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NEWSREAL

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Upcoming Changes to Listing Auto-Emails



To help make the transition to OneHome, RAHB's new Matrix client portal, easier for your clients, we'll be updating the auto-emails sent to clients. Emails will now include a link that explains the upcoming client portal changes and more information about what they can expect with OneHome.

Have you registered for one of our upcoming live webinars yet? Click the date below to register:

- [Wednesday, April 20, 2022 at 1:00 p.m.](#)
- [Thursday, April 21, 2022 at 10:00 a.m.](#)

RAHB Phone & Fax Updates

If you have called the RAHB office recently, you may have encountered our new automated phone system. Rest assured that our receptionist will still be available to assist you, but we have also made it possible for you to reach each department and individual staff members with the touch of a button.

RAHB has retired three of our four fax machines, as the need for fax capabilities has drastically decreased over the years. RAHB's existing main fax number is now the only one in use. Should you need to send a fax to the RAHB office, the number is [905.529.4349](tel:905.529.4349)

RAHB also has a new line dedicated to Membership Services: 289.778.7467. Dial 1 for Membership/Access, and Dial 2 for Accounts and Billing.

Register for RAHB's Administrative Professional's Day Event



MATRIX COURSE

Eric Meek
RAHB In-house Trainer



ADMINISTRATIVE PROFESSIONAL'S DAY

In honour of Administrative Professional's Day, RAHB is hosting a special two-hour virtual event to thank you for your service to your brokerage and our members!

Join us on **Wednesday, April 27, 2022**

10 a.m. – Noon

[Click on the graphic to register](#)



YOGA SESSION

Jennifer Chester
Yoga/Meditation Instructor

In honour of Administrative Professional's Day, RAHB is hosting a free two-hour virtual event for Brokerage Administrators and Assistants to appreciate the work they do with our brokerages and members!

The event will kick off our brand new computer training course taught by RAHB's in-house trainer, Eric Meek. This custom-designed Matrix course is tailored to empower administrators and assistants in their roles. Following the training course, we'll wind things down with a desk yoga and meditation class facilitated by yoga instructor Jennifer Chester for an opportunity for some self-care.

Join us on Wednesday, April 27, from 10:00 a.m. to noon.

[Click the graphic to register.](#)

Thank You MPs Adam van Koeverden and Dan Muys



This week representatives from RAHB met with **MP Adam van Koeverden** and **MP Dan Muys** for CREA's PAC at Home initiative. RAHB proposed three main recommendations that will help Canadians fulfil their homeownership aspirations. The three recommendations are as follows:

- Establish a permanent national housing roundtable, bringing together federal, provincial/territorial and municipal authorities along with builders, real estate professionals and civil society organizations to help understand the scale of the housing supply challenge.
- Increase the supply of new homes for Canadians across the housing spectrum by adding housing clauses in Infrastructure Bilateral Agreements between Infrastructure Canada and provincial and territorial partners.
- Make homes more accessible to Canadians by implementing six key promises indicated in the Liberal Housing Plan.

In the coming days and weeks, RAHB will also be meeting with **MP Chad Collins**, **MP Pam Damoff**, **MP Dean Allison** and **The Honourable Filomena Tassi, P.C., M.P.**

RAHB Rendezvous



Check the "RAHB Rendezvous" section of NewsReal each week to see what RAHB is up to!

Upcoming Events, Professional Development and Meetings:

- Thursday, April 14, 2022: **Getting Started With Matrix** with Eric Meek from 10:00 a.m. to 11:00 a.m.
- Tuesday, April 19, 2022: **Hot Sheets and Market Watch** with Eric Meek from 10:00 a.m. to 11:00 a.m.
- Wednesday, April 20, 2022: **Real Estate in 2025** with Valerie Garcia from 10:00 a.m. to 11:00 a.m.
- Tuesday, April 26, 2022: Member Engagement Committee Meeting from 10:00 a.m. to 11:00 a.m.
- Wednesday, April 27, 2022: **Administrative Professional's Day Event** from 10:00 a.m. to 12:00 p.m.

*Committee members should consult their RAHB staff liaison for meeting schedule changes.

