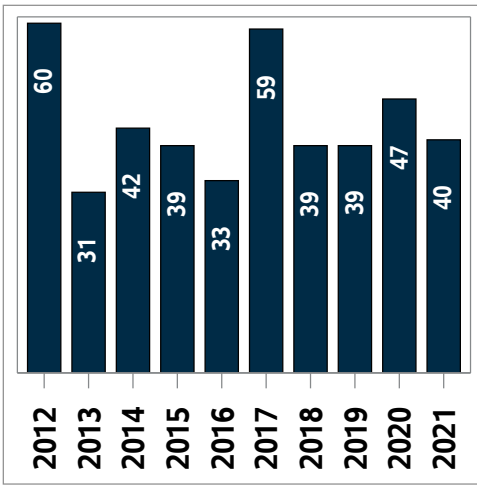


HALDIMAND COUNTY MLS® Residential Market Activity February 2021

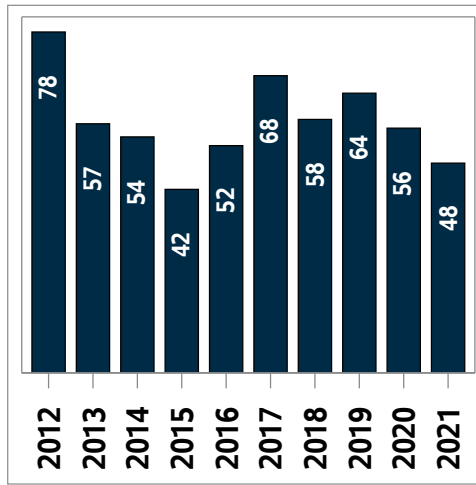


HALDIMAND COUNTY MLS® Residential Market Activity

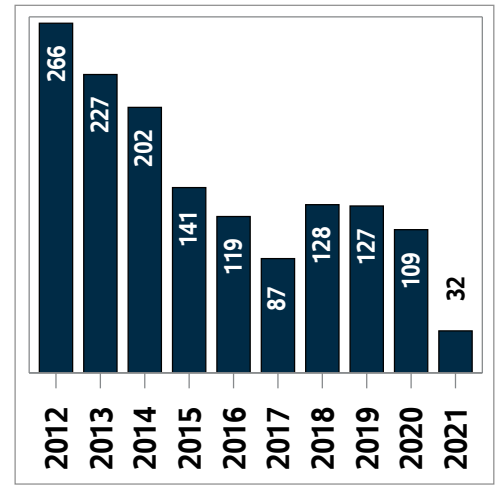
Sales Activity
(February only)



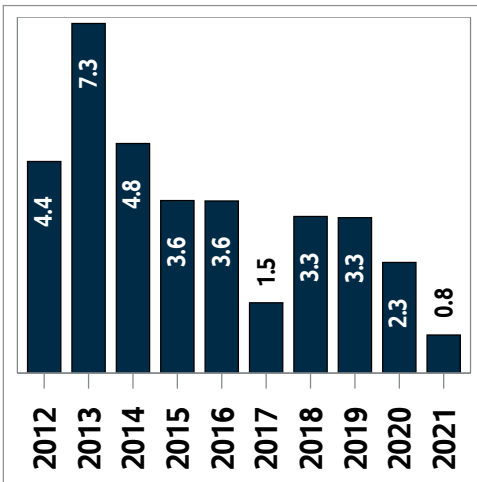
New Listings
(February only)



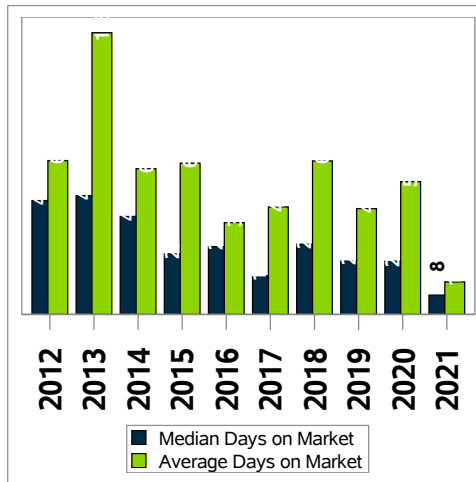
Active Listings
(February only)



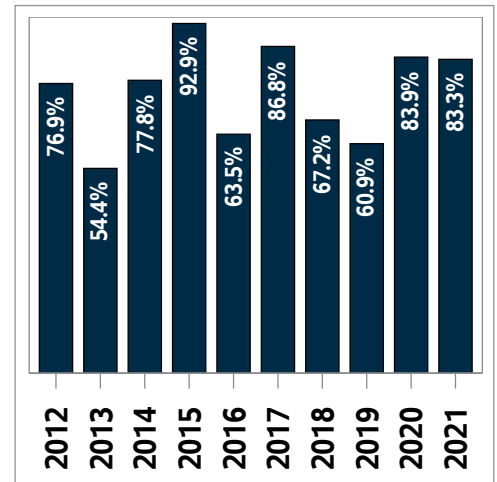
Months of Inventory
(February only)



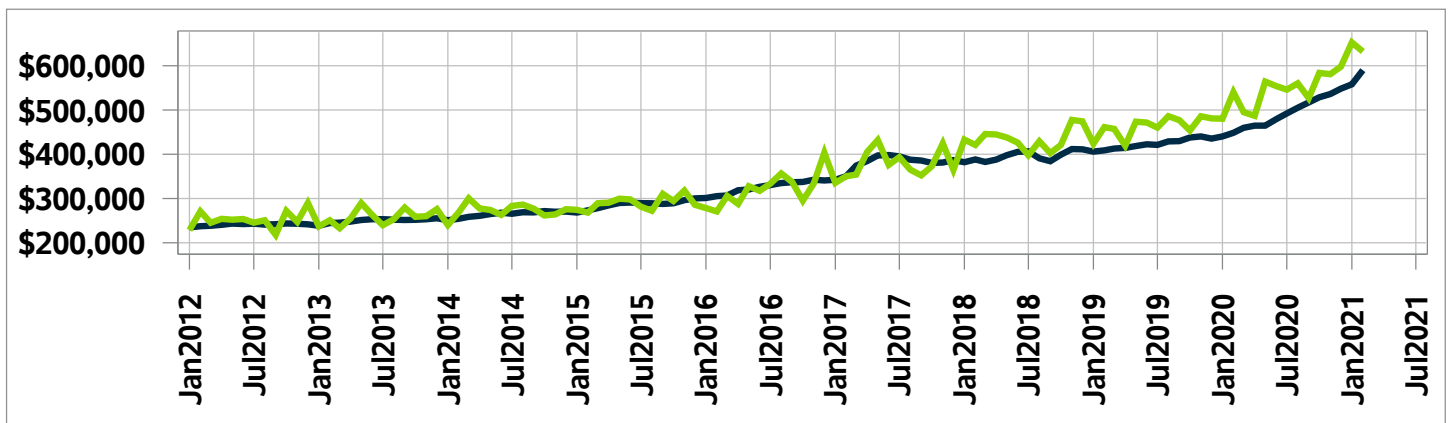
Days on Market
(February only)



Sales to New Listings Ratio
(February only)

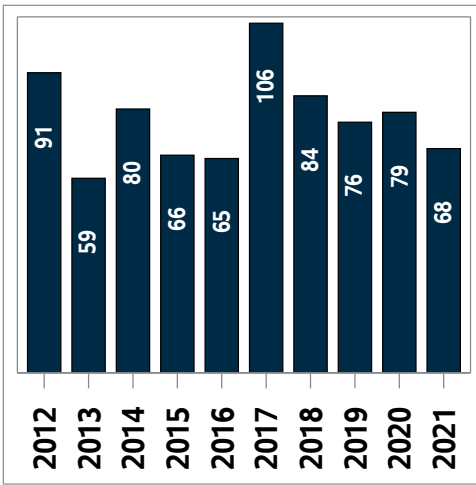


MLS® HPI Composite Benchmark Price and Average Price

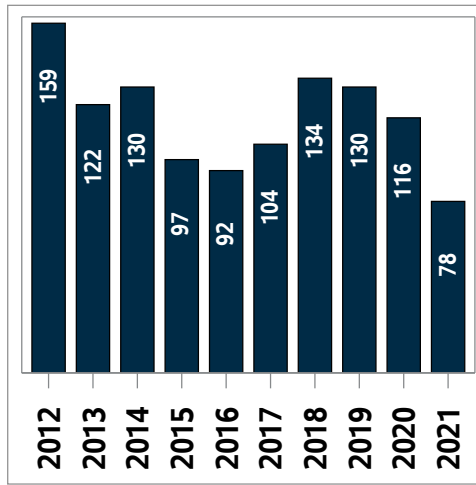


HALDIMAND COUNTY MLS® Residential Market Activity

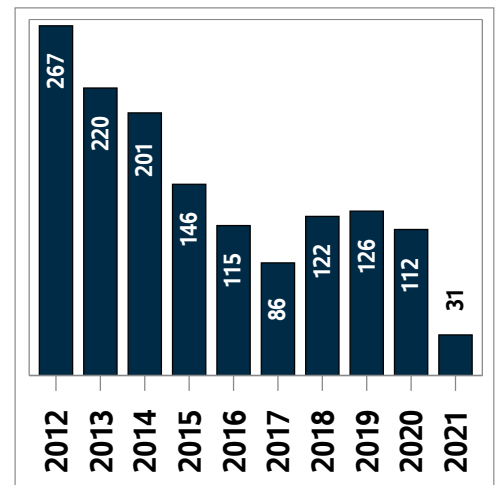
Sales Activity
(February Year-to-date)



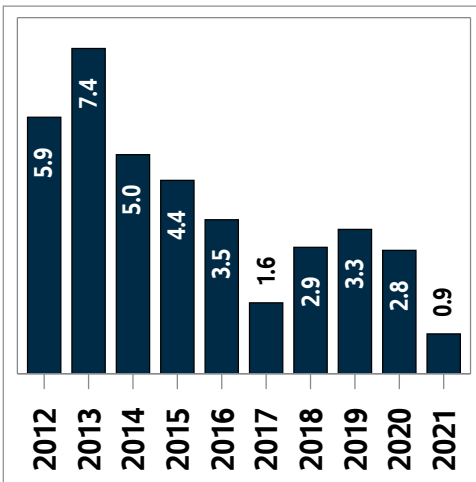
New Listings
(February Year-to-date)



