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NEWSREAL

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Register Now for RAHB's Open House!



Join us for our first in-person event in two years on July 7 from 1:00 p.m. to 4:00 p.m. for our 2022 open house! Come see RAHB's most recent renovations, meet your President, Lou Piriano, and enjoy a bite to eat while mingling with your colleagues.

Additionally, you'll have a chance to:

- Get a complimentary edited headshot thanks to our wonderful sponsor, **OTBx Air** (limited spots available)
- Get to know some of the new board and staff members
- Visit the putting green to raise funds for the Ontario REALTORS Care® Foundation
- Enter for a chance to win a \$100 Amazon Gift card and more!

Registration is now open. Click below to secure your spot and book your headshot appointment!

[Register Now!](#)

RAHB Committees in Motion

RAHB Committee Members gathered virtually on the morning of June 1, for an in-depth orientation to assist in preparing for their committee year. Both seasoned and new volunteers reviewed key components including governance, duties and responsibilities, strategic plan support, the role of chairs, and group dynamics.

Thank you to our volunteers and leaders for contributing their valuable time for RAHB!



Congratulations to the 2022 Provincial Election Winning Candidates



The results are in and Doug Ford's Progressive Conservative Party won re-election on June 2, 2022. Congratulations are in order for the candidates that won seats in RAHB's surrounding areas.

To view the winning candidates, click the button below.

[View the 2022 Provincial Election Winning Candidates](#)

Thank You MP Lisa Hepfner

THANK YOU TO MP LISA HEPFNER



Representatives from RAHB had a great meeting last week with MP Lisa Hepfner.

Thank you for taking the time to meet with RAHB to discuss local issues affecting homeowners and potential homeowners in our community!

RAHB Rendezvous



Check the "RAHB Rendezvous" section of NewsReal each week to see what RAHB is up to!

To view more information about our upcoming webinars, please view our "Education Roundup" section below.

Upcoming Events, Professional Development and Meetings:

- Wednesday, June 15, 2022: **Email Marketing 1.0** with Mark Brodsky from 10:00 a.m. to 11:00 a.m.
- Thursday, June 15, 2022: **MLS® Committee** from 1:00 p.m. to 3:00 p.m.
- Wednesday, June 22, 2022: **Governance and Bylaw Committee Meeting** from 9:30 a.m. to 11:30 a.m.
- Thursday, June 23, 2022: **New Member Orientation** begins at 10:00 a.m.
- Tuesday, June 28, 2022: **New Member Matrix Training** from 10:00 a.m. to 11:00 a.m.
- Friday, July 1, 2022: **Canada Day** - RAHB Office will be closed

*Committee members should consult their RAHB staff liaison for meeting schedule changes.

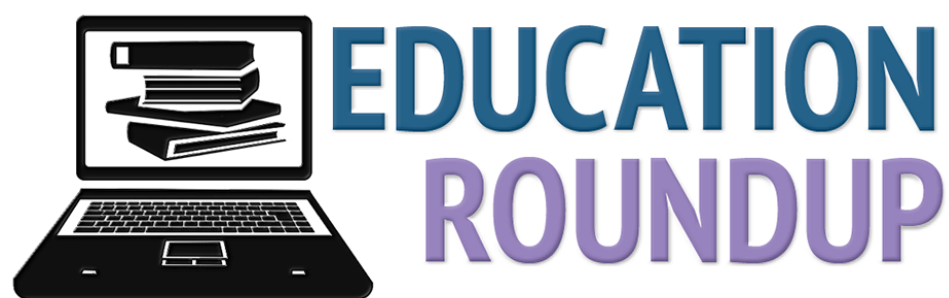
Members in Motion Report



Check out this resource to see RAHB's newest members, transfers, and deletions. To review the report from the last seven days, click here:

[Review Members in Motion Report](#)

Education Roundup



A promotional graphic for a webinar. It features a laptop displaying a photo of Mark Brodsky and the text 'with Mark Brodsky'. To the left of the laptop, the text reads: 'REALTORS' ASSOCIATION of Hamilton-Burlington - Since 1921 -', 'Email Marketing 1.0', 'Wednesday, June 15', '10 a.m. - 11:30 a.m.', '\$25'. At the bottom, there are logos for '2022 SPONSORS' including CREA, Real Estate Lawyers, and Stewart Title. A dark blue banner at the bottom contains the text 'Register Today for this Virtual Session!' in white.

Webinar- Email Marketing 1.0 with Mark Brodsky

June 15, 2022 10:00 am - 11:30 am

If you think about the business you've done in the past 12 months, chances are most of your clients have been repeat clients or referrals, which is why it makes sense to use email to stay in touch and nurture those relationships. However, it's not as simple as dropping in some market news and hitting 'send'.

