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## In this issue:

Buy your 2021 Professional Development All-Access Pass by February 19

Education roundup

CREA Buyer Path implemented February 2

Realty Shoppe: PPE for everyone's safety

Burlington Mayor's State of the City Address

Volunteer survey results

Nominations for RECO's Board of Directors due February 8

OREA Standard Forms webinar

## Buy your 2021 Professional Development All-Access Pass by February 19

Members who buy their 2021 Professional Development All-Access Passes by February 19 at 4:30 p.m. will be entered into a draw to receive a credit for the cost of the pass! (Don't worry if you've already bought yours, you'll be entered into the draw as well!) Passes are \$100 plus applicable taxes and are valid for RAHB courses that run until December 31, 2021.

You only need to take two or three courses to get your money's worth for the year and you can register for as many of the eligible courses as you want until December 31 of this year - all for only \$100!

**The 2021 Professional Development All-Access Pass is also a great gift for anyone on your staff including your Office Administrator or**

## Administrative Assistant.

### How do I buy a 2021 Professional Development All-Access Pass?

To purchase your 2021 Professional Development All-Access Pass please log in to [my.rahb.ca](http://my.rahb.ca) and click on the RAHB Education and Account Services icon. **You must complete your purchase BEFORE you register for any courses.** Once your 2021 Professional Development All-Access Pass is purchased, you can start registering for courses at no charge!

### *Terms & Conditions*

*The 2021 Professional Development All-Access Pass costs \$100 plus applicable taxes. Passes are valid for courses that have a value of \$45 or less and are held before December 31, 2021. Passes are issued to a specific person - not a brokerage and as such are non-transferable. Office Administrators or Administrative Assistants who wish to take advantage of the All-Access Pass must be registered with RAHB.*

To view our upcoming courses and see what you could be saving, please click the button below.

## Professional Development Courses & Schedule



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## Education roundup - week of February 8

If you have bought your 2021 Professional Development All-Access Pass check out these upcoming webinars that are included in the All-Access Pass.

**Monday, February 8**

Webinar: Forms to Enhance Your Professionalism (9:30 - 10:30 a.m.) with Hugh Foy

**Tuesday, February 9**

Webinar: PREC's a Legal Perspective (10 - 10:30 a.m.) with John Figol

**Thursday, February 11**

Webinar: Financial Planning - Tax Efficient Saving & retirement Income (10 a.m. - 12 p.m.) with Matt Ferri







If you're interested in buying a 2021 Professional Development All-Access Pass so you can take advantage of the savings, please see the article above. Reminder, they are only \$100 + HST and if you buy yours by February 19 you will be entered into a draw for a free pass!

If you want the full webinar description or to see any of the courses until May 2021 please click the button below. Please e-mail Angela at [angelam@rahb.ca](mailto:angelam@rahb.ca) if you wish to register or you have any questions about RAHB's professional development.

### Upcoming Education

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## CREA Buyer Path application implemented February 2

Change to Sold			
<b>Sale Date</b>	<b>Sale Price</b>	<b>Close Date</b>	<b>Buyer Postal Code</b>
10/01/2020  	666666 	10/30/2020  	<input type="text"/> 
<b>Sale Comments</b>			
<input type="text"/>			

On February 2, 2021 RAHB implemented a new field which includes an optional postal code to monitor Buyer Path projections. To learn more, please click the button below.

[Learn More](#)

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## Realty Shoppe: PPE for everyone's safety!

PPE is important to keep you and your clients safe! Shop online for PPE Client Kits and other essential items and use pre-arranged curbside pick-up for the RAHB Realty Shoppe!



## PPE for Everyone's Safety!

Check out the Realty Shoppe **ON-LINE** store today.

Orders require pre-arranged curbside pick-up on Monday – Friday.  
For the safety of all, adherence to COVID protocols is required.

**Online:** [store.rahb.ca](https://store.rahb.ca) (from [my.rahb.ca](https://my.rahb.ca))

Contact [realtyshoppe@rahb.ca](mailto:realtyshoppe@rahb.ca) or call 905.529.5979 for details.

Shop Now!

## Burlington Mayor's State of the City Address



On February 1, RAHB President Donna Bacher introduced Burlington's Mayor at the Mayor's State of the City Address. Mayor Marianne Meed Ward spoke about all things Burlington from adapting and innovating during the COVID-19 pandemic to government relations issues like the Burlington Official Plan,

and what is ahead in 2021 for Burlington.

If you would like to view the entire event, please click the button below to view the recording. If you would like to view our President's introduction speech, please click [here](#).

