



# **HALDIMAND COUNTY**

# Residential Market Activity Report June 2022







### HALDIMAND COUNTY **MLS® Residential Market Activity**



|                                       |              | Compared to ° |           |           |           |           |           |
|---------------------------------------|--------------|---------------|-----------|-----------|-----------|-----------|-----------|
| Actual                                | June 2022    | June 2021     | June 2020 | June 2019 | June 2017 | June 2015 | June 2012 |
| Sales Activity                        | 41           | -35.9         | -43.1     | -52.3     | -31.7     | -46.1     | -34.9     |
| Dollar Volume                         | \$33,329,677 | -21.5         | -16.5     | -18.2     | 47.7      | 47.2      | 108.5     |
| New Listings                          | 152          | 78.8          | 68.9      | 39.4      | 85.4      | 55.1      | 56.7      |
| Active Listings                       | 177          | 172.3         | 55.3      | -7.3      | 63.9      | -14.9     | -43.8     |
| Sales to New Listings Ratio 1         | 27.0         | 75.3          | 80.0      | 78.9      | 73.2      | 77.6      | 64.9      |
| Months of Inventory <sup>2</sup>      | 4.3          | 1.0           | 1.6       | 2.2       | 1.8       | 2.7       | 5.0       |
| Average Price                         | \$812,919    | 22.5          | 46.7      | 71.7      | 116.2     | 172.9     | 220.4     |
| Median Price                          | \$760,000    | 17.6          | 48.4      | 68.0      | 94.2      | 158.9     | 216.7     |
| Sale to List Price Ratio <sup>3</sup> | 103.8        | 107.7         | 99.4      | 98.1      | 98.0      | 97.4      | 96.7      |
| Median Days on Market                 | 10.0         | 8.0           | 13.5      | 18.0      | 13.0      | 30.5      | 44.0      |
| Average Days on Market                | 18.6         | 13.8          | 52.6      | 35.7      | 23.4      | 39.4      | 67.0      |

|                               |               | Compared to <sup>8</sup> |           |           |           |           |           |
|-------------------------------|---------------|--------------------------|-----------|-----------|-----------|-----------|-----------|
| Year-to-date                  | June 2022     | June 2021                | June 2020 | June 2019 | June 2017 | June 2015 | June 2012 |
| Sales Activity                | 367           | 1.1                      | 34.9      | 9.2       | -7.6      | 21.5      | 12.2      |
| Dollar Volume                 | \$324,400,268 | 31.2                     | 126.3     | 112.2     | 113.1     | 268.9     | 292.4     |
| New Listings                  | 632           | 37.4                     | 67.6      | 11.9      | 39.5      | 38.6      | 13.5      |
| Active Listings⁴              | 88            | 75.5                     | -22.1     | -44.7     | -1.7      | -50.6     | -69.8     |
| Sales to New Listings Ratio 5 | 58.1          | 78.9                     | 72.1      | 59.5      | 87.6      | 66.2      | 58.7      |
| Months of Inventory 6         | 1.4           | 0.8                      | 2.5       | 2.9       | 1.4       | 3.5       | 5.4       |
| Average Price                 | \$883,924     | 29.8                     | 67.7      | 94.3      | 130.5     | 203.5     | 249.6     |
| Median Price                  | \$839,888     | 27.3                     | 66.2      | 94.3      | 131.4     | 194.6     | 251.4     |
| Sale to List Price Ratio 7    | 112.2         | 109.6                    | 98.4      | 97.8      | 99.5      | 97.1      | 97.0      |
| Median Days on Market         | 8.0           | 8.0                      | 20.0      | 21.0      | 15.0      | 30.5      | 43.0      |
| Average Days on Market        | 15.7          | 15.8                     | 46.0      | 39.9      | 33.5      | 68.5      | 71.4      |

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

 $<sup>^{2}</sup>$  Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



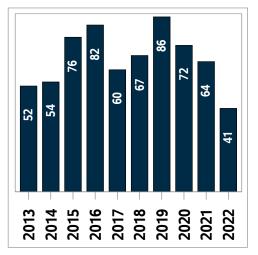
# HALDIMAND COUNTY MLS® Residential Market Activity

**New Listings** 

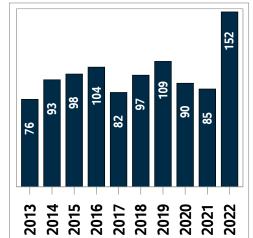
(June only)



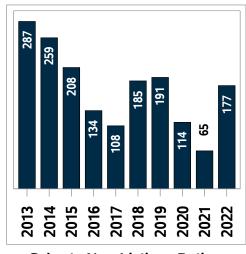
Sales Activity (June only)



Months of Inventory (June only)



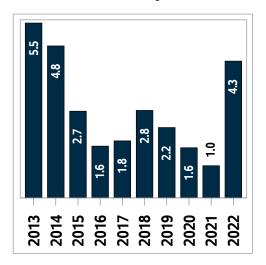
Days on Market (June only)



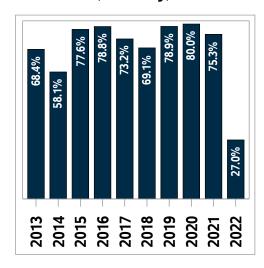
**Active Listings** 

(June only)

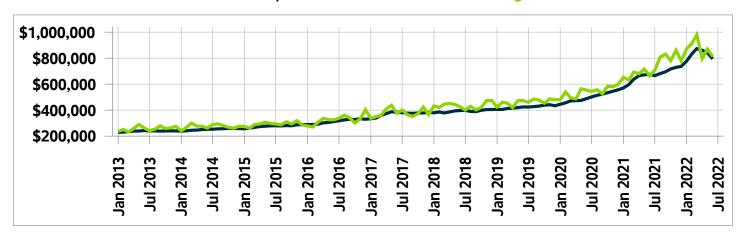
Sales to New Listings Ratio (June only)







MLS® HPI Composite Benchmark Price and Average Price

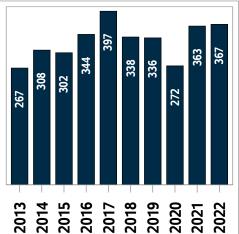


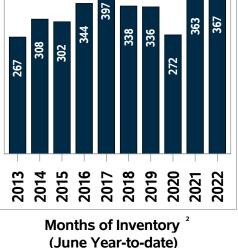


#### HALDIMAND COUNTY **MLS® Residential Market Activity**

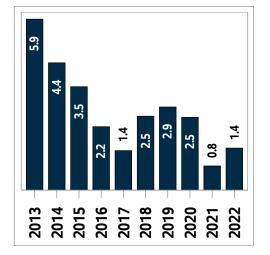


**Sales Activity** (June Year-to-date)

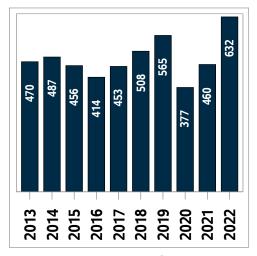




(June Year-to-date)



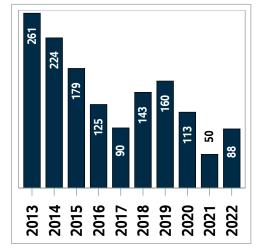
**New Listings** (June Year-to-date)



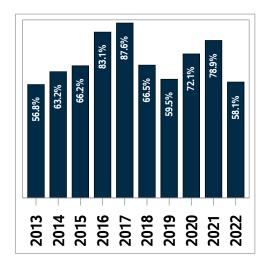
**Days on Market** (June Year-to-date)



Active Listings 1 (June Year-to-date)



Sales to New Listings Ratio (June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### HALDIMAND COUNTY **MLS® Single Family Market Activity**



|                                       |              | Compared to ° |           |           |           |           |           |
|---------------------------------------|--------------|---------------|-----------|-----------|-----------|-----------|-----------|
| Actual                                | June 2022    | June 2021     | June 2020 | June 2019 | June 2017 | June 2015 | June 2012 |
| Sales Activity                        | 36           | -40.0         | -47.8     | -53.8     | -35.7     | -48.6     | -39.0     |
| Dollar Volume                         | \$30,024,677 | -25.1         | -22.4     | -20.6     | 38.8      | 39.4      | 97.7      |
| New Listings                          | 129          | 55.4          | 50.0      | 25.2      | 65.4      | 35.8      | 43.3      |
| Active Listings                       | 156          | 147.6         | 43.1      | -14.3     | 52.9      | -18.3     | -45.8     |
| Sales to New Listings Ratio 1         | 27.9         | 72.3          | 80.2      | 75.7      | 71.8      | 73.7      | 65.6      |
| Months of Inventory 2                 | 4.3          | 1.1           | 1.6       | 2.3       | 1.8       | 2.7       | 4.9       |
| Average Price                         | \$834,019    | 24.8          | 48.7      | 72.1      | 115.9     | 171.0     | 224.0     |
| Median Price                          | \$780,000    | 20.3          | 50.3      | 64.2      | 94.5      | 151.6     | 209.5     |
| Sale to List Price Ratio <sup>3</sup> | 103.7        | 107.5         | 99.2      | 98.1      | 98.2      | 97.2      | 96.5      |
| Median Days on Market                 | 9.5          | 8.5           | 13.0      | 19.0      | 12.5      | 29.5      | 43.0      |
| Average Days on Market                | 18.3         | 14.4          | 54.4      | 35.0      | 23.0      | 39.2      | 65.3      |

|                               |               | Compared to ° |           |           |           |           |           |
|-------------------------------|---------------|---------------|-----------|-----------|-----------|-----------|-----------|
| Year-to-date                  | June 2022     | June 2021     | June 2020 | June 2019 | June 2017 | June 2015 | June 2012 |
| Sales Activity                | 333           | 2.1           | 30.6      | 9.5       | -4.9      | 21.1      | 11.4      |
| Dollar Volume                 | \$303,277,652 | 32.6          | 121.6     | 113.3     | 116.3     | 270.8     | 293.9     |
| New Listings                  | 571           | 35.3          | 61.8      | 8.1       | 37.3      | 36.3      | 11.7      |
| Active Listings⁴              | 82            | 73.4          | -24.8     | -46.1     | 0.0       | -47.8     | -69.1     |
| Sales to New Listings Ratio 5 | 58.3          | 77.3          | 72.2      | 57.6      | 84.1      | 65.6      | 58.5      |
| Months of Inventory 6         | 1.5           | 0.9           | 2.5       | 3.0       | 1.4       | 3.4       | 5.3       |
| Average Price                 | \$910,744     | 29.8          | 69.7      | 94.7      | 127.3     | 206.2     | 253.7     |
| Median Price                  | \$864,900     | 23.6          | 67.9      | 91.8      | 124.6     | 196.2     | 256.7     |
| Sale to List Price Ratio 7    | 112.1         | 109.4         | 98.3      | 97.8      | 99.4      | 97.0      | 96.9      |
| Median Days on Market         | 8.0           | 8.0           | 21.0      | 21.5      | 15.0      | 28.0      | 42.0      |
| Average Days on Market        | 15.9          | 16.5          | 47.6      | 40.7      | 31.7      | 67.4      | 65.9      |

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



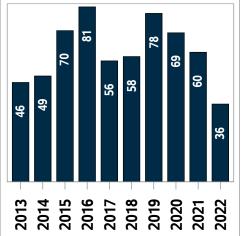
### HALDIMAND COUNTY **MLS® Single Family Market Activity**

**New Listings** 

(June only)



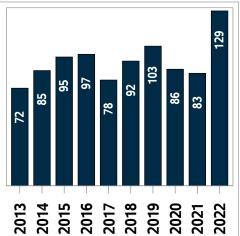
**Sales Activity** (June only)



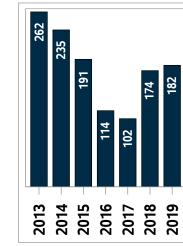
Months of Inventory (June only)



**Days on Market** 



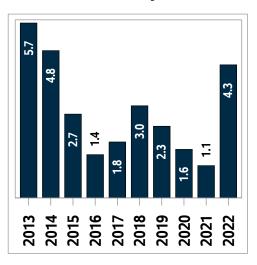
(June only)

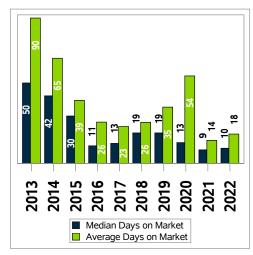


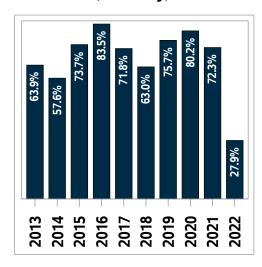
Sales to New Listings Ratio (June only)

**Active Listings** 

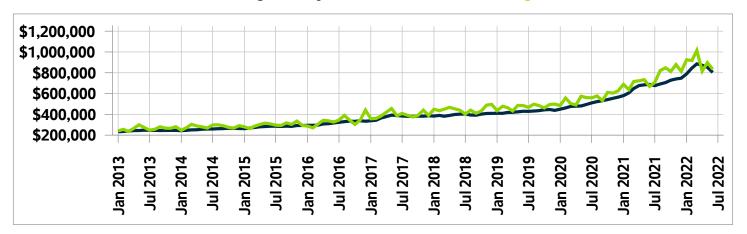
(June only)







#### MLS® HPI Single Family Benchmark Price and Average Price

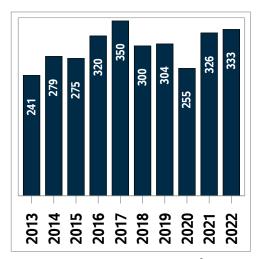




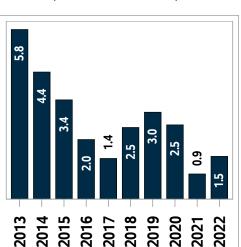
# HALDIMAND COUNTY MLS® Single Family Market Activity



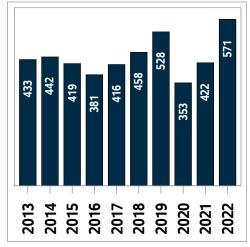
# Sales Activity (June Year-to-date)



Months of Inventory <sup>2</sup> (June Year-to-date)



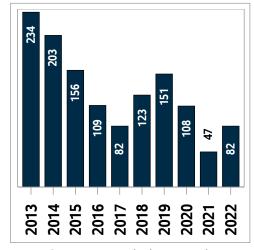
New Listings (June Year-to-date)



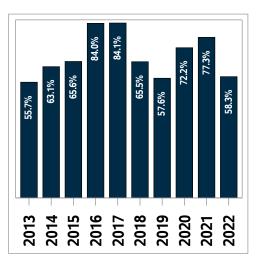
Days on Market (June Year-to-date)



Active Listings <sup>1</sup> (June Year-to-date)



