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NEWSREAL

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Register for RAHB's 2nd Annual Walk-a-Thon by September 16th to Receive your T-Shirt!



It's not too late to register! Join us and walk for our 2nd annual walk-a-thon in support of Habitat for Humanity Canada. **Register by end of the day on September 16, 2022, to receive your walk-a-thon t-shirt in your preferred size!**

- Visit our registration page by clicking below *
- Form or join an existing team
- Start sharing the link to the donation page with your friends and family to support a fantastic cause!
- Remember to tag us in any photos you post with @RAHBNews and use our walk-a-thon hashtag #TakingtheRAHBRoute

*If you are a returning walker from last year, you can use the same login credentials you created previously.

Register Now!

No time to walk? Please donate to help us meet our goal of \$50,000!

Donate Now!

Questions? Contact Alex Hill at alexh@rahb.ca.

Register Now: HamiltoNEXT Mayoral Candidates Meeting and Breakfast

REGISTRATION NOW OPEN





HamiltoNEXT

Mayoral Candidates Meeting

Tuesday, September 27

7:30 a.m. | Registration & Breakfast

8:00 a.m. | Program Begins

Carmen's Banquet Centre
1520 Stone Church Rd. E.,
Hamilton Ontario

Contact HamiltoNext.ca for more information



RAHB and our partners at **HamiltoNEXT** invite you to join us for our **Mayoral Candidates Debate & Breakfast** as we **#FrameOurFuture**.

Mayoral candidates **Keanin Loomis**, **Bob Bratina**, and **Andrea Horwath** will join us on Tuesday, September 27, from 7:30 a.m. to 9:15 a.m. at Carmen's Banquet Centre to answer **"What's NEXT?"** for Hamilton. We'll ask each candidate about their plans for job creation, public and private investment, infrastructure, transportation, housing, and so much more!

Limited seating is still available. Don't miss out on the chance to mingle with fellow members and our community partners.



[Register Now!](#)

"Holding Offers" Member Focus Group with CMHC

Anthony Passarelli, Senior Analyst at the Canada Mortgage and Housing Corporation (CMHC), recently concluded a research study regarding the prevalence of the "holding offers" listing strategy in the RAHB market area and its potential influence on list and sale prices.

RAHB has coordinated two upcoming member focus groups with Anthony to review his findings and allow members to provide feedback before the official publication date later this year. The following dates and times are available to choose from:

- **Monday, September 19 at 10:00 a.m. (LIMITED SPOTS OPEN), or**
- **Thursday, September 22 at 10:00 a.m.**

The focus group session will be approximately 45 minutes and will take place in RAHB's Board Room at 505 York Blvd. in Hamilton. If you're interested in participating, please click the button below to sign up.

[Sign-up Now!](#)

For more info, contact Crystal Henderson at crystalh@rahb.ca.

RAHB Market Statistics



Raise your hand if you like market stats. 🙋

Okay, now that everyone's hands are up, we have some big news to share!

RAHB is thrilled to be launching a new experience for all your statistical needs, and we are hosting them in one convenient location. In partnership with Ann-Marie Lurie, Chief Economist at the Calgary Real Estate Board, and with the assistance of a focus group of RAHB members, we are excited to launch this new tool at the beginning of next month. Our re-designed stats packages will feature the following:

- Monthly market analysis for each region
- Ready-to-share infographics
- A customizable self-serve data table to easily compare property types and locations
- And so much more!

Thank you to the following members for participating in the focus group: Michael Domenichetti, Rob Landry, Dave Nichols, John Papaloni, David Ranisav, Jen Robertson, Michelle Sivbarran, and Conrad Zurini.

Stay tuned for more details next week.

RAHB Rendezvous



Check the "RAHB Rendezvous" section of NewsReal each week to see what RAHB is up to!

To view more information about our upcoming webinars, please view our "Education Roundup" section below.

Upcoming Events, Professional Development and Meetings:

- Thursday, September 15: Board of Directors Meeting begins at 9:00 a.m.
- Monday, September 19: **CMHC Study at RAHB** from 10:00 a.m. to 11:00 a.m.
- Wednesday, September 21: New Member Orientation begins at 10:00 a.m.
- Thursday, September 22: **CMHC Study at RAHB** from 10:00 a.m. to 11:00 a.m.
- Tuesday, September 27: **HamiltoNEXT Breakfast & Mayoral Debate** from 7:30 a.m. to 9:15 a.m.
- Wednesday, September 28: Ontario REALTORS Care® Foundation Motorcycle Ride from 10:30 a.m. to 11:30 a.m.
- Thursday, September 29: **Follow The Yellow Brick Road** with Valerie Garcia from 10:00 a.m. to 11:00 a.m.

