



NIAGARA NORTH Residential Market Activity Report June 2022





Prepared for the REALTORS [®] Association of Hamilton-Burlington by the Canadian Real Estate Association



NIAGARA NORTH MLS® Residential Market Activity



		Compared to [°]					
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	57	-38.7	-39.4	-6.6	-10.9	-36.7	-20.8
Dollar Volume	\$45,933,122	-45.4	-16.8	27.0	33.1	28.2	74.3
New Listings	168	28.2	52.7	47.4	61.5	52.7	104.9
Active Listings	181	132.1	50.8	-8.6	67.6	25.7	-7.7
Sales to New Listings Ratio ¹	33.9	71.0	85.5	53.5	61.5	81.8	87.8
Months of Inventory ²	3.2	0.8	1.3	3.2	1.7	1.6	2.7
Average Price	\$805,844	-10.9	37.2	35.9	49.5	102.3	120.2
Median Price	\$748,000	-10.0	33.2	34.3	52.7	113.6	137.3
Sale to List Price Ratio ³	99.9	104.7	99.9	98.6	100.0	98.5	97.2
Median Days on Market	15.0	9.0	13.5	22.0	9.0	21.5	28.0
Average Days on Market	19.7	14.9	36.2	36.0	14.3	75.9	47.4

		Compared to [°]					
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	415	-21.8	28.1	15.3	13.7	18.9	22.1
Dollar Volume	\$427,901,770	-5.4	117.5	104.1	102.3	222.7	275.7
New Listings	782	14.3	58.9	23.5	62.9	62.9	57.7
Active Listings ^⁴	101	60.9	-15.5	-39.9	42.7	-22.4	-45.1
Sales to New Listings Ratio $^{\circ}$	53.1	77.6	65.9	56.9	76.0	72.7	68.5
Months of Inventory 6	1.5	0.7	2.2	2.8	1.2	2.2	3.2
Average Price	\$1,031,089	21.0	69.8	77.1	77.9	171.4	207.8
Median Price	\$905,000	13.1	61.6	66.1	74.0	162.3	207.8
Sale to List Price Ratio ⁷	107.4	107.4	99.2	98.1	103.2	98.5	97.3
Median Days on Market	8.0	7.0	19.0	23.0	9.0	21.0	35.5
Average Days on Market	14.0	12.5	33.3	39.6	21.4	49.4	56.4

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

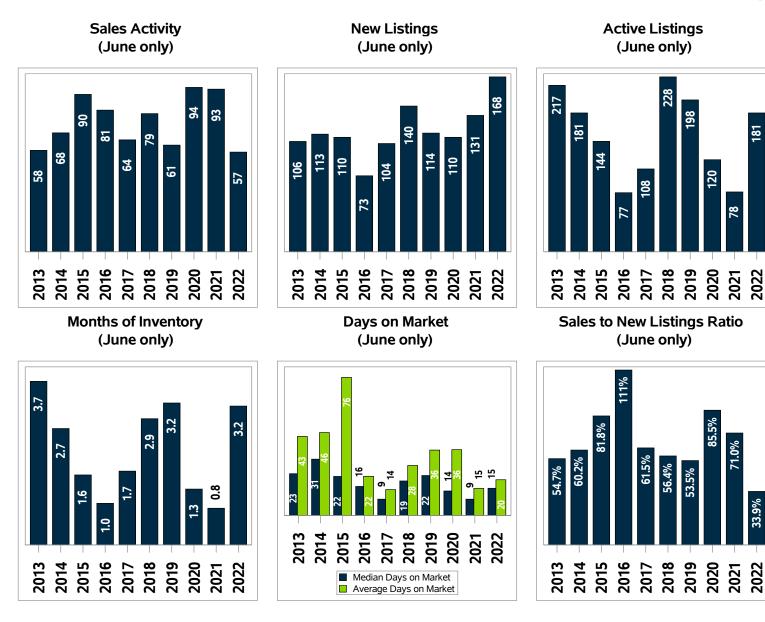


NIAGARA NORTH MLS® Residential Market Activity

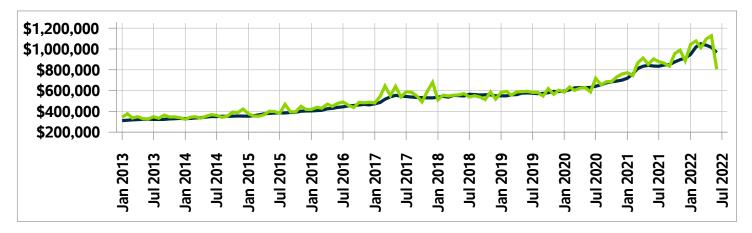


181

33.9%



MLS® HPI Composite Benchmark Price and Average Price





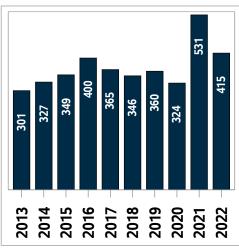
NIAGARA NORTH MLS® Residential Market Activity

New Listings

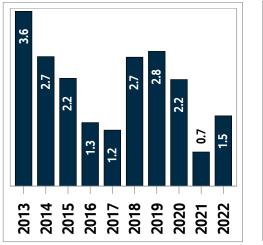
(June Year-to-date)

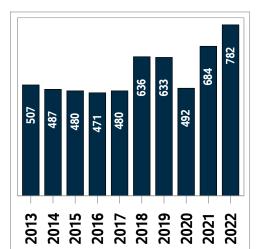


Sales Activity (June Year-to-date)