Sales to New Listings Ratio (June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### HALDIMAND COUNTY **MLS® Townhouse Market Activity**



|                                       |             | Compared to <sup>8</sup> |           |           |           |           |           |
|---------------------------------------|-------------|--------------------------|-----------|-----------|-----------|-----------|-----------|
| Actual                                | June 2022   | June 2021                | June 2020 | June 2019 | June 2017 | June 2015 | June 2012 |
| Sales Activity                        | 3           | -25.0                    | 50.0      | -57.1     | 50.0      | -40.0     | -25.0     |
| Dollar Volume                         | \$1,990,000 | -15.4                    | 149.5     | -21.4     | 328.0     | 90.3      | 150.2     |
| New Listings                          | 16          | 700.0                    | 433.3     | 220.0     | 433.3     | 433.3     | 128.6     |
| Active Listings                       | 15          | 1,400.0                  | 650.0     | 275.0     | 400.0     | 0.0       | -16.7     |
| Sales to New Listings Ratio 1         | 18.8        | 200.0                    | 66.7      | 140.0     | 66.7      | 166.7     | 57.1      |
| Months of Inventory 2                 | 5.0         | 0.3                      | 1.0       | 0.6       | 1.5       | 3.0       | 4.5       |
| Average Price                         | \$663,333   | 12.9                     | 66.4      | 83.4      | 185.3     | 217.2     | 233.6     |
| Median Price                          | \$720,000   | 17.1                     | 80.6      | 90.5      | 209.7     | 252.9     | 255.2     |
| Sale to List Price Ratio <sup>3</sup> | 106.3       | 110.6                    | 104.3     | 98.9      | 97.9      | 100.5     | 98.8      |
| Median Days on Market                 | 8.0         | 5.5                      | 9.5       | 16.0      | 21.0      | 38.0      | 63.5      |
| Average Days on Market                | 26.3        | 5.0                      | 9.5       | 46.9      | 21.0      | 44.4      | 92.3      |

|                               |              | Compared to ° |           |           |           |           |           |
|-------------------------------|--------------|---------------|-----------|-----------|-----------|-----------|-----------|
| Year-to-date                  | June 2022    | June 2021     | June 2020 | June 2019 | June 2017 | June 2015 | June 2012 |
| Sales Activity                | 27           | -6.9          | 170.0     | 12.5      | -22.9     | 28.6      | 17.4      |
| Dollar Volume                 | \$17,882,816 | 21.2          | 349.9     | 126.1     | 101.9     | 244.8     | 285.1     |
| New Listings                  | 48           | 60.0          | 242.9     | 92.0      | 54.8      | 41.2      | 20.0      |
| Active Listings⁴              | 6            | 150.0         | 205.6     | 10.0      | 61.8      | -70.5     | -68.9     |
| Sales to New Listings Ratio 5 | 56.3         | 96.7          | 71.4      | 96.0      | 112.9     | 61.8      | 57.5      |
| Months of Inventory 6         | 1.2          | 0.5           | 1.1       | 1.3       | 0.6       | 5.3       | 4.6       |
| Average Price                 | \$662,327    | 30.2          | 66.6      | 101.0     | 161.7     | 168.2     | 228.0     |
| Median Price                  | \$675,000    | 27.4          | 64.0      | 105.8     | 157.6     | 185.8     | 247.9     |
| Sale to List Price Ratio 7    | 114.0        | 112.5         | 100.2     | 97.9      | 100.3     | 98.8      | 98.5      |
| Median Days on Market         | 12.0         | 7.0           | 11.0      | 18.0      | 18.0      | 44.0      | 77.0      |
| Average Days on Market        | 14.7         | 8.3           | 13.1      | 39.5      | 23.4      | 61.9      | 115.1     |

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

 $<sup>^{2}</sup>$  Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

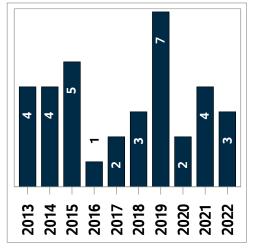


#### HALDIMAND COUNTY **MLS® Townhouse Market Activity**

**New Listings** 



**Sales Activity** (June only)



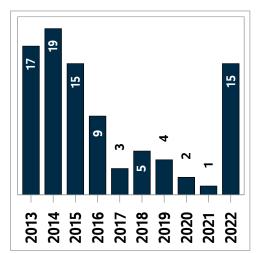
Months of Inventory (June only)



**Days on Market** 

2019 2020 2021 2017 2018

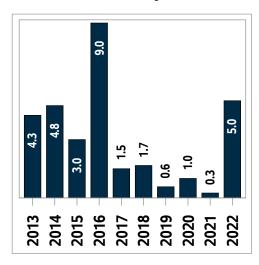
(June only)



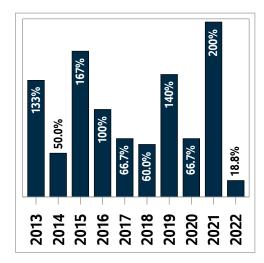
**Active Listings** 

(June only)

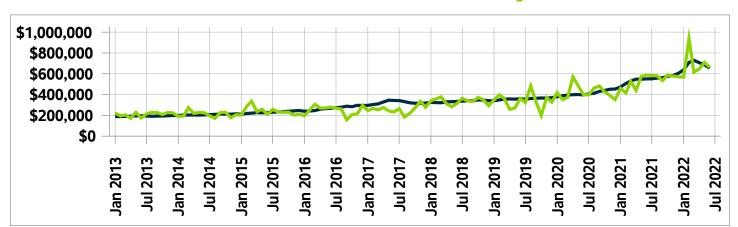
Sales to New Listings Ratio (June only)







#### MLS® HPI Townhouse Benchmark Price and Average Price

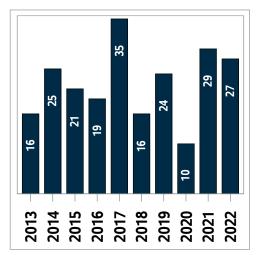




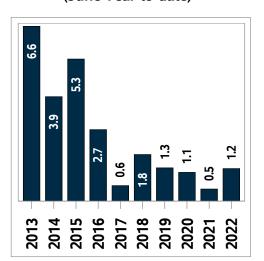
# HALDIMAND COUNTY MLS® Townhouse Market Activity



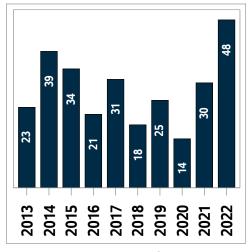
# Sales Activity (June Year-to-date)



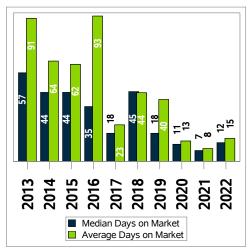
Months of Inventory <sup>2</sup> (June Year-to-date)



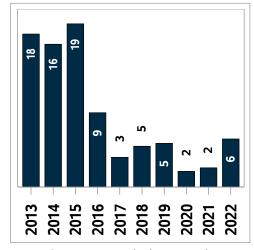
New Listings (June Year-to-date)



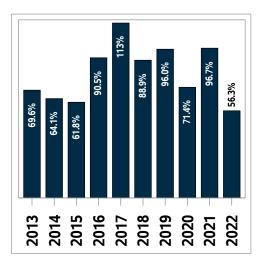
Days on Market (June Year-to-date)



Active Listings <sup>1</sup> (June Year-to-date)



Sales to New Listings Ratio (June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



# HALDIMAND COUNTY MLS® Apartment-Style Market Activity



|                                       |           | Compared to <sup>8</sup> |           |           |           |              |              |
|---------------------------------------|-----------|--------------------------|-----------|-----------|-----------|--------------|--------------|
| Actual                                | June 2022 | June 2021                | June 2020 | June 2019 | June 2017 | June 2015    | June 2012    |
| Sales Activity                        | 1         | _                        | 0.0       | _         | _         | _            | _            |
| Dollar Volume                         | \$650,000 | _                        | 62.9      | _         | _         | _            | <del>_</del> |
| New Listings                          | 4         | _                        | 300.0     | 300.0     | _         | _            | _            |
| Active Listings                       | 3         | _                        | 0.0       | 50.0      | 200.0     | 50.0         | -62.5        |
| Sales to New Listings Ratio 1         | 25.0      | <u> </u>                 | 100.0     | _         | _         | <del>_</del> | _            |
| Months of Inventory <sup>2</sup>      | 3.0       | _                        | 3.0       | _         | _         | _            | _            |
| Average Price                         | \$650,000 | <u> </u>                 | 62.9      | _         | _         | <del>_</del> | _            |
| Median Price                          | \$650,000 | _                        | 62.9      | _         | _         | _            | _            |
| Sale to List Price Ratio <sup>3</sup> | 108.4     | _                        | 99.8      | _         | _         | <u> </u>     | <u> </u>     |
| Median Days on Market                 | 10.0      | _                        | 17.0      | _         | _         | _            | <u> </u>     |
| Average Days on Market                | 10.0      | _                        | 17.0      | _         | _         | _            | _            |

|                                       |             | Compared to <sup>8</sup> |           |           |           |           |           |
|---------------------------------------|-------------|--------------------------|-----------|-----------|-----------|-----------|-----------|
| Year-to-date                          | June 2022   | June 2021                | June 2020 | June 2019 | June 2017 | June 2015 | June 2012 |
| Sales Activity                        | 5           | -16.7                    | 150.0     | -16.7     | -44.4     | 25.0      | 25.0      |
| Dollar Volume                         | \$2,444,900 | -1.2                     | 230.8     | 21.4      | -2.5      | 259.5     | 196.7     |
| New Listings                          | 8           | 60.0                     | 33.3      | 14.3      | 700.0     | 700.0     | 100.0     |
| Active Listings⁴                      | 2           | 33.3                     | -33.3     | 20.0      | -50.0     | -42.9     | -78.6     |
| Sales to New Listings Ratio 5         | 62.5        | 120.0                    | 33.3      | 85.7      | 900.0     | 400.0     | 100.0     |
| Months of Inventory 6                 | 2.4         | 1.5                      | 9.0       | 1.7       | 2.7       | 5.3       | 14.0      |
| Average Price                         | \$488,980   | 18.5                     | 32.3      | 45.7      | 75.6      | 187.6     | 137.4     |
| Median Price                          | \$431,000   | 7.1                      | 16.6      | 22.4      | 57.3      | 161.2     | 117.7     |
| Sale to List Price Ratio <sup>7</sup> | 114.9       | 102.5                    | 98.5      | 97.4      | 102.4     | 95.9      | 96.5      |
| Median Days on Market                 | 10.0        | 12.5                     | 32.5      | 12.5      | 119.0     | 169.0     | 253.0     |
| Average Days on Market                | 8.8         | 18.7                     | 32.5      | 13.3      | 143.2     | 205.0     | 236.3     |

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

 $<sup>^{\</sup>rm 2}$  Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



### HALDIMAND COUNTY

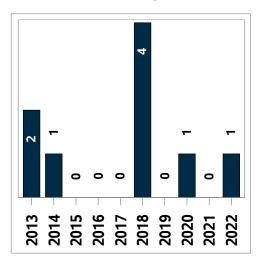
**MLS® Apartment-Style Market Activity** 

**New Listings** 

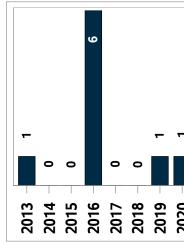
(June only)



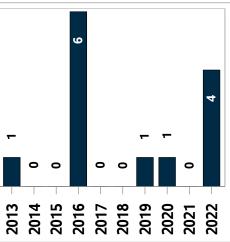
**Sales Activity** (June only)

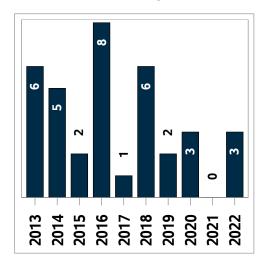


Months of Inventory (June only)



**Days on Market** (June only)

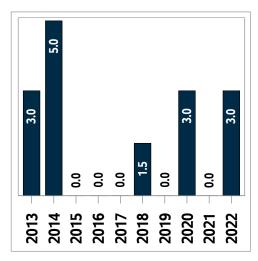




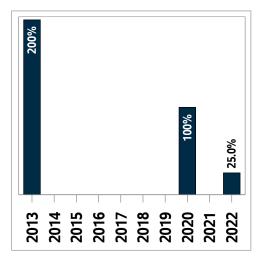
**Active Listings** 

(June only)

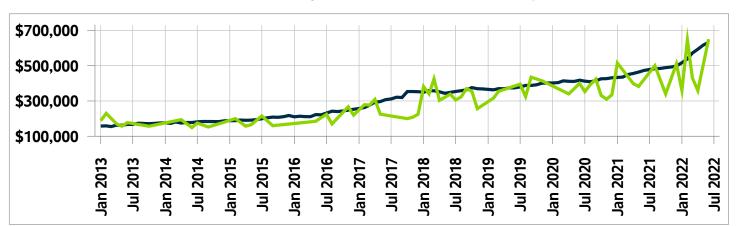
Sales to New Listings Ratio (June only)







#### MLS® HPI Apartment-Style Benchmark Price and Average Price



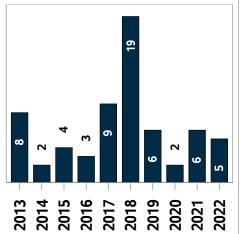


### HALDIMAND COUNTY

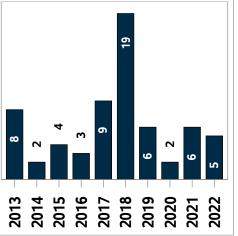
**MLS® Apartment-Style Market Activity** 



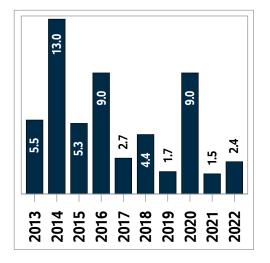
**Sales Activity** (June Year-to-date)



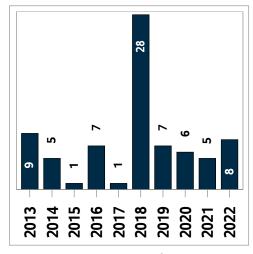
Months of Inventory <sup>2</sup>



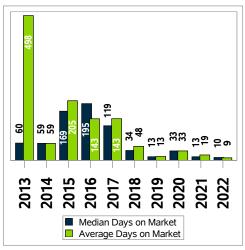
(June Year-to-date)



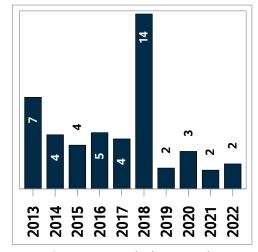
**New Listings** (June Year-to-date)



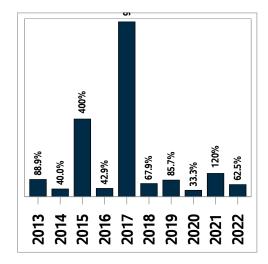
**Days on Market** (June Year-to-date)



Active Listings 1 (June Year-to-date)



Sales to New Listings Ratio (June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

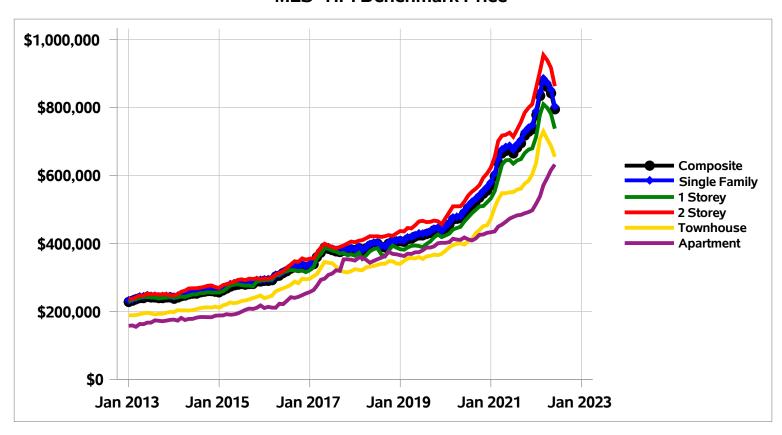


# HALDIMAND COUNTY MLS® HPI Benchmark Price



|                    | MLS® Home Price Index Benchmark Price |             |                       |                 |                  |             |             |  |  |
|--------------------|---------------------------------------|-------------|-----------------------|-----------------|------------------|-------------|-------------|--|--|
|                    |                                       |             | percentage change vs. |                 |                  |             |             |  |  |
| Benchmark<br>Type: | June 2022                             | 1 month ago | 3 months<br>ago       | 6 months<br>ago | 12 months<br>ago | 3 years ago | 5 years ago |  |  |
| Composite          | \$794,700                             | -5.6        | -9.0                  | 7.8             | 17.6             | 87.2        | 106.6       |  |  |
| Single Family      | \$803,300                             | -5.8        | -9.3                  | 7.4             | 16.8             | 86.9        | 106.5       |  |  |
| One Storey         | \$737,800                             | -5.6        | -8.9                  | 8.5             | 14.2             | 88.0        | 91.9        |  |  |
| Two Storey         | \$862,800                             | -5.9        | -9.6                  | 6.5             | 18.8             | 85.6        | 119.0       |  |  |
| Townhouse          | \$654,900                             | -4.7        | -10.3                 | 8.5             | 18.9             | 81.9        | 90.8        |  |  |
| Apartment          | \$632,400                             | 2.7         | 10.7                  | 27.1            | 33.7             | 69.0        | 105.5       |  |  |

