November 17, 2022

Good Shepherd

155 Cannon St East, Hamilton ON

Available shifts:

9:00 a.m. - 12:00 p.m.

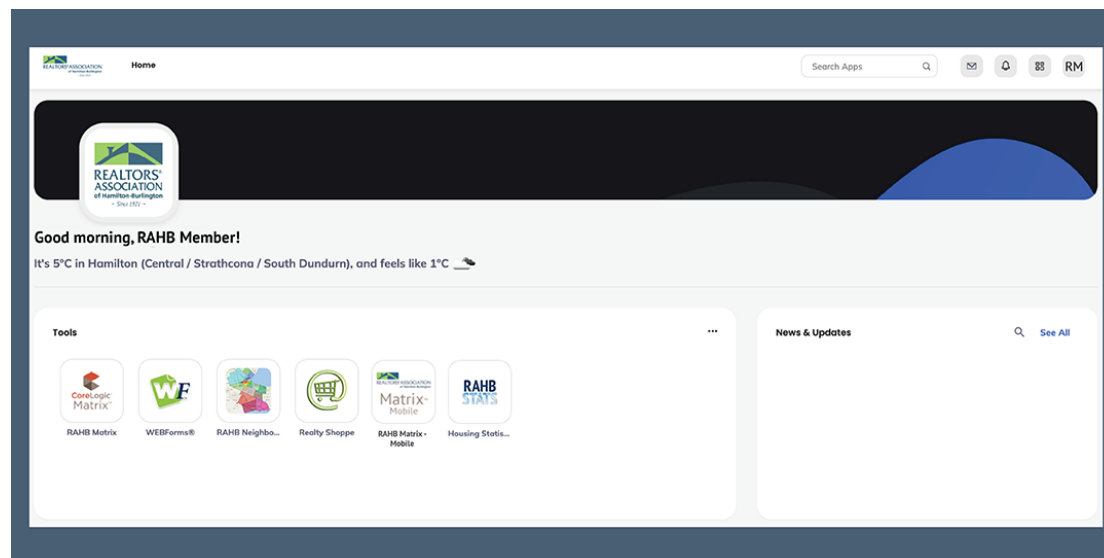
1:00 p.m. - 4:00 p.m.

Volunteers will donate their time at The Venture Centre, which houses their food bank and warehouse. Duties will vary from re-stocking produce, assisting in housewares/clothing, donation sorting or checkout. We will send full details, including the volunteer dress code, before your shift.

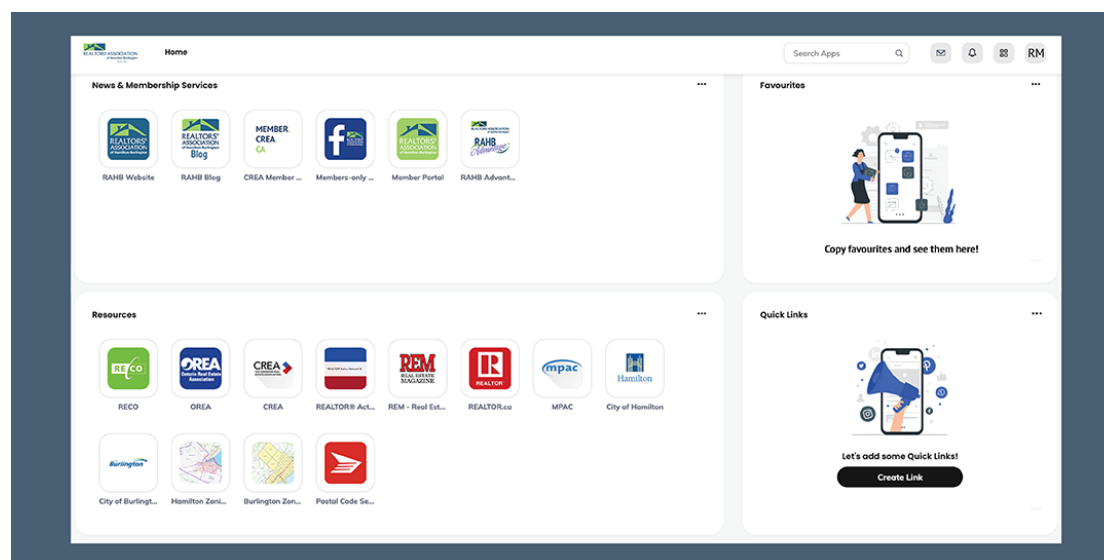
[Register Now!](#)