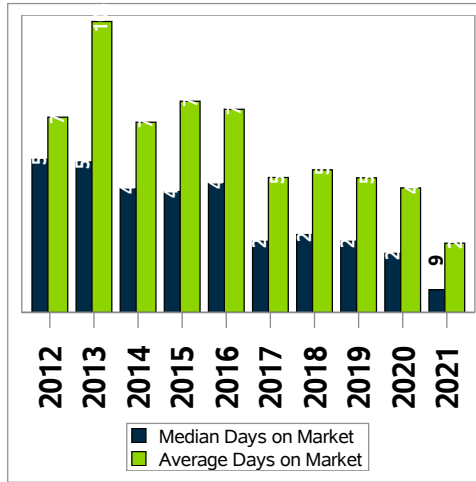
Active Listings¹
(February Year-to-date)



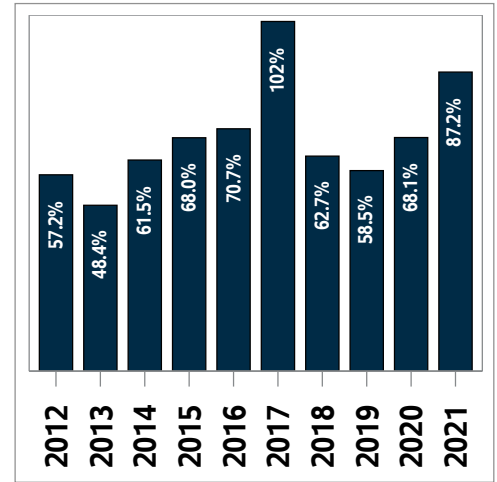
Months of Inventory²
(February Year-to-date)



Days on Market
(February Year-to-date)



Sales to New Listings Ratio
(February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HALDIMAND COUNTY MLS® Residential Market Activity

Actual	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	40	-14.9	2.6	2.6	21.2	-4.8	53.8
Dollar Volume	\$25,285,869	-0.4	40.5	54.0	183.0	123.8	355.6
New Listings	48	-14.3	-25.0	-17.2	-7.7	-11.1	-15.8
Active Listings	32	-70.6	-74.8	-75.0	-73.1	-84.2	-86.9
Sales to New Listings Ratio ¹	83.3	83.9	60.9	67.2	63.5	77.8	45.6
Months of Inventory ²	0.8	2.3	3.3	3.3	3.6	4.8	9.4
Average Price	\$632,147	17.0	37.0	50.1	133.5	135.0	196.1
Median Price	\$627,500	17.3	53.0	65.6	148.5	127.4	206.8
Sales to List Price Ratio	110.1	98.6	97.3	98.4	96.1	96.4	96.4
Median Days on Market	8.0	22.0	22.0	29.0	28.0	40.5	53.0
Average Days on Market	13.5	54.8	43.7	63.3	37.9	60.1	82.1

Year-to-date	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	68	-13.9	-10.5	-19.0	4.6	-15.0	65.9
Dollar Volume	\$43,559,381	6.9	29.4	21.3	144.1	113.3	395.6
New Listings	78	-32.8	-40.0	-41.8	-15.2	-40.0	-29.7
Active Listings ³	31	-72.2	-75.3	-74.5	-72.9	-84.5	-86.9
Sales to New Listings Ratio ⁴	87.2	68.1	58.5	62.7	70.7	61.5	36.9
Months of Inventory ⁵	0.9	2.8	3.3	2.9	3.5	5.0	11.5
Average Price	\$640,579	24.2	44.6	49.8	133.3	151.0	198.8
Median Price	\$635,251	26.4	54.8	53.1	151.6	147.2	199.6
Sales to List Price Ratio	107.4	98.7	97.9	98.0	95.9	96.2	95.7
Median Days on Market	8.5	22.0	26.5	29.0	48.0	46.0	89.0
Average Days on Market	25.8	46.4	50.1	53.1	75.6	70.8	114.6

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

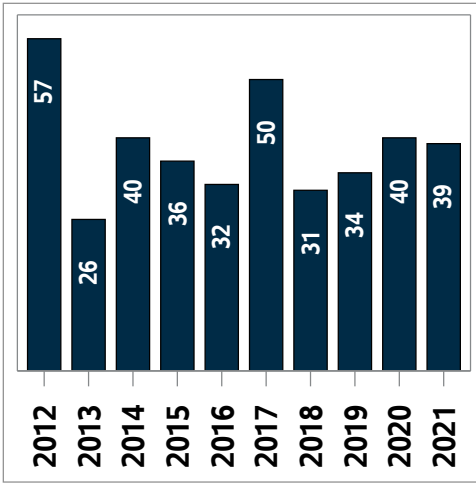
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

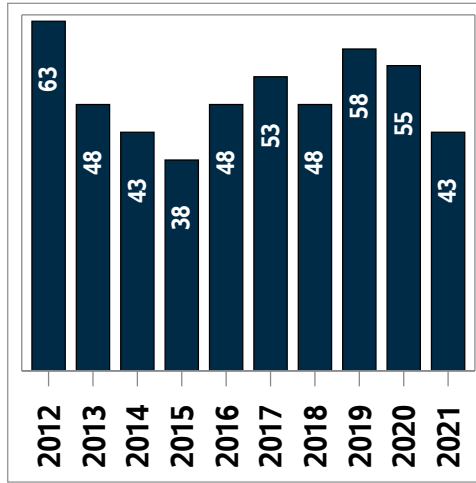
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HALDIMAND COUNTY MLS® Single Family Market Activity

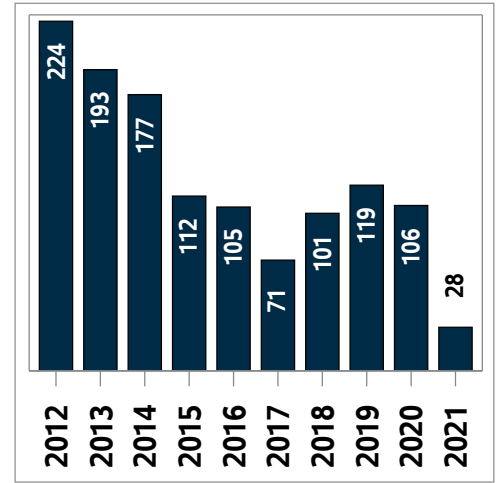
Sales Activity
(February only)



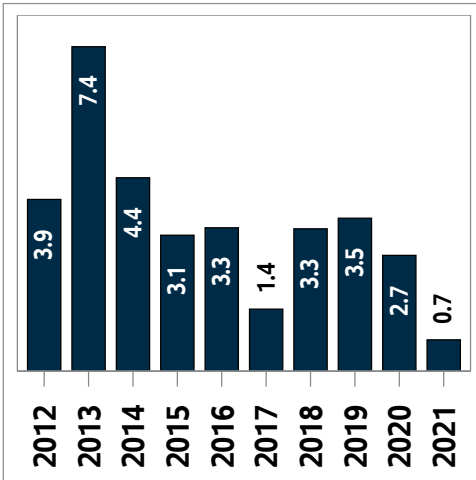
New Listings
(February only)



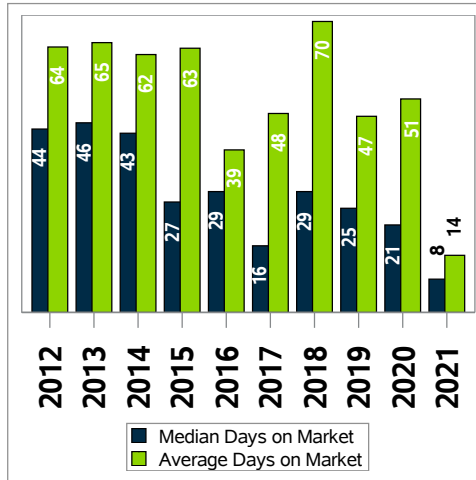
Active Listings
(February only)



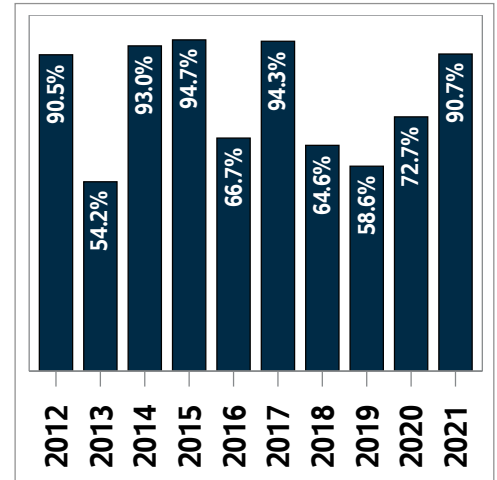
Months of Inventory
(February only)



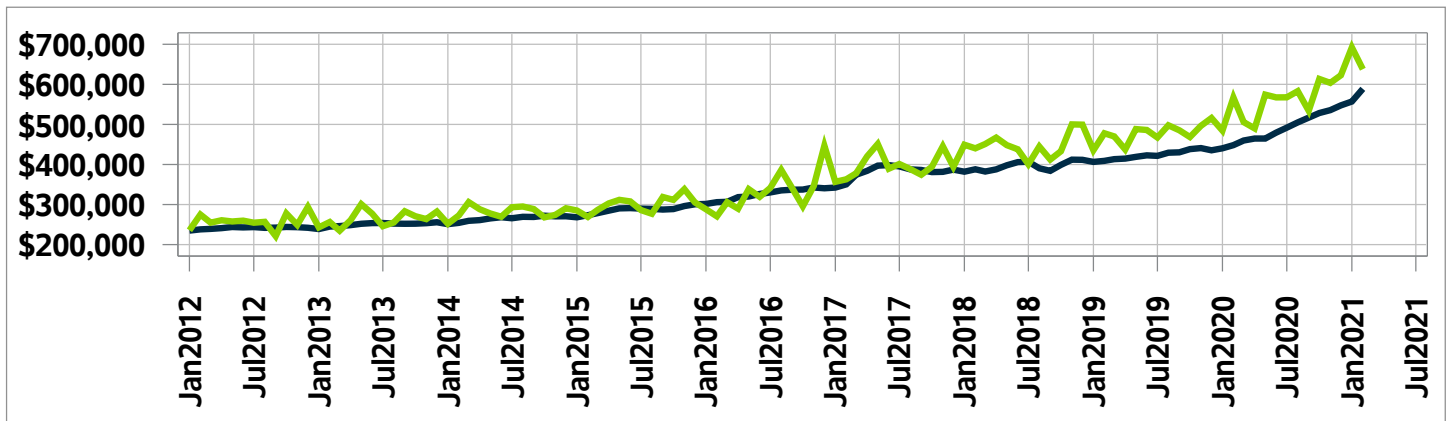
Days on Market
(February only)



Sales to New Listings Ratio
(February only)

