

View this e-mail in your browser



# NEWSREAL

## In this issue:

Register for RAHB's  
Second Annual Walk-a-  
thon!

Habitat for Humanity  
Hamilton Build  
Volunteers Needed

Committee Spotlight:  
Professional Standards  
Committee 2022

Enter to Win a \$25  
Gift Card to Spencer's  
on the Waterfront!

RAHB Rendezvous

Members in Motion  
Report

Education Roundup

CREA Hosting CIPS  
Courses in the Fall

Meet OTBx Air: A  
RAHB 2022 Sponsor

News

## Register for RAHB's Second Annual Walk-a-thon!



Summer is here, and with that, the return of RAHB's 2nd Annual Walk-a-Thon! We are again inviting members, their families, and friends to raise funds this September to support Habitat for Humanity Canada. Through our efforts, we can help families in our communities to build strength, stability and independence through attainable home ownership.

Here's the inside scoop...

**WHAT:** Invite your colleagues, friends and family to join you to collectively walk 100 kilometres and raise a total of \$500 per team (or \$125 individually)

**WHEN:** September 1 - 30, 2022.

**WHY:** To raise funds and awareness in support of Habitat for Humanity Canada and support families in need of housing in the RAHB market area.

**WHO:** Teams of four require at least one association member or staff member to be eligible to join.

**WHERE:** Wherever you want. RAHB's Walk-a-thon is an excellent opportunity to visit your favourite trail or park. We ask you to keep track of your progress on the event webpage and ensure your miles are logged on or before the end of September.

**HOW:** Registration is now open! We invite you to register today and save 20 per cent on the \$25 registration fee with our Early Bird special, which ends on July 31.

To get started:

- Visit our registration page by clicking [here](#) \*
- Form or join an existing team
- Start sharing the link to the donation page with your friends and family to support a fantastic cause!

\*If you are a returning walker from last year, you can use the same log-in credentials you created previously.

We thank you in advance for your support and look forward to hitting the pavement to make our community a better place for all.

For questions, please get in touch with Alex Hill, RAHB's Professional Development & Event Coordinator, at [alexh@rahb.ca](mailto:alexh@rahb.ca).

---

## Habitat for Humanity Hamilton Build Volunteers Needed

Habitat Hamilton is partnering with City Housing Hamilton (Hamilton's largest affordable housing provider) to complete critical repairs on affordable City Housing Hamilton owned rental units. When the repairs are completed, City Housing Hamilton will move a family who is waiting for a safe, affordable place to live into the home.

Habitat Hamilton is leading this repair work with our staff and volunteers. New volunteers can register and complete our mandatory volunteer training, found on our website [www.habitathamilton.ca](http://www.habitathamilton.ca). Returning volunteers, can sign up for the build days through [www.myimpactpage.com](http://www.myimpactpage.com)

Please reach out to Christi Pordham, Volunteer Coordinator with any questions, at 905-560-6707, ext 112 or [christi@habitathamilton.ca](mailto:christi@habitathamilton.ca)

---

## Committee Spotlight: Professional Standards Committee 2022

Join us each week this summer as we celebrate the 2022 volunteers, committees, and task forces. A new committee will be introduced weekly!

**REALTORS® ASSOCIATION of Hamilton-Burlington**  
- Since 1921 -

### Committee SPOTLIGHT

### Professional Standards Committee

					
Gino Montani, Chair Royal LePage State Realty, Brokerage	Nathan Bradford-Grant RE/MAX Escarpment Realty Inc., Brokerage	Deborah Coles Royal LePage State Realty, Brokerage	Michelle DeGroot RE/MAX Escarpment Real Estate Centre Inc., Brokerage	Melissa DeMartino EXP Realty, Brokerage	Ann Forbes Arndt Royal LePage Macro Realty, Brokerage

**REALTORS® ASSOCIATION of Hamilton-Burlington**  
- Since 1921 -

### Committee SPOTLIGHT

### Professional Standards Committee

				
Lara Grunthal Platinum Lion Realty Inc., Brokerage	Bonnie McAuley-Rossiter Royal LePage Burloak Real Estate Services, Brokerage	Jacqueline Norton, Realty Network: 100 Inc., Brokerage	Justin Price Keller Williams Complete Realty, Brokerage	Michelle Shivbarran Royal LePage State Realty, Brokerage

The Professional Standards Committee investigates complaints received from the membership and the public.

---

## Enter to Win a \$25 Gift Card to Spencer's on the Waterfront!



Here at RAHB, we love the local businesses in our jurisdictions and want to support and celebrate them in anyway we can!

For every month of 2022, we will be featuring a “local love” contest that offers our followers to win a gift card to our local business pick of the month. For the month of July, we’re picking our favourite way to spend a summer evening and that’s at Spencer’s at the Waterfront! Located in Burlington, on lake Ontario's shoreline, Spencer’s at the Waterfront is a great place to gather for lunch or dinner - from the glass-walled dining room, or heated patio that overlooks a tranquil reflection pond, enjoy blue skies and sparkling water by day or a spectacular moonrise with the lights across the lake by night. ☁️ ✨

How to enter to win a \$25 gift card to [@spencers\\_waterfront](#)

- ➡️ [Click here to go to the Instagram Post](#)
- ➡️ Follow [@RAHBNews](#) on Instagram
- ➡️ Tag a friend you want to go to dinner with! 🍷

Contest ends on Tuesday, August 2, 2022 at 11:59 p.m. EST. Winner will be chosen at random and will be notified via Direct Message from [@RAHBNews](#). Winner must be okay with either providing their email address for an e-gift card.