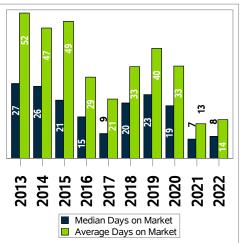


Months of Inventory² (June Year-to-date)

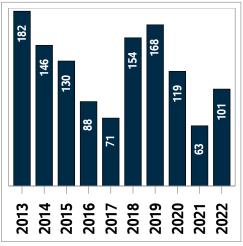




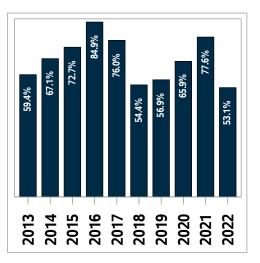
Days on Market (June Year-to-date)



Active Listings ¹ (June Year-to-date)



Sales to New Listings Ratio (June Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



NIAGARA NORTH MLS® Single Family Market Activity



		Compared to °					
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	33	-48.4	-40.0	-21.4	-29.8	-50.0	-44.1
Dollar Volume	\$30,322,227	-54.3	-19.1	9.5	10.4	2.9	30.9
New Listings	95	8.0	55.7	28.4	25.0	9.2	50.8
Active Listings	110	100.0	77.4	-9.1	34.1	-11.3	-25.7
Sales to New Listings Ratio ¹	34.7	72.7	90.2	56.8	61.8	75.9	93.7
Months of Inventory ²	3.3	0.9	1.1	2.9	1.7	1.9	2.5
Average Price	\$918,855	-11.3	34.9	39.3	57.2	105.8	134.1
Median Price	\$851,250	-10.2	27.1	39.0	54.8	117.2	148.2
Sale to List Price Ratio ³	99.4	106.2	100.3	98.4	100.0	98.4	97.0
Median Days on Market	13.0	8.0	9.0	21.5	9.0	22.0	24.0
Average Days on Market	18.3	13.0	38.5	29.6	15.3	93.1	45.8

		Compared to [®]					
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	255	-24.1	34.2	10.9	-5.2	1.2	-3.4
Dollar Volume	\$306,722,516	-7.4	133.2	105.0	81.3	191.0	222.1
New Listings	473	12.1	73.3	19.4	33.2	30.3	23.8
Active Listings ^⁴	61	57.8	-9.3	-40.3	8.4	-44.2	-59.0
Sales to New Listings Ratio $^{\circ}$	53.9	79.6	69.6	58.1	75.8	69.4	69.1
Months of Inventory ⁶	1.4	0.7	2.1	2.6	1.2	2.6	3.4
Average Price	\$1,202,833	22.0	73.7	84.9	91.2	187.6	233.5
Median Price	\$1,150,000	24.4	76.2	87.0	105.2	200.5	248.5
Sale to List Price Ratio ⁷	108.3	108.1	99.1	98.1	102.8	98.3	97.2
Median Days on Market	7.0	7.0	19.0	23.0	10.0	23.0	37.0
Average Days on Market	13.4	12.5	33.2	39.6	24.2	58.1	57.4

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

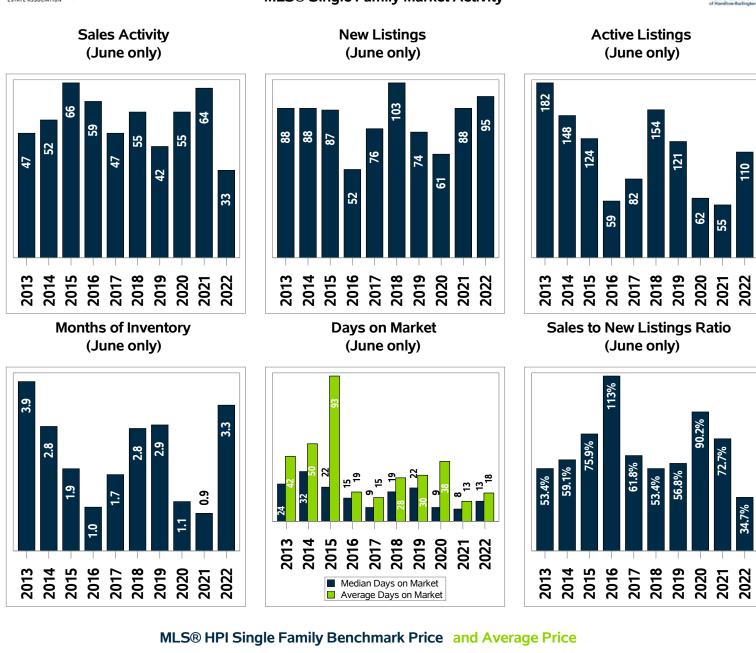
⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

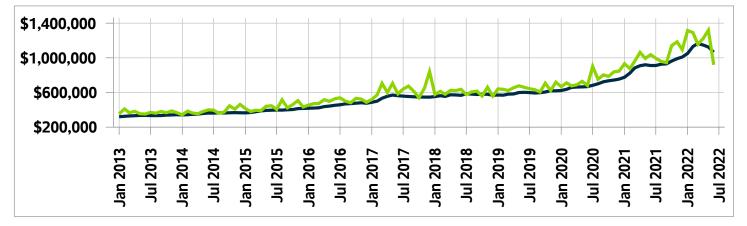
⁷ Sale price / list price * 100; average for all homes sold so far this year.