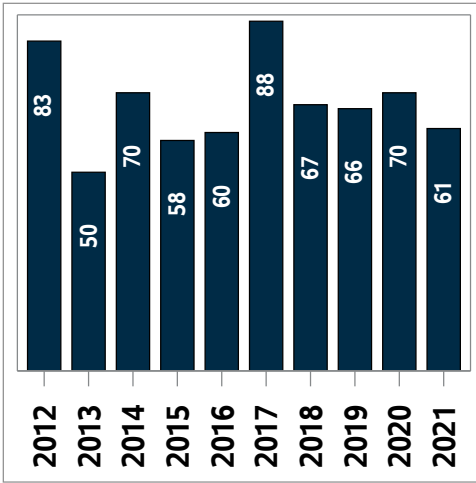


MLS® HPI Single Family Benchmark Price and Average Price

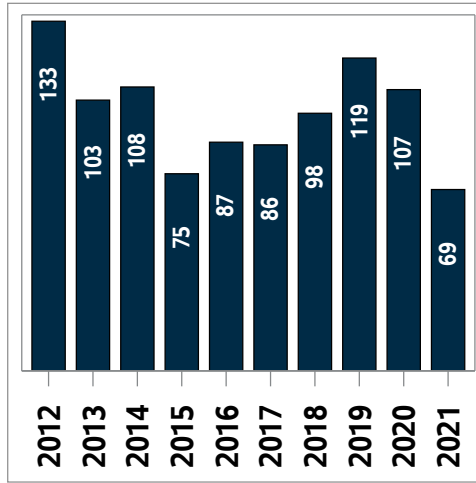


HALDIMAND COUNTY MLS® Single Family Market Activity

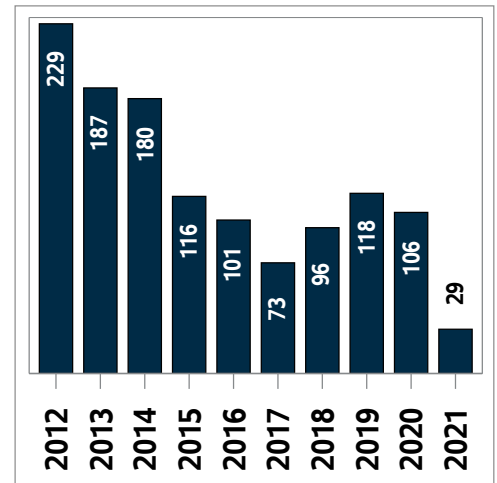
Sales Activity
(February Year-to-date)



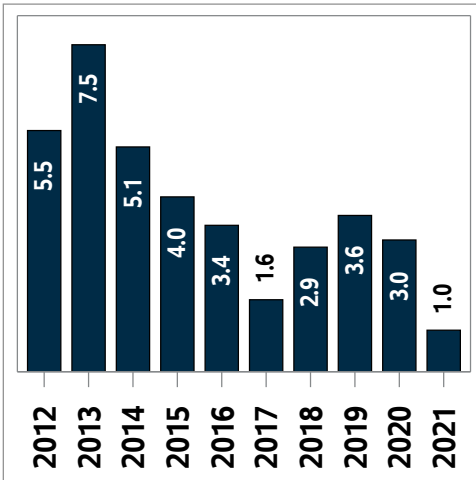
New Listings
(February Year-to-date)



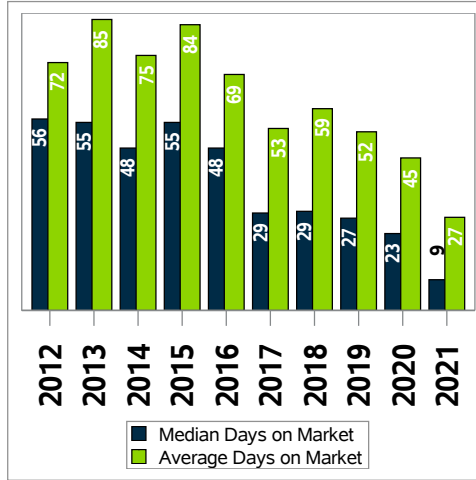
Active Listings¹
(February Year-to-date)



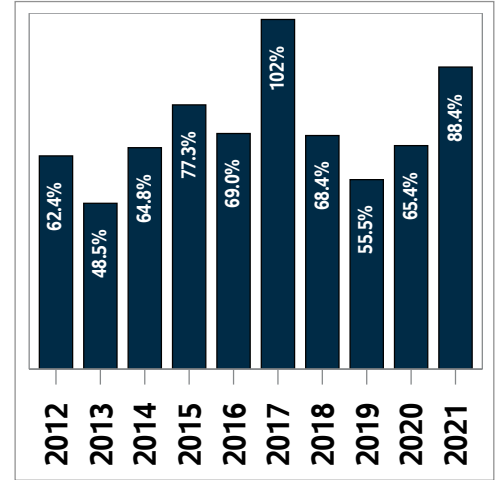
Months of Inventory²
(February Year-to-date)



Days on Market
(February Year-to-date)



Sales to New Listings Ratio
(February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
² Average active listings January to the current month/average of sales January to the current month

HALDIMAND COUNTY MLS® Single Family Market Activity

Actual	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	39	-2.5	14.7	25.8	21.9	-2.5	69.6
Dollar Volume	\$24,870,869	9.6	53.1	82.2	187.2	127.9	401.7
New Listings	43	-21.8	-25.9	-10.4	-10.4	0.0	-20.4
Active Listings	28	-73.6	-76.5	-72.3	-73.3	-84.2	-86.5
Sales to New Listings Ratio ¹	90.7	72.7	58.6	64.6	66.7	93.0	42.6
Months of Inventory ²	0.7	2.7	3.5	3.3	3.3	4.4	9.0
Average Price	\$637,715	12.4	33.5	44.8	135.7	133.8	195.9
Median Price	\$635,000	14.4	40.6	53.0	165.4	128.9	199.5
Sales to List Price Ratio	109.8	98.4	97.3	98.3	95.8	96.3	96.5
Median Days on Market	8.0	21.0	25.0	29.0	29.0	43.0	59.0
Average Days on Market	13.7	51.2	47.1	69.8	39.0	61.9	82.9

Year-to-date	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	61	-12.9	-7.6	-9.0	1.7	-12.9	64.9
Dollar Volume	\$40,100,381	7.7	32.9	34.5	139.7	117.1	402.7
New Listings	69	-35.5	-42.0	-29.6	-20.7	-36.1	-34.3
Active Listings ³	29	-72.5	-75.4	-69.6	-71.1	-83.9	-85.4
Sales to New Listings Ratio ⁴	88.4	65.4	55.5	68.4	69.0	64.8	35.2
Months of Inventory ⁵	1.0	3.0	3.6	2.9	3.4	5.1	10.7
Average Price	\$657,383	23.6	43.8	47.7	135.8	149.1	204.9
Median Price	\$660,000	28.0	55.7	54.7	156.8	140.0	211.3
Sales to List Price Ratio	106.9	98.5	97.9	97.7	95.7	96.2	95.7
Median Days on Market	9.0	22.5	27.0	29.0	47.5	47.5	89.0
Average Days on Market	27.2	44.6	52.3	59.0	69.0	74.6	93.6

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

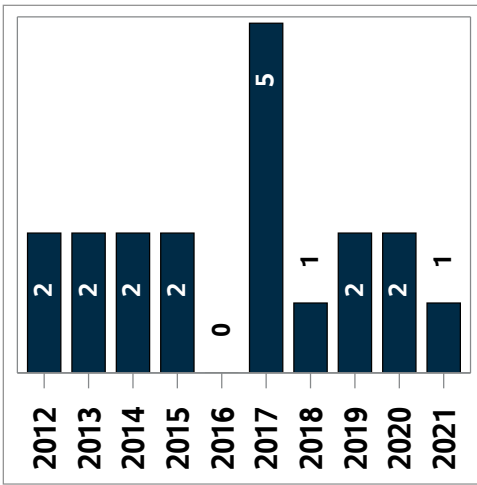
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

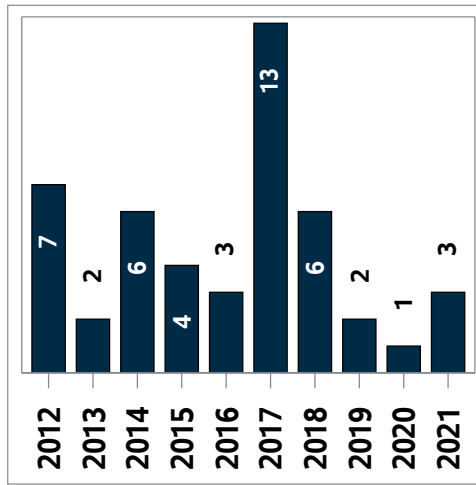
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HALDIMAND COUNTY MLS® Townhouse Market Activity

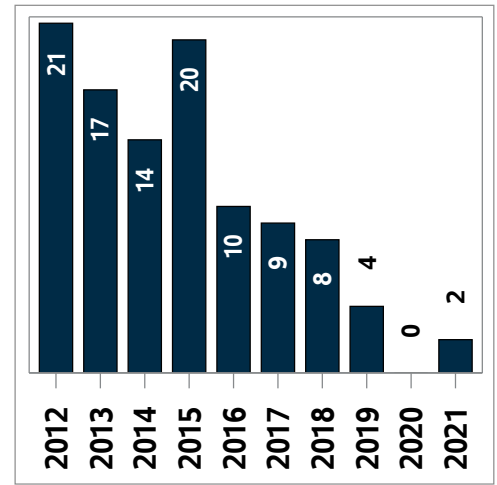
Sales Activity
(February only)



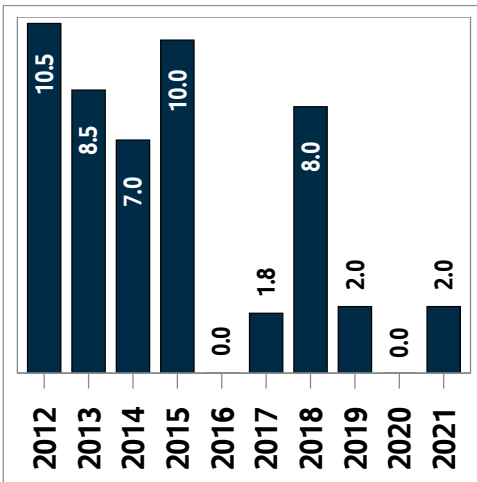
New Listings
(February only)



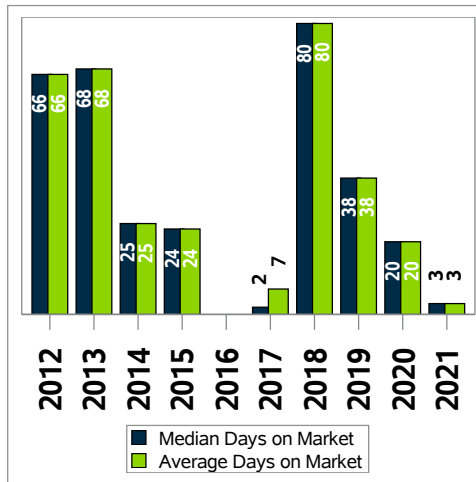
Active Listings
(February only)



