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LAST CHANCE: Economic Update & Market Stats Overview



RAHB's Virtual Economic Update & Market Stats Overview is tomorrow! Join us online on Thursday, October 13, 2022, at 10:00 a.m. for an interactive discussion on the economy and our local housing market.

At this meeting, you'll hear from **Professor Marvin Ryder from McMaster University** as he remarks on the current state of the local, provincial and national economy and what's in store for our future. Finally, Professor Ryder will wrap up with a Q&A period, so come prepared with your questions!

In addition, Ann-Marie Lurie, Chief Economist at the Calgary Real Estate Board, will take us through RAHB's new Housing Statistics portal by highlighting all the new functions and features. Learn how to use RAHB's new monthly analysis packages and customizable reporting tools to stand out in the market.

Please register by clicking the link below.

Register Now!

Happy 3rd Anniversary, Carol Ann Burrell!



On Friday, October 7th, RAHB's CEO Carol Ann Burrell celebrated her third anniversary with RAHB. Please continue to read congratulations from RAHB's President, Lou Piriano.

On behalf of the Board of Directors at the REALTORS® Association of Hamilton-Burlington, I am pleased to congratulate RAHB's Chief Executive Officer, Carol Ann Burrell, on her third anniversary leading the association.

Carol Ann joined RAHB from outside the real estate profession and has not missed a beat. Her extensive not-for-profit background and experience in change management have been instrumental in various initiatives throughout her tenure, as well as ensuring seamless operations transitioning staff to work remotely during the pandemic. In addition, two noteworthy milestones include the year-long celebration of RAHB's 100th Anniversary and executing RAHB's complete Bylaw Review to optimize the association's governance and re-imagine our membership engagement.

Added to this is hearing from seasoned CEOs of other boards and associations who have given unsolicited compliments to RAHB on a brilliant job done, and who are looking to Carol Ann for her opinions about the future direction of organized real estate. The icing on the cake for members, RAHB, and the sector in general, are the renewed collaborations and explorations among peers from boards and associations across Canada.

Congratulations, Carol Ann!

-Lou Piriano, RAHB President

RAHB & the Municipal Election



The municipal election is less than two weeks away! Check out RAHB's 2022 Municipal Election page on www.rahb.ca, which features voter resources and info for all-candidates meetings throughout our jurisdiction. Coming up:

October 12: Haldimand Mayoral Candidates Debate

October 24: Election Day

Missed the previous Mayoral Candidate Debates? Click the links below to watch recordings of the debates:

- Grimsby Chamber of Commerce All Candidates Night
- Cable 14 Hamilton Mayoral Debate
- Burlington Mayoral Candidates Meeting

For more information and to register for events, visit RAHB's Municipal Election page by clicking the button below.

View our 2022 Municipal Election Page

Snap a Photo of the HamiltoNEXT Billboards for a Chance to Win!



HamiltoNEXT #FrameOurFuture billboards and transit shelter ads are all around the City of Hamilton! So if you see one in your travels, snap a photo, or better yet, a selfie and win a pair of TiCats tickets for their last home game of the season on October 21! Oskee Wee Wee!

Here's how to enter:

- Follow @RAHBNews and @hamiltonextca on Instagram
- Take your selfie with the HamiltoNEXT #FrameOurFuture Billboard or Transit Shelter Ad
- Post your selfie, tag @RAHBNews and @hamiltonextca, and use the hashtag #FrameOurFuture

Open to Members of RAHB, WE HBA or HHCA - Contest closes on October 19, 2022. The winner will be chosen at random - Good luck!

RAHB President Lou Piriano on Cable 14





This morning, RAHB President Lou Piriano was live on set with Cable 14. Mike Fortune, host of the Hamilton Network, and Lou discussed the current market trends and the importance of using a local REALTOR®. Tune into Cable 14 to catch the full interview.

Register Now for the RENE Certification Course



Register today and start strengthening your negotiation skills with the Real Estate Negotiation Expert (RENE) course designed for real estate professionals!

Click the button to register today.

Register Now!

RAHB's New Housing Statistics Portal Is Officially Live!

Click on the Housing Statistics icon on the RAHB Dashboard at my.rahb.ca. Once you log in with your MLS® ID and Password, you will find Monthly Analysis Reports, Summary Packages and Infographics, a Property Location and Property Type Comparison Tool and a Data Request widget to receive a custom report by email. Monthly Analysis Reports on the portal will be updated on the first business day of each month.



Each of the reports, packages and infographics are available by region (Hamilton, Burlington, Haldimand and Niagara North) and are available in several file types, including PDF, Excel and image files. Choose your own market stats adventure by saving and sharing the infographics with your clients on your website or social media, or build your report, download the data and customize it for your brand!



RAHB Statistics Portal



Monthly Analysis Reports

Packages and InfoGraphics

Property Location Comparison





Property Type Comparison

Data Request

The September 2022 Analysis Reports are available on our website for easy viewing. Click the button below to view them.

View September 2022 Statistics

Save the Date: RAHB Unscripted



Mark your calendar! We are excited to bring you a new event concept: RAHB Unscripted. On Tuesday, November 29th, join us at Collective Arts Brewery in Hamilton for a unique and interactive member event to explore new ways to energize and fuel your business. Stay tuned for details!

Members in Motion Report



Check out this resource to see RAHB's newest members, transfers, and deletions. To review the report from the last seven days, click here:

RAHB Rendezvous



Check the "RAHB Rendezvous" section of NewsReal each week to see what RAHB is up to! To view more information about our upcoming webinars, please view our "Education Roundup" section below.

Upcoming Events, Professional Development and Meetings:

- Wednesday, October 12: Haldimand Mayoral Candidates Debate from 6:00 p.m. to 9:00 p.m.
- Thursday, October 13: Economic Update & Market Stats Overview from 10:00 a.m. to 11:30 a.m.
- Wednesday, October 19: **Grow Houses** with Andrew McCarthy from 10:00 a.m. to 12:00 p.m.
- Thursday, October 20: MLS® Committee Meeting begins at 9:30 a.m.
- Monday, October 24: Municipal Election Day
- Tuesday, October 25: Member Engagement Committee Meeting begins at 2:00 p.m.
- Wednesday, October 26: GeoWarehouse® Tips & Tricks with Theresa Corindia from 10:00 a.m. to 11:30 a.m.

*Committee members should consult their RAHB staff liaison for meeting schedule changes.

Education Roundup





Register Now!

Check Out These Items from the RAHB Realty Shoppe!



Shop REALTOR® shirts!

Shop Calendar Magnets!

News

Real estate observers see rocky road ahead - The Globe and Mail Hamilton home sales down 41 per cent from last September: RAHB - Global News

Canadian Home Prices Could Drop 20% as Economy Sours: Economists - Storeys

Hamilton home sales in September lowest in a decade, RAHB says - The Hamilton Spectator

Canada's labour shortage and the impact on affordable housing - Real Estate Magazine

Income of \$167,000 needed to buy average Hamilton home: Ratehub.ca - The Hamilton Spectator



Check out the local businesses offering discounts and special deals to RAHB members - just click the RAHB Advantage icon on your dashboard at my.rahb.ca or click here.

RAHB 2022 SPONSORS







REALTORS® Association of Hamilton-Burlington

Our mailing address is: 505 York Blvd, Hamilton, Ontario, L8R 3K4

Empowering RAHB REALTORS $^{\!\mathbb{R}}$ to Succeed.

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