NIAGARA NORTH MLS® Single Family Market Activity





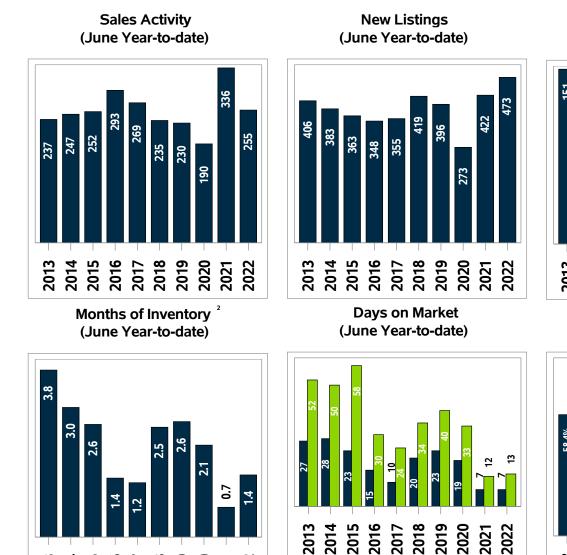


Source: Canadian MLS® Systems, CREA

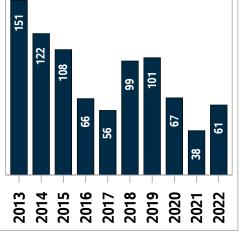


NIAGARA NORTH MLS® Single Family Market Activity

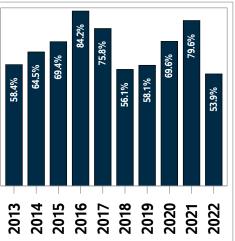




Active Listings ¹ (June Year-to-date)



Sales to New Listings Ratio (June Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

Median Days on MarketAverage Days on Market

² Average active listings January to the current month / average sales January to the current month.

2014 2015 2016 2017 2019 2019 2019 2020 2020 2021 2021

2013



NIAGARA NORTH MLS® Townhouse Market Activity



		Compared to °					
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	13	-23.5	-38.1	18.2	-13.3	-35.0	8.3
Dollar Volume	\$9,282,895	-17.3	-12.9	90.6	43.9	70.9	214.9
New Listings	38	81.0	46.2	22.6	40.7	100.0	123.5
Active Listings	32	300.0	10.3	-27.3	60.0	100.0	-25.6
Sales to New Listings Ratio ¹	34.2	81.0	80.8	35.5	55.6	105.3	70.6
Months of Inventory ²	2.5	0.5	1.4	4.0	1.3	0.8	3.6
Average Price	\$714,069	8.1	40.8	61.2	66.0	163.0	190.6
Median Price	\$748,000	14.2	50.2	65.1	76.0	164.3	192.2
Sale to List Price Ratio ³	101.3	101.6	99.6	99.8	99.7	99.0	97.4
Median Days on Market	14.0	13.0	14.0	13.0	9.0	14.5	36.0
Average Days on Market	19.5	14.9	40.0	21.0	11.4	24.3	57.1

		Compared to [®]					
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	86	-24.6	-7.5	-8.5	8.9	4.9	26.5
Dollar Volume	\$72,193,906	-10.1	50.5	60.9	94.1	205.4	330.3
New Listings	159	4.6	28.2	3.2	54.4	63.9	60.6
Active Listings ^⁴	16	49.2	-34.0	-50.3	59.0	-11.8	-50.3
Sales to New Listings Ratio $^{\circ}$	54.1	75.0	75.0	61.0	76.7	84.5	68.7
Months of Inventory 6	1.1	0.6	1.6	2.1	0.8	1.3	2.9
Average Price	\$839,464	19.2	62.7	75.8	78.3	191.2	240.2
Median Price	\$825,000	20.0	65.0	76.5	84.6	180.1	229.7
Sale to List Price Ratio ⁷	106.9	108.1	99.8	98.5	104.4	99.1	97.9
Median Days on Market	7.0	7.0	15.0	19.0	8.0	15.0	34.5
Average Days on Market	10.7	9.7	33.5	31.4	12.9	26.3	54.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

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NIAGARA NORTH MLS® Townhouse Market Activity



32

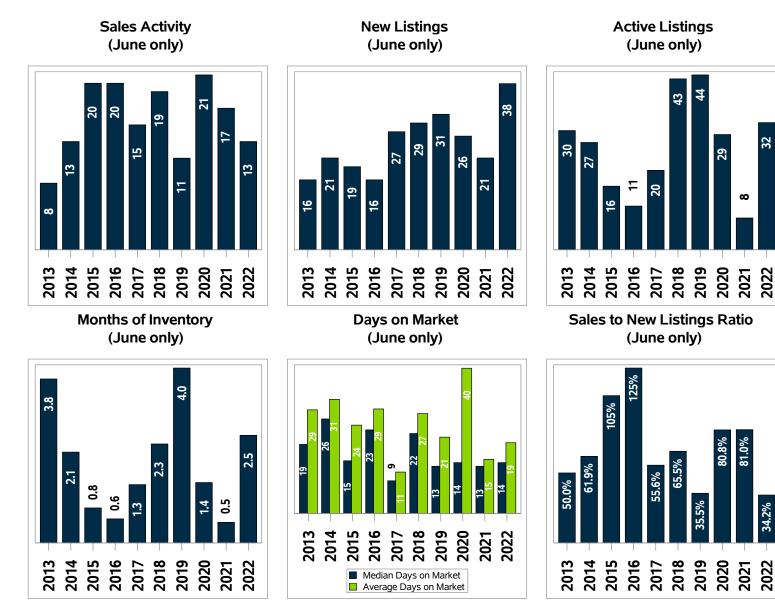
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2021 2022