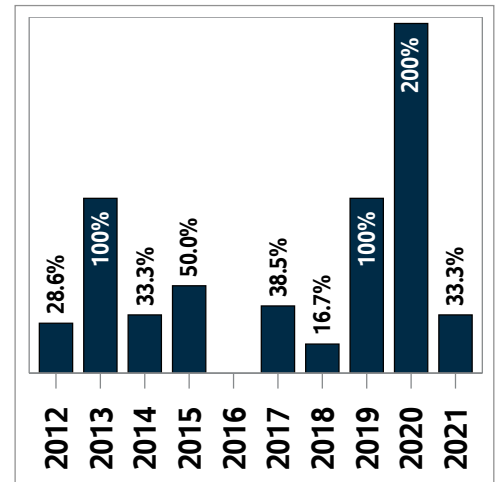
Months of Inventory
(February only)



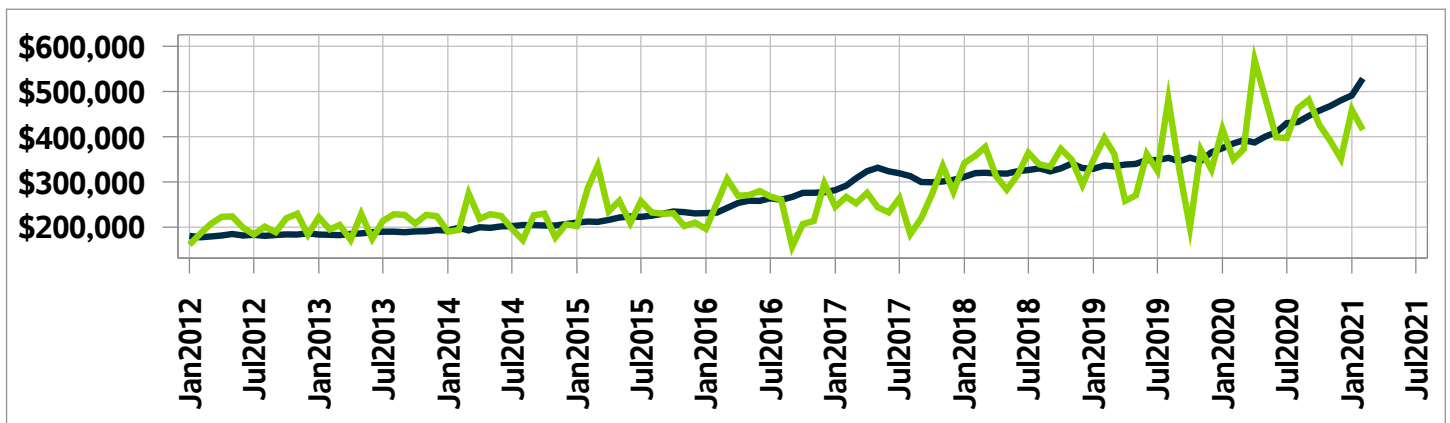
Days on Market
(February only)



Sales to New Listings Ratio
(February only)

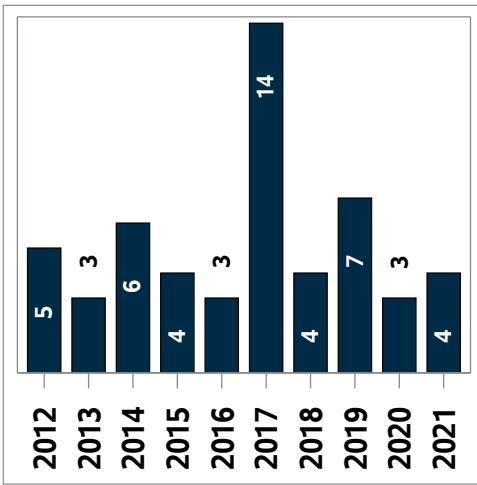


MLS® HPI Townhouse Benchmark Price and Average Price

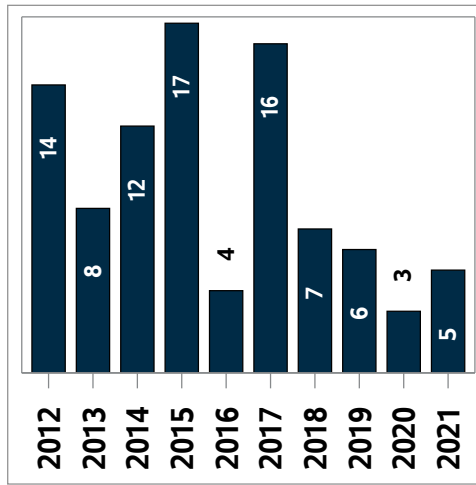


HALDIMAND COUNTY MLS® Townhouse Market Activity

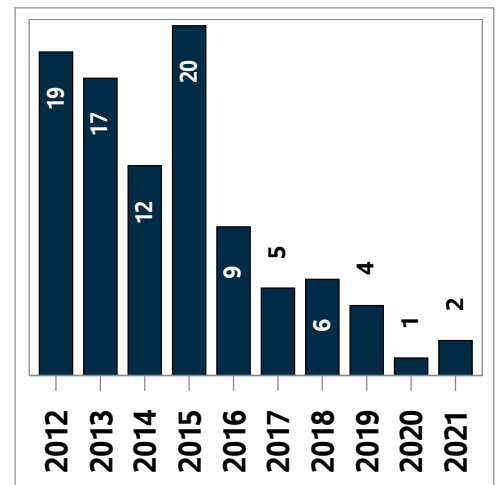
Sales Activity
(February Year-to-date)



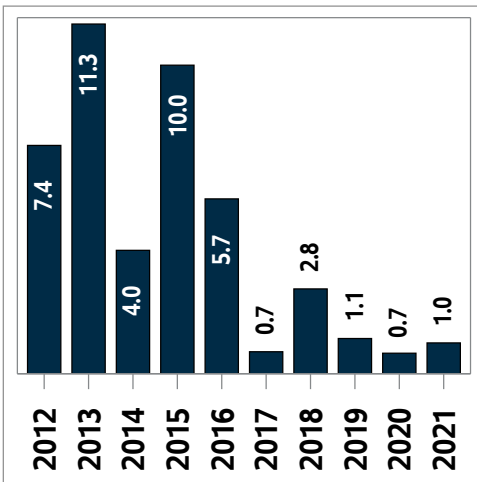
New Listings
(February Year-to-date)



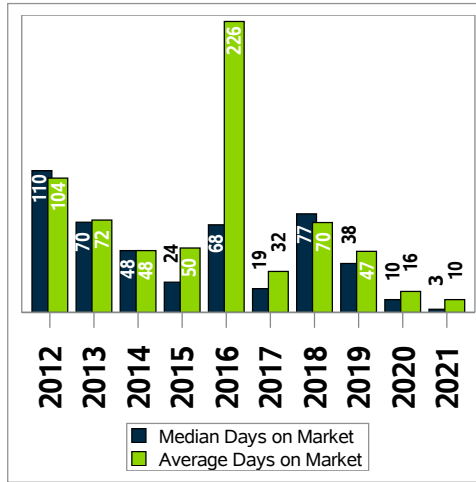
Active Listings¹
(February Year-to-date)



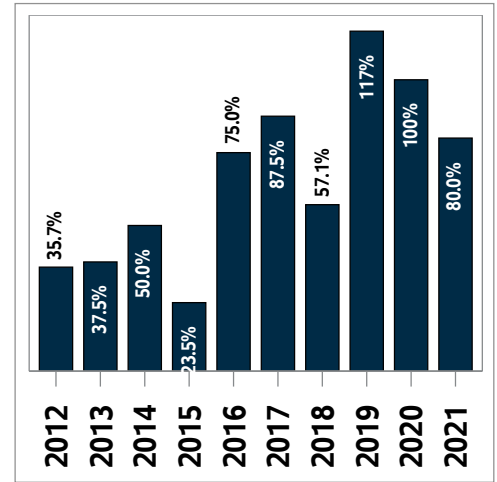
Months of Inventory²
(February Year-to-date)



Days on Market
(February Year-to-date)



Sales to New Listings Ratio
(February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
² Average active listings January to the current month/average of sales January to the current month

HALDIMAND COUNTY MLS® Townhouse Market Activity

Actual	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	1	-50.0	-50.0	0.0		-50.0	
Dollar Volume	\$415,000	-40.7	-47.8	15.9		7.0	
New Listings	3	200.0	50.0	-50.0	0.0	-50.0	
Active Listings	2		-50.0	-75.0	-80.0	-85.7	-90.5
Sales to New Listings Ratio ¹	33.3	200.0	100.0	16.7		33.3	
Months of Inventory ²	2.0		2.0	8.0		7.0	
Average Price	\$415,000	18.6	4.5	15.9		114.0	
Median Price	\$415,000	18.6	4.5	15.9		114.0	
Sales to List Price Ratio	118.6	99.2	97.3	98.1		99.5	
Median Days on Market	3.0	20.0	37.5	80.0		25.0	
Average Days on Market	3.0	20.0	37.5	80.0		25.0	

Year-to-date	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	4	33.3	-42.9	0.0	33.3	-33.3	
Dollar Volume	\$1,793,000	60.5	-29.3	29.6	204.5	56.2	
New Listings	5	66.7	-16.7	-28.6	25.0	-58.3	400.0
Active Listings ³	2	100.0	-50.0	-63.6	-76.5	-83.3	-90.5
Sales to New Listings Ratio ⁴	80.0	100.0	116.7	57.1	75.0	50.0	
Months of Inventory ⁵	1.0	0.7	1.1	2.8	5.7	4.0	
Average Price	\$448,250	20.4	23.7	29.6	128.3	134.3	
Median Price	\$407,500	1.9	5.2	18.5	114.5	110.1	
Sales to List Price Ratio	110.3	100.0	98.4	98.8	95.0	97.4	
Median Days on Market	2.5	10.0	38.0	76.5	68.0	48.0	
Average Days on Market	10.0	16.3	47.4	69.8	225.7	48.0	