New RAHB Dashboard coming November 1, 2022

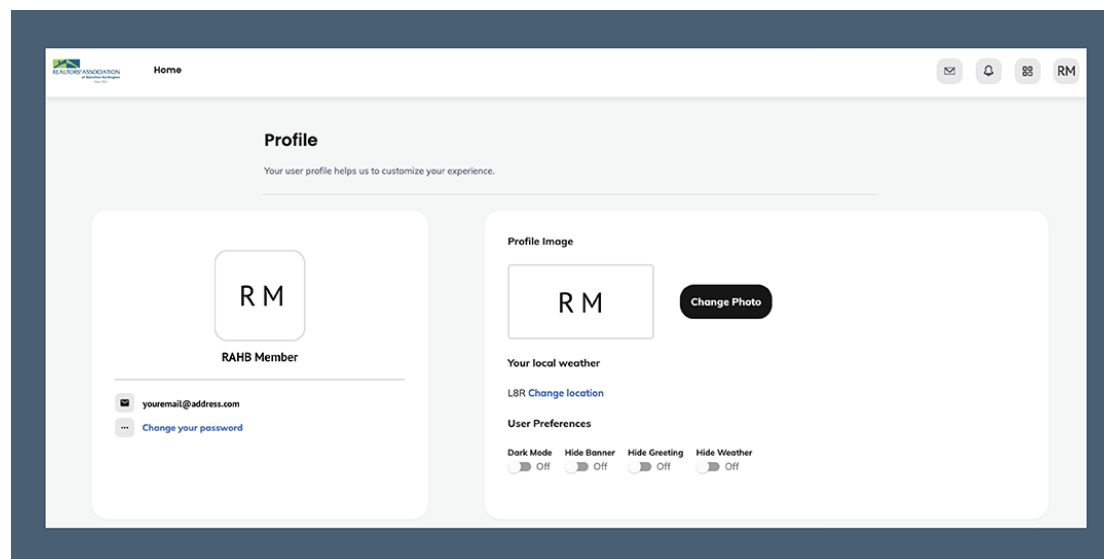
RAHB is pleased to announce the upcoming launch of a brand new Clarity Dashboard! We think you'll love the fresh new look and the customization options to enhance your user experience.



The transition will begin at 10 p.m. on Tuesday, November 1 and will take approximately 1 hour to complete. As a result, the dashboard, and all applications, including Matrix, will be unavailable during this time. *Note: You may need to refresh your browser to see the new dashboard once the launch is complete.



The new dashboard will feature a *Favourites* section for the applications you use most often. In the *Quick Links* section, you can add links to external websites you frequently visit, such as your Brokerage website. There's also a search bar at the top of the page to find and automatically launch various applications.



For the first time, you will be able to customize your dashboard! For example, you can set it to dark mode; hide the banner, weather or greeting; and update your profile photo and password.

For questions or concerns, please get in touch with support@rahb.ca.

Save the Date: RAHB Winter Wonders



Members in Motion Report



Check out this resource to see RAHB's newest members, transfers, and deletions. To review the report from the last seven days, click here:

[Review Members in Motion Report](#)

RAHB Rendezvous



Check the "RAHB Rendezvous" section of NewsReal each week to see what RAHB is up to! To view more information about our upcoming webinars, please view our "Education Roundup" section below.