This session takes you through how to get your clients and prospects to open an email and take action, including some real life examples.

About Mark: Mark Brodsky is the Founder of Mark Brodsky Digital Communications. Although Mark started the business in 2007, it's through

the hard work of his team that that the business has grown. He's in charge of quality control, client relationships and business development.

[Register Now!](#)

City of Burlington Housing Strategy

Yesterday, the City of Burlington's Community Planning, Regulation and Mobility Committee met to approve the City of Burlington Housing Strategy. RAHB submitted correspondence to support key action items in the Housing Strategy, including addressing housing supply through many of the recommendations in the Ontario Housing Affordability Task Force, such as limiting or ending Exclusionary Zoning. RAHB also continued to offer resources to participate in any stakeholder consultations through the City. The Committee unanimously approved the Housing Strategy presented by City staff, and therefore, it will be presented at the next meeting of the Council scheduled for June 21.

The full correspondence can be viewed by clicking the button below.

[View the Full Housing Strategy correspondence from RAHB](#)

CF Lime Ridge Mall redevelopment to include 12-storey residential towers

While Cadillac Fairview Lime Ridge Mall is a shopping destination, it could soon be its own community. CF has submitted an application to the city that would see two 12-storey residential towers with 320 units.

To view RAHB President Lou Piriano's interview on CHCH News, [click here](#).

CREA Hosting CIPS Courses in June and in the Fall

The Canadian Real Estate Association will be hosting a virtual CIPS Global Real Estate: Local Markets course on June 15 and 16. This is one of the mandatory courses for the Certified International Property Specialist (CIPS) designation. CREA is also offering a complete 5-course institute in the fall.

Global opportunities continue to grow both here at home and abroad and CIPS courses /designation will provide the knowledge, skills and tools needed for REALTORS® to grow their global business.

Virtual courses being offered are:

- June 15 & 16 - Global Real Estate: Local Markets (1:30pm-4:30pmET each day)
- Sept. 15 - Global Real Estate: Local Markets
- Sept. 20 - Americas & International Real Estate
- Sept. 29 - Business of U.S. Real Estate
- Oct. 4 - Europe & International Real Estate

Courses run from 9:30am - 4:30pm Eastern Time, unless noted. Each virtual course is \$150 + tax (CAD), and in-person courses are \$225 + tax. Members have access to discounts if multiple courses are purchased - see www.crea.ca/cips for full details.

Master Lock Electronic Bluetooth Lockbox's available at The Realty Shoppe!



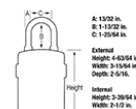
Master Lock Electronic Bluetooth Lockbox's available in the Realty Shoppe

- Give your clients peace of mind, in knowing you take their home security seriously.
- No hidden or monthly fees.
- Easy to use app gives quick access to members,

- contractors, inspectors and homeowners, eliminating expenses and giving you more efficient time management.
- Important statistics at your fingertips. View detailed lock-use history, including unlock, open, relock activity.
- Durable with a fully removable shackle, weather resistant in up to -40, and easy to replace long life batteries (CR123A).



<https://store.rahb.ca/product/lockbox-masterlock-electronic/>



Online: store.rahb.ca (from my.rahb.ca)

Email or Call: realtyshoppe@rahb.ca or 905.529.5979.

Click the Links Below for more information and how to videos:

- [Master Lock® Vault Enterprise How-to Videos](#)
- [BrokerBay Admin & Listing REALTOR® Video Setup Master Lock Box with BrokerBay](#)
- [BrokerBay Showing REALTORS® Video - How to open a Master Lock Vault Enterprise in BrokerBay](#)

News

[Canada risks housing-related recession if interest rate hikes get too aggressive](#) - Financial Post

[Eco-conscious homes are 'the future of housing,' experts say](#) - CTV News

["It's Time for Action" on Housing Supply Says RE/MAX Head](#) - Storeys

[Hamilton road voted worst in Ontario, roads in Ottawa, Toronto and Kingston make CAA list](#) - CBC Hamilton

[Home market slowdown: How brokers are navigating appraisal challenges](#) - CMP (Mortgage Broker News)

[Live at a Hamilton mall? Residential towers planned for CF Lime Ridge](#) - The Hamilton Spectator



Check out the local businesses offering discounts and special deals to RAHB members - just click the RAHB Advantage icon on your dashboard at my.rahb.ca or [click here](#).

RAHB 2022 SPONSORS



REALTORS® Association of Hamilton-Burlington

Our mailing address is:

505 York Blvd, Hamilton, Ontario, L8R 3K4

Empowering RAHB REALTORS® to Succeed.

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