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

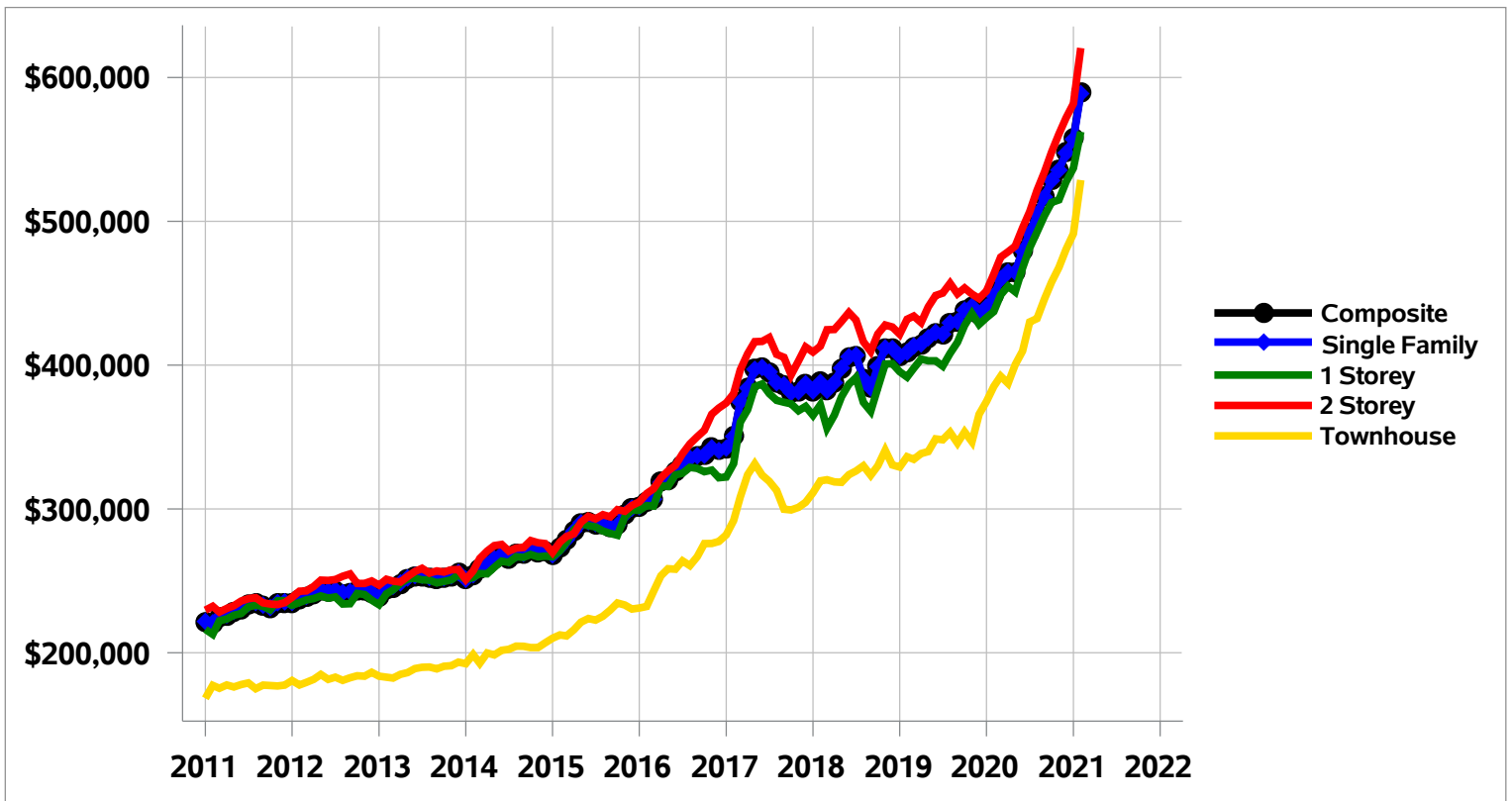
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HALDIMAND COUNTY MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	February 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$590,000	5.7	10.1	16.8	31.5	51.9	93.2
Single Family	\$588,800	5.7	9.9	16.6	31.3	51.8	92.5
One Storey	\$562,300	4.7	9.2	14.1	28.6	51.0	86.0
Two Storey	\$620,500	6.7	10.7	19.0	33.9	50.2	99.7
Townhouse	\$528,700	7.6	13.0	22.3	37.3	65.5	127.7
Apartment-Style							

MLS® HPI Benchmark Price



HALDIMAND COUNTY MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1384
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1388
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7286
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HALDIMAND COUNTY

MLS[®] HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1251
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7500
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1707
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7326
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HALDIMAND COUNTY MLS® HPI Benchmark Descriptions

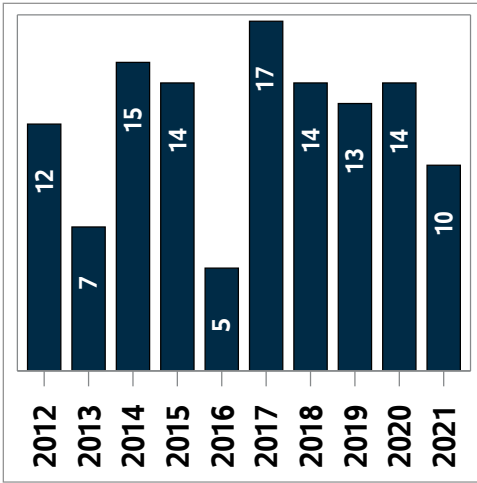
Townhouse

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1093
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

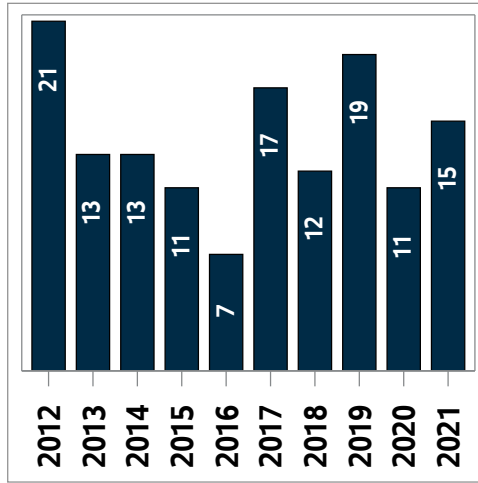
CALEDONIA (63)

MLS® Residential Market Activity

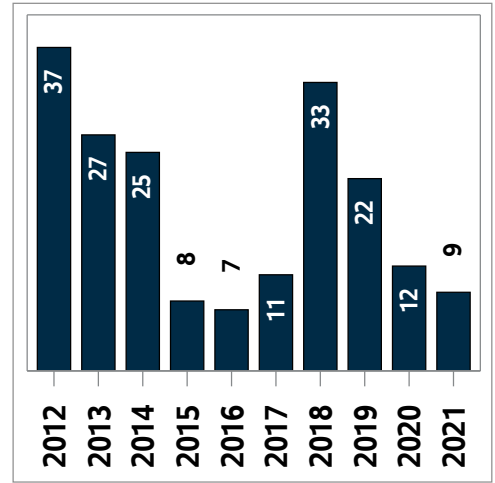
Sales Activity
(February only)



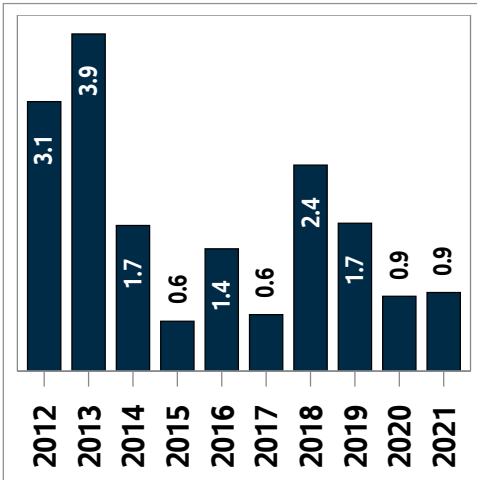
New Listings
(February only)



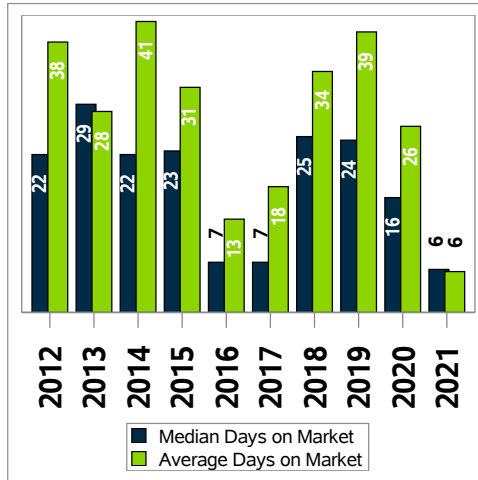
Active Listings
(February only)



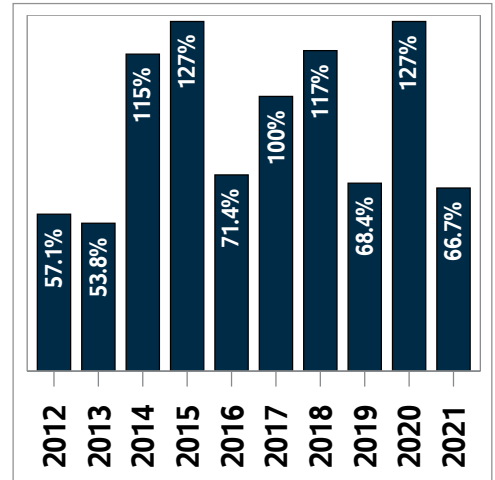
Months of Inventory
(February only)



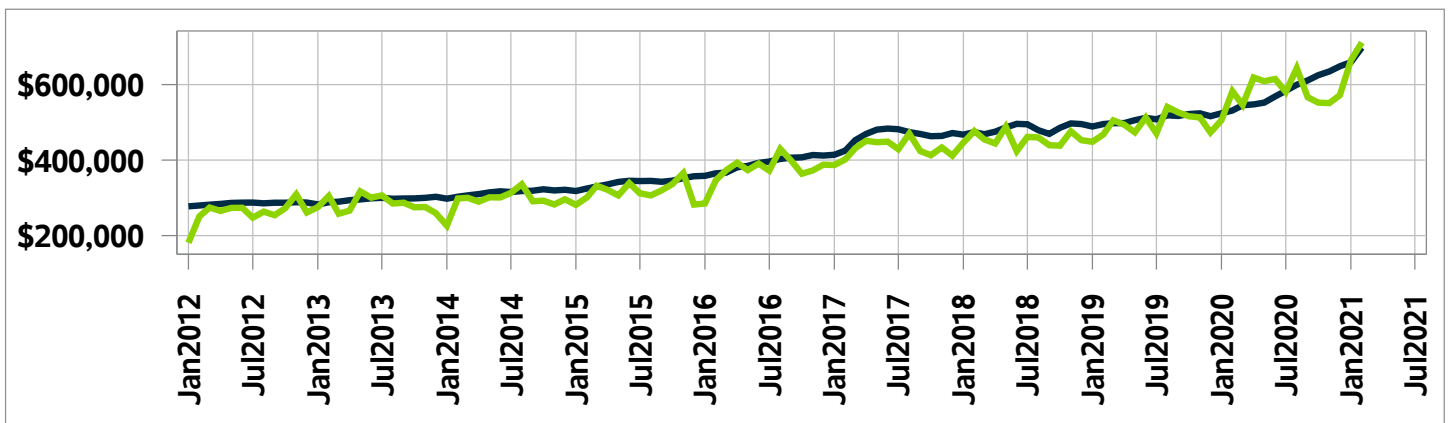
Days on Market
(February only)