### **MLS® HPI Benchmark Price**





# HALDIMAND COUNTY MLS® HPI Benchmark Descriptions





| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 51 to 99                  |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry & Siding          |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 2                         |
| Garage Description                                 | Attached, Single width    |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1402                      |
| Half Bathrooms                                     | 0                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Number of Fireplaces                               | 0                         |
| Total Number Of<br>Rooms                           | 7                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Wastewater<br>Disposal                             | Municipal sewers          |

## Single Family 🏤 🛍

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 51 to 99                  |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry & Siding          |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 2                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1437                      |
| Half Bathrooms                                     | 0                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Lot Size   | 8112                      |
| Number of Fireplaces                               | 0                         |
| Total Number Of<br>Rooms                           | 7                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Type of Property                                   | Detached                  |
| Wastewater<br>Disposal                             | Municipal sewers          |



# HALDIMAND COUNTY MLS® HPI Benchmark Descriptions



## 1 Storey **☆**

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 51 to 99                  |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry & Siding          |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 2                         |
| Garage Description                                 | Attached, Single width    |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1256                      |
| Half Bathrooms                                     | 0                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Lot Size   | 8707                      |
| Number of Fireplaces                               | 0                         |
| Total Number Of Rooms                              | 7                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Type of Property                                   | Detached                  |
| Wastewater<br>Disposal                             | Private                   |

## 2 Storey **⋒**

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 51 to 99                  |
| Basement Finish                                    | Unfinished                |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry & Siding          |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 2                         |
| Garage Description                                 | Attached, Single width    |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1700                      |
| Half Bathrooms                                     | 1                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Lot Size   | 7892                      |
| Number of Fireplaces                               | 0                         |
| Total Number Of<br>Rooms                           | 7                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Type of Property                                   | Detached                  |
| Wastewater<br>Disposal                             | Municipal sewers          |



# HALDIMAND COUNTY MLS® HPI Benchmark Descriptions



## Townhouse ##

#### Features Value **Above Ground** 3 **Bedrooms** 16 to 30 **Age Category Attached** Row **Specification Bedrooms** 3 **Below Ground** 0 **Bedrooms Exterior Walls Masonry & Siding Freshwater Supply** Municipal waterworks **Full Bathrooms** 1 **Gross Living Area** (Above Ground; in 1085 sq. ft.) **Half Bathrooms** 1 Forced air Heating **Heating Fuel Natural Gas Number of** 0 **Fireplaces Total Number Of** 6 Rooms **Type Of Foundation Basement, Poured** concrete Wastewater **Municipal sewers** Disposal

## Apartment

| Features   | Value                   |
|--|-------------------------|
| Above Ground<br>Bedrooms                           | 2                       |
| Age Category                                       | 0 to 5                  |
| Attached<br>Specification                          | Row                     |
| Basement Finish                                    | Unfinished              |
| Bedrooms   | 2                       |
| Below Ground<br>Bedrooms                           | 0                       |
| Exterior Walls                                     | Masonry & Siding        |
| Freshwater Supply                                  | Municipal<br>waterworks |
| Full Bathrooms                                     | 2                       |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1080                    |
| Half Bathrooms                                     | 0                       |
| Heating  | Forced air              |
| Heating Fuel                                       | Natural Gas             |
| Number of Fireplaces                               | 0                       |
| Total Number Of<br>Rooms                           | 5                       |
| Wastewater<br>Disposal                             | Municipal sewers        |



### CALEDONIA (63) **MLS® Residential Market Activity**



|                                       |              | Compared to <sup>8</sup> |           |           |           |           |           |  |
|---------------------------------------|--------------|--------------------------|-----------|-----------|-----------|-----------|-----------|--|
| Actual                                | June 2022    | June 2021                | June 2020 | June 2019 | June 2017 | June 2015 | June 2012 |  |
| Sales Activity                        | 15           | -16.7                    | -34.8     | -51.6     | 7.1       | -28.6     | -11.8     |  |
| Dollar Volume                         | \$12,167,000 | -11.7                    | -14.0     | -23.5     | 93.7      | 70.8      | 161.4     |  |
| New Listings                          | 38           | 40.7                     | 58.3      | 11.8      | 111.1     | 90.0      | 58.3      |  |
| Active Listings                       | 27           | 237.5                    | 92.9      | -34.1     | 125.0     | 50.0      | -25.0     |  |
| Sales to New Listings Ratio 1         | 39.5         | 66.7                     | 95.8      | 91.2      | 77.8      | 105.0     | 70.8      |  |
| Months of Inventory <sup>2</sup>      | 1.8          | 0.4                      | 0.6       | 1.3       | 0.9       | 0.9       | 2.1       |  |
| Average Price                         | \$811,133    | 5.9                      | 31.9      | 58.1      | 80.8      | 139.1     | 196.3     |  |
| Median Price                          | \$800,000    | 3.6                      | 29.0      | 58.4      | 78.8      | 128.6     | 201.9     |  |
| Sale to List Price Ratio <sup>3</sup> | 101.9        | 111.2                    | 100.1     | 98.3      | 101.1     | 98.3      | 97.8      |  |
| Median Days on Market                 | 9.0          | 6.5                      | 11.0      | 14.0      | 7.0       | 24.0      | 25.0      |  |
| Average Days on Market                | 18.3         | 6.4                      | 19.0      | 26.8      | 8.9       | 30.3      | 48.5      |  |

|                               |               | Compared to <sup>°</sup> |           |           |           |           |           |  |
|-------------------------------|---------------|--------------------------|-----------|-----------|-----------|-----------|-----------|--|
| Year-to-date                  | June 2022     | June 2021                | June 2020 | June 2019 | June 2017 | June 2015 | June 2012 |  |
| Sales Activity                | 118           | 19.2                     | 45.7      | 12.4      | 32.6      | 18.0      | 25.5      |  |
| Dollar Volume                 | \$111,741,029 | 51.1                     | 137.8     | 117.8     | 191.8     | 251.1     | 344.6     |  |
| New Listings                  | 186           | 47.6                     | 80.6      | 17.7      | 102.2     | 60.3      | 39.8      |  |
| Active Listings⁴              | 17            | 128.9                    | 0.0       | -47.7     | 77.6      | 0.0       | -51.0     |  |
| Sales to New Listings Ratio 5 | 63.4          | 78.6                     | 78.6      | 66.5      | 96.7      | 86.2      | 70.7      |  |
| Months of Inventory 6         | 0.9           | 0.5                      | 1.3       | 1.9       | 0.7       | 1.0       | 2.2       |  |
| Average Price                 | \$946,958     | 26.8                     | 63.3      | 93.8      | 120.1     | 197.6     | 254.2     |  |
| Median Price                  | \$937,500     | 27.1                     | 66.8      | 95.3      | 115.0     | 203.6     | 275.0     |  |
| Sale to List Price Ratio 7    | 114.9         | 114.1                    | 100.0     | 98.9      | 102.2     | 98.4      | 97.9      |  |
| Median Days on Market         | 7.0           | 7.0                      | 14.0      | 15.0      | 8.0       | 15.0      | 24.0      |  |
| Average Days on Market        | 10.5          | 8.0                      | 21.4      | 27.7      | 20.2      | 24.6      | 38.9      |  |

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

 $<sup>^{\</sup>rm 2}$  Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



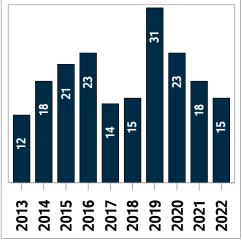
### CALEDONIA (63) **MLS® Residential Market Activity**

**New Listings** 

(June only)



**Sales Activity** (June only)

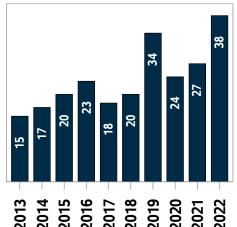


Months of Inventory (June only)

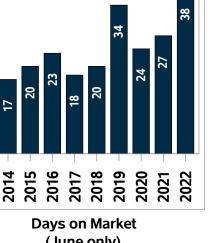
2014 2015 2016 2017 2018

2019 2020





(June only)



Sales to New Listings Ratio (June only)

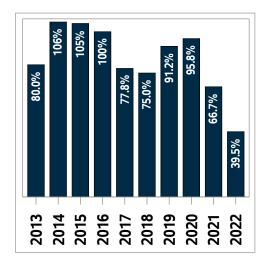
2017 2018 2019

2016

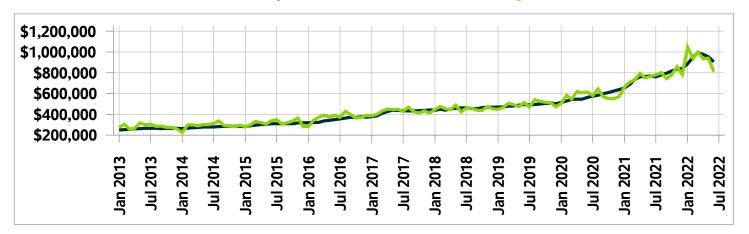
**Active Listings** 

(June only)





MLS® HPI Composite Benchmark Price and Average Price

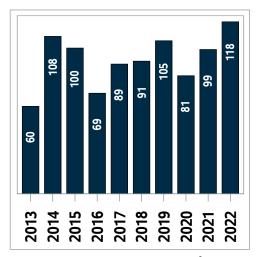




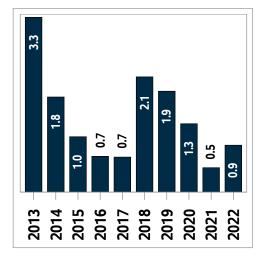
# CALEDONIA (63) MLS® Residential Market Activity



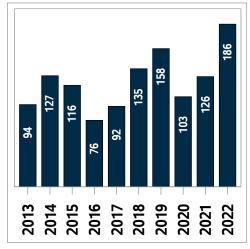
Sales Activity (June Year-to-date)



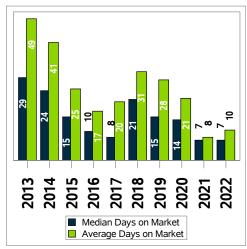
Months of Inventory <sup>2</sup> (June Year-to-date)



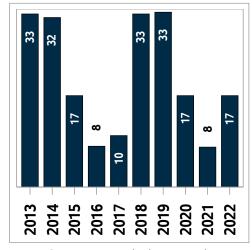
New Listings (June Year-to-date)



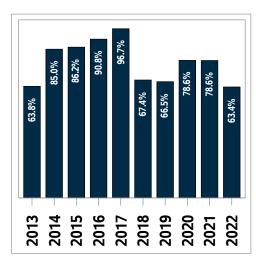
Days on Market (June Year-to-date)



Active Listings <sup>1</sup> (June Year-to-date)



Sales to New Listings Ratio (June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

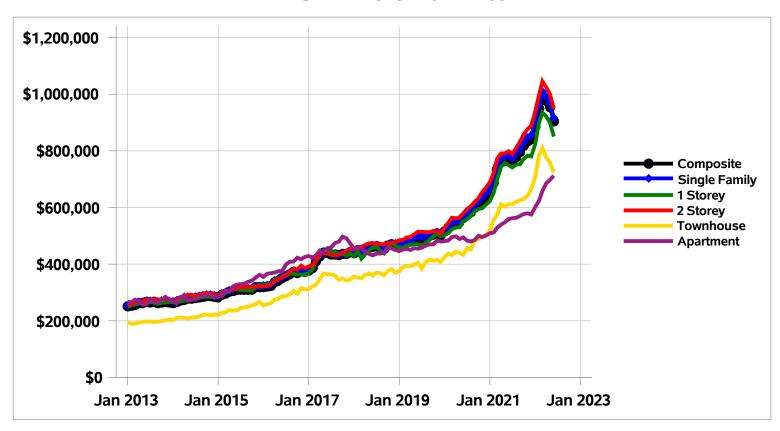


# CALEDONIA (63) MLS® HPI Benchmark Price



| MLS® Home Price Index Benchmark Price |           |             |   |      |      |      |       |  |  |  |  |
|---------------------------------------|-----------|-------------|---|------|------|------|-------|--|--|--|--|
|                                       |           |             | percentage change vs.   |      |      |      |       |  |  |  |  |
| Benchmark<br>Type:                    | June 2022 | 1 month ago | 3 months 6 months 12 months 1 month ago ago ago 3 years ago 5 years ago |      |      |      |       |  |  |  |  |
| Composite                             | \$904,800 | -5.2        | -9.0  | 7.6  | 17.6 | 83.1 | 106.7 |  |  |  |  |
| Single Family                         | \$916,700 | -5.3        | -9.2  | 7.2  | 17.0 | 83.5 | 107.9 |  |  |  |  |
| One Storey                            | \$850,500 | -5.5        | -9.0  | 9.0  | 13.4 | 80.8 | 90.9  |  |  |  |  |
| Two Storey                            | \$948,100 | -5.2        | -9.3  | 6.6  | 18.7 | 84.2 | 116.9 |  |  |  |  |
| Townhouse                             | \$723,600 | -4.6        | -10.6   | 8.6  | 18.2 | 78.8 | 98.5  |  |  |  |  |
| Apartment                             | \$712,500 | 2.1         | 8.2   | 23.9 | 27.4 | 56.7 | 56.0  |  |  |  |  |

### **MLS® HPI Benchmark Price**





# CALEDONIA (63) MLS® HPI Benchmark Descriptions





| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 16 to 30                  |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry & Siding          |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 2                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1426                      |
| Half Bathrooms                                     | 1                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Number of Fireplaces                               | 0                         |
| Total Number Of<br>Rooms                           | 7                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Wastewater<br>Disposal                             | Municipal sewers          |

## Single Family **♠ @**

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 16 to 30                  |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry & Siding          |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 2                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1468                      |
| Half Bathrooms                                     | 1                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Lot Size   | 5963                      |
| Number of Fireplaces                               | 0                         |
| Total Number Of Rooms                              | 8                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Type of Property                                   | Detached                  |
| Wastewater<br>Disposal                             | Municipal sewers          |



# CALEDONIA (63) MLS® HPI Benchmark Descriptions



## 1 Storey **☆**

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 31 to 50                  |
| Basement Finish                                    | Totally finished          |
| Bedrooms   | 4                         |
| Below Ground<br>Bedrooms                           | 1                         |
| Exterior Walls                                     | Masonry & Siding          |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 2                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1279                      |
| Half Bathrooms                                     | 0                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Lot Size   | 6358                      |
| Number of Fireplaces                               | 0                         |
| Total Number Of<br>Rooms                           | 8                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Type of Property                                   | Detached                  |
| Wastewater<br>Disposal                             | Municipal sewers          |

## 2 Storey **⋒**

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 16 to 30                  |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry & Siding          |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 2                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1652                      |
| Half Bathrooms                                     | 1                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Lot Size   | 5564                      |
| Number of Fireplaces                               | 0                         |
| Total Number Of<br>Rooms                           | 8                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Type of Property                                   | Detached                  |
| Wastewater<br>Disposal                             | Municipal sewers          |