Members in Motion Report



Check out this resource to see RAHB's newest members, transfers, and deletions. To review the report from the last seven days, click here:

[Review Members in Motion Report](#)

Education Roundup



Hot Sheets and Market Watch

Tuesday, April 19
10 a.m. - 11 a.m.
FREE

with **Eric Meek**

Register Today for this Virtual Session!

To register for any RAHB professional development courses, please access the RAHB member portal via <https://my.rahb.ca>, click on the RAHB Member Portal icon and then click on Education at the top header menu.

If you want the full webinar description or to see any of the upcoming courses, please click the button below.

Upcoming Education

Check out what is coming up later this spring! Your Q2 Professional Development line-up is here!

Q2 2022 Education

Questions?

For more information or assistance with registering for any professional development courses, please contact Alex Hill at 905.529.8101 ext. 294 or email alexh@rahb.ca.

RAHB REALTORS® Donate \$5,000 to Support Ukraine Relief Efforts



Like you, we are watching the situation in Ukraine with great sadness. The worsening hostilities will have severe humanitarian consequences for the people of Ukraine, some who have already endured years of instability.

The REALTORS® Association Of Hamilton-Burlington and The Canadian Real Estate Association is encouraging REALTORS® and friends to support the Red Cross efforts on the ground.

Your donation will help provide humanitarian assistance and alleviate suffering in Ukraine.

Thank you for your continued generosity and for showing the world that REALTORS Care®

To make a donation, please click the button below.

[Donate Now](#)

City of Hamilton Rental Housing Licensing pilot program - Wards 1, 8 and part of Ward 14

Property owners of rental housing units in Wards 1, 8 and parts of 14 will be required to licence certain rental properties. The two year Rental Housing Licensing pilot program will require property owners in these wards to apply annually for a licence for each rented unit which applies to buildings with 4 or fewer rental units including townhouses and secondary units.

Please visit www.hamilton.ca/rentalhousinglicence for more information including;

- the process and requirements,
- supporting documents that are required,
- applicable fees,
- interactive map for specific property application submission timelines via a phased-in schedule
- how to report a potential rental housing unit in Wards 1, 8 and part of 14

Please be advised that rental housing units may be permitted to be occupied during the licensing application process, unless immediate health and safety violations are identified during inspections. The operation of a rental housing unit without a licence in these areas is illegal and may result in enforcement action, including but not limited to fines, charges and/or court appearances.

OREA Standard Forms Webinar Registration

Members need to ensure their Seller is clear on options before giving their Listing Brokerage any directions. OREA wants Members to be aware of the various methods and Forms available to use for Offer Seller directions and reiterate, following Seller listing directions is only as successful as the written details within the directions.

Join OREA for an informative Forms Webinar, Managing Delayed Offers and Seller Direction Form 244, on **Wednesday, April 27, 2022, at 1:00 p.m.**

Dreena Gilpin, a Past President of her local Real Estate Board joins Cassandra Agnew Walker, OREA's Head of Standard Forms to share her experience with her fellow Members.

In this webinar, OREA will review:

- Legislative obligations around conveying all Offers

- Following written Seller directions about Offer conveyance
- Taking a closer look at OREA Form 244, Seller Direction re: Property/Offer
- Differentiating initial and subsequent Seller directions

[Register Now!](#)

News

[Bank of Canada hikes interest rate by 0.5% for first time in 22 years](#)

- Financial Post

[Multiple-Property Owners Hold Nearly One-Third of Canada's Residential Real Estate](#) - Storeys

[Hamilton's population up six per cent, outpacing provincial average](#) - The Hamilton Spectator

[Hamilton police using part of new \\$8.2M from Ontario to create community 'intervention' team](#) - CBC Hamilton

[Is a dip in housing market activity imminent?](#) -CMP (Mortgage Broker News)



Check out the local businesses offering discounts and special deals to RAHB members - just click the RAHB Advantage icon on your dashboard at my.rahb.ca or [click here](#).

REALTORS® Association of Hamilton-Burlington

Our mailing address is:

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Empowering RAHB REALTORS® to Succeed.

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