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## **Bylaw Review Task Force Testimonial**



For more information about the Annual General Meeting or the proposed Bylaw changes, check out our AGM Resource Hub by clicking the button below.

RAHB also is hosting a virtual All-Member Townhall regarding the proposed Bylaw changes on Wednesday, March 9, 2022. Mark your calendar!

Visit the AGM Resource Hub

## **Professional Standards Committee Update**

RAHB's Professional Standards Committee (PSC) has recently seen an increase in the number of complaints regarding offer presentation dates and pre-emptive offers. Some of these have progressed to discipline hearings, with fines being levied against members. Please read the below bulletin for proper steps.

Read the Update Here

## **RAHB Rendezvous**



Check the "RAHB Rendezvous" section of NewsReal each week to see what RAHB is up to!

#### Upcoming Events, Professional Development and Meetings:

- Thursday, February 17, 2022: ALT + CTL + DEL with Rebecca Mountain from 10:00 a.m. to 11:30 a.m.
- Monday, February 21, 2022: Family Day RAHB Office is closed.
- Tuesday, February 22, 2022: Customizing & Improving Searches in Matrix with Eric Meek from 10 a.m. to 11:00 a.m.
- Tuesday, March 1, 2022: **New Member Orientation** from 10:00 a.m. to 12 p.m.
- Wednesday, March 2, 2022: You Won't Believe This Happened with Mark Weisleder from 10:00 a.m. to 11:30 a.m.
- Thursday, March 3, 2022: **Board of Directors Meeting** from 10:00 a.m. to 12:00 p.m.

\*Committee members should consult their RAHB staff liaison for meeting schedule changes.

## **Members in Motion Report**



Check out this resource to see RAHB's newest members, transfers, and deletions. To review the report from the last seven days, click here:

**Review Members in Motion Report** 

# Enter to Win a \$25 Gift Card to The Bard and Bear!



Here at RAHB, we love the local businesses in our jurisdictions and want to support and celebrate them in anyway we can!

For every month of 2022, we will be featuring a "local love" contest that offers our followers to win a gift card to our local business pick of the month. For the month of February, we're picking our favourite way to spend time with family and friends, and that's at the The Bard and Bear Games Cafe! The Bard and Bear offers a variety of board games to play, delicious food and drinks to snack on while you're playing, as well as a collection of board games to shop to build your own collection!

How to enter to win a \$25 gift card to The Bard and Bear Games Cafe

- Follow @RAHBNews on Instagram
- Tag a friend and let us know how you're spending Family Day! (One entry per account)

Contest ends on Monday, February 28, 2022 at 11:59 p.m. EST. Winner will be chosen at random and will be notified via Direct Message from **@RAHBNews**. Winner must be able to pick up their gift card from the RAHB Realty Shoppe.

## **Education Roundup**





To register for any RAHB professional development courses, please access the RAHB member portal via https://my.rahb.ca, click on the RAHB Member Portal icon and then click on Education at the top header menu.

If you want the full webinar description or to see any of the upcoming courses, please click the button below.

**Upcoming Education** 

Q1 2022 Education

#### Questions?

For more information or assistance with registering for any professional development courses, please contact Alex Hill at 905.529.8101 ext. 294 or email alexh@rahb.ca.

## Do you Have a Love for Learning?



When you purchase a RAHB Professional Development All-Access Pass this Valentine's Day\*, you will be entered into a draw to win a goody basket from Chocolat on James in Hamilton! What is sweeter than that?

An All-Access Pass gives you access to unlimited webinars\* in 2022 for just \$75+HST! All-Access Pass holders are also given access to an on-demand recordings library until March 31, 2023.

Some of our upcoming topics include:

- Unconventional Weapon Use with Beth & Rob Andress
- You Won't Believe This Happened! With Mark Weisleder
- Real Estate in 2025 with Valerie Garcia

And this is just to name a few!

**Click here** to log into your member portal today. Scroll down to upcoming courses, and you'll see the All-Access Pass. Once your purchase has been completed, you can start registering for courses and enjoying those sweet savings!

Disclaimer, Terms & Conditions

\*Applicable webinars are included at \$45 or less. All-Access Passes must be purchased by 11:59 p.m. on February 18, 2022, to be eligible for this giveaway. Chocolat on James is not sponsoring or paying for this promotion in any way. The winner will be announced on Wednesday, February 23, 2022, in NewsReal. Winners must be able to pick up their prize from the RealtyShoppe at the RAHB office.

## Haldimand County Votes to Dissolve Ontario Land Tribunal

On February 14, Haldimand County voted unanimously in favour of a draft motion to dissolve the Ontario Land Tribunal, calling it, "an unelected, appointed body that is not accountable to the residents of Haldimand County." Haldimand is one of more than 60 municipalities across the province echoing similar complaints. While reforming the Ontario Land Tribunal is one of the steps outlined in the province's Housing Affordability Task Force's report which was released this month, it remains unclear if the province is willing to consider outright dissolvement.

## Record Traffic to REALTOR.ca in 2021

The latest REALTOR.ca Insights Report is live and available for viewing at insights.REALTOR.ca.

In 2021, REALTOR.ca saw record traffic, with more than half a billion visits, an increase of 53% from 2020. In addition, REALTOR.ca saw a 23% rise in market share, increasing to encompass almost 50% of all activity in the Canadian real estate industry for similar platforms.

But that's not it. REALTOR.ca continues to connect consumers with REALTORS®.

- **6.2 million** leads were sent to REALTORS®, up 41% from 2020.
- **15.7** million views of REALTOR® profiles, an increase of 43% from 2020.
- **1.9 billion** views of property pages, an average of 213,000 property views per hour!

View the REALTOR.ca Insights Report

# OREA Standard Forms Webinar: Offer Precautions, Options and Best Practices

Join OREA's Standard Forms Team for another informative Forms Webinar on February 23, 2022, entitled Offer Precautions, Options, and Best Practices, led by Cassandra Agnew Walker, OREA's Head of Standard Forms.

This Webinar will cover:

- Discussion on guiding buyers and sellers
- Communicating complex issues about the offer process
- Helpful OREA Form templates for offer confirmation & communication
- Identifying resources around conveying single, multiple, and counter offers

All 2022 Forms and Clauses and Annual Summary of Revisions file have been available since December 1, 2021, via **orea.com**. OREA encourages Members to review the Summary of Revisions file and their frequently used OREA Forms.

Wednesday, February 23, 2022. 1:00 p.m. EST

**Register Now!** 

### A Thank You From Indwell!

Indwell was one of the 13 shelter-based organizations to receive an Ontario REALTORS Care® Foundation Grant in 2021. Watch how RAHB's donation is impacting our community:



### News

House prices jump, housing starts slide as affordability takes a blow to start the year - Financial Post

Only 19% of Canadians Have Any Interest in Buying Real Estate Right Now - Storeys

Hamilton closing Sydenham Road escarpment access this week for 'urgent erosion concerns' - CBC Hamilton

Council backs Merulla's plan to revamp City Motor sign for east Hamilton housing project - The Hamilton Spectator

Nearly all new Hamilton residents are living close to downtown, census data shows - CBC Hamilton



Check out the local businesses offering discounts and special deals to RAHB members - just click the RAHB Advantage icon on your dashboard at my.rahb.ca or click here.

REALTORS® Association of Hamilton-Burlington

Our mailing address is: 505 York Blvd, Hamilton, Ontario, L8R 3K4

Empowering RAHB REALTORS  $^{\scriptsize{(\!R)}}$  to Succeed.

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