# **CALEDONIA (63)**MLS® HPI Benchmark Descriptions



## Townhouse 🗰

#### Features Value **Above Ground** 3 **Bedrooms** 16 to 30 Age Category **Attached** Row **Specification Basement Finish Totally finished Bedrooms** 3 **Below Ground** 0 **Bedrooms Masonry & Siding Exterior Walls Freshwater Supply** Municipal waterworks **Full Bathrooms Garage Description** Attached, Single width **Gross Living Area** (Above Ground; in 1180 sq. ft.) **Half Bathrooms** 1 Heating Forced air **Heating Fuel Natural Gas** Number of 0 **Fireplaces Total Number Of** 6 Rooms **Type Of Foundation Basement, Poured** concrete Wastewater **Municipal sewers** Disposal

## Apartment

| Features   | Value                   |
|--|-------------------------|
| Above Ground<br>Bedrooms                           | 2                       |
| Age Category                                       | 0 to 5                  |
| Attached<br>Specification                          | Row                     |
| Basement Finish                                    | Unfinished              |
| Bedrooms   | 2                       |
| Below Ground<br>Bedrooms                           | 0                       |
| Exterior Walls                                     | Masonry & Siding        |
| Freshwater Supply                                  | Municipal<br>waterworks |
| Full Bathrooms                                     | 2                       |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1007                    |
| Half Bathrooms                                     | 0                       |
| Heating  | Forced air              |
| Heating Fuel                                       | Natural Gas             |
| Number of Fireplaces                               | 0                       |
| Total Number Of<br>Rooms                           | 5                       |
| Type Of Foundation                                 | Concrete Slab           |
| Wastewater<br>Disposal                             | Municipal sewers        |



### CAYUGA (62) **MLS® Residential Market Activity**



|                                       |             | Compared to <sup>8</sup> |           |           |           |           |           |  |
|---------------------------------------|-------------|--------------------------|-----------|-----------|-----------|-----------|-----------|--|
| Actual                                | June 2022   | June 2021                | June 2020 | June 2019 | June 2017 | June 2015 | June 2012 |  |
| Sales Activity                        | 5           | 66.7                     | -37.5     | -37.5     | -58.3     | -28.6     | -16.7     |  |
| Dollar Volume                         | \$4,465,777 | 147.7                    | -16.2     | 4.9       | 4.6       | 127.2     | 164.4     |  |
| New Listings                          | 19          | 375.0                    | 46.2      | 72.7      | 58.3      | 72.7      | 111.1     |  |
| Active Listings                       | 25          | 733.3                    | 38.9      | 19.0      | 108.3     | -13.8     | -39.0     |  |
| Sales to New Listings Ratio 1         | 26.3        | 75.0                     | 61.5      | 72.7      | 100.0     | 63.6      | 66.7      |  |
| Months of Inventory <sup>2</sup>      | 5.0         | 1.0                      | 2.3       | 2.6       | 1.0       | 4.1       | 6.8       |  |
| Average Price                         | \$893,155   | 48.6                     | 34.1      | 67.8      | 150.9     | 218.1     | 217.3     |  |
| Median Price                          | \$850,000   | 40.3                     | 35.6      | 66.3      | 127.3     | 205.2     | 213.7     |  |
| Sale to List Price Ratio <sup>3</sup> | 105.9       | 119.5                    | 98.0      | 97.9      | 96.3      | 94.4      | 96.4      |  |
| Median Days on Market                 | 19.0        | 5.0                      | 19.0      | 49.0      | 16.5      | 25.0      | 82.0      |  |
| Average Days on Market                | 14.8        | 5.3                      | 42.8      | 57.0      | 24.9      | 30.3      | 94.0      |  |

|                                       |              | Compared to <sup>8</sup> |           |           |           |           |           |  |
|---------------------------------------|--------------|--------------------------|-----------|-----------|-----------|-----------|-----------|--|
| Year-to-date                          | June 2022    | June 2021                | June 2020 | June 2019 | June 2017 | June 2015 | June 2012 |  |
| Sales Activity                        | 36           | 24.1                     | 24.1      | -12.2     | -21.7     | 24.1      | -7.7      |  |
| Dollar Volume                         | \$33,326,668 | 69.9                     | 92.6      | 63.7      | 79.8      | 265.7     | 186.8     |  |
| New Listings                          | 72           | 125.0                    | 71.4      | 7.5       | 30.9      | 63.6      | 20.0      |  |
| Active Listings⁴                      | 12           | 213.6                    | -20.7     | -46.5     | 40.8      | -52.4     | -73.6     |  |
| Sales to New Listings Ratio 5         | 50.0         | 90.6                     | 69.0      | 61.2      | 83.6      | 65.9      | 65.0      |  |
| Months of Inventory 6                 | 1.9          | 0.8                      | 3.0       | 3.1       | 1.1       | 5.0       | 6.7       |  |
| Average Price                         | \$925,741    | 36.9                     | 55.1      | 86.4      | 129.8     | 194.6     | 210.7     |  |
| Median Price                          | \$887,500    | 37.2                     | 73.5      | 89.2      | 120.8     | 200.8     | 226.3     |  |
| Sale to List Price Ratio <sup>7</sup> | 120.7        | 110.5                    | 97.3      | 97.1      | 98.3      | 96.6      | 96.5      |  |
| Median Days on Market                 | 8.5          | 8.0                      | 28.0      | 32.0      | 12.5      | 44.0      | 61.0      |  |
| Average Days on Market                | 12.2         | 15.7                     | 50.4      | 53.9      | 25.3      | 145.0     | 88.5      |  |

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

 $<sup>^{\</sup>rm 2}$  Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

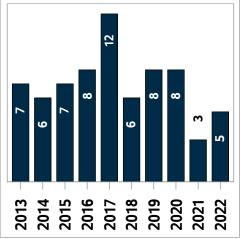
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



### CAYUGA (62) **MLS® Residential Market Activity**

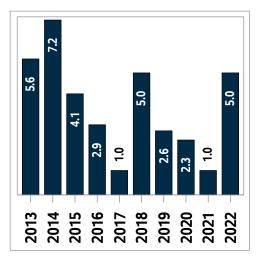


**Sales Activity** (June only)

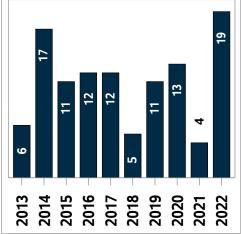


Months of Inventory (June only)

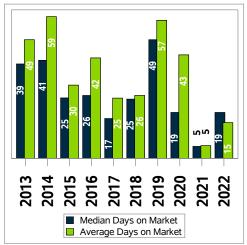




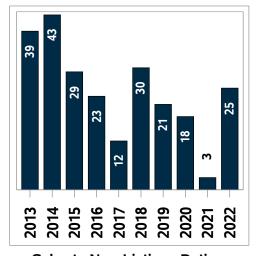
**New Listings** (June only)



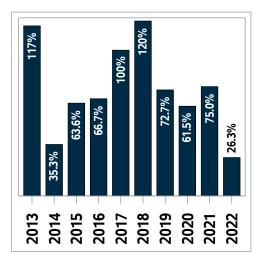
**Days on Market** (June only)



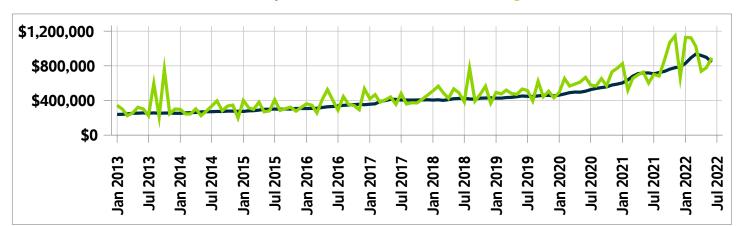
**Active Listings** (June only)



Sales to New Listings Ratio (June only)



MLS® HPI Composite Benchmark Price and Average Price

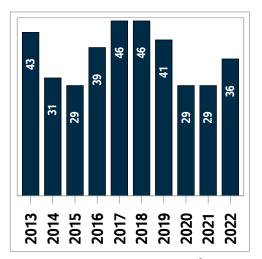




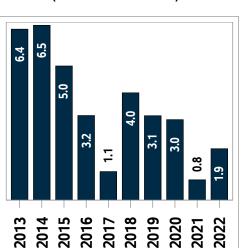
# CAYUGA (62) MLS® Residential Market Activity



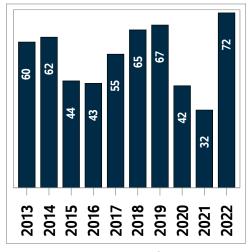
Sales Activity (June Year-to-date)



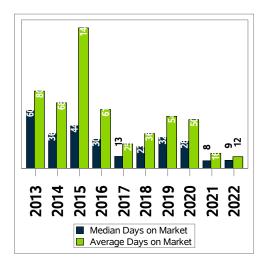
Months of Inventory <sup>2</sup> (June Year-to-date)



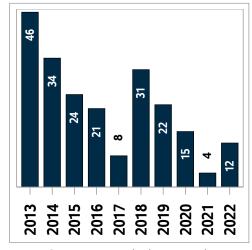
New Listings (June Year-to-date)



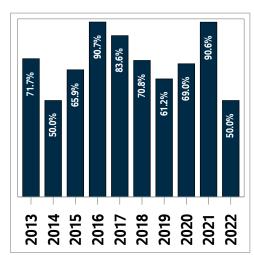
Days on Market (June Year-to-date)



Active Listings <sup>1</sup> (June Year-to-date)



Sales to New Listings Ratio (June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

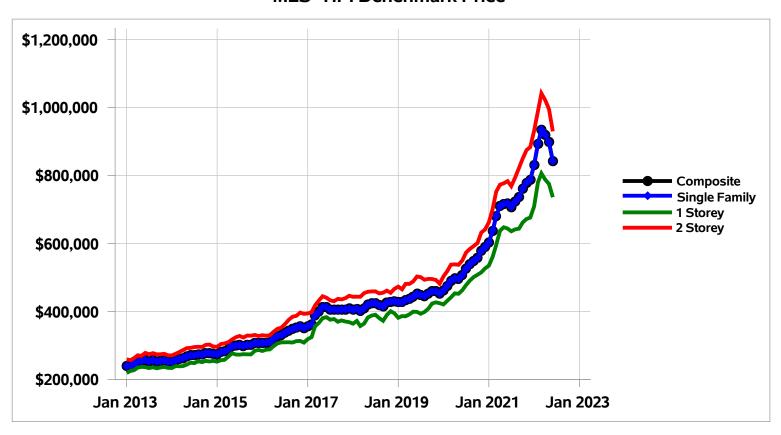


# CAYUGA (62) MLS® HPI Benchmark Price



| MLS® Home Price Index Benchmark Price |           |             |                       |                 |                  |             |             |  |
|---------------------------------------|-----------|-------------|-----------------------|-----------------|------------------|-------------|-------------|--|
|                                       |           |             | percentage change vs. |                 |                  |             |             |  |
| Benchmark<br>Type:                    | June 2022 | 1 month ago | 3 months<br>ago       | 6 months<br>ago | 12 months<br>ago | 3 years ago | 5 years ago |  |
| Composite                             | \$842,500 | -6.2        | -9.9                  | 7.0             | 17.3             | 86.4        | 104.0       |  |
| Single Family                         | \$842,500 | -6.2        | -9.9                  | 7.0             | 17.3             | 86.4        | 104.0       |  |
| One Storey                            | \$736,000 | -5.1        | -8.7                  | 8.9             | 14.3             | 84.5        | 92.0        |  |
| Two Storey                            | \$929,800 | -6.6        | -10.7                 | 5.2             | 18.7             | 84.9        | 111.1       |  |

### **MLS® HPI Benchmark Price**





# CAYUGA (62) MLS® HPI Benchmark Descriptions





| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 16 to 30                  |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry & Siding          |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 2                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1512                      |
| Half Bathrooms                                     | 0                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Number of Fireplaces                               | 0                         |
| Total Number Of<br>Rooms                           | 7                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Wastewater<br>Disposal                             | Private                   |

## Single Family **♠ @**

| Features   | Value                     |  |  |
|--|---------------------------|--|--|
| Above Ground<br>Bedrooms                           | 3                         |  |  |
| Age Category                                       | 16 to 30                  |  |  |
| Bedrooms   | 3                         |  |  |
| Below Ground<br>Bedrooms                           | 0                         |  |  |
| Exterior Walls                                     | Masonry & Siding          |  |  |
| Freshwater Supply                                  | Municipal<br>waterworks   |  |  |
| Full Bathrooms                                     | 2                         |  |  |
| Garage Description                                 | Attached, Single<br>width |  |  |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1512                      |  |  |
| Half Bathrooms                                     | 0                         |  |  |
| Heating  | Forced air                |  |  |
| Heating Fuel                                       | Natural Gas               |  |  |
| Lot Size   | 10941                     |  |  |
| Number of Fireplaces                               | 0                         |  |  |
| Total Number Of Rooms                              | 7                         |  |  |
| Type Of Foundation                                 | Basement, Poured concrete |  |  |
| Type of Property                                   | Detached                  |  |  |
| Wastewater<br>Disposal                             | Private                   |  |  |



# CAYUGA (62) MLS® HPI Benchmark Descriptions



## 1 Storey **☆**

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 16 to 30                  |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry & Siding          |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 2                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1303                      |
| Half Bathrooms                                     | 0                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Lot Size   | 13562                     |
| Number of Fireplaces                               | 0                         |
| Total Number Of<br>Rooms                           | 7                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Type of Property                                   | Detached                  |
| Wastewater<br>Disposal                             | Private                   |

## 2 Storey **⋒**

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 100+                      |
| Basement Finish                                    | Unfinished                |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry & Siding          |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 2                         |
| Garage Description                                 | Attached, Single width    |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1827                      |
| Half Bathrooms                                     | 1                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Lot Size   | 11138                     |
| Number of Fireplaces                               | 0                         |
| Total Number Of<br>Rooms                           | 8                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Type of Property                                   | Detached                  |
| Wastewater<br>Disposal                             | Municipal sewers          |



### **DUNNVILLE (60) MLS® Residential Market Activity**



|                                       |              | Compared to ° |           |           |           |           |           |
|---------------------------------------|--------------|---------------|-----------|-----------|-----------|-----------|-----------|
| Actual                                | June 2022    | June 2021     | June 2020 | June 2019 | June 2017 | June 2015 | June 2012 |
| Sales Activity                        | 14           | -44.0         | -51.7     | -41.7     | -22.2     | -12.5     | -30.0     |
| Dollar Volume                         | \$10,511,900 | -34.1         | -21.0     | -2.8      | 93.6      | 154.2     | 152.8     |
| New Listings                          | 55           | 120.0         | 83.3      | 71.9      | 120.0     | 103.7     | 96.4      |
| Active Listings                       | 75           | 134.4         | 41.5      | 1.4       | 56.3      | -3.8      | -44.9     |
| Sales to New Listings Ratio 1         | 25.5         | 100.0         | 96.7      | 75.0      | 72.0      | 59.3      | 71.4      |
| Months of Inventory <sup>2</sup>      | 5.4          | 1.3           | 1.8       | 3.1       | 2.7       | 4.9       | 6.8       |
| Average Price                         | \$750,850    | 17.7          | 63.7      | 66.6      | 148.9     | 190.5     | 261.1     |
| Median Price                          | \$581,000    | -4.4          | 32.3      | 36.9      | 104.4     | 187.6     | 218.4     |
| Sale to List Price Ratio <sup>3</sup> | 102.2        | 102.6         | 99.2      | 98.0      | 96.4      | 96.1      | 95.8      |
| Median Days on Market                 | 11.5         | 13.0          | 21.0      | 27.5      | 22.5      | 39.0      | 53.0      |
| Average Days on Market                | 19.6         | 19.7          | 90.8      | 47.0      | 38.3      | 59.8      | 80.8      |

|                                       |              | Compared to <sup>8</sup> |           |           |           |           |           |
|---------------------------------------|--------------|--------------------------|-----------|-----------|-----------|-----------|-----------|
| Year-to-date                          | June 2022    | June 2021                | June 2020 | June 2019 | June 2017 | June 2015 | June 2012 |
| Sales Activity                        | 119          | -13.8                    | 20.2      | 10.2      | -13.1     | 35.2      | 20.2      |
| Dollar Volume                         | \$88,453,457 | -0.5                     | 88.3      | 102.2     | 87.0      | 283.1     | 312.5     |
| New Listings                          | 208          | 19.5                     | 50.7      | 15.6      | 35.9      | 51.8      | 8.9       |
| Active Listings⁴                      | 36           | 45.3                     | -34.8     | -44.3     | -10.4     | -50.5     | -71.7     |
| Sales to New Listings Ratio 5         | 57.2         | 79.3                     | 71.7      | 60.0      | 89.5      | 64.2      | 51.8      |
| Months of Inventory 6                 | 1.8          | 1.1                      | 3.3       | 3.6       | 1.8       | 4.9       | 7.7       |
| Average Price                         | \$743,306    | 15.4                     | 56.7      | 83.5      | 115.3     | 183.3     | 243.2     |
| Median Price                          | \$700,000    | 20.5                     | 59.4      | 83.9      | 133.4     | 194.6     | 241.5     |
| Sale to List Price Ratio <sup>7</sup> | 106.4        | 106.0                    | 97.4      | 96.7      | 99.2      | 95.7      | 96.0      |
| Median Days on Market                 | 10.0         | 11.0                     | 28.0      | 27.0      | 21.0      | 53.5      | 57.0      |
| Average Days on Market                | 20.7         | 19.8                     | 68.6      | 52.8      | 46.3      | 95.3      | 96.4      |

