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In this issue:

Stay-at-home order lifted for the RAHB market area as of February 16

Only 2 days left to win your 2021 Professional Development All-Access Pass!

Education roundup

Don't procrastinate! Download your 2020 tax forms now

New listings immediately being reported sold

OREA real estate college extension

OREA standard forms webinar

Stay-at-home order lifted for the RAHB market areas as of February 16

On Friday, February 12, RAHB sent an e-mail with the latest information regarding reopening select areas of the province. To read the update, please click the button below.

[COVID-19 Update](#)

Only 2 days left to win your 2021 Professional Development All-Access Pass!

Members who buy their 2021 Professional Development All-Access Passes by **February 19 at 4:30 p.m.** will be entered into a draw to receive a credit for the cost of the pass! (Don't worry if you've already bought yours, you'll be entered into the draw as well!) Passes are \$100 plus applicable taxes and are valid for RAHB courses that run until December 31, 2021.

You only need to take two or three courses to get your money's worth and you can register for as many of the eligible courses as you want until December 31 of this year - all for only \$100!

The 2021 Professional Development All-Access Pass is also a great gift for anyone on your staff including your Office Administrator or Administrative Assistant.

How do I buy a 2021 Professional Development All-Access Pass?

To purchase your 2021 Professional Development All-Access Pass please log in to my.rahb.ca and click on the RAHB Education and Account Services icon. **You must complete your purchase BEFORE you register for any courses.** Once your 2021 Professional Development All-Access Pass is purchased, you can start registering for courses at no charge!

Terms & Conditions

The 2021 Professional Development All-Access Pass costs \$100 plus applicable taxes. Passes are valid for courses that have a value of \$45 or less and are held before December 31, 2021. Passes are issued to a specific person - not a brokerage and as such are non-transferable. Office Administrators or Administrative Assistants who wish to take advantage of the All-Access Pass must be registered with RAHB.

To view our upcoming courses and see what you could be saving, please click the button below.

Professional Development Courses & Schedule



Education roundup - week of February 22

Check out next week's webinars that RAHB is offering. Remember all of these are included in the 2021 Professional Development All-Access Pass for \$100 + HST.

Wednesday, February 24

Webinar: Know thy Enemy - Prospect or Predator? (10 a.m. - 12 p.m.) with Rob Andress / \$30 + HST

Thursday, February 25

Webinar: Making Sense of Online Marketing (10 a.m. - 12 p.m.) with Mark Brodsky / Free

Friday, February 26

Webinar: Understanding Reverse Mortgages & Power of Sale (9:30 - 10:30 a.m.) with Hugh Foy / \$25 + HST

If you're interested in buying a 2021 Professional Development All-Access Pass so you can take advantage of the savings, please see the article above. Reminder, they are only \$100 + HST and if you buy yours by February 19 you will be entered into a draw for a free pass!

If you want the full webinar description or to see any of the courses until May 2021 please click the button below. Please e-mail Angela at angelam@rahb.ca if you wish to register or you have any questions about RAHB's professional development.

Don't procrastinate! Download your 2020 tax forms now

Tax time is approaching and we want RAHB members to be prepared! Here's how to print off your RAHB invoices:

- Log-in to the member portal using your Matrix user name and password <https://mdweb.mmsi2.com/rahb/>
- From the toolbar select "Member" (Highlighted in green) then "My Account"
- Under the third tab select "Date Range History"
- Under beginning date enter 01/01/2020 and for ending date 12/31/2020
- Select "Update"
- Then click the "Print" button

If you are having any issues or have questions, please contact Karin at karinc@rahb.ca.

New listings immediately being reported sold

RAHB MLS® staff have become aware of several recent listings that were reported sold immediately upon being activated in the MLS® system. This is not permitted, as it is a violation of RAHB Rules and Regulations.

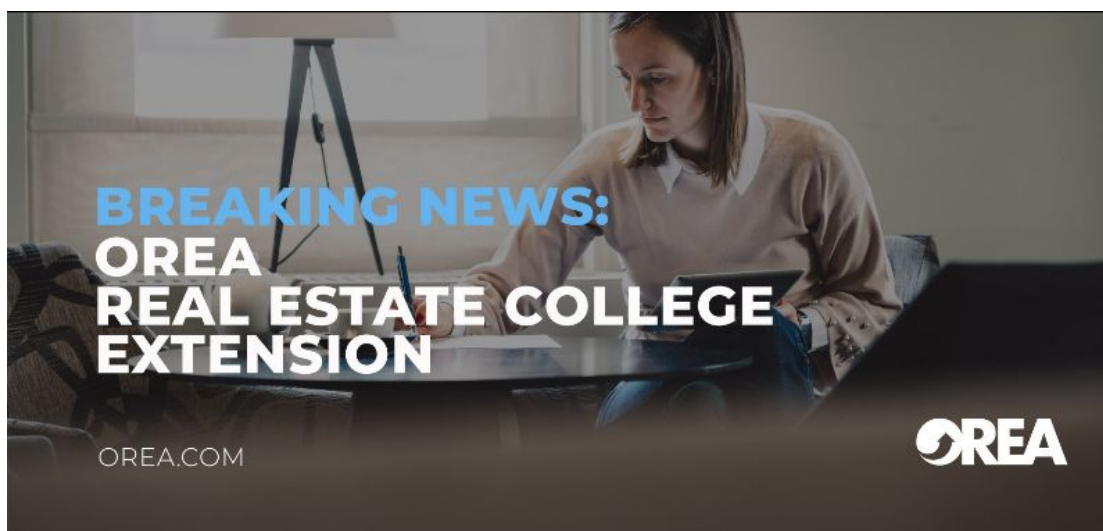
Section 2 - MLS® Listings

2.14 No MLS® Listing shall appear on the Association's MLS® System that is not immediately available for inspections, showings and, subject to the provisions of Subsection 2.15, the registration of Offers.

Violations of this rule may result in fines or a professional standards complaint being levied against the REALTOR® or the brokerage.

If you have any questions, please contact support@rahb.ca.

OREA Real Estate College extension



OREA announced on **Friday, February 12** that an agreement had been reached to extend the OREA Real Estate College operations to allow students to complete their courses and exams.

The new deadline to complete all coursework is now June 11, 2021. This deadline applies to exams for all courses, and includes rewrite exams, if applicable. Exams will not be offered after this date.

OREA Standard Forms webinar: Seller Direction and Consent Forms

Join the OREA Forms Team on **February 24, 2021** at 1 p.m. for a packed webinar, entitled 'Seller Direction and Consent Forms', led by Cassandra Agnew Walker, OREA's Head of Standard Forms.

In the webinar OREA will review written seller directions and consents, including;

- The fine print of Form 200, the Listing Agreement
- Dialogue before Form 244, Seller's Direction re Property/Offers
- Details that matter and Form 208, Entry/Access to Property
- Helpful available checklists, Forms 280 & Form Series 820s

To register for this webinar, please click the button below.

Register Now

News

'Unicorn' helps open doors in Toronto housing market for middle income earners - The Hamilton Spectator

Scores of Canadians have ditched the city. Will the office claim them back? - Global News

Out-of-market buyers still driving Niagara's hot real estate market - The Standard

See how Hamilton real estate in 1947 compares to now - insauga



Check out the local businesses offering discounts and special deals to RAHB members - just click the RAHB Advantage icon on your dashboard at my.rahb.ca or [click here](#).

REALTORS® Association of Hamilton-Burlington

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