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## 2021 Year-End Stats are Here!

RESID	ENTIAL S	TATS - 20	11 vs. 20	021	REALTOR ASSOCIATIO of Hamilton-Burling ~ Since 1921 ~
	HAMILTOI	N	BURLINGTON		
	2011	2021		2011	2021
NUMBER OF NEW LISTINGS	10,948	12,473	NUMBER OF NEW LISTINGS	4,438	4,026
NUMBER OF SALES	7,201	10,188	NUMBER OF SALES	3,429	3,437
\$ AVERAGE SALE PRICE	\$274,381	<sup>\$</sup> 798,959	AVERAGE SALE PRICE	\$41 <mark>4,</mark> 506	\$1,079,31
HALDIMAND			NIAGARA NORTH		
	2011	2021		2011	2021
NUMBER OF NEW LISTINGS	847	872	NUMBER OF NEW LISTINGS	1,136	1,162
# NUMBER OF SALES	467	695	H NUMBER OF SALES	724	930
AVERAGE SALE PRICE	\$232,628	\$734,496	\$ AVERAGE SALE PRICE	\$311,067	\$869,401

The 2021 Year-End stats have arrived, to view the statistics please click the button below.

**2021 Year-End Statistics** 

## Save the Date!



RAHB members are invited to join us for RAHB's Annual General Meeting on Thursday, March 24, 2022. The plan is to host this year's event in-person subject to COVID restrictions and safety protocols. We will keep everyone updated as the situation evolves and we get closer to the date of the meeting. We look forward to your participation!

# We Want to Hear From you! Administrative Assistant Training Survey

RAHB is currently running an Administrative Assistant Training survey to acquire information and feedback from our members.

This survey will help RAHB identify potential training opportunities for assistants. This survey will take approximately 2 minutes of your time and it will remain open until 11:59 p.m. on January 26.

Thank you in advance for taking the time to complete these surveys.

Fill Out the Administrative Assistant Training Survey Here!

### **RAHB Rendezvous**



Check the "RAHB Rendezvous" section of NewsReal each week to see what RAHB is up to!

Upcoming Events, Professional Development and Meetings:

- Thursday, January 20, 2022: Matrix Training -Getting Started with Matrix with Eric Meek from 10 a.m. to 11 a.m.
- Tuesday, January 25, 2022: Board of Directors Strategic Refresh Meeting
- Thursday, January 27, 2022: Matrix Training Listing Entrance and Maintenance with Eric Meek from 10 a.m. to 11 a.m.
- Thursday, January 27, 2022: Virtual Burlington Chamber of Commerce Mayor's State of the City Address from 8 a.m. to 9:30 a.m.

## **Members in Motion Report**



Check out this resource to see RAHB's newest members, transfers, and deletions. To review the report from the last seven days, click here:

**Review Members in Motion Report** 

# **Education Roundup**





To register for any RAHB professional development courses, please access the RAHB member portal via https://my.rahb.ca, click on the RAHB Member Portal icon and then click on Education at the top header menu.

If you want the full webinar description or to see any of the upcoming courses, please click the button below.

**Upcoming Education** 

Q1 2022 Education

#### Questions?

For more information or assistance with registering for any professional development courses, please contact Alex Hill at 905.529.8101 ext. 294 or

### **2022 All-Access Pass**



Our Professional Development All-Access Pass returns for another year in 2022 and we are offering it at a reduced price of \$75+HST! That's over an \$800 value in webinars for just \$75 plus HST. An All-Access Pass gives you access to watch webinars at YOUR convenience whenever life or business gets in the way. The All-Access Pass is valid for courses with a value of \$45 or less held up to December 31, 2022, and as an added bonus you'll have access to the full library until March 31, 2023. \*Terms and conditions may apply\*

Instructions to purchase a 2022 Professional Development All-Access Pass

- 1. Sign into http://my.rahb.ca/
- 2. Click on "my portal" icon (located under "RAHB News & Membership Services")
- 3. Click on "PD All-Access Pass" under "Upcoming Courses"
- 4. Click on the "register" button and follow the prompts
- 5. Once the transaction is finalized, start registering for courses and enjoy your savings!