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

 $<sup>^{\</sup>rm 2}$  Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



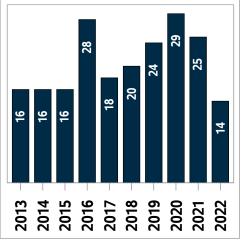
### **DUNNVILLE (60) MLS® Residential Market Activity**

**New Listings** 

(June only)



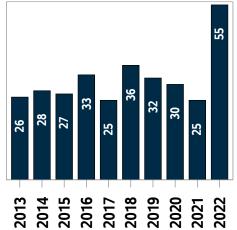
**Sales Activity** (June only)



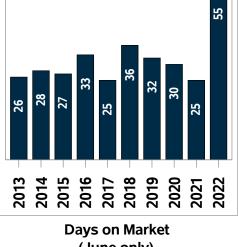
Months of Inventory (June only)

2014 2015 2016 2017 2018 2019 2020





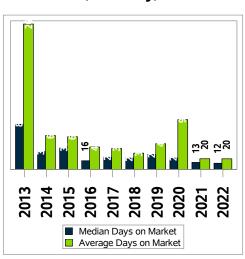
(June only)

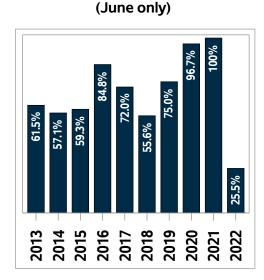


2016 2017 2018 2019 Sales to New Listings Ratio

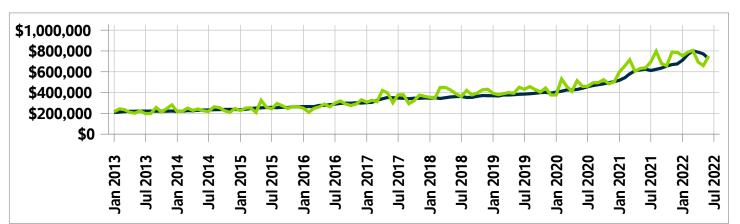
**Active Listings** 

(June only)





MLS® HPI Composite Benchmark Price and Average Price





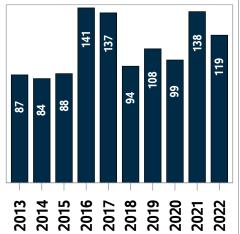
### **DUNNVILLE (60) MLS® Residential Market Activity**

**New Listings** 

(June Year-to-date)

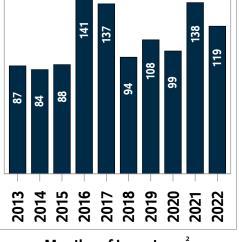


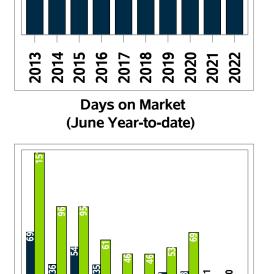
**Sales Activity** (June Year-to-date)



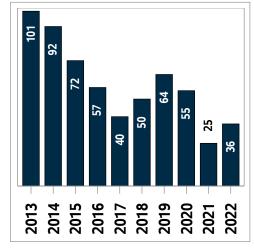
Months of Inventory <sup>2</sup> (June Year-to-date)

2014 2015 2016 2017 2018 2019 2020 2021

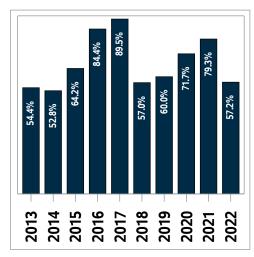




Active Listings 1 (June Year-to-date)



Sales to New Listings Ratio (June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

■ Median Days on Market Average Days on Market

2019

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

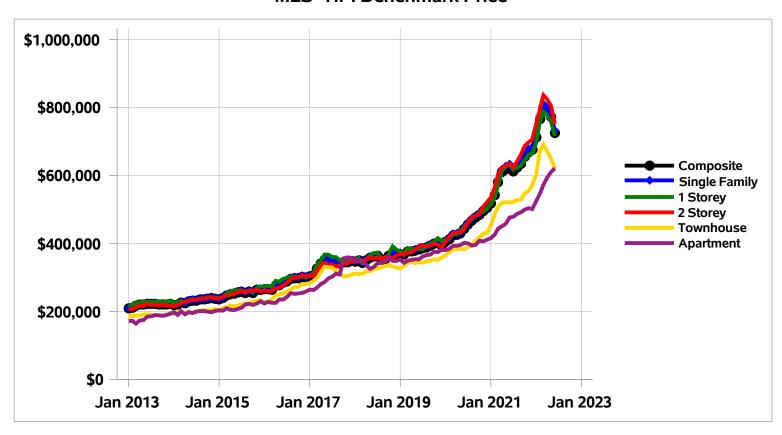


# **DUNNVILLE (60)**MLS® HPI Benchmark Price



| MLS® Home Price Index Benchmark Price |           |                       |                 |                 |                  |             |             |
|---------------------------------------|-----------|-----------------------|-----------------|-----------------|------------------|-------------|-------------|
|                                       |           | percentage change vs. |                 |                 |                  |             |             |
| Benchmark<br>Type:                    | June 2022 | 1 month ago           | 3 months<br>ago | 6 months<br>ago | 12 months<br>ago | 3 years ago | 5 years ago |
| Composite                             | \$725,400 | -5.9                  | -9.4            | 7.4             | 16.1             | 89.3        | 107.1       |
| Single Family                         | \$732,300 | -6.1                  | -9.6            | 7.1             | 15.6             | 89.2        | 107.3       |
| One Storey                            | \$716,700 | -5.6                  | -9.1            | 7.8             | 13.4             | 86.5        | 95.3        |
| Two Storey                            | \$751,600 | -6.7                  | -10.1           | 6.4             | 18.3             | 92.8        | 122.6       |
| Townhouse                             | \$620,300 | -4.5                  | -10.3           | 8.6             | 18.9             | 79.5        | 88.0        |
| Apartment                             | \$621,500 | 1.9                   | 8.6             | 24.0            | 30.5             | 75.8        | 108.8       |

### MLS® HPI Benchmark Price





# **DUNNVILLE (60)**MLS® HPI Benchmark Descriptions





| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 51 to 99                  |
| Basement Finish                                    | Unfinished                |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry & Siding          |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 1                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1373                      |
| Half Bathrooms                                     | 0                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Number of Fireplaces                               | 0                         |
| Total Number Of<br>Rooms                           | 6                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Wastewater<br>Disposal                             | Private                   |

## Single Family **♠ @**

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 51 to 99                  |
| Basement Finish                                    | Unfinished                |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Siding                    |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 1                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1402                      |
| Half Bathrooms                                     | 0                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Lot Size   | 11150                     |
| Number of Fireplaces                               | 0                         |
| Total Number Of<br>Rooms                           | 7                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Type of Property                                   | Detached                  |
| Wastewater<br>Disposal                             | Private                   |



# **DUNNVILLE (60)**MLS® HPI Benchmark Descriptions



## 1 Storey **☆**

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 51 to 99                  |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry & Siding          |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 1                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1219                      |
| Half Bathrooms                                     | 0                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Lot Size   | 12000                     |
| Number of Fireplaces                               | 0                         |
| Total Number Of<br>Rooms                           | 6                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Type of Property                                   | Detached                  |
| Wastewater<br>Disposal                             | Private                   |

## 2 Storey **⋒**

| Features   | Value                       |
|--|-----------------------------|
| Above Ground<br>Bedrooms                           | 3                           |
| Age Category                                       | 51 to 99                    |
| Basement Finish                                    | Unfinished                  |
| Bedrooms   | 3                           |
| Below Ground<br>Bedrooms                           | 0                           |
| Exterior Walls                                     | Siding                      |
| Freshwater Supply                                  | Municipal<br>waterworks     |
| Full Bathrooms                                     | 1                           |
| Garage Description                                 | Attached, Single<br>width   |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1629                        |
| Half Bathrooms                                     | 0                           |
| Heating  | Forced air                  |
| Heating Fuel                                       | Natural Gas                 |
| Lot Size   | 10846                       |
| Number of Fireplaces                               | 0                           |
| Total Number Of<br>Rooms                           | 7                           |
| Type Of Foundation                                 | Basement,<br>Concrete blocs |
| Type of Property                                   | Detached                    |
| Wastewater<br>Disposal                             | Municipal sewers            |



## **DUNNVILLE (60)**MLS® HPI Benchmark Descriptions





#### Features Value **Above Ground** 3 **Bedrooms** 31 to 50 Age Category Attached Row **Specification Bedrooms** 3 **Below Ground** 0 **Bedrooms Exterior Walls** Masonry **Freshwater Supply** Municipal waterworks **Full Bathrooms** 1 Attached, Single **Garage Description** width **Gross Living Area** (Above Ground; in 1080 sq. ft.) **Half Bathrooms** 1 Heating Forced air **Heating Fuel Natural Gas Number of** 0 **Fireplaces Total Number Of** 6 Rooms **Type Of Foundation Basement, Poured** concrete

**Municipal sewers** 

## Apartment

| Features   | Value                   |
|--|-------------------------|
| Above Ground<br>Bedrooms                           | 2                       |
| Age Category                                       | 6 to 15                 |
| Attached<br>Specification                          | Row                     |
| Basement Finish                                    | Unfinished              |
| Bedrooms   | 2                       |
| Below Ground<br>Bedrooms                           | 0                       |
| Exterior Walls                                     | Masonry & Siding        |
| Freshwater Supply                                  | Municipal<br>waterworks |
| Full Bathrooms                                     | 1                       |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 972                     |
| Half Bathrooms                                     | 0                       |
| Heating  | Forced air              |
| Heating Fuel                                       | Natural Gas             |
| Number of Fireplaces                               | 0                       |
| Total Number Of<br>Rooms                           | 4                       |
| Type Of Foundation                                 | Poured concrete         |
| Type Of Pool                                       | Indoor                  |
| Wastewater<br>Disposal                             | Municipal sewers        |

Wastewater

Disposal



#### **HAGERSVILLE (70)** MLS® Residential Market Activity



|                                       |           |           | Compared to <sup>8</sup> |           |           |           |           |  |
|---------------------------------------|-----------|-----------|--------------------------|-----------|-----------|-----------|-----------|--|
| Actual                                | June 2022 | June 2021 | June 2020                | June 2019 | June 2017 | June 2015 | June 2012 |  |
| Sales Activity                        | 0         | -100.0    | -100.0                   | -100.0    | -100.0    | -100.0    | -100.0    |  |
| Dollar Volume                         | \$0       | -100.0    | -100.0                   | -100.0    | -100.0    | -100.0    | -100.0    |  |
| New Listings                          | 20        | 33.3      | 122.2                    | 150.0     | 233.3     | 25.0      | 100.0     |  |
| Active Listings                       | 25        | 316.7     | 316.7                    | 108.3     | 257.1     | 8.7       | -26.5     |  |
| Sales to New Listings Ratio 1         | 0.0       | 80.0      | 55.6                     | 137.5     | 83.3      | 87.5      | 90.0      |  |
| Months of Inventory 2                 | 0.0       | 0.5       | 1.2                      | 1.1       | 1.4       | 1.6       | 3.8       |  |
| Average Price                         | \$0       | -100.0    | -100.0                   | -100.0    | -100.0    | -100.0    | -100.0    |  |
| Median Price                          | \$0       | -100.0    | -100.0                   | -100.0    | -100.0    | -100.0    | -100.0    |  |
| Sale to List Price Ratio <sup>3</sup> | 0.0       | 109.6     | 102.8                    | 99.8      | 97.7      | 99.1      | 98.3      |  |
| Median Days on Market                 | 0.0       | 8.0       | 10.0                     | 16.0      | 16.0      | 24.5      | 44.0      |  |
| Average Days on Market                | 0.0       | 10.0      | 13.4                     | 36.0      | 20.4      | 31.0      | 46.8      |  |

|                               |              |           | Compared to <sup>8</sup> |           |           |           |           |
|-------------------------------|--------------|-----------|--------------------------|-----------|-----------|-----------|-----------|
| Year-to-date                  | June 2022    | June 2021 | June 2020                | June 2019 | June 2017 | June 2015 | June 2012 |
| Sales Activity                | 44           | -17.0     | 46.7                     | 25.7      | -10.2     | 15.8      | -2.2      |
| Dollar Volume                 | \$35,479,350 | 5.7       | 169.5                    | 162.9     | 127.6     | 270.7     | 257.3     |
| New Listings                  | 75           | 21.0      | 127.3                    | 50.0      | 44.2      | 33.9      | 4.2       |
| Active Listings⁴              | 9            | 159.3     | 86.7                     | -5.1      | 30.2      | -59.4     | -70.5     |
| Sales to New Listings Ratio 5 | 58.7         | 85.5      | 90.9                     | 70.0      | 94.2      | 67.9      | 62.5      |
| Months of Inventory 6         | 1.3          | 0.4       | 1.0                      | 1.7       | 0.9       | 3.6       | 4.2       |
| Average Price                 | \$806,349    | 27.4      | 83.8                     | 109.1     | 153.4     | 220.1     | 265.4     |
| Median Price                  | \$753,000    | 16.6      | 71.5                     | 90.6      | 155.6     | 191.5     | 248.7     |
| Sale to List Price Ratio 7    | 114.2        | 111.6     | 99.2                     | 99.1      | 99.7      | 98.9      | 98.4      |
| Median Days on Market         | 8.0          | 6.0       | 13.5                     | 14.0      | 16.0      | 37.0      | 53.0      |
| Average Days on Market        | 19.0         | 9.3       | 35.5                     | 27.3      | 29.1      | 67.6      | 73.4      |

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

 $<sup>^{\</sup>rm 2}$  Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

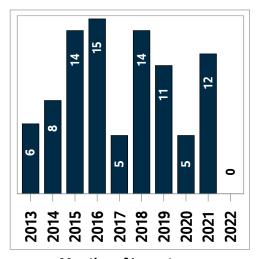


#### **HAGERSVILLE (70) MLS® Residential Market Activity**

**New Listings** 



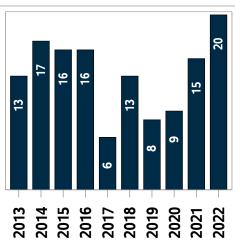
**Sales Activity** (June only)