*Committee members should consult their RAHB staff liaison for meeting schedule changes.

Members in Motion Report



Check out this resource to see RAHB's newest members, transfers, and deletions. To review the report from the last seven days, click here:

[Review Members in Motion Report](#)

Education Roundup



An advertisement for a virtual session titled 'Follow the Yellow Brick Road'. The ad features the REALTORS ASSOCIATION of Hamilton-Burlington logo (Since 1921) and a laptop displaying a woman, Valerie Garcia. The text on the laptop says 'with Valerie Garcia'. Below the laptop, the event details are listed: 'Thursday, September 29, 10 a.m. – 11 a.m., \$45'. At the bottom, there is a list of '2022 SPONSORS' including CTBx, GeoWarehouse, The Listings Lab, CREA, Real Estate Lawyers, souqh, and Stewart. A blue banner at the bottom of the ad reads 'Register Today for this Virtual Session!'.

About the webinar: Low inventory, a pandemic, and a busy fall market - oh my! In this session, you'll learn at least 21 ways to get more listings, with a bit of help from the cast of the Wizard of Oz. In addition, you'll get tactical advice and strategies you can start implementing today without breaking the bank.

About Valerie Garcia: Valerie Garcia is an award-winning, international female real estate motivational speaker and corporate real estate consultant.

[Register Now!](#)

Upcoming OREA Standard Forms Webinar

Join the Forms team on September 28, 2022, at 1:00 p.m. for an informative Webinar about disclosures called, "Who Needs to Disclose Anyway!?" Led by Cassandra Agnew Walker, OREA's Head of Standard Forms, this Webinar will answer questions from Members about disclosures that you don't want to miss. This Webinar will introduce, review and uncover the following vital issues for participants:

- Differentiating Members versus consumer disclosure obligations
- Frequent forgotten disclosures amidst hectic trading activities
- OREA Forms relating to and enabling disclosure compliance Member
- Best practice reminder mechanisms to rest easier at the end of your workday

[Register Now!](#)

Ontario REALTORS Care® Foundation Motorcycle Ride for Charity Fundraiser



The Ontario REALTORS Care® Foundation Motorcycle **Ride for Charity** Fundraiser is back for its 15th year! The ORCF's goal is to raise \$40,000 for shelter-based charities in Ontario.

RIDE DATE: Wednesday, September 28, 2022

RIDE DAY ITINERARY:

1. Milton - Mattamy National Cycling Centre (Kick-off/Breakfast)
2. Hamilton - Dundurn Castle (Morning stop)
3. St. Catharines - Flagship Fries (Lunch stop)
4. Dunnville (Afternoon stop)

5. Turkey Point - Burning Kiln Winery (Final stop)

Want to sign up as a rider? Register online [here](#). Once registered, ask your friends, family and colleagues to visit your online profile page and make a pledge. It's that easy!

Unable to ride this year? Please consider pledging one of our riders. The list of riders can be found [here](#).

News

[How to qualify for the federal government's inflation relief benefit programs](#) - Financial Post

['Biting her': Another coyote attack in Burlington sends woman to hospital](#) - The Hamilton Spectator

[Trudeau announces first steps on dental care, boosts to housing benefit, GST credit](#) - CBC News

[Should the mortgage stress test be changed?](#) - CMP (Mortgage Broker News)

[Canadians' wealth suffers biggest drop on record as markets, real estate swoon](#) - The Globe and Mail

[Everything you need to know about voting in Hamilton's 2022 municipal election](#) - CBC Hamilton



Check out the local businesses offering discounts and special deals to RAHB members - just click the RAHB Advantage icon on your dashboard at my.rahb.ca or [click here](#).

RAHB 2022 SPONSORS



REALTORS® Association of Hamilton-Burlington

Our mailing address is:

505 York Blvd, Hamilton, Ontario, L8R 3K4

Empowering RAHB REALTORS® to Succeed.

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