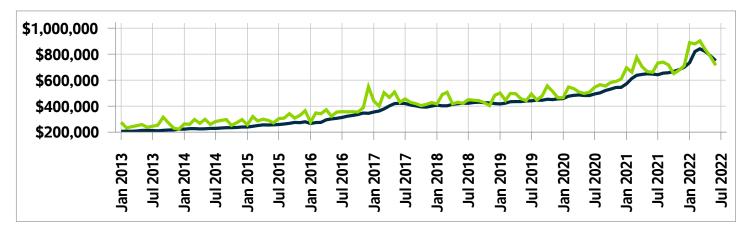
81.0%

34.2%

2020



MLS® HPI Townhouse Benchmark Price and Average Price





NIAGARA NORTH MLS® Townhouse Market Activity



9

54.1%

2021 2022

33 33

25

2020

61.0%

53.2%

2021 2022



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



NIAGARA NORTH MLS® Apartment-Style Market Activity



		Compared to °					
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	10	-16.7	-37.5	25.0	400.0	233.3	_
Dollar Volume	\$5,753,000	-12.0	-4.4	59.9	885.3	836.2	—
New Listings	34	70.0	54.5	277.8	3,300.0	1,033.3	1,600.0
Active Listings	38	192.3	35.7	18.8	533.3	1,166.7	660.0
Sales to New Listings Ratio ¹	29.4	60.0	72.7	88.9	200.0	100.0	—
Months of Inventory ²	3.8	1.1	1.8	4.0	3.0	1.0	—
Average Price	\$575,300	5.6	52.9	27.9	97.1	180.9	—
Median Price	\$575,000	18.3	53.1	44.7	97.0	190.4	—
Sale to List Price Ratio ³	99.9	101.0	98.8	97.5	100.7	98.8	—
Median Days on Market	20.5	16.5	25.0	75.0	10.0	39.0	—
Average Days on Market	24.5	25.1	26.1	89.9	10.0	46.7	_

		Compared to [°]					
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	71	-4.1	97.2	121.9	343.8	545.5	1,675.0
Dollar Volume	\$47,060,348	31.6	221.5	260.3	915.0	1,853.9	5,466.0
New Listings	146	44.6	65.9	87.2	595.2	873.3	1,227.3
Active Listings ^⁴	24	82.1	-12.9	-28.3	407.1	787.5	688.9
Sales to New Listings Ratio $^{\circ}$	48.6	73.3	40.9	41.0	76.2	73.3	36.4
Months of Inventory $^{\circ}$	2.0	1.1	4.5	6.2	1.8	1.5	4.5
Average Price	\$662,822	37.1	63.0	62.4	128.7	202.7	213.6
Median Price	\$627,500	34.2	63.7	70.1	115.5	180.1	169.9
Sale to List Price Ratio ⁷	104.7	103.1	98.4	97.4	102.1	98.5	96.9
Median Days on Market	12.0	10.0	25.0	36.5	11.0	21.0	52.0
Average Days on Market	19.1	17.4	35.6	67.3	17.8	29.2	54.3

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

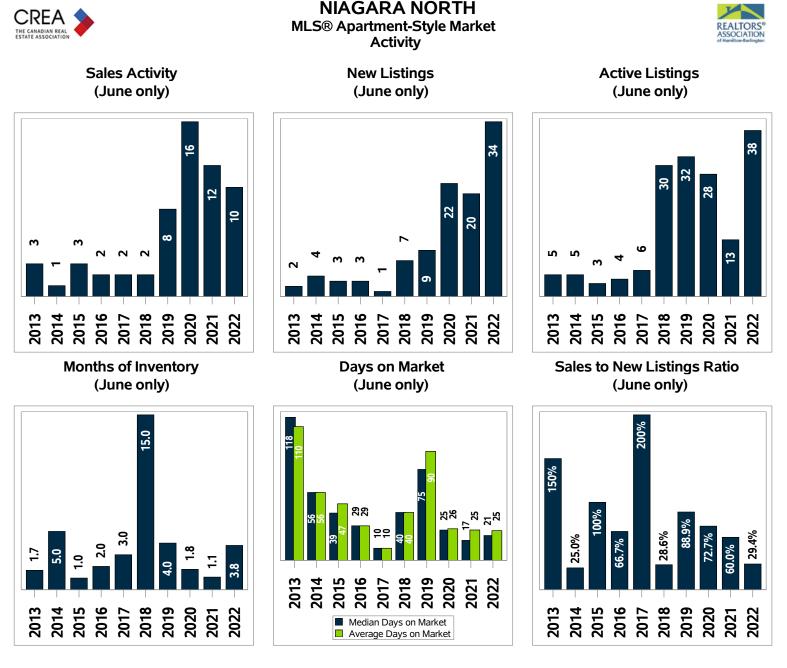
³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

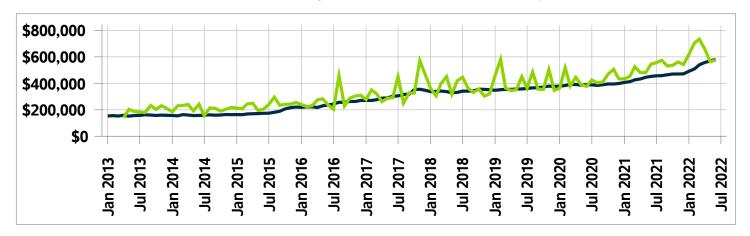
⁵ Sum of sales from January to current month / sum of new listings from January to current month.