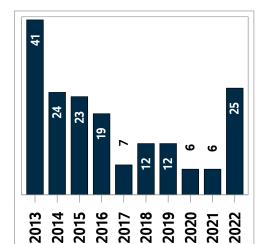
Months of Inventory (June only)



**Days on Market** 



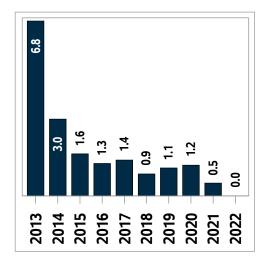
(June only)

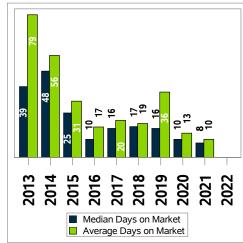


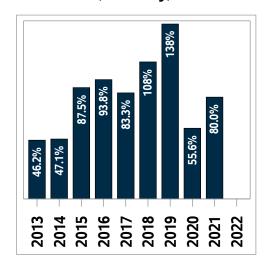
**Active Listings** 

(June only)

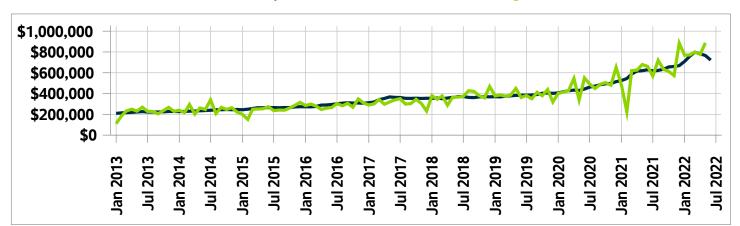
Sales to New Listings Ratio (June only)







#### MLS® HPI Composite Benchmark Price and Average Price

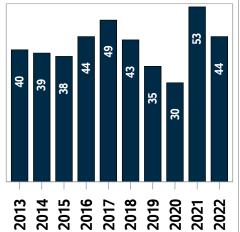




#### **HAGERSVILLE (70) MLS® Residential Market Activity**



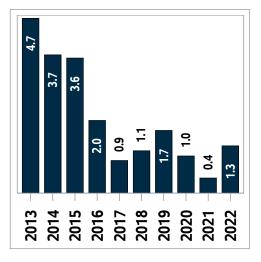
**Sales Activity** (June Year-to-date)



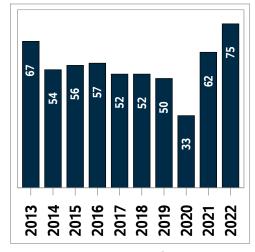
Months of Inventory <sup>2</sup>



(June Year-to-date)



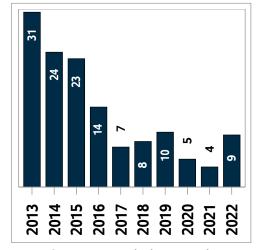
**New Listings** (June Year-to-date)



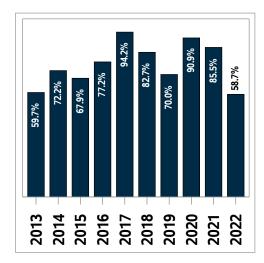
**Days on Market** (June Year-to-date)



Active Listings 1 (June Year-to-date)



Sales to New Listings Ratio (June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

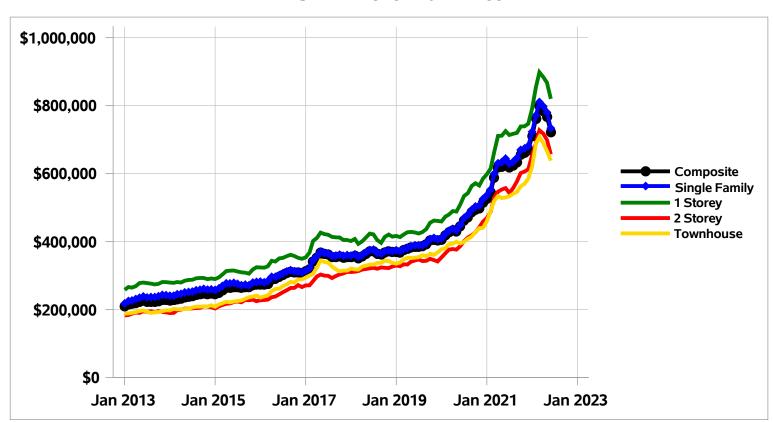


#### HAGERSVILLE (70) MLS® HPI Benchmark Price



|                    | MLS® Home Price Index Benchmark Price |  |                       |     |      |      |       |  |  |  |  |
|--------------------|---------------------------------------|--|-----------------------|-----|------|------|-------|--|--|--|--|
|                    |                                       |  | percentage change vs. |     |      |      |       |  |  |  |  |
| Benchmark<br>Type: | June 2022                             | 3 months 6 months 12 months 3 years ago 5 year |                       |     |      |      |       |  |  |  |  |
| Composite          | \$722,000                             | -5.7   | -9.5                  | 7.9 | 14.8 | 87.8 | 98.7  |  |  |  |  |
| Single Family      | \$733,300                             | -5.9   | -9.5                  | 7.7 | 13.9 | 88.6 | 100.3 |  |  |  |  |
| One Storey         | \$819,600                             | -5.5   | -8.7                  | 9.8 | 13.1 | 92.2 | 94.4  |  |  |  |  |
| Two Storey         | \$656,600                             | -6.1   | -9.7                  | 7.2 | 17.9 | 90.8 | 119.2 |  |  |  |  |
| Townhouse          | \$637,600                             | -4.4   | -10.0                 | 9.0 | 20.4 | 80.9 | 87.8  |  |  |  |  |

### **MLS® HPI Benchmark Price**





# HAGERSVILLE (70) MLS® HPI Benchmark Descriptions





| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 51 to 99                  |
| Basement Finish                                    | Unfinished                |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry & Siding          |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 2                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1346                      |
| Half Bathrooms                                     | 0                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Number of Fireplaces                               | 0                         |
| Total Number Of<br>Rooms                           | 7                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Wastewater<br>Disposal                             | Municipal sewers          |

## Single Family 🏫 🛍

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 51 to 99                  |
| Basement Finish                                    | Unfinished                |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry & Siding          |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 2                         |
| Garage Description                                 | Attached, Single width    |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1401                      |
| Half Bathrooms                                     | 0                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Lot Size   | 7261                      |
| Number of Fireplaces                               | 0                         |
| Total Number Of<br>Rooms                           | 7                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Type of Property                                   | Detached                  |
| Wastewater<br>Disposal                             | Municipal sewers          |



# HAGERSVILLE (70) MLS® HPI Benchmark Descriptions



## 1 Storey **☆**

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 2                         |
| Age Category                                       | 0 to 5                    |
| Bedrooms   | 2                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry & Siding          |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 2                         |
| Garage Description                                 | Attached, Single width    |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1299                      |
| Half Bathrooms                                     | 0                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Lot Size   | 6793                      |
| Number of Fireplaces                               | 0                         |
| Total Number Of<br>Rooms                           | 7                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Type of Property                                   | Detached                  |
| Wastewater<br>Disposal                             | Municipal sewers          |

## 2 Storey **⋒**

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 100+                      |
| Basement Finish                                    | Unfinished                |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Siding                    |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 1                         |
| Garage Description                                 | Attached, Single width    |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1597                      |
| Half Bathrooms                                     | 0                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Lot Size   | 8193                      |
| Number of Fireplaces                               | 0                         |
| Total Number Of Rooms                              | 7                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Type of Property                                   | Detached                  |
| Wastewater<br>Disposal                             | Municipal sewers          |



# HAGERSVILLE (70) MLS® HPI Benchmark Descriptions



## Townhouse ##

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 2                         |
| Age Category                                       | 6 to 15                   |
| Attached<br>Specification                          | Row                       |
| Bedrooms   | 2                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry & Siding          |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 1                         |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1022                      |
| Half Bathrooms                                     | 1                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Number of Fireplaces                               | 0                         |
| Total Number Of<br>Rooms                           | 5                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Wastewater<br>Disposal                             | Municipal sewers          |



#### **ONEIDA (71) MLS® Residential Market Activity**



|                                       |           | Compared to <sup>8</sup> |           |           |           |           |           |
|---------------------------------------|-----------|--------------------------|-----------|-----------|-----------|-----------|-----------|
| Actual                                | June 2022 | June 2021                | June 2020 | June 2019 | June 2017 | June 2015 | June 2012 |
| Sales Activity                        | 0         | -100.0                   | _         | -100.0    | _         | -100.0    | -100.0    |
| Dollar Volume                         | \$0       | -100.0                   | _         | -100.0    | <u> </u>  | -100.0    | -100.0    |
| New Listings                          | 1         | 0.0                      | -66.7     | -50.0     | 0.0       | -50.0     | -75.0     |
| Active Listings                       | 2         | 100.0                    | -50.0     | -33.3     | 100.0     | -33.3     | -66.7     |
| Sales to New Listings Ratio 1         | 0.0       | 100.0                    | _         | 100.0     | _         | 150.0     | 50.0      |
| Months of Inventory 2                 | 0.0       | 1.0                      | _         | 1.5       | _         | 1.0       | 3.0       |
| Average Price                         | \$0       | -100.0                   | _         | -100.0    | _         | -100.0    | -100.0    |
| Median Price                          | \$0       | -100.0                   | _         | -100.0    | _         | -100.0    | -100.0    |
| Sale to List Price Ratio <sup>3</sup> | 0.0       | 143.0                    | _         | 100.0     | _         | 95.2      | 95.9      |
| Median Days on Market                 | 0.0       | 8.0                      | _         | 15.5      | _         | 60.0      | 92.5      |
| Average Days on Market                | 0.0       | 8.0                      | _         | 15.5      | _         | 53.7      | 92.5      |

|                               |             | Compared to <sup>8</sup> |           |           |           |           |           |
|-------------------------------|-------------|--------------------------|-----------|-----------|-----------|-----------|-----------|
| Year-to-date                  | June 2022   | June 2021                | June 2020 | June 2019 | June 2017 | June 2015 | June 2012 |
| Sales Activity                | 2           | -60.0                    | 0.0       | -71.4     | -50.0     | -77.8     | -75.0     |
| Dollar Volume                 | \$2,150,000 | -46.8                    | 83.0      | -43.3     | -16.8     | -41.1     | -14.1     |
| New Listings                  | 5           | -28.6                    | -16.7     | -54.5     | -16.7     | -61.5     | -66.7     |
| Active Listings⁴              | 1           | 33.3                     | -25.9     | -61.9     | 11.1      | -68.0     | -75.0     |
| Sales to New Listings Ratio 5 | 40.0        | 71.4                     | 33.3      | 63.6      | 66.7      | 69.2      | 53.3      |
| Months of Inventory 6         | 4.0         | 1.2                      | 5.4       | 3.0       | 1.8       | 2.8       | 4.0       |
| Average Price                 | \$1,075,000 | 33.0                     | 83.0      | 98.4      | 66.3      | 164.9     | 243.7     |
| Median Price                  | \$1,075,000 | 43.3                     | 83.0      | 88.6      | 74.9      | 177.1     | 243.2     |
| Sale to List Price Ratio 7    | 125.7       | 128.2                    | 97.0      | 97.3      | 96.1      | 96.8      | 96.9      |
| Median Days on Market         | 4.5         | 8.0                      | 48.5      | 17.0      | 26.5      | 41.0      | 54.0      |
| Average Days on Market        | 4.5         | 9.2                      | 48.5      | 47.0      | 25.3      | 46.9      | 52.8      |

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

 $<sup>^{\</sup>rm 2}$  Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

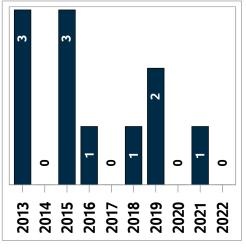
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## ONEIDA (71) MLS® Residential Market Activity

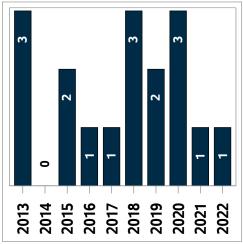


Sales Activity (June only)

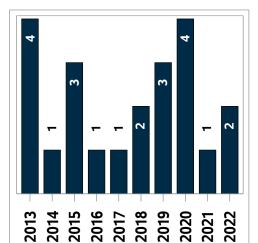


Months of Inventory (June only)





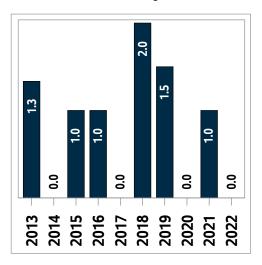
Days on Market (June only)



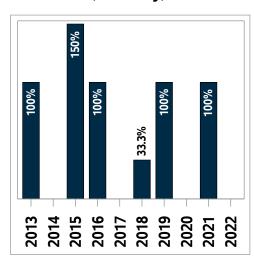
**Active Listings** 

(June only)

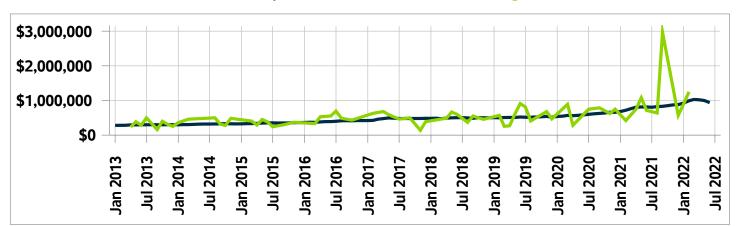
Sales to New Listings Ratio (June only)







MLS® HPI Composite Benchmark Price and Average Price

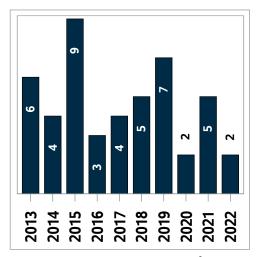




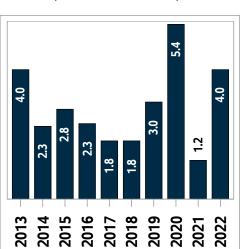
## ONEIDA (71) MLS® Residential Market Activity



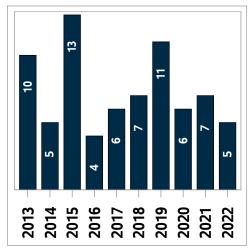
Sales Activity (June Year-to-date)



Months of Inventory <sup>2</sup> (June Year-to-date)



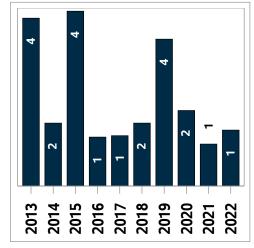
New Listings (June Year-to-date)



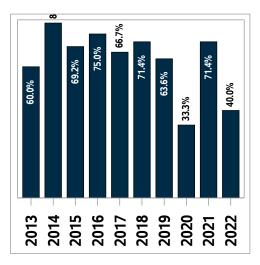
Days on Market (June Year-to-date)



Active Listings <sup>1</sup> (June Year-to-date)



Sales to New Listings Ratio (June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

