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For more information about the Annual General Meeting or the proposed Bylaw changes, check out our AGM Resource Hub by clicking the button below.

Visit the AGM Resource Hub



Registration is now open for the Virtual Annual General Meeting! RAHB members MUST pre-register for the AGM in order to attend. Please click the button below to register:

If you are unable to attend the RAHB Virtual Annual Meeting, please consider submitting a proxy through a trusted RAHB member. Please click the button below to access the Proxy Form:

Proxy Form

RAHB Rendezvous



Check the "RAHB Rendezvous" section of NewsReal each week to see what RAHB is up to!

Upcoming Events, Professional Development and Meetings:

- Thursday, March 24, 2022: Annual General Meeting starting at 9:00 a.m.
- Wednesday, March 30, 2022: Use & Training of Non Conventional Weapons with Beth & Rob Andress from 10:00 a.m. to 11:00 a.m.
- Thursday, April 7, 2022: New Member Orientation from 10:00 a.m. to 12:00 p.m.
- Wednesday, April 13, 2022: **Branding Yourself in Media** with Katharine Loucaidou from 10:00 a.m. to 11:00 a.m.
- Thursday, April 14, 2022: **Getting Started With Matrix** with Eric Meek from 10:00 a.m. to 11:00 a.m.

*Committee members should consult their RAHB staff liaison for meeting schedule changes.

RAHB 2022-23 Committees and Task Forces - Call For Volunteers!



Are you interested in:

• meeting new people?

- · building new networks?
- putting your unique skills to work?

giving back to your Association?

- adding to your resume?
- making a difference at RAHB?
- developing quality leadership skills?

Then consider serving on a 2022-23 RAHB Committee, Task Force or Focus Group - we want to hear from you!

Choose your volunteer journey! If you are new to volunteering or have limited time to volunteer, you can apply for a Task Force or Focus Group. Or apply for an already established Committee if you are looking for a bigger volunteer commitment. Or, apply for both!

Simply complete the volunteer form by clicking the below button by April 8, 2022. Volunteer assignments will be communicated in early May.

Volunteer with RAHB

Thank you for making a difference! We look forward to working with you! If you have any questions, please email volunteer@rahb.ca.

Members in Motion Report



Check out this resource to see RAHB's newest members, transfers, and deletions. To review the report from the last seven days, click here:

Review Members in Motion Report

RAHB Dues Payment Reminder

This is a reminder that if you haven't already submitted payment for your quarterly dues, please do so by the deadline of March 31st, 2022.

Payment can be remitted online through the RAHB member portal http://my.rahb.ca or online through your bank (CIBC/PC Financial, Royal Bank, Scotia Bank, TD Canada Trust). For assistance in set-up please contact Karin at karinc@rahb.ca

Payment by cheque, Visa, MasterCard or debit can be made at the Realty Shoppe Monday through Friday 9 a.m - noon or 1 p.m. - 4p.m.

Cheques may also be dropped off after hours at the RAHB office (back door mail slot)

If you wish to remit payment by phone through Visa or MasterCard, please reach out to one of the Membership Services Team members by calling 905

529-8101 or by

email karinc@rahb.ca; camrynh@rahb.ca; wandak@rahb.ca or kathyr@rahb.ca

Enter to Win a \$25 Gift Card to Nickel Brook Brewing Co.



Here at RAHB, we love the local businesses in our jurisdictions and want to support and celebrate them in anyway we can!

For every month of 2022, we will be featuring a "local love" contest that offers our followers to win a gift card to our local business pick of the month. For the month of March, we're picking our favourite brewery and that is @nickelbrookbrewing - Nickel Brook Brewing Co. was founded by John and Peter Romano in Burlington, Ontario in 2005. They are committed to using only the finest natural ingredients from around the world, and brew them in small batches for the highest standard of quality. Nickel Brook continues to be an award-winning Ontario craft brewery that constantly strives to push the boundaries of brewing culture.

How to enter to win a \$25 gift card to Nickel Brook Brewing Co.

- Follow @RAHBNews on Instagram
- 🔁 Tag a friend who you'd share a pint with! 🥬

Contest ends on Thursday, March 30, 2022 at 11:59 p.m. EST. Winner will be chosen at random and will be notified via Direct Message from @RAHBNews. Winner must be okay with either providing their email address for an e-gift card or picking up the gift card from the RAHB Realty Shoppe. Nickel Brook Brewing Co. gift card is eligible for their online store *ONLY*

Education Roundup





To register for any RAHB professional development courses, please access the RAHB member portal via https://my.rahb.ca, click on the RAHB Member Portal icon and then click on Education at the top header menu.

If you want the full webinar description or to see any of the upcoming courses, please click the button below.

Upcoming Education

Q1 2022 Education

Questions?

For more information or assistance with registering for any professional development courses, please contact Alex Hill at 905.529.8101 ext. 294 or email alexh@rahb.ca.

Advertising Sold Properties

Are you advertising sold listings correctly? Here's a reminder from the Real Estate Council of Ontario.