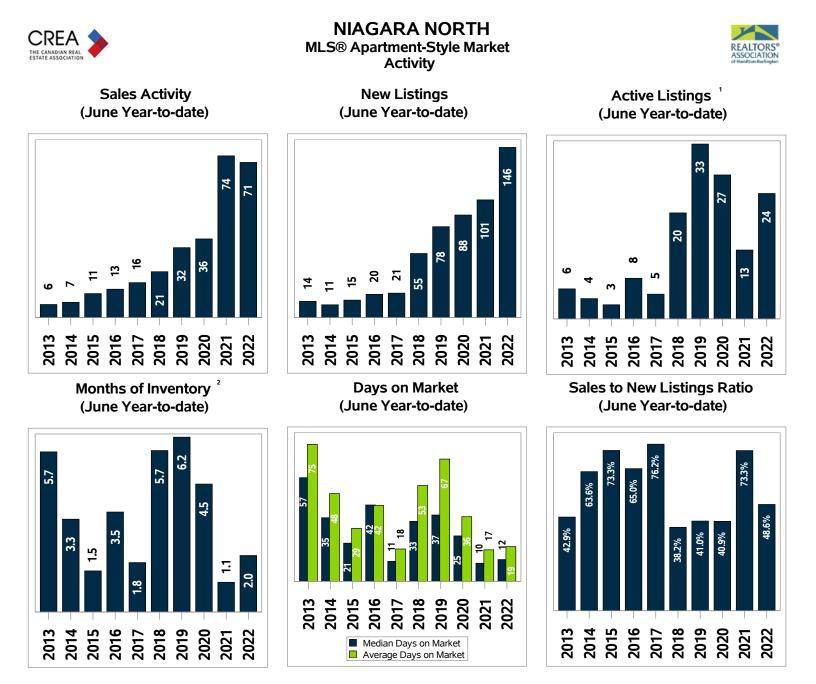
⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

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MLS® HPI Apartment-Style Benchmark Price and Average Price





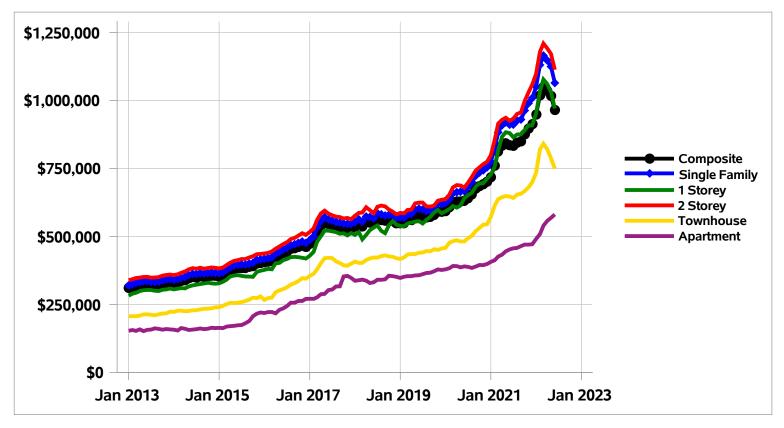
¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year. ² Average active listings January to the current month / average sales January to the current month.





MLS [®] Home Price Index Benchmark Price									
			percentage change vs.						
Benchmark Type:	June 2022	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago		
Composite	\$966,100	-4.9	-8.0	5.9	15.6	67.4	76.6		
Single Family	\$1,064,700	-5.4	-8.6	5.5	16.8	76.9	89.1		
One Storey	\$970,600	-6.0	-9.9	6.8	10.2	74.4	86.1		
Two Storey	\$1,113,200	-5.0	-8.0	5.1	20.3	78.3	90.6		
Townhouse	\$749,700	-4.8	-10.9	7.2	15.9	70.3	77.7		
Apartment	\$581,000	2.2	7.6	23.2	28.4	62.6	91.8		









Composite 🏤 🏦 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1419
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1511
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6258
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers





1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1364
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7724
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1646
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5408
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



NIAGARA NORTH MLS® HPI Benchmark Descriptions



Townhouse 開

Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1290
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Apartment

Features	Value
Above Ground Bedrooms	1
Age Category	0 to 5
Attached Specification	Row
Basement Finish	Unfinished
Bedrooms	1
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	668
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	4
Type Of Covered Parking	Underground
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers



GRIMSBY (54) **MLS® Residential Market Activity**



		Compared to °					
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	38	-44.1	-49.3	-7.3	-9.5	-45.7	-29.6
Dollar Volume	\$30,640,898	-50.5	-29.6	30.3	40.0	5.9	47.0
New Listings	126	26.0	48.2	35.5	68.0	53.7	117.2
Active Listings	133	118.0	46.2	-23.1	70.5	37.1	7.3
Sales to New Listings Ratio ¹	30.2	68.0	88.2	44.1	56.0	85.4	93.1
Months of Inventory ²	3.5	0.9	1.2	4.2	1.9	1.4	2.3
Average Price	\$806,339	-11.4	38.9	40.6	54.7	95.0	108.9
Median Price	\$739,000	-13.5	33.2	35.6	55.2	107.3	116.1
Sale to List Price Ratio ³	100.0	104.7	100.1	99.0	99.9	98.8	97.8
Median Days on Market	16.0	9.0	14.0	22.0	8.0	21.5	32.5
Average Days on Market	20.2	14.4	33.3	38.4	12.4	85.8	48.8