For more information or assistance please contact Alex Hill at 905.529.8101 ext. 294 or email alexh@rahb.ca.

## **MLS® System Access Partners**

As a member of RAHB, you get full-access to ITSO's Data Share included in your membership.

For the list of ITSO Member Associations, please see below.

- Barrie and District Association of REALTORS®
- Cambridge Association of REALTORS®
- Huron Perth Association of REALTORS®
- Kitchener-Waterloo Association of REALTORS®
- Kingston and Area Real Estate Association \*Coming Soon\*
- London and St.Thomas Association of REALTORS®
- North Bay Real Estate Board

- Brantford Regional Real Estate
   Association
- Guelph and District Association of REALTORS®
- Kawartha Lakes Real Estate
   Association
- The Lakelands Association of REALTORS®
- Niagara Association of REALTORS®
- Mississauga Real Estate Board
- Peterborough and the Kawartha Association of REALTORS®

- The Oakville, Milton and District Real Estate Board
- REALTORS® Association of Grey Bruce Owen Sound
- Tillsonburg District Real Estate Board
- Simcoe and District Real Estate
   Board
- Quinte and District Association of REALTORS®
- Woodstock-Ingersoll Real Estate Board

In addition to these data-share partners at ITSO, RAHB members also have access to the following Boards and Associations through Intra-Matrix (located in the main menu in Matrix): Cornwall and District Real Estate Board, Ottawa Real Estate Board, Rideau-St. Lawrence Real Estate Board, Renfrew County Real Estate Board

## **OREA Call for Candidates**

OREA is currently collecting applications for their **2022 OREA Board of Directors** as well as one of their many **Committees and Task Forces**.

The application deadline for OREA'S 2022 Board of Directors: Midnight on February 12, 2022.

**OREA Board Application** 

The application deadline for OREA Committees: Midnight on April 4, 2022.

**Committee/Task Force Application** 

# Election to the <u>2022/2023</u> CREA Board of Directors

CREA has released Recruitment information for the CREA Director positions for the <u>2022-2023</u> electoral year.

There are four (4) Director-at-Large positions (three for a two-year term; one for a one-year), and four (4) Regional Director positions, each for a two-year term.

The Regional Director positions are for the regions of Alberta/Northwest Territories, Saskatchewan, Ontario, and the Atlantic Region (New Brunswick, Nova Scotia, Prince Edward Island and Newfoundland & Labrador).

More details are contained in the Director Recruitment information found on  ${\it REALTOR\ Link}^{\it B}$ .

The deadline for candidate submissions is Friday, February 4, 2022.

# Comment on Phase 2 of REBBA Reform by January 24th

The Government of Ontario is seeking input from registrants and the public on the second phase of draft regulations needed to bring the related Trust in Real Estate Services Act, 2020 legislative changes into force.

Topics include:

- Offer Process
- Elimination of customer relationship

2/25/22, 1:33 PM NewsReal: January 19, 2022

Information and disclosure obligations as well as auctioneer exemptions

For details, visit Ontario Regulatory Registry and submit your comments online or by email to rebba@ontario.ca by January 24th.

To read the Ontario Regulatory Registry, click here.

### **News**

Housing starts slow in Canada amid record shortage of homes for sale - Financial Post

One-bedroom units costing an average of \$1,549 a month in Hamilton - Hamilton Spectator

House Price Index rose 26% in 2021, fastest pace on record - CBC News Fewer Properties for Sale in Canada Than "Any Point on Record" - Storeys Hamilton 2022 budget impacted by added COVID-19 expenses and inflationary fears - Hamilton Spectator



Check out the local businesses offering discounts and special deals to RAHB members - just click the RAHB Advantage icon on your dashboard at my.rahb.ca or click here.

REALTORS® Association of Hamilton-Burlington

Our mailing address is: 505 York Blvd, Hamilton, Ontario, L8R 3K4

Empowering RAHB REALTORS® to Succeed.

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