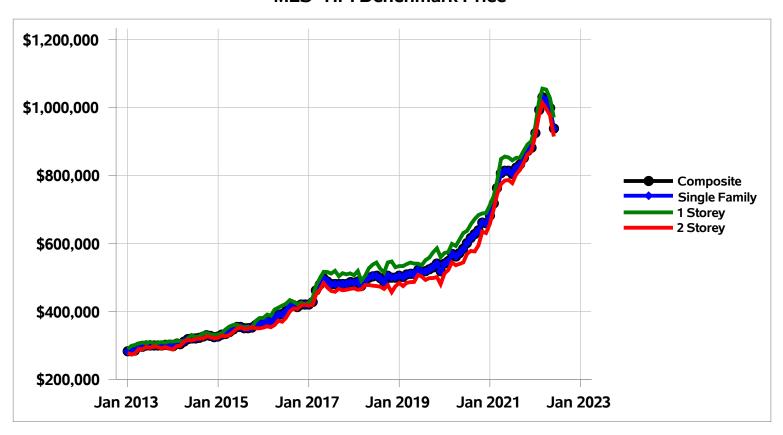


## ONEIDA (71) MLS® HPI Benchmark Price



| MLS® Home Price Index Benchmark Price |           |             |                       |                 |                  |             |             |  |  |
|---------------------------------------|-----------|-------------|-----------------------|-----------------|------------------|-------------|-------------|--|--|
|                                       |           |             | percentage change vs. |                 |                  |             |             |  |  |
| Benchmark<br>Type:                    | June 2022 | 1 month ago | 3 months<br>ago       | 6 months<br>ago | 12 months<br>ago | 3 years ago | 5 years ago |  |  |
| Composite                             | \$938,300 | -6.1        | -8.9                  | 6.3             | 15.4             | 79.6        | 92.0        |  |  |
| Single Family                         | \$938,300 | -6.1        | -8.9                  | 6.3             | 15.4             | 79.6        | 92.0        |  |  |
| One Storey                            | \$970,800 | -5.5        | -8.0                  | 7.8             | 13.8             | 79.5        | 88.1        |  |  |
| Two Storey                            | \$914,700 | -6.4        | -9.7                  | 5.1             | 16.3             | 80.2        | 94.6        |  |  |

### MLS® HPI Benchmark Price





# ONEIDA (71) MLS® HPI Benchmark Descriptions





| Features   | Value                       |
|--|-----------------------------|
| Above Ground<br>Bedrooms                           | 3                           |
| Age Category                                       | 51 to 99                    |
| Bedrooms   | 3                           |
| Below Ground<br>Bedrooms                           | 0                           |
| Exterior Walls                                     | Masonry & Siding            |
| Freshwater Supply                                  | Municipal<br>waterworks     |
| Full Bathrooms                                     | 2                           |
| Garage Description                                 | Attached, Single<br>width   |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1861                        |
| Half Bathrooms                                     | 0                           |
| Heating  | Forced air                  |
| Heating Fuel                                       | Natural Gas                 |
| Number of Fireplaces                               | 0                           |
| Total Number Of<br>Rooms                           | 7                           |
| Type Of Foundation                                 | Basement,<br>Concrete blocs |
| Wastewater<br>Disposal                             | Private                     |

## Single Family 🏫 🛍

| Features   | Value                       |
|--|-----------------------------|
| Above Ground<br>Bedrooms                           | 3                           |
| Age Category                                       | 51 to 99                    |
| Bedrooms   | 3                           |
| Below Ground<br>Bedrooms                           | 0                           |
| Exterior Walls                                     | Masonry & Siding            |
| Freshwater Supply                                  | Municipal<br>waterworks     |
| Full Bathrooms                                     | 2                           |
| Garage Description                                 | Attached, Single<br>width   |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1861                        |
| Half Bathrooms                                     | 0                           |
| Heating  | Forced air                  |
| Heating Fuel                                       | Natural Gas                 |
| Lot Size   | 46166                       |
| Number of Fireplaces                               | 0                           |
| Total Number Of<br>Rooms                           | 7                           |
| Type Of Foundation                                 | Basement,<br>Concrete blocs |
| Type of Property                                   | Detached                    |
| Wastewater<br>Disposal                             | Private                     |



# ONEIDA (71) MLS® HPI Benchmark Descriptions



## 1 Storey **☆**

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 31 to 50                  |
| Bedrooms   | 4                         |
| Below Ground<br>Bedrooms                           | 1                         |
| Exterior Walls                                     | Masonry & Siding          |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 1                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1581                      |
| Half Bathrooms                                     | 0                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Lot Size   | 43576                     |
| Number of Fireplaces                               | 0                         |
| Total Number Of<br>Rooms                           | 7                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Type of Property                                   | Detached                  |
| Wastewater<br>Disposal                             | Private                   |

## 2 Storey **⋒**

| Features   | Value                       |
|--|-----------------------------|
| Above Ground<br>Bedrooms                           | 4                           |
| Age Category                                       | 100+                        |
| Basement Finish                                    | Unfinished                  |
| Bedrooms   | 4                           |
| Below Ground<br>Bedrooms                           | 0                           |
| Exterior Walls                                     | Masonry & Siding            |
| Freshwater Supply                                  | Municipal<br>waterworks     |
| Full Bathrooms                                     | 2                           |
| Garage Description                                 | Detached, Single<br>width   |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 2318                        |
| Half Bathrooms                                     | 0                           |
| Heating  | Forced air                  |
| Heating Fuel                                       | Natural Gas                 |
| Lot Size   | 47828                       |
| Number of<br>Fireplaces                            | 0                           |
| Total Number Of<br>Rooms                           | 8                           |
| Type Of Foundation                                 | Basement,<br>Concrete blocs |
| Type of Property                                   | Detached                    |
| Wastewater<br>Disposal                             | Private                     |



#### RAINHAM (65) **MLS® Residential Market Activity**



|                                       |             | Compared to ° |           |           |           |           |           |
|---------------------------------------|-------------|---------------|-----------|-----------|-----------|-----------|-----------|
| Actual                                | June 2022   | June 2021     | June 2020 | June 2019 | June 2017 | June 2015 | June 2012 |
| Sales Activity                        | 5           | 0.0           | 25.0      | -28.6     | -28.6     | -37.5     | -16.7     |
| Dollar Volume                         | \$2,821,000 | 24.0          | 31.3      | 10.4      | 5.1       | 40.2      | 85.8      |
| New Listings                          | 14          | 100.0         | 250.0     | 16.7      | 7.7       | -12.5     | 0.0       |
| Active Listings                       | 19          | 171.4         | 111.1     | -17.4     | 0.0       | -52.5     | -58.7     |
| Sales to New Listings Ratio 1         | 35.7        | 71.4          | 100.0     | 58.3      | 53.8      | 50.0      | 42.9      |
| Months of Inventory <sup>2</sup>      | 3.8         | 1.4           | 2.3       | 3.3       | 2.7       | 5.0       | 7.7       |
| Average Price                         | \$564,200   | 24.0          | 5.1       | 54.5      | 47.1      | 124.3     | 123.0     |
| Median Price                          | \$525,000   | -5.4          | 57.2      | 49.4      | 42.7      | 100.0     | 118.8     |
| Sale to List Price Ratio <sup>3</sup> | 110.1       | 102.3         | 95.9      | 97.7      | 99.1      | 96.9      | 93.5      |
| Median Days on Market                 | 8.0         | 11.0          | 24.0      | 18.0      | 12.0      | 38.0      | 67.0      |
| Average Days on Market                | 15.2        | 26.6          | 41.8      | 27.0      | 22.3      | 45.1      | 94.7      |

|                                       |              | Compared to <sup>8</sup> |           |           |           |           |           |
|---------------------------------------|--------------|--------------------------|-----------|-----------|-----------|-----------|-----------|
| Year-to-date                          | June 2022    | June 2021                | June 2020 | June 2019 | June 2017 | June 2015 | June 2012 |
| Sales Activity                        | 30           | 15.4                     | 76.5      | 11.1      | -40.0     | 30.4      | 7.1       |
| Dollar Volume                         | \$24,093,014 | 63.6                     | 201.2     | 94.1      | 52.4      | 385.1     | 258.4     |
| New Listings                          | 62           | 100.0                    | 129.6     | -3.1      | 0.0       | 8.8       | 5.1       |
| Active Listings⁴                      | 10           | 78.8                     | -4.8      | -39.8     | -28.0     | -62.9     | -74.8     |
| Sales to New Listings Ratio 5         | 48.4         | 83.9                     | 63.0      | 42.2      | 80.6      | 40.4      | 47.5      |
| Months of Inventory 6                 | 2.0          | 1.3                      | 3.6       | 3.6       | 1.6       | 6.9       | 8.4       |
| Average Price                         | \$803,100    | 41.8                     | 70.7      | 74.7      | 154.1     | 271.9     | 234.5     |
| Median Price                          | \$816,375    | 34.4                     | 115.9     | 78.1      | 162.5     | 251.1     | 244.5     |
| Sale to List Price Ratio <sup>7</sup> | 113.2        | 104.3                    | 97.5      | 98.3      | 97.4      | 93.9      | 95.3      |
| Median Days on Market                 | 8.0          | 11.5                     | 42.0      | 18.0      | 21.0      | 41.0      | 62.0      |
| Average Days on Market                | 11.0         | 36.2                     | 49.0      | 29.3      | 36.2      | 94.6      | 79.6      |

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

 $<sup>^{\</sup>rm 2}$  Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



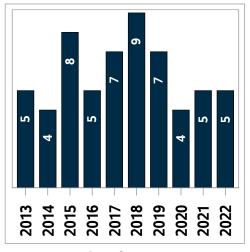
## RAINHAM (65) MLS® Residential Market Activity

**New Listings** 

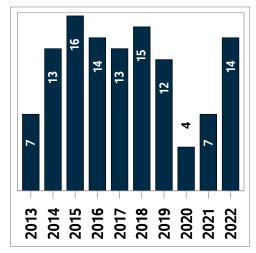
(June only)



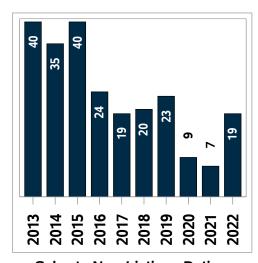
Sales Activity (June only)



Months of Inventory (June only)



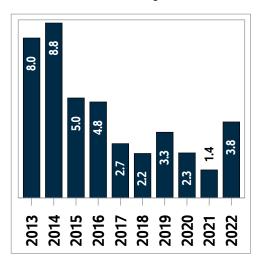
Days on Market (June only)



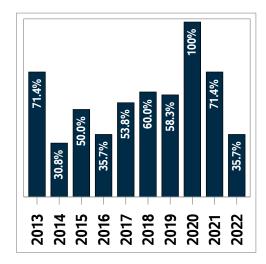
**Active Listings** 

(June only)

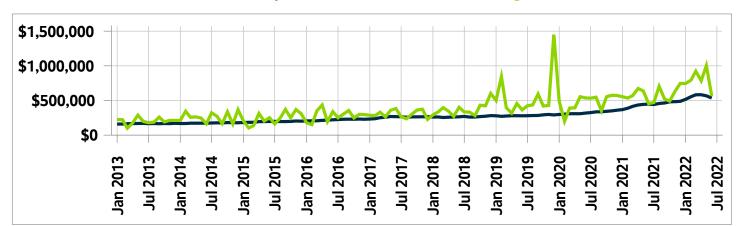
Sales to New Listings Ratio (June only)







MLS® HPI Composite Benchmark Price and Average Price





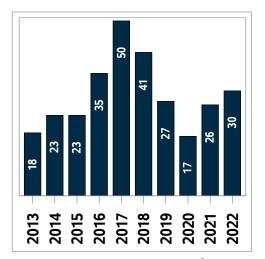
#### RAINHAM (65) **MLS® Residential Market Activity**

**New Listings** 

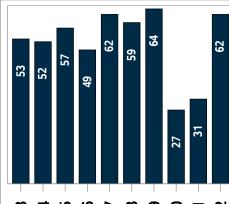
(June Year-to-date)



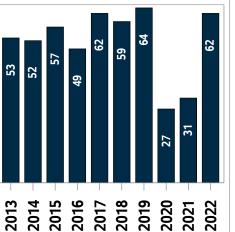
**Sales Activity** (June Year-to-date)

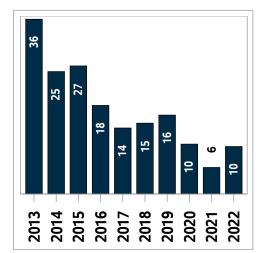


Months of Inventory <sup>2</sup> (June Year-to-date)



**Days on Market** (June Year-to-date)

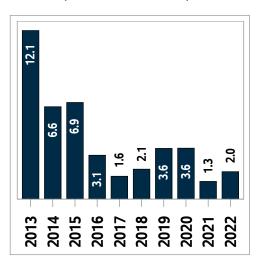


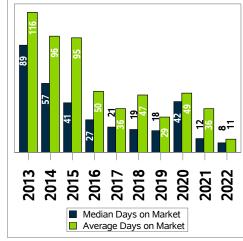


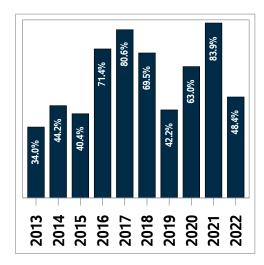
Active Listings 1

(June Year-to-date)

Sales to New Listings Ratio (June Year-to-date)







<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

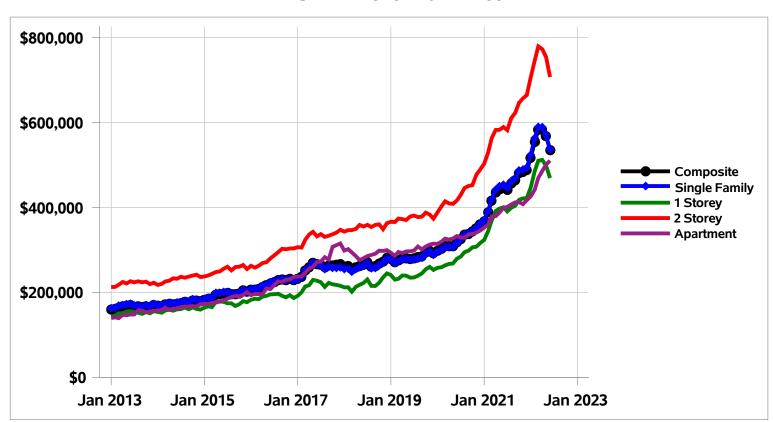


## RAINHAM (65) MLS® HPI Benchmark Price



|                    | MLS® Home Price Index Benchmark Price |                       |                 |                 |                  |             |             |
|--------------------|---------------------------------------|-----------------------|-----------------|-----------------|------------------|-------------|-------------|
|                    |                                       | percentage change vs. |                 |                 |                  |             |             |
| Benchmark<br>Type: | June 2022                             | 1 month ago           | 3 months<br>ago | 6 months<br>ago | 12 months<br>ago | 3 years ago | 5 years ago |
| Composite          | \$535,500                             | -5.6                  | -8.1            | 9.8             | 19.6             | 91.6        | 100.6       |
| Single Family      | \$536,700                             | -5.9                  | -9.0            | 8.7             | 18.3             | 93.5        | 101.5       |
| One Storey         | \$469,300                             | -5.8                  | -8.0            | 11.2            | 17.2             | 99.9        | 106.1       |
| Two Storey         | \$707,000                             | -6.2                  | -9.3            | 6.4             | 20.0             | 86.7        | 112.9       |
| Apartment          | \$510,400                             | 1.9                   | 8.7             | 22.3            | 27.8             | 71.9        | 87.9        |

## MLS® HPI Benchmark Price





# RAINHAM (65) MLS® HPI Benchmark Descriptions





| Features   | Value                   |
|--|-------------------------|
| Above Ground<br>Bedrooms                           | 2                       |
| Age Category                                       | 51 to 99                |
| Basement Finish                                    | Unfinished              |
| Bedrooms   | 2                       |
| Below Ground<br>Bedrooms                           | 0                       |
| Exterior Walls                                     | Siding                  |
| Freshwater Supply                                  | Municipal<br>waterworks |
| Full Bathrooms                                     | 1                       |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1166                    |
| Half Bathrooms                                     | 0                       |
| Heating  | Forced air              |
| Heating Fuel                                       | Natural Gas             |
| Number of Fireplaces                               | 0                       |
| Total Number Of<br>Rooms                           | 6                       |
| Wastewater<br>Disposal                             | Private                 |