Upcoming Events, Professional Development and Meetings:

- Wednesday, November 2: Broker of Record Meeting begins at 9:00 a.m.
- Thursday, November 3: Board of Directors Meeting begins at 9:00 a.m.
- Wednesday, November 9: New Member Orientation begins at 10:00 a.m.
- Monday, November 14 - Friday, November 18: REALTORS Care® Week
- Wednesday, November 16: New Member Matrix Training from 10:00 a.m. to 11:00 a.m.
- Tuesday, November 29: **RAHB Reconnected: Sandwiches & Strategies** doors open at 10:30 a.m.

- Wednesday, November 30: Governance and Bylaw Meeting begins at 9:00 a.m.
- Wednesday, November 30: [Residential Tenancies Act Webinar with Joe Hoffer](#) from 10:00 a.m. to 11:00 a.m.

*Committee members should consult their RAHB staff liaison for meeting schedule changes.

Education Roundup



Residential Tenancies Act

with **Joe Hoffer**

Wednesday, November 30
10 a.m. – 11 a.m.
\$45

2022 SPONSORS

CTBx GeoWarehouse The Listings Lab CREA souqh Stewart

Register Today for this Virtual Session!

This Webinar will provide a summary of basic rules to be followed to ensure compliance with landlord-tenant laws while avoiding liability between purchasers and sellers of residential rental properties and is accompanied by separate materials for REALTORS® and their clients to be used for reference when buying, selling or operating multi-res properties.

About Joe Hoffer: Joe Hoffer is a lawyer with over 30 years of experience advising REALTORS®, agents, owners and investors about best practices and risk avoidance when it comes to the business of transacting multi-res properties.

[Register Now!](#)

More Homes Built Faster Act, 2022

The Ford Government introduced the **More Homes Built Faster Act, 2022** ("MHBFA") - their third housing supply bill in the last 5 years.

This is the second major pro-housing announcement of 2022 under Premier Doug Ford, and Ontario is on-track to becoming one of the most pro-housing jurisdictions in Canada.

The MHBFA includes five major REALTOR® recommendations including:

- Enabling and expediting additional residential units in existing residential areas
- As-of right zoning for higher density around transit
- Limiting the influence of NIMBY groups by preventing third-party appeals for all planning matters
- Consulting potential Rent-To-Own arrangements

- Making available at least 4 surplus government-owned properties as pilots for attainable housing
- A policy review of Ontario's growth plan to create 1.5 million homes
- Providing a tiered discount on Development Charges for purpose-built rental units, as well as a Development Charge and Community Benefits Charge exemption for affordable housing and inclusionary zoning units

While this new legislation is a progressive step toward tackling Ontario's housing crisis, more can be done. Along with OREA, RAHB will push for a beneficial ownership registry, a reduction of the Land Transfer Tax for homebuyers, and the conversion of commercial real estate into residential homes.

City of Hamilton Rental Housing Protection Policy Review

The City of Hamilton is undergoing a Rental Conversion and Demolition Policy Review and is looking for feedback. Review the proposed changes and provide feedback through the City's survey.

Please provide feedback by November 4, 2022.

[Complete the Survey Here](#)

News

[Could rising interest rates crash Canada's housing market?](#) - Canadian Mortgage Professional

[Recession or a coming financial crisis? Economists say the difference is vast](#) - CBC News

[60% of Canadians Plan to Resume Home-Buying Plans in the "Near Future"](#) - Storeys

[Former Ontario NDP leader Andrea Horwath elected mayor of Hamilton after tight race](#) - CBC Hamilton

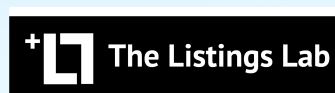
[You can't tax your way out of a housing supply deficit](#) - The Hill Times

[REALTORS® raise \\$35,000+ for Habitat for Humanity](#) - REM (Real Estate Magazine)



Check out the local businesses offering discounts and special deals to RAHB members - just click the RAHB Advantage icon on your dashboard at my.rahb.ca or [click here](#).

RAHB 2022 SPONSORS



REALTORS® Association of Hamilton-Burlington

Our mailing address is:

505 York Blvd, Hamilton, Ontario, L8R 3K4

Empowering RAHB REALTORS® to Succeed.

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