---

## RAHB Rendezvous



Check the "RAHB Rendezvous" section of NewsReal each week to see what RAHB is up to!

To view more information about our upcoming webinars, please view our "Education Roundup" section below.

#### Upcoming Events, Professional Development and Meetings:

- Monday, August 1: Office Closure for the Civic Holiday
- Wednesday, August 10: New Member Orientation begins at 10:00 a.m.
- Wednesday, August 17: New Member Matrix Training begins at 10:00 a.m.
- Monday, September 5: Office Closure for Labour Day
- Wednesday, September 7: **Buying, Selling, and Renting Condos** with Shane Haskell from 10:00 a.m. to 11:00 a.m.

\*Committee members should consult their RAHB staff liaison for meeting schedule changes.

## Members in Motion Report



Check out this resource to see RAHB's newest members, transfers, and deletions. To review the report from the last seven days, click here:

[Review Members in Motion Report](#)

## Education Roundup



**REALTORS<sup>®</sup> ASSOCIATION of Hamilton-Burlington**  
— Since 1921 —

**Buying, Selling & Renting Condos**

with **Shane Haskell**

Wednesday, September 7  
10 a.m. – 11 a.m.

\$45

2022 SPONSORS

OTBx AIR | GeoWarehouse<sup>®</sup> | The Listings Lab | CREA | Real Estate Lawyers | Stewart

**Register Today for this Virtual Session!**

Webinar - Buying, Selling, & Renting Condos with Shane Haskell

September 7, 2022 10:00 am - 11:00 am

Learning Objectives - Understanding:

- Condominium basics
- Status Certificates & components
- Condo Fees/Budgets
- Insurance
- Reserve Fund Studies

**About Shane Haskell:** Shane is a Sales Representative with StreetCity Realty Inc., Brokerage, in London Ontario. He is also the founder, CEO & President of [Lionheart Property Management Inc.](#)

[Register Now!](#)

## CREA Hosting CIPS Courses in the Fall

The Canadian Real Estate Association will be hosting a complete, virtual 5-course institute in the fall. The timing is great for those who are attending the 2022 NAR Conference & Expo in Orlando in November, you can sign up to receive your designation pin.

Global opportunities continue to grow both here at home and abroad and CIPS courses /designation will provide the knowledge, skills and tools needed for REALTORS<sup>®</sup> to grow their global business.

Here is a list of the virtual courses being offered:

- Sept. 6 - Resort & Second-Home Property Specialist Designation - This is the first time we are offering this one-day course which can count towards the CIPS designation!
- Sept. 15 - Global Real Estate: Local Markets
- Sept. 20 - Americas & International Real Estate
- Sept. 29 - Business of U.S. Real Estate
- Oct. 4 - Europe & International Real Estate

Courses run from 9:30am - 4:30pm Eastern Time, unless noted. Each virtual course is \$150 + tax (CAD), and in-person courses are \$225 + tax. Members have access to discounts if multiple courses are purchased - see [www.crea.ca/cips](http://www.crea.ca/cips) for full details.

## Meet OTBx Air: A RAHB 2022 Sponsor



OTBx Air provides visual marketing services to the residential and commercial real estate industry. We specialize in creating high-value media that enhances online listings and enables REALTORS® to offer an amazing virtual experience for buyers.

We are committed to educating realtors about how to leverage listing media to elevate personal brand, communicate marketing capability to future clients and generate more client leads. We work with real estate associations, broker-owners, and agents to promote best practices and proven techniques that fuel business growth and long-term success.

We service the Hamilton Real Estate Board & area.

Please visit our website for more specific details in the FAQ section.

[OTBxAir.com](https://www.otbxair.com)

*OTBx Air not only produces compelling marketing for real estate listings, but we also teach REALTORS® how to best deploy it for maximum results and leverage it for marketing value.*

---

## News

[Corporate dealmaking slowing as rising rates and inflation take their toll - Financial Post](#)

[The froth is off: Canadian houses now selling at \\$200K discounts - National Post](#)

[Canada's inflation rate hits 8.1% but early signs suggest peak near - The Globe and Mail](#)

[With rents soaring across Canada, some people are getting priced out - CBC News](#)

[Hamilton rents went nearly unchanged in June – but increases to come as 'market correction' gets underway - The Hamilton Spectator](#)



Check out the local businesses offering discounts and special deals to RAHB members - just click the RAHB Advantage icon on your dashboard at [my.rahb.ca](https://my.rahb.ca) or [click here](#).

---

### RAHB 2022 SPONSORS



---

*REALTORS® Association of Hamilton-Burlington*

**Our mailing address is:**

505 York Blvd, Hamilton, Ontario, L8R 3K4

Empowering RAHB REALTORS® to Succeed.

Want to change how you receive these e-mails?  
You can update your preferences or unsubscribe from this list.