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Save the Date!

Thursday, March 24, 2022

Annual General Meeting

More details coming soon!

RAHB members are invited to join us for RAHB’s Annual General Meeting on Thursday, March 24, 2022. The plan is to host this year’s event in-person subject to COVID restrictions and safety protocols. We will keep everyone updated as the situation evolves and we get closer to the date of the meeting. We look forward to your participation!

We Want to Hear From you! Administrative Assistant Training Survey

RAHB is currently running an Administrative Assistant Training survey to acquire information and feedback from our members.

This survey will help RAHB identify potential training opportunities for assistants. This survey will take approximately 2 minutes of your time and it will remain open until 11:59 p.m. on January 26.

Thank you in advance for taking the time to complete these surveys.

[Fill Out the Administrative Assistant Training Survey Here!](#)

RAHB Rendezvous



Check the "RAHB Rendezvous" section of NewsReal each week to see what RAHB is up to!

Upcoming Events, Professional Development and Meetings:

- Thursday, January 13, 2022: New Member Orientation from 10 a.m. to 12 p.m.
- Wednesday, January 19, 2022: [Bidding Wars Webinar](#) with Mark Weisleder from 10 a.m. to 11:30 a.m.
- Thursday, January 20, 2022: [Matrix Training -Getting Started with Matrix](#) with Eric Meek from 10 a.m. to 11 a.m.
- Tuesday, January 25, 2022: Board of Directors Strategic Refresh Meeting
- Thursday, January 27, 2022: [Matrix Training - Listing Entrance and Maintenance](#) with Eric Meek from 10 a.m. to 11 a.m.
- Thursday, January 27, 2022: [Virtual Burlington Chamber of Commerce Mayor's State of the City Address](#) from 8 a.m. to 9:30 a.m.

Members in Motion Report




Check out this resource to see RAHB's newest members, transfers, and deletions. To review the report from the last seven days, click here:


[Review Members in Motion Report](#)

Education Roundup





Bidding War
Wednesday, January 19
10 a.m. – 11 a.m.
\$45



with
Mark Weisleder

Register Today for this Virtual Session!

To register for any RAHB professional development courses, please access the RAHB member portal via <https://my.rahb.ca>, click on the RAHB Member Portal icon and then click on Education at the top header menu.

If you want the full webinar description or to see any of the upcoming courses, please click the button below.

Upcoming Education

Q1 2022 Education

Questions?

For more information or assistance with registering for any professional development courses, please contact Alex Hill at [905.529.8101](tel:905.529.8101) ext. 294 or email alexh@rahb.ca.

2022 All-Access Pass



2022

Professional Development ALL- ACCESS PASS

Buy yours today for \$75



Our Professional Development All-Access Pass returns for another year in 2022 and we are offering it at a reduced price of \$75+HST! That’s over an \$800 value in webinars for just \$75 plus HST. An All-Access Pass gives you access to watch webinars at YOUR convenience whenever life or business gets in the way. The All-Access Pass is valid for courses with a value of \$45 or less held up to December 31, 2022, and as an added bonus you’ll have

access to the full library until March 31, 2023. *Terms and conditions may apply*

Instructions to purchase a 2022 Professional Development All-Access Pass

- 1. Sign into <http://my.rahb.ca/>
- 2. Click on "my portal" icon (located under "RAHB News & Membership Services")
- 3. Click on "PD All-Access Pass" under "Upcoming Courses"
- 4. Click on the "register" button and follow the prompts
- 5. Once the transaction is finalized, start registering for courses and enjoy your savings!

For more information or assistance please contact Alex Hill at [905.529.8101](tel:905.529.8101) ext. 294 or email alexh@rahb.ca.

OREA Standards Forms Webinar

Join OREA for PART 2 of the 2022 Forms & Clauses News Flash Webinar on **January 26 at 1:00 p.m.** This Webinar is a comprehensive overview of the changes that have taken place to OREA Standard Forms and Clauses for 2022 AND provides discussion and topical Member Forms scenarios. Don't get caught off guard filling out a Form on your next listing or sale!

The Webinar topics will cover:

- New and Revised Forms & Clauses for 2022
- Discussions around recent 2021 trending Member Form & Clause situations
- Navigation of OREA Forms Resources to enhance Member Forms knowledge
- Helping Members prepare to use OREA Forms and avoid being caught off guard

All 2022 Forms and Clauses and Annual Summary of Revisions file have been available since December 1, 2021, via orea.com. OREA encourages Members to review the Summary of Revisions file and their frequently used OREA Forms.

Register Now!

Registrar’s Bulletins: Pre-emptive and Delayed Offers

A hot market and delayed offer presentations continue to be the norm for real estate transactions across the province. Please read the two updated Registrar’s Bulletins - [Managing a delayed offer presentation process](#) and [Managing pre-emptive offers](#) - which give you step-by-step instructions to properly navigate these situations. You should also follow the guidance and instructions of your broker of record and brokerage to remain compliant with REBBA.

Comment on Phase 2 of REBBA Reform by January 24th

The Government of Ontario is seeking input from registrants and the public on the second phase of draft regulations needed to bring the related Trust in Real Estate Services Act, 2020 legislative changes into force.

Topics include:

- Offer Process

- Elimination of customer relationship
- Information and disclosure obligations as well as auctioneer exemptions

For details, visit Ontario Regulatory Registry and submit your comments online or by email to rebba@ontario.ca by January 24th.

To read the Ontario Regulatory Registry, [click here](#).

News

[The latest real estate stats for hot markets are bad news for homebuyers](#)
- Financial Post

[Omicron COVID-19 variant likely to add fuel to real estate fire, realtors say](#) - The Globe and Mail

[Council's deferred density discussion adds pressure to tight provincial timeline](#) - CBC Hamilton

[Lou Piriano leads Realtors Association of Hamilton-Burlington](#) - REM

[First-time buyers in Canada - will the landscape improve in 2022?](#) - CMP (Mortgage Broker News)



Check out the local businesses offering discounts and special deals to RAHB members - just click the RAHB Advantage icon on your dashboard at my.rahb.ca or [click here](#).

REALTORS® Association of Hamilton-Burlington

Our mailing address is:
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Empowering RAHB REALTORS® to Succeed.

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