		Compared to [°]					
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	303	-25.0	21.2	11.8	16.1	11.4	19.8
Dollar Volume	\$311,907,446	-8.1	102.8	101.2	101.5	192.9	259.0
New Listings	581	9.6	51.7	12.8	67.4	59.6	65.1
Active Listings ^⁴	76	59.6	-18.0	-43.1	52.2	-16.7	-38.1
Sales to New Listings Ratio $^{\circ}$	52.2	76.2	65.3	52.6	75.2	74.7	71.9
Months of Inventory $^{\circ}$	1.5	0.7	2.2	3.0	1.1	2.0	2.9
Average Price	\$1,029,398	22.5	67.3	80.0	73.6	163.0	199.8
Median Price	\$895,000	13.4	56.3	68.2	70.5	155.7	197.2
Sale to List Price Ratio ⁷	107.6	108.0	99.4	98.2	103.3	98.7	97.5
Median Days on Market	7.0	7.0	18.0	21.0	9.0	20.5	35.0
Average Days on Market	14.5	11.9	31.1	36.2	22.1	51.2	52.7

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

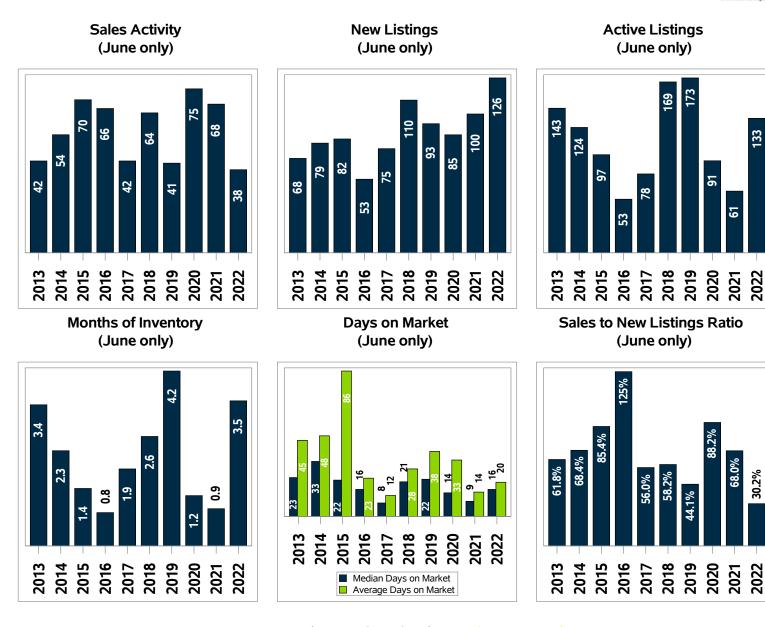


GRIMSBY (54) MLS® Residential Market Activity

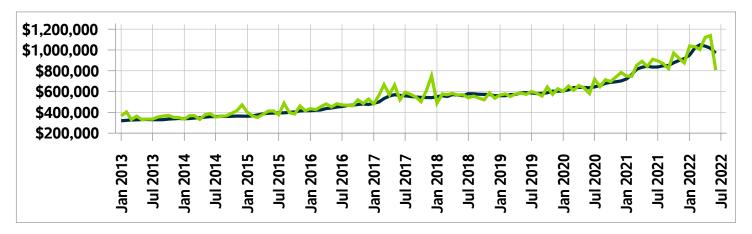


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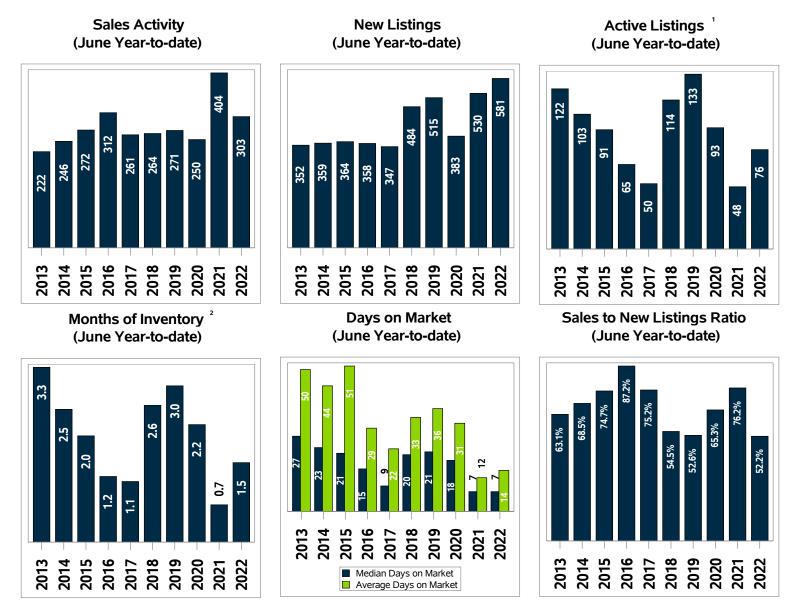
MLS® HPI Composite Benchmark Price and Average Price





GRIMSBY (54) MLS® Residential Market Activity





¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

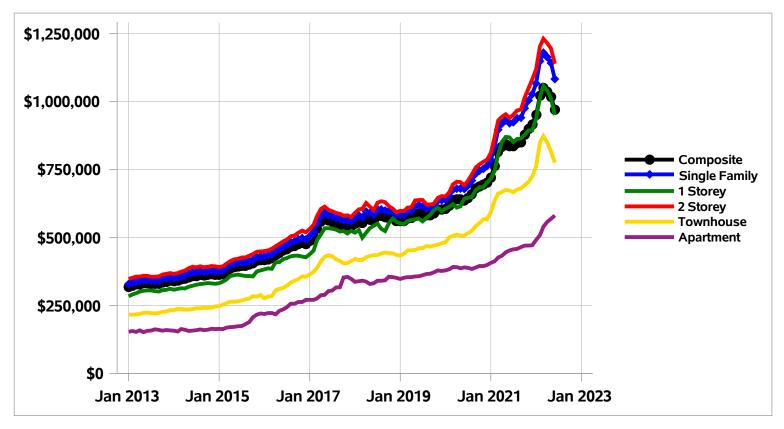
² Average active listings January to the current month / average sales January to the current month.