If the advertising will appear *after* the transaction is completed:

And if	Then
The seller's brokerage wants to advertise	The buyer's written consent is required
that the property is sold (with or without	(must be obtained via the buyer's
an image of the property)	brokerage unless written consent has been
	obtained from the buyer's brokerage to contact the buyer directly)
The seller's brokerage wants to advertise	Both the seller's and buyer's written
that the property is sold (with or without	consent is required
an image of the property) and wants to	
include price information (or % of list	
price) or other terms of the deal	
The buyer's brokerage wants to advertise	The buyer's written consent is required
that the property is sold (with or without	
an image of the property)	
The buyer's brokerage wants to advertise	Both the seller's and buyer's written
that the property is sold (with or without	consent is required
an image of the property) and wants to	
include price information (or % of list	
price) or other terms of the deal	

Click Here for More Information About Sold Properties

Rental Scam in RAHB Jurisdiction

On Friday, March 11, 2022 RAHB received communication that the con artist "James Regan" contacted a RAHB REALTOR® about leasing properties in the Burlington area.

RAHB REALTORS® have had experience dealing with "James Regan" previously he has contacted REALTORS® about renting properties, as well as calling around to brokerages looking to purchases a property and was noted to be quite aggressive.

RAHB asks that members please stay alert during this time. If you see or are affected by a rental scam, Hamilton Police Services suggests reporting the ad to the website where the rental is posted, working with your financial institution if money has been sent, and reporting incidents to local police services and the Canadian Anti-Fraud Centre at http://antifraudcentre-centreantifraude.ca/. Please note there are no telephone lines for the Canadian Anti-Fraud Centre at this time.

To read the article involving "James Regan" please click the button below.

"James Regan" Article

Hamilton Parks Master Plan

The City of Hamilton is looking to develop a shared vision for the future provision of parkland in Hamilton and want to better understand how you currently use parks and open spaces. Community survey closes March 20, 2022.

Fill Out the Survey Here

Family Friendly Housing

Have your say on the City's Family Friendly Housing project! Join the City of Hamilton for a Community Meeting on **March 23rd at** 6:30 to 8pm and **March 24th at** 1:30 to 3pm

Learn More and Register for the Community Meeting

Ending Mask Mandates

Last week, the Government of Ontario announced the final steps of its Reopening Plan. These steps represent the pathway towards the end of all COVID-19 measures, directives and orders in Ontario including the ones that impact real estate transactions and real estate businesses.

Here's what you need to know:

Effective March 21st, 2022 Ontario is ending most mask mandates. This includes mask mandates for real estate open houses and businesses. Mask and physical distancing requirements will no-longer be required in real estate brokerages and open houses effective March 21st, 2022. These were the final measures in place which impacted real estate transactions and brokerage.

In addition, real estate brokerages will no longer be required to have safety plans in place and available upon request. In other words, as of March 21st, 2022, Ontario will no longer have any pandemic related rules, orders or directives in place which impact real estate.

The Province is scheduled to lift all remaining COVID-19 orders on April 27th, 2022.

If I host an open house, can I require masks to be worn inside and insist on physical distancing?

Yes. A REALTOR® can insist that any open house they organize will require masking.

REALTORS® should speak candidly with your clients about their comfort levels in visiting homes or opening their home up to potential buyers. Have a very clear dialogue about comfort levels relating to showings and document the requirements in writing for both yourself and your clients. Do your best to accommodate any needs they articulate that are above and beyond the basic public health guidelines.

Can a real estate board and/or brokerage maintain a mask policy if they choose to?

Yes, they can, however, boards & brokerages should be mindful that they cannot discriminate against individuals in the provision of services on grounds protected under human rights legislation.

For example, if a visitor is unable to adhere to your mask policy for a valid medical reason, you would likely need to find some way to accommodate that individual (e.g., conducting a meeting via phone call, meeting virtually or outdoors while physically distanced, or by implementing stricter safety protocols in the office).

Looking Ahead

Ontario's policy is shifting to managing COVID-19 for the long term. The risk is not gone completely, and the pandemic is not officially over - yet.

Individuals may continue to opt to wear masks and health officials encourage those who are at high risk to take precautions despite the easing of restrictions.

News

Canadian home prices up 20.6% but market could be nearing turning point - Financial Post

GO Transit reimbursing local fares for riders in Hamilton, Burlington starting Monday - CBC News

Canadian Household Debt Levels Break Record as Home Prices Soar - Storeys

Centremount home listed for nearly \$3.5 million has 'unbeatable' view of Hamilton - The Hamilton Spectator

Hamilton school board committee votes to move Sherwood Secondary School operations temporarily - CBC Hamilton



Check out the local businesses offering discounts and special deals to RAHB members - just click the RAHB Advantage icon on your dashboard at my.rahb.ca or click here.

REALTORS® Association of Hamilton-Burlington

Our mailing address is: 505 York Blvd, Hamilton, Ontario, L8R 3K4

Empowering RAHB REALTORS® to Succeed.

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