[View the Recording](#)

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## Volunteer survey results

RAHB Volunteers are priceless and their contributions help us to determine the products, services and initiatives that you, our members need. To ensure volunteers' needs are being met, volunteers were surveyed at the end of 2020. To view the results, please see the graphic below.

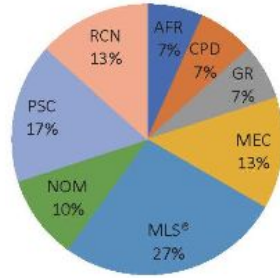
Thank you to all RAHB Volunteers!

# 2020 VOLUNTEER SURVEY RESULTS



## Participation by Volunteers

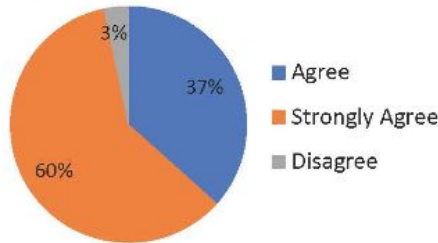
Approximately 30% of RAHB volunteers responded to this survey



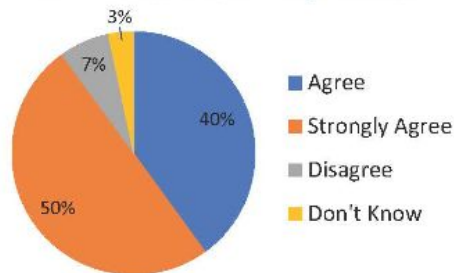
### Participation by Committee

- Audit, Finance and Risk
- Continuing Professional Development
- Government Relations
- Member Engagement Committee
- MLS®
- Nomination
- Professional Standards Committee
- Regional Commercial Network

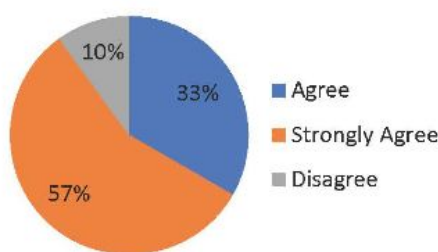
### 1 The mandate of the Committee is clear, appropriate and relevant



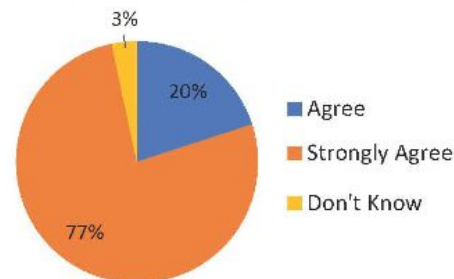
### 2 The frequency and scheduling of Committee meetings are sufficient to carry out the Committee's functions and responsibilities



### 3 The Committee receives sufficient information to review, understand, and assess the issues for discussion



### 4 The Committee meeting dynamic encourages full participation and open communications



505 York Boulevard, Hamilton Ontario L8R 3K4 | T: 905.529.8101 | F: 905.529.4349 | E: info@rahb.ca | www.rahb.ca

## Nominations for RECO's Board of Directors due February 8

RECO is currently accepting nominations for their Board of Directors until February 8, 2021 at 2 p.m. Three Industry Directors will be elected to serve on RECO's BOD until May 2024, one from each region. According to RECO, RAHB

is Region Two. To learn more, please click the button below.



[Learn More](#)

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## OREA Standard Forms webinar: Seller Direction and Consent Forms

OREA Forms help you succeed in business. Join the Forms Team on **February 24, 2021** at 1 p.m. for a packed webinar, entitled ‘Seller Direction and Consent Forms’, led by Cassandra Agnew Walker, OREA’s Head of Standard Forms.

In the webinar we will review written seller directions and consents, including;

- The fine print of Form 200, the Listing Agreement
- Dialogue before Form 244, Seller’s Direction re Property/Offers
- Details that matter and Form 208, Entry/Access to Property
- Helpful available checklists, Forms 280 & Form Series 820s

To register for this webinar, please click the button below.

[Register Now](#)

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## News

[Hope driving Toronto's condo market - Flamborough Review](#)  
[Nearly 80% of Ontario home buyers worried about in-person showings - Toronto Storey's](#)

## Will COVID show us how to build better housing? - Hamilton Community News

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Check out the local businesses offering discounts and special deals to RAHB members - just click the RAHB Advantage icon on your dashboard at [my.rahb.ca](http://my.rahb.ca) or [click here](#).

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*REALTORS® Association of Hamilton-Burlington*

**Our mailing address is:**

505 York Blvd, Hamilton, Ontario, L8R 3K4

Empowering RAHB REALTORS® to Succeed.

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