MLS [®] Home Price Index Benchmark Price							
			percentage change vs.				
Benchmark Type:	June 2022	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$969,900	-4.7	-7.6	5.8	16.1	64.5	72.3
Single Family	\$1,082,800	-5.2	-8.2	5.4	17.7	75.0	86.0
One Storey	\$950,000	-6.1	-10.2	6.2	9.4	66.8	77.8
Two Storey	\$1,139,100	-4.7	-7.5	5.3	21.2	78.6	89.3
Townhouse	\$775,300	-5.1	-11.2	7.0	15.3	68.3	78.4
Apartment	\$581,000	2.2	7.6	23.2	28.4	62.6	91.8

MLS[®] HPI Benchmark Price







Composite 🏫 🇌 📕

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1412
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1511
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6001
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers





1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1370
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7696
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1594
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4906
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



GRIMSBY (54) MLS® HPI Benchmark Descriptions



Townhouse 開

Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1310
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Apartment

Features	Value
Above Ground Bedrooms	1
Age Category	0 to 5
Attached Specification	Row
Basement Finish	Unfinished
Bedrooms	1
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	662
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	4
Type Of Covered Parking	Underground
Wastewater Disposal	Municipal sewers



SMITHVILLE (57) MLS® Residential Market Activity



		Compared to [®]					
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	19	-24.0	0.0	-5.0	-13.6	-5.0	5.6
Dollar Volume	\$15,292,224	-31.1	31.1	20.8	21.3	121.5	177.7
New Listings	42	35.5	68.0	100.0	44.8	50.0	75.0
Active Listings	48	182.4	65.5	92.0	60.0	2.1	-33.3
Sales to New Listings Ratio ¹	45.2	80.6	76.0	95.2	75.9	71.4	75.0
Months of Inventory ²	2.5	0.7	1.5	1.3	1.4	2.4	4.0
Average Price	\$804,854	-9.3	31.1	27.2	40.4	133.2	163.1
Median Price	\$749,995	-8.7	25.5	23.7	33.3	130.4	171.2
Sale to List Price Ratio ³	99.6	104.6	98.9	97.6	100.1	97.5	95.3
Median Days on Market	12.0	10.0	9.0	24.5	10.0	21.5	21.5
Average Days on Market	18.6	16.2	47.5	31.0	17.7	41.2	43.2

		Compared to [°]					
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	112	-11.8	51.4	25.8	7.7	45.5	28.7
Dollar Volume	\$115,994,324	2.5	170.4	112.3	104.5	344.4	329.4
New Listings	201	30.5	84.4	70.3	51.1	73.3	39.6
Active Listings ^⁴	25	64.8	-6.8	-27.2	20.0	-35.9	-59.1
Sales to New Listings Ratio $^{\circ}$	55.7	82.5	67.9	75.4	78.2	66.4	60.4
Months of Inventory 6	1.3	0.7	2.2	2.3	1.2	3.0	4.2
Average Price	\$1,035,664	16.3	78.6	68.7	89.9	205.5	233.6
Median Price	\$920,000	11.5	80.7	57.3	84.0	181.3	222.8
Sale to List Price Ratio ⁷	106.8	105.7	98.6	98.0	102.8	97.8	96.7
Median Days on Market	8.0	7.0	22.5	29.0	10.0	25.0	41.0
Average Days on Market	12.7	14.5	40.8	50.1	19.7	43.0	67.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

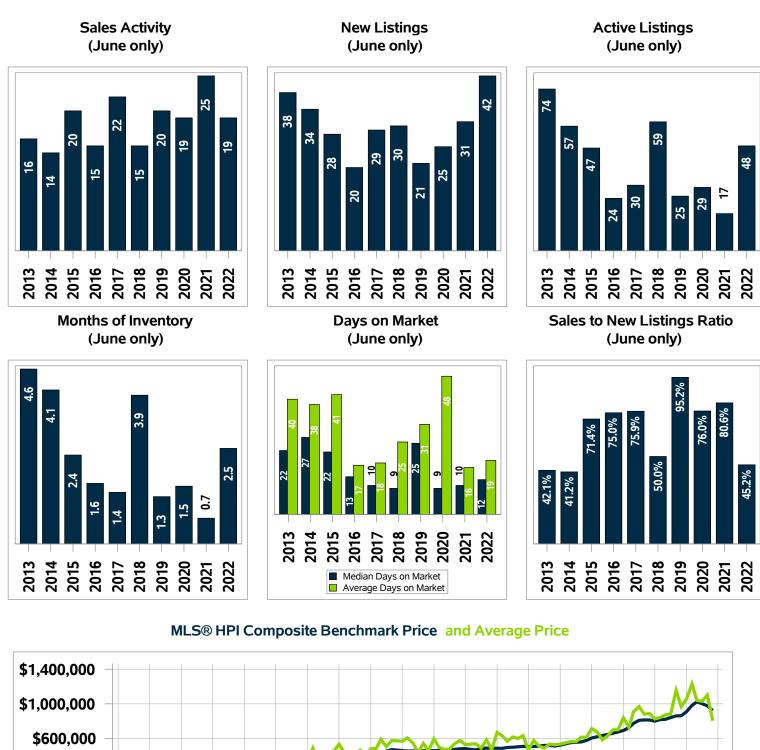
⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