Sales to New Listings Ratio
(February only)



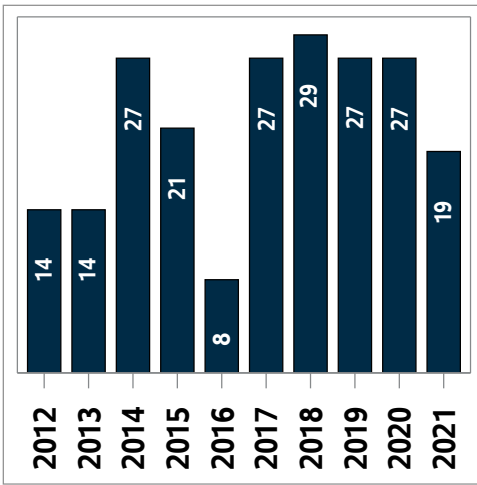
MLS® HPI Composite Benchmark Price and Average Price



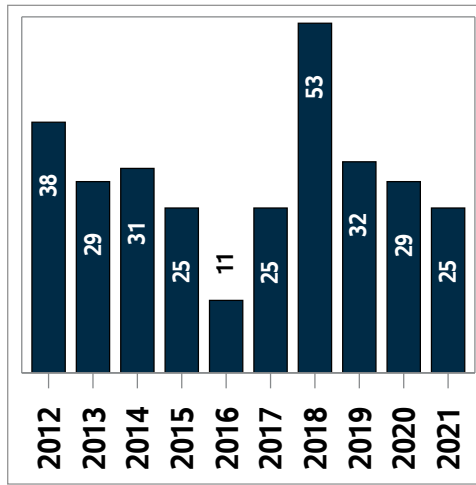
CALEDONIA (63)

MLS® Residential Market Activity

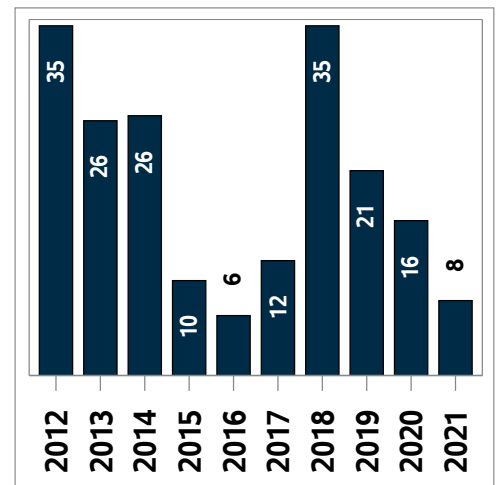
Sales Activity
(February Year-to-date)



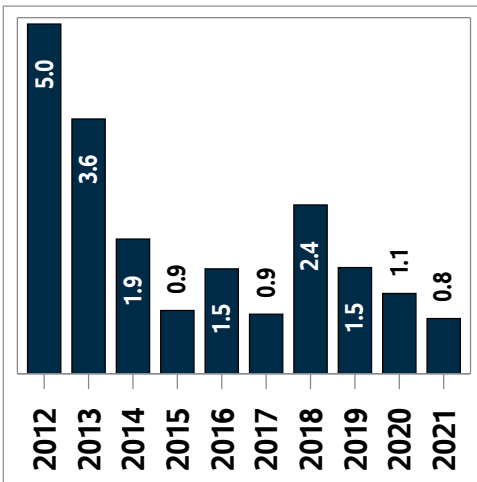
New Listings
(February Year-to-date)



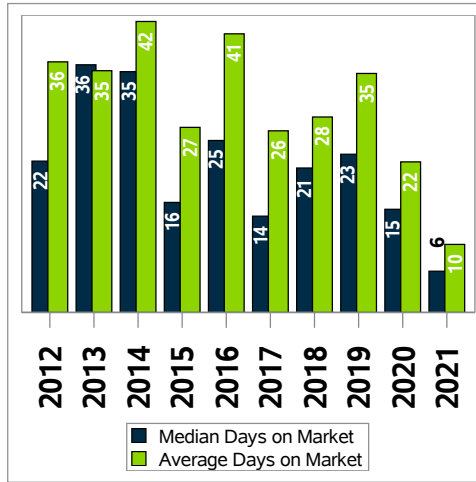
Active Listings¹
(February Year-to-date)



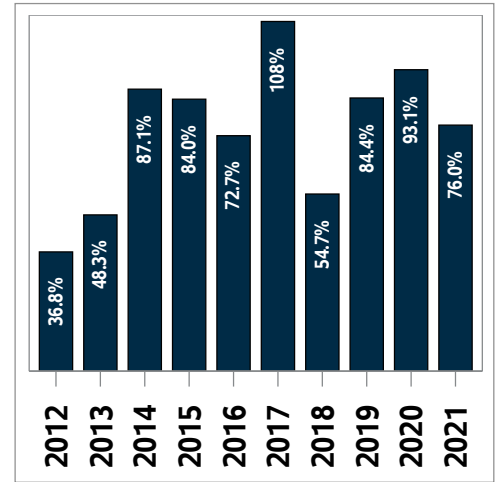
Months of Inventory²
(February Year-to-date)



Days on Market
(February Year-to-date)



Sales to New Listings Ratio
(February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

CALEDONIA (63)

MLS® Residential Market Activity

Actual	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	10	-28.6	-23.1	-28.6	100.0	-33.3	
Dollar Volume	\$7,115,777	-12.7	17.0	6.6	310.2	59.0	
New Listings	15	36.4	-21.1	25.0	114.3	15.4	
Active Listings	9	-25.0	-59.1	-72.7	28.6	-64.0	
Sales to New Listings Ratio ¹	66.7	127.3	68.4	116.7	71.4	115.4	
Months of Inventory ²	0.9	0.9	1.7	2.4	1.4	1.7	
Average Price	\$711,578	22.2	52.0	49.2	105.1	138.5	
Median Price	\$720,000	33.3	58.9	68.4	118.2	148.3	
Sales to List Price Ratio	116.8	100.7	98.3	97.8	101.8	97.0	
Median Days on Market	6.0	16.0	24.0	24.5	7.0	22.0	
Average Days on Market	5.7	25.9	39.1	33.6	13.0	40.5	

Year-to-date	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	19	-29.6	-29.6	-34.5	137.5	-29.6	
Dollar Volume	\$13,094,478	-11.1	5.9	-2.1	405.7	82.2	
New Listings	25	-13.8	-21.9	-52.8	127.3	-19.4	
Active Listings ³	8	-51.6	-63.4	-78.6	25.0	-71.2	
Sales to New Listings Ratio ⁴	76.0	93.1	84.4	54.7	72.7	87.1	
Months of Inventory ⁵	0.8	1.1	1.5	2.4	1.5	1.9	
Average Price	\$689,183	26.4	50.5	49.5	112.9	158.9	
Median Price	\$712,000	34.8	61.5	63.7	126.4	169.2	
Sales to List Price Ratio	112.9	100.7	99.9	98.1	98.6	96.9	
Median Days on Market	6.0	15.0	23.0	21.0	25.0	35.0	
Average Days on Market	9.9	21.9	34.7	28.4	40.5	42.3	

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

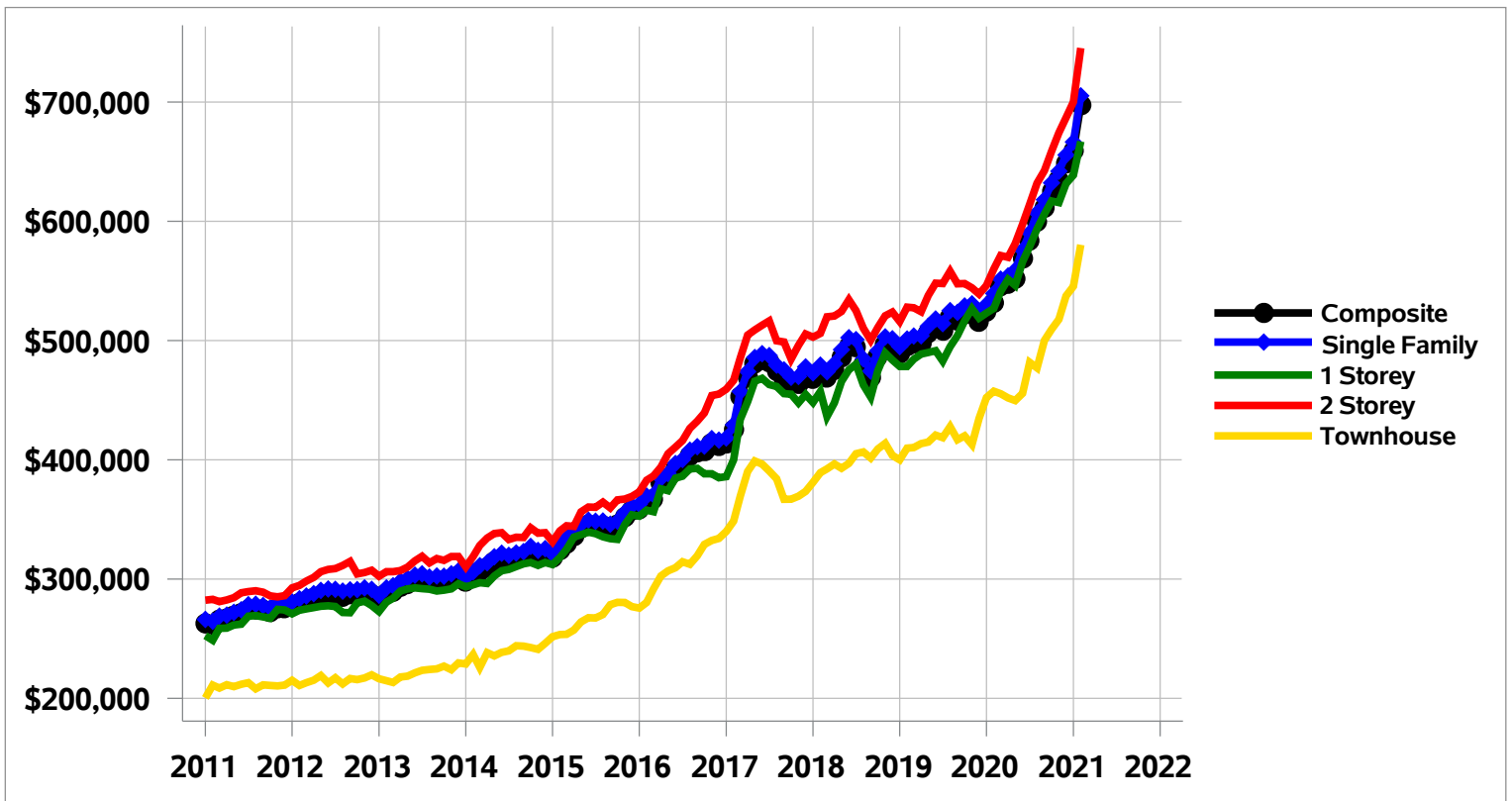
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

CALEDONIA (63) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	February 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$697,800	5.8	9.9	16.4	31.3	47.2	91.2
Single Family	\$705,200	5.8	9.8	16.2	30.7	47.1	90.8
One Storey	\$667,000	4.4	8.3	12.3	26.6	45.9	86.4
Two Storey	\$745,300	6.5	10.5	17.9	33.1	47.3	94.6
Townhouse	\$580,300	6.4	12.1	21.6	26.8	49.1	107.0
Apartment-Style							

MLS® HPI Benchmark Price



CALEDONIA (63)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1409
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1409
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5965
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

CALEDONIA (63)

MLS® HPI Benchmark Descriptions

1 Storey 🏠

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1279
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6042
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey 🏠

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1713
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5756
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

CALEDONIA (63)

MLS® HPI Benchmark Descriptions

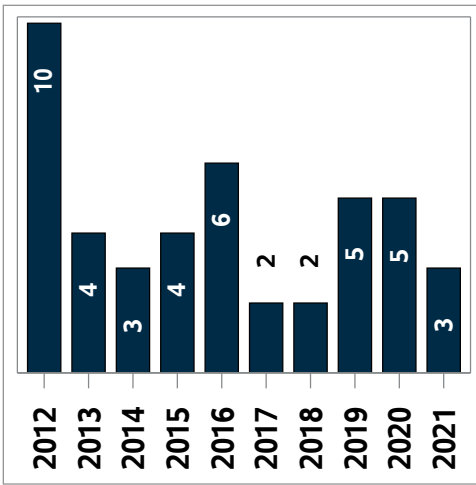
Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1167
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

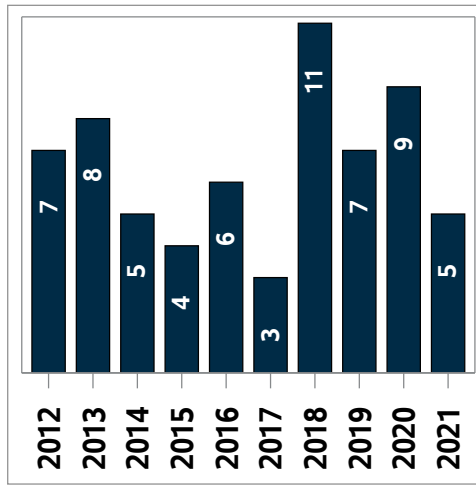
CAYUGA (62)

MLS® Residential Market Activity

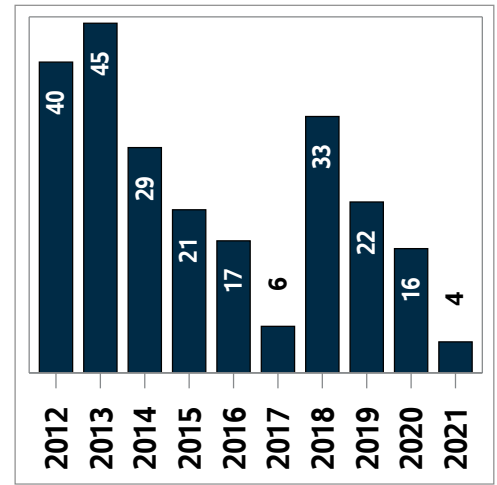
Sales Activity
(February only)



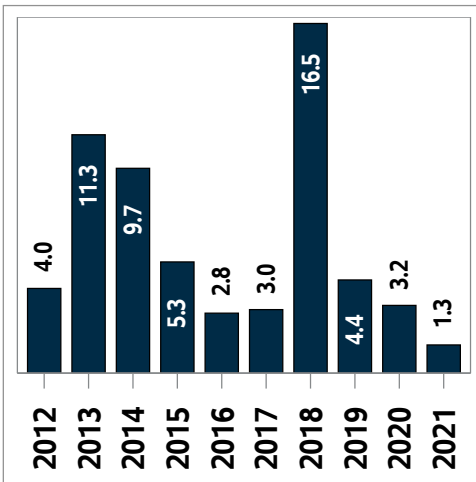
New Listings
(February only)



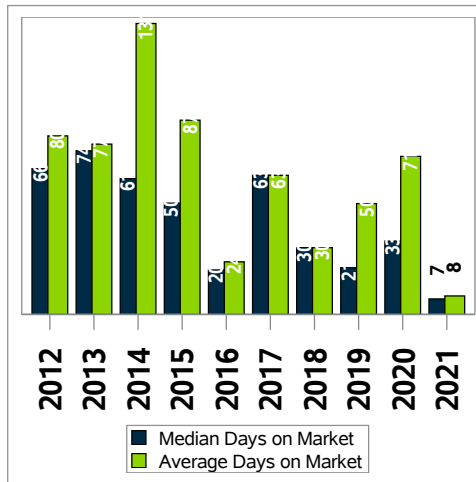
Active Listings
(February only)



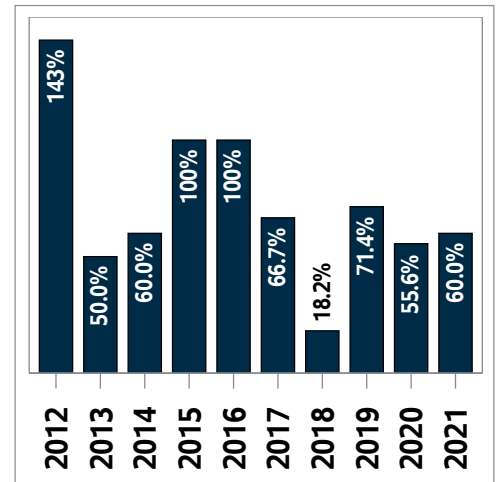
Months of Inventory
(February only)



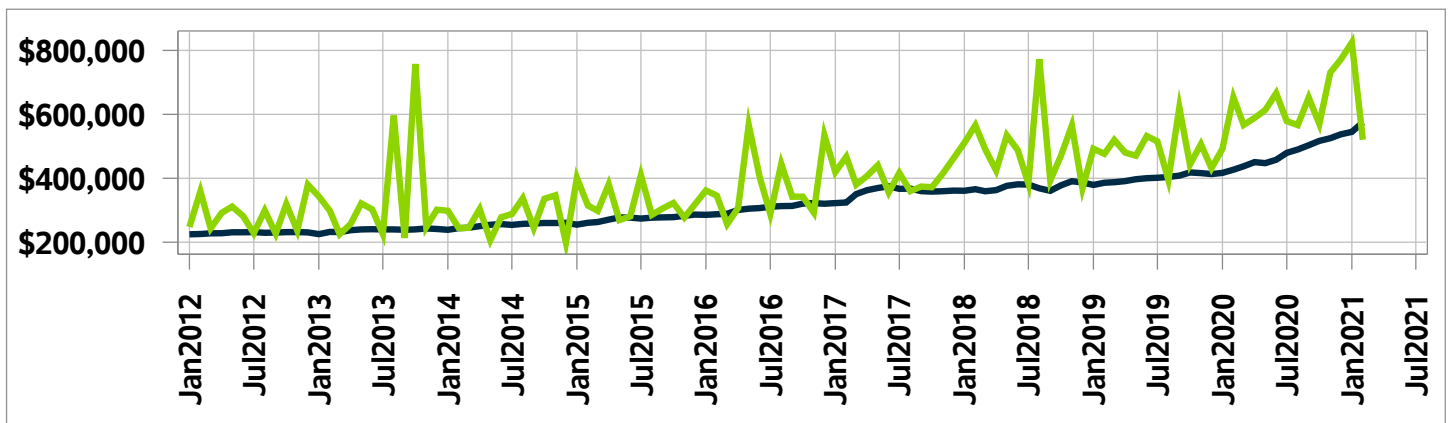
Days on Market
(February only)



Sales to New Listings Ratio
(February only)



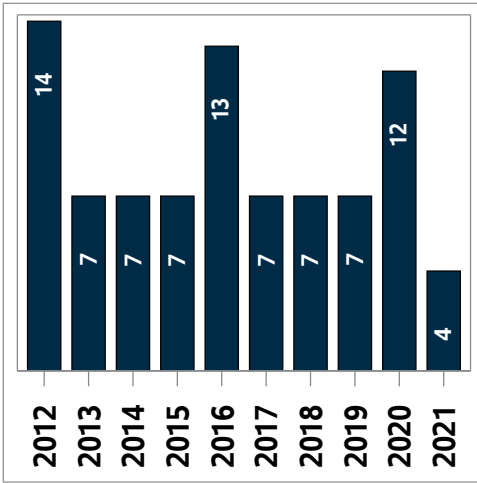
MLS® HPI Composite Benchmark Price and Average Price



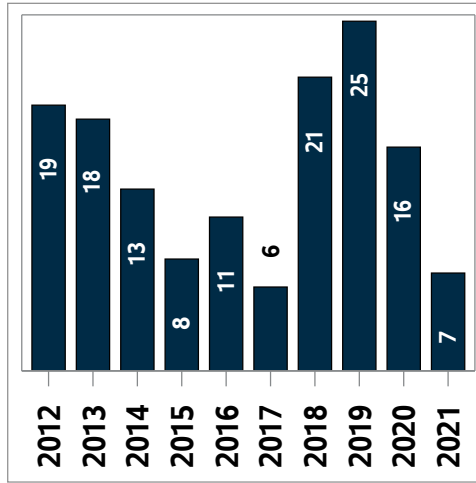
CAYUGA (62)

MLS® Residential Market Activity

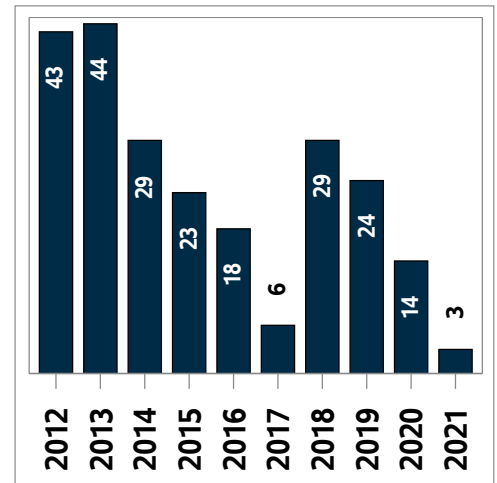
Sales Activity
(February Year-to-date)



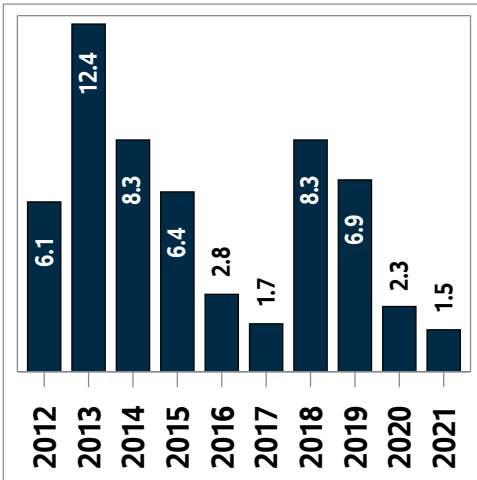
New Listings
(February Year-to-date)



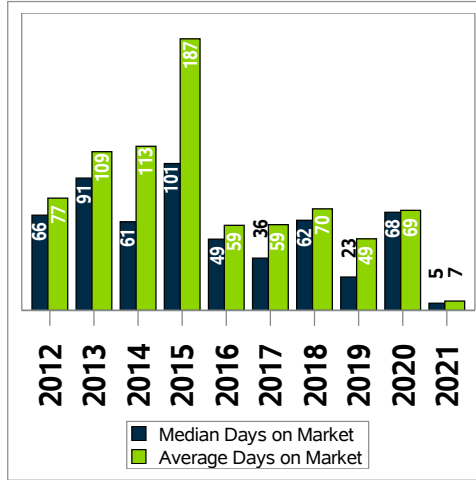
Active Listings¹
(February Year-to-date)



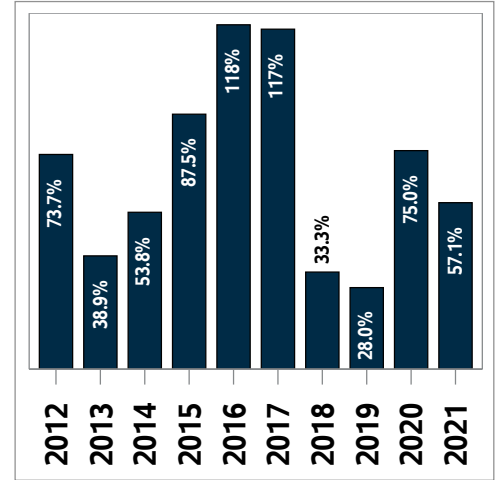
Months of Inventory²
(February Year-to-date)



Days on Market
(February Year-to-date)



Sales to New Listings Ratio
(February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

CAYUGA (62)

MLS® Residential Market Activity

Actual	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	3	-40.0	-40.0	50.0	-50.0	0.0	-50.0
Dollar Volume	\$1,562,000	-52.2	-34.4	38.0	-24.7	113.4	12.4
New Listings	5	-44.4	-28.6	-54.5	-16.7	0.0	-37.5
Active Listings	4	-75.0	-81.8	-87.9	-76.5	-86.2	-85.2
Sales to New Listings Ratio ¹	60.0	55.6	71.4	18.2	100.0	60.0	75.0
Months of Inventory ²	1.3	3.2	4.4	16.5	2.8	9.7	4.5
Average Price	\$520,667	-20.3	9.3	-8.0	50.7	113.4	124.8
Median Price	\$549,000	-6.5	32.3	-3.0	57.8	78.8	137.3
Sales to List Price Ratio	107.8	97.1	97.9	98.1	96.9	96.3	96.9
Median Days on Market	7.0	33.0	21.0	30.0	20.0	61.0	110.0
Average Days on Market	8.3	71.0	49.8	30.0	23.7	130.7	121.7

Year-to-date	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	4	-66.7	-42.9	-42.9	-69.2	-42.9	-55.6
Dollar Volume	\$2,386,900	-64.4	-29.1	-35.2	-48.2	23.9	14.5
New Listings	7	-56.3	-72.0	-66.7	-36.4	-46.2	-61.1
Active Listings ³	3	-78.6	-87.5	-89.7	-83.3	-89.7	-88.5
Sales to New Listings Ratio ⁴	57.1	75.0	28.0	33.3	118.2	53.8	50.0
Months of Inventory ⁵	1.5	2.3	6.9	8.3	2.8	8.3	5.8
Average Price	\$596,725	6.7	24.1	13.3	68.4	116.9	157.7
Median Price	\$573,500	13.4	38.2	9.0	71.7	88.0	149.5
Sales to List Price Ratio	105.8	96.5	96.6	96.1	96.9	96.5	95.9
Median Days on Market	5.0	67.5	23.0	62.0	49.0	61.0	113.0
Average Days on Market	6.5	68.8	49.3	69.9	58.5	112.9	117.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

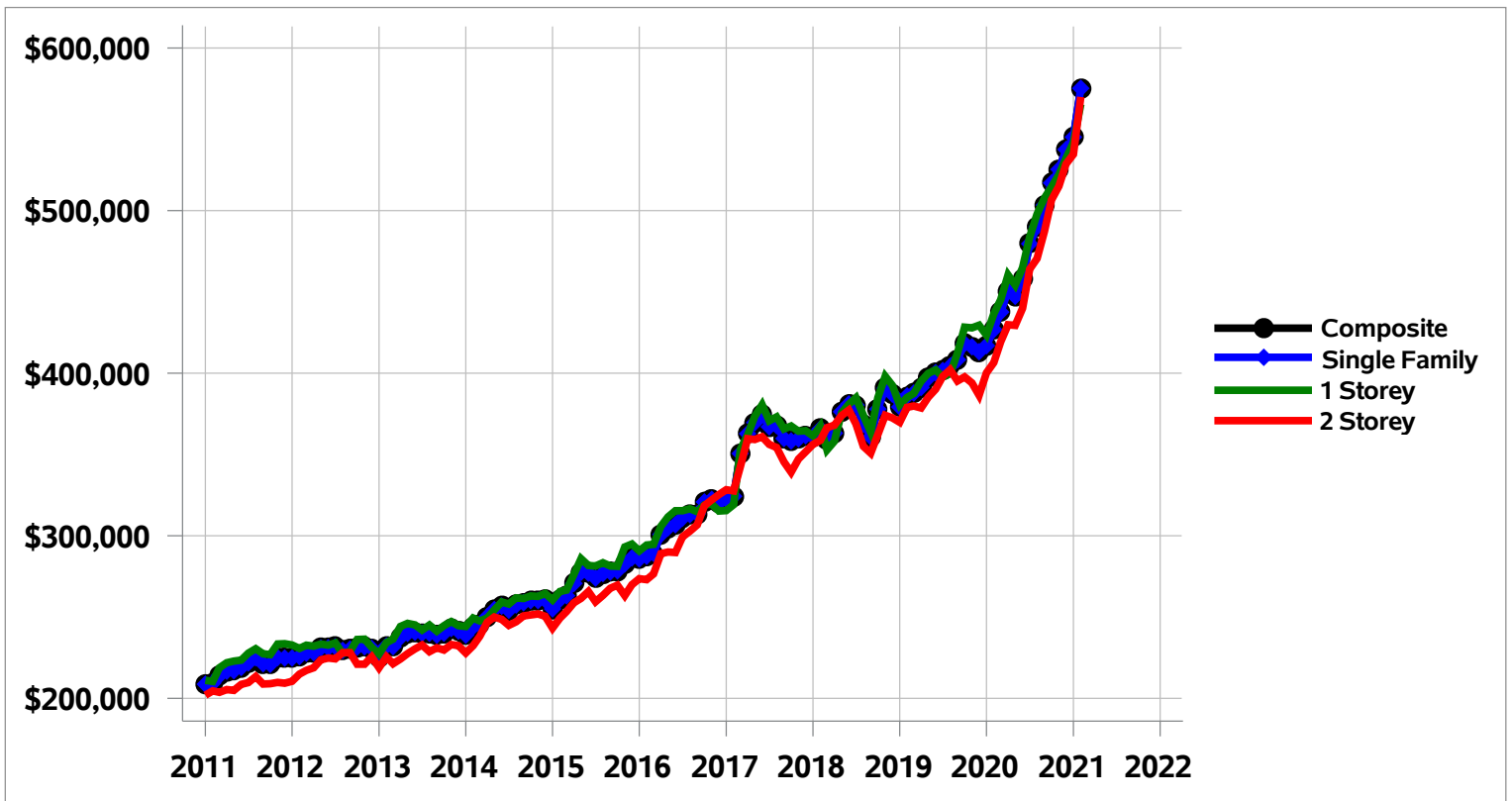
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

CAYUGA (62) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	February 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$575,200	5.5	9.5	17.4	34.8	57.2	100.1
Single Family	\$575,200	5.5	9.5	17.4	34.8	57.2	100.1
One Storey	\$565,400	4.3	8.3	13.6	29.5	53.9	92.1
Two Storey	\$569,900	6.6	10.7	21.1	40.2	58.9	108.8
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



CAYUGA (62)

MLS[®] HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1447
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1447
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10237
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

CAYUGA (62)

MLS[®] HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1310
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10960
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

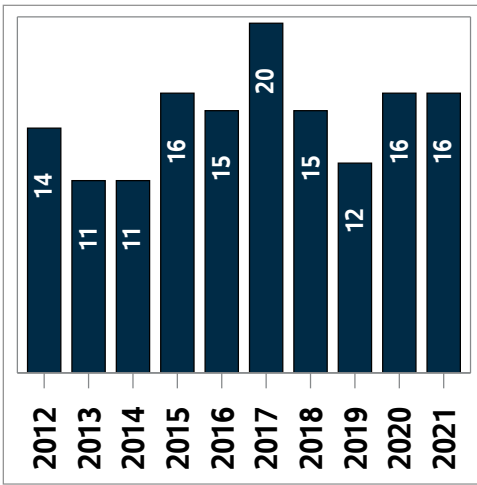
2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1785
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10896
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

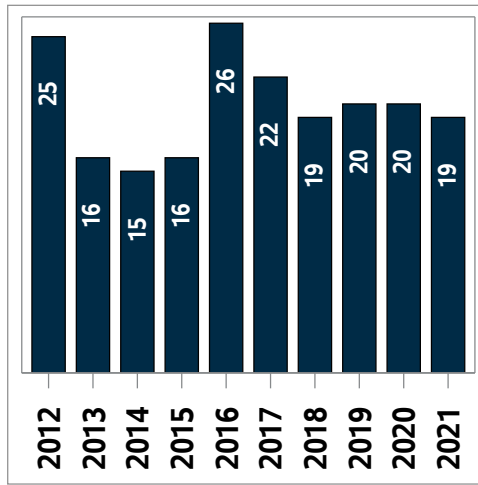
DUNNVILLE (60)

MLS® Residential Market Activity