## Single Family 🏫 🛍

| Features   | Value                   |
|--|-------------------------|
| Above Ground<br>Bedrooms                           | 3                       |
| Age Category                                       | 51 to 99                |
| Basement Finish                                    | Unfinished              |
| Bedrooms   | 3                       |
| Below Ground<br>Bedrooms                           | 0                       |
| Exterior Walls                                     | Siding                  |
| Freshwater Supply                                  | Municipal<br>waterworks |
| Full Bathrooms                                     | 1                       |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1184                    |
| Half Bathrooms                                     | 0                       |
| Heating  | Forced air              |
| Heating Fuel                                       | Natural Gas             |
| Lot Size   | 10500                   |
| Number of Fireplaces                               | 0                       |
| Total Number Of<br>Rooms                           | 6                       |
| Type of Property                                   | Detached                |
| Wastewater<br>Disposal                             | Private                 |



# RAINHAM (65) MLS® HPI Benchmark Descriptions



## 1 Storey **☆**

| Features   | Value                   |
|--|-------------------------|
| Above Ground<br>Bedrooms                           | 2                       |
| Age Category                                       | 51 to 99                |
| Basement Finish                                    | Unfinished              |
| Bedrooms   | 2                       |
| Below Ground<br>Bedrooms                           | 0                       |
| Exterior Walls                                     | Siding                  |
| Freshwater Supply                                  | Municipal<br>waterworks |
| Full Bathrooms                                     | 1                       |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 984                     |
| Half Bathrooms                                     | 0                       |
| Heating  | Forced air              |
| Heating Fuel                                       | Natural Gas             |
| Lot Size   | 9414                    |
| Number of Fireplaces                               | 0                       |
| Total Number Of<br>Rooms                           | 5                       |
| Type of Property                                   | Detached                |
| Wastewater<br>Disposal                             | Private                 |

## 2 Storey **⋒**

| Features   | Value                       |
|--|-----------------------------|
| Above Ground<br>Bedrooms                           | 3                           |
| Age Category                                       | 51 to 99                    |
| Basement Finish                                    | Unfinished                  |
| Bedrooms   | 3                           |
| Below Ground<br>Bedrooms                           | 0                           |
| Exterior Walls                                     | Siding                      |
| Freshwater Supply                                  | Municipal<br>waterworks     |
| Full Bathrooms                                     | 1                           |
| Garage Description                                 | Attached, Single<br>width   |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1706                        |
| Half Bathrooms                                     | 0                           |
| Heating  | Forced air                  |
| Heating Fuel                                       | Natural Gas                 |
| Lot Size   | 14550                       |
| Number of Fireplaces                               | 0                           |
| Total Number Of<br>Rooms                           | 7                           |
| Type Of Foundation                                 | Basement,<br>Concrete blocs |
| Type of Property                                   | Detached                    |
| Wastewater<br>Disposal                             | Private                     |



# RAINHAM (65) MLS® HPI Benchmark Descriptions



## Apartment

| Features   | Value                   |
|--|-------------------------|
| Above Ground<br>Bedrooms                           | 1                       |
| Age Category                                       | 16 to 30                |
| Attached<br>Specification                          | Row                     |
| Basement Finish                                    | Unfinished              |
| Bedrooms   | 1                       |
| Below Ground<br>Bedrooms                           | 0                       |
| Exterior Walls                                     | Masonry                 |
| Freshwater Supply                                  | Municipal<br>waterworks |
| Full Bathrooms                                     | 1                       |
| Garage Description                                 | Attached, Single width  |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 986                     |
| Half Bathrooms                                     | 0                       |
| Heating  | Forced air              |
| Heating Fuel                                       | Natural Gas             |
| Number of Fireplaces                               | 0                       |
| Total Number Of<br>Rooms                           | 4                       |
| Type Of Covered<br>Parking                         | Underground             |
| Wastewater<br>Disposal                             | Municipal sewers        |
| Waterfront   | Waterfront              |



#### SENECA (64) **MLS® Residential Market Activity**



|                                       |             | Compared to <sup>a</sup> |           |           |           |           |           |
|---------------------------------------|-------------|--------------------------|-----------|-----------|-----------|-----------|-----------|
| Actual                                | June 2022   | June 2021                | June 2020 | June 2019 | June 2017 | June 2015 | June 2012 |
| Sales Activity                        | 2           | _                        | -33.3     | -33.3     | -50.0     | -71.4     | -33.3     |
| Dollar Volume                         | \$3,364,000 | _                        | 51.3      | 141.1     | 53.2      | 38.6      | 181.6     |
| New Listings                          | 5           | -16.7                    | -28.6     | -50.0     | -28.6     | -16.7     | -37.5     |
| Active Listings                       | 4           | -50.0                    | -60.0     | -76.5     | -55.6     | -76.5     | -75.0     |
| Sales to New Listings Ratio 1         | 40.0        | <u> </u>                 | 42.9      | 30.0      | 57.1      | 116.7     | 37.5      |
| Months of Inventory <sup>2</sup>      | 2.0         | _                        | 3.3       | 5.7       | 2.3       | 2.4       | 5.3       |
| Average Price                         | \$1,682,000 | _                        | 127.0     | 261.7     | 206.3     | 385.0     | 322.4     |
| Median Price                          | \$1,682,000 | _                        | 122.8     | 300.5     | 231.0     | 396.3     | 318.9     |
| Sale to List Price Ratio <sup>3</sup> | 108.1       | _                        | 98.1      | 90.6      | 97.9      | 98.6      | 98.4      |
| Median Days on Market                 | 32.5        | _                        | 14.0      | 18.0      | 8.0       | 14.0      | 19.0      |
| Average Days on Market                | 32.5        | _                        | 47.7      | 15.0      | 8.0       | 32.9      | 14.7      |

|  |              | Compared to <sup>6</sup> |           |           |           |           |           |
|--|--------------|--------------------------|-----------|-----------|-----------|-----------|-----------|
| Year-to-date                             | June 2022    | June 2021                | June 2020 | June 2019 | June 2017 | June 2015 | June 2012 |
| Sales Activity                           | 18           | 38.5                     | 28.6      | 38.5      | -18.2     | 20.0      | 28.6      |
| Dollar Volume                            | \$29,156,750 | 134.5                    | 198.8     | 275.7     | 105.8     | 408.9     | 447.4     |
| New Listings                             | 24           | -14.3                    | -14.3     | -31.4     | -27.3     | -27.3     | -11.1     |
| Active Listings⁴                         | 4            | -22.6                    | -59.3     | -65.2     | -60.7     | -64.7     | -65.2     |
| Sales to New Listings Ratio <sup>5</sup> | 75.0         | 46.4                     | 50.0      | 37.1      | 66.7      | 45.5      | 51.9      |
| Months of Inventory 6                    | 1.3          | 2.4                      | 4.2       | 5.3       | 2.8       | 4.5       | 4.9       |
| Average Price                            | \$1,619,819  | 69.3                     | 132.4     | 171.3     | 151.6     | 324.1     | 325.8     |
| Median Price                             | \$1,220,000  | 46.0                     | 72.2      | 93.7      | 106.5     | 260.0     | 218.1     |
| Sale to List Price Ratio <sup>7</sup>    | 107.2        | 105.9                    | 97.5      | 95.6      | 98.7      | 97.5      | 97.9      |
| Median Days on Market                    | 11.5         | 10.0                     | 24.5      | 24.0      | 12.5      | 14.0      | 22.0      |
| Average Days on Market                   | 25.6         | 21.2                     | 37.7      | 39.9      | 30.5      | 31.7      | 52.9      |

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

 $<sup>^{\</sup>rm 2}$  Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



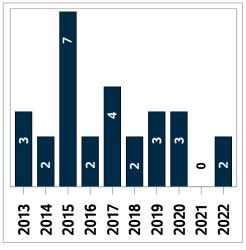
## SENECA (64) MLS® Residential Market Activity

**New Listings** 

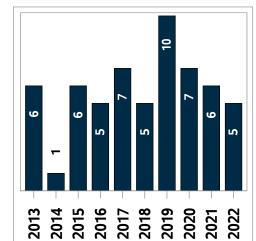
(June only)



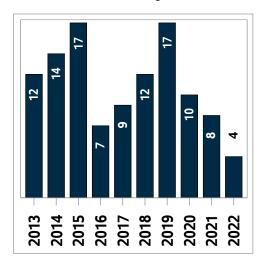
Sales Activity (June only)



Months of Inventory (June only)



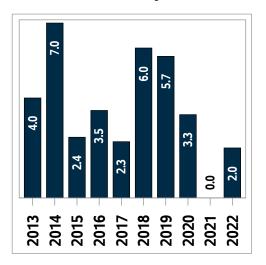
Days on Market (June only)

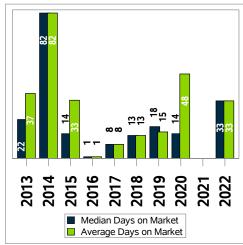


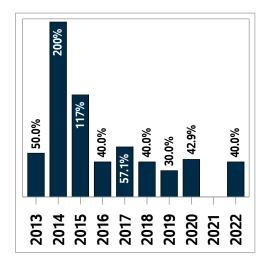
**Active Listings** 

(June only)

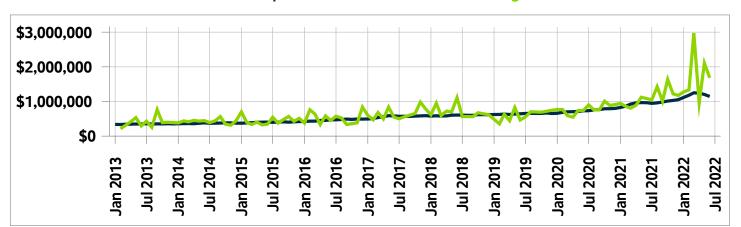
Sales to New Listings Ratio (June only)







#### MLS® HPI Composite Benchmark Price and Average Price

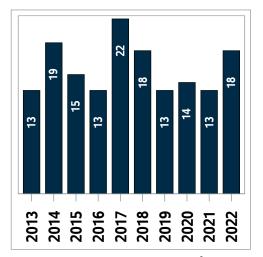




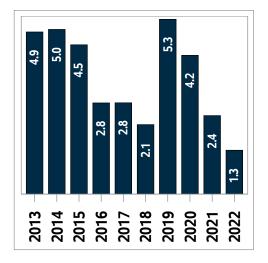
## SENECA (64) MLS® Residential Market Activity



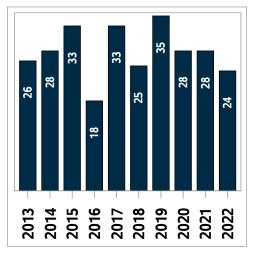
Sales Activity (June Year-to-date)



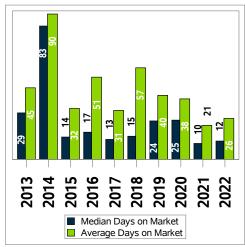
Months of Inventory <sup>2</sup> (June Year-to-date)



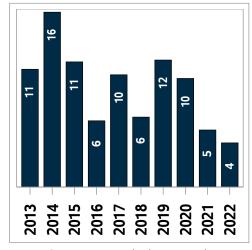
New Listings (June Year-to-date)



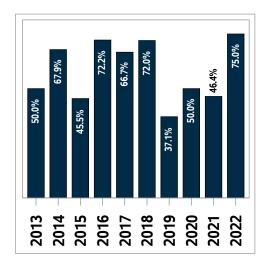
Days on Market (June Year-to-date)



Active Listings <sup>1</sup> (June Year-to-date)



Sales to New Listings Ratio (June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

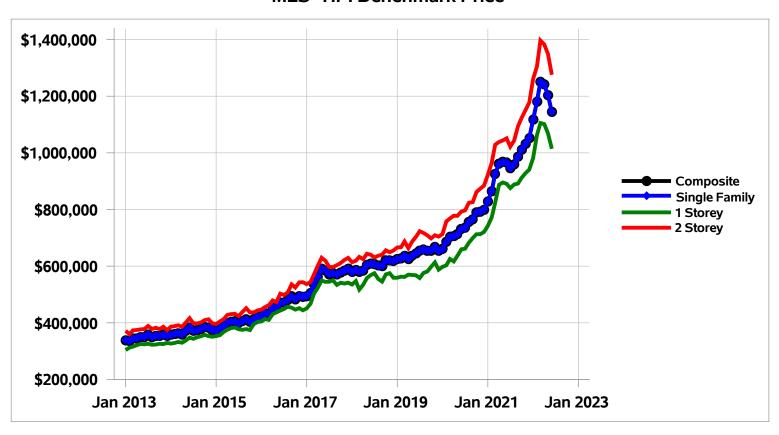


#### SENECA (64) MLS® HPI Benchmark Price



| MLS® Home Price Index Benchmark Price |             |                       |                 |                 |                  |             |             |
|---------------------------------------|-------------|-----------------------|-----------------|-----------------|------------------|-------------|-------------|
|                                       |             | percentage change vs. |                 |                 |                  |             |             |
| Benchmark<br>Type:                    | June 2022   | 1 month ago           | 3 months<br>ago | 6 months<br>ago | 12 months<br>ago | 3 years ago | 5 years ago |
| Composite                             | \$1,144,900 | -4.9                  | -8.5            | 8.8             | 18.6             | 77.3        | 95.8        |
| Single Family                         | \$1,144,900 | -4.9                  | -8.5            | 8.8             | 18.6             | 77.3        | 95.8        |
| One Storey                            | \$1,014,300 | -5.1                  | -8.2            | 7.8             | 13.9             | 78.6        | 86.2        |
| Two Storey                            | \$1,275,500 | -5.5                  | -8.7            | 8.3             | 21.3             | 81.3        | 106.0       |

### **MLS® HPI Benchmark Price**





# SENECA (64) MLS® HPI Benchmark Descriptions





| Features   | Value                     |  |
|--|---------------------------|--|
| Above Ground<br>Bedrooms                           | 3                         |  |
| Age Category                                       | 31 to 50                  |  |
| Bedrooms   | 3                         |  |
| Below Ground<br>Bedrooms                           | 0                         |  |
| Exterior Walls                                     | Masonry & Siding          |  |
| Freshwater Supply                                  | Municipal<br>waterworks   |  |
| Full Bathrooms                                     | 2                         |  |
| Garage Description                                 | Attached, Single<br>width |  |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1863                      |  |
| Half Bathrooms                                     | 0                         |  |
| Heating  | Forced air                |  |
| Heating Fuel                                       | Natural Gas               |  |
| Number of Fireplaces                               | 0                         |  |
| Total Number Of<br>Rooms                           | 8                         |  |
| Type Of Foundation                                 | Basement, Poured concrete |  |
| Wastewater<br>Disposal                             | Private                   |  |

## Single Family 🏫 🛍

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 31 to 50                  |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry & Siding          |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 2                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1863                      |
| Half Bathrooms                                     | 0                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Lot Size   | 40075                     |
| Number of Fireplaces                               | 0                         |
| Total Number Of<br>Rooms                           | 8                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Type of Property                                   | Detached                  |
| Wastewater<br>Disposal                             | Private                   |



# SENECA (64) MLS® HPI Benchmark Descriptions



## 1 Storey **☆**

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 31 to 50                  |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry & Siding          |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 2                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1546                      |
| Half Bathrooms                                     | 0                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Lot Size   | 32516                     |
| Number of Fireplaces                               | 0                         |
| Total Number Of<br>Rooms                           | 8                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Type of Property                                   | Detached                  |
| Wastewater<br>Disposal                             | Private                   |

## 2 Storey **⋒**

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 100+                      |
| Basement Finish                                    | Unfinished                |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry & Siding          |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 2                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 2090                      |
| Half Bathrooms                                     | 1                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Lot Size   | 43362                     |
| Number of Fireplaces                               | 0                         |
| Total Number Of<br>Rooms                           | 7                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Type of Property                                   | Detached                  |
| Wastewater<br>Disposal                             | Private                   |