SMITHVILLE (57) MLS® Residential Market Activity





Jul 2013

an 2013

Jan 2014

Jul 2014

Jan 2015

Jul 2015

Jan 2016

Jul 2016

Jan 2017

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Jul 2017

Jul 2018

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Jul 2019

Jan 2020

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Jan 2021

Jul 2021

Jan 2022

Jul 2022

\$200,000

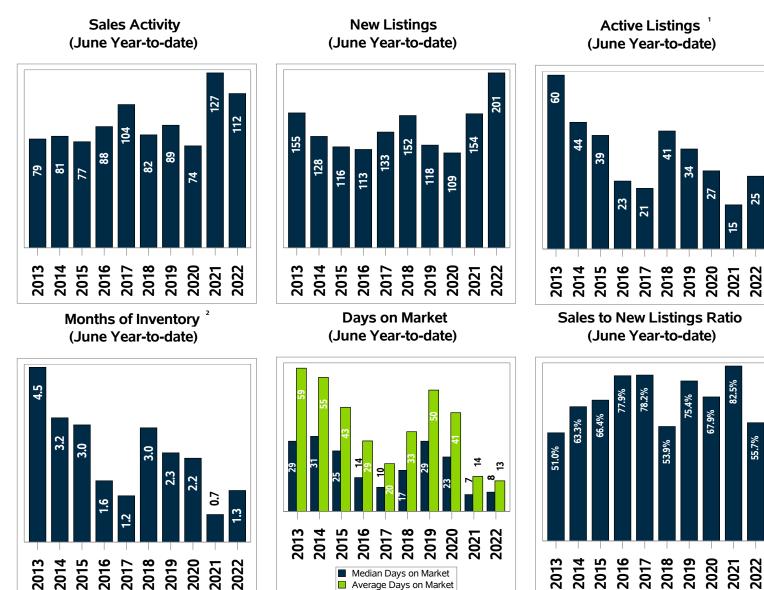
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SMITHVILLE (57) **MLS® Residential Market Activity**





¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

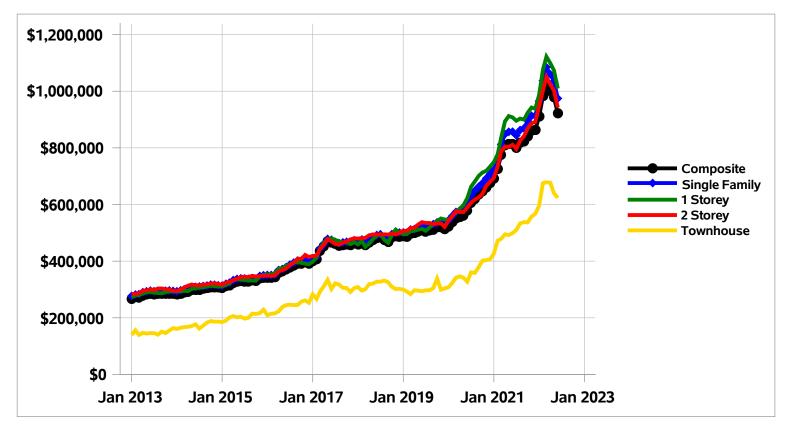
Average Days on Market

² Average active listings January to the current month / average sales January to the current month.





MLS [®] Home Price Index Benchmark Price							
		percentage change vs.					
Benchmark Type:	June 2022	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$921,700	-5.7	-9.9	6.8	13.3	80.9	97.5
Single Family	\$974,400	-5.9	-10.1	6.7	13.7	85.1	104.9
One Storey	\$1,009,400	-6.0	-10.0	7.6	11.2	96.4	109.9
Two Storey	\$942,900	-5.9	-10.2	5.8	16.3	75.4	100.7
Townhouse	\$623,100	-2.6	-8.2	9.9	24.9	112.2	106.3



MLS[®] HPI Benchmark Price





Composite 🏤 🏦 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1399
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family 🏦 🇌

Features	Value		
Above Ground Bedrooms	3		
Age Category	6 to 15		
Basement Finish	Totally finished		
Bedrooms	4		
Below Ground Bedrooms	1		
Exterior Walls	Masonry & Siding		
Freshwater Supply	Municipal waterworks		
Full Bathrooms	2		
Garage Description	Attached, Single width		
Gross Living Area (Above Ground; in sq. ft.)	1457		
Half Bathrooms	0		
Heating	Forced air		
Heating Fuel	Natural Gas		
Lot Size	6348		
Number of Fireplaces	0		
Total Number Of Rooms	8		
Type Of Foundation	Basement, Poured concrete		
Type of Property	Detached		
Wastewater Disposal	Municipal sewers		





1 Storey 🏤

Features	Value	
Above Ground Bedrooms	3	
Age Category	6 to 15	
Basement Finish	Totally finished	
Bedrooms	4	
Below Ground Bedrooms	1	
Exterior Walls	Masonry & Siding	
Freshwater Supply	Municipal waterworks	
Full Bathrooms	2	
Garage Description	Attached, Single width	
Gross Living Area (Above Ground; in sq. ft.)	1320	
Half Bathrooms	0	
Heating	Forced air	
Heating Fuel	Natural Gas	
Lot Size	6534	
Number of Fireplaces	0	
Total Number Of Rooms	8	
Type Of Foundation	Basement, Poured concrete	
Type of Property	Detached	
Wastewater Disposal	Municipal sewers	

2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1814
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6253
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers





Townhouse 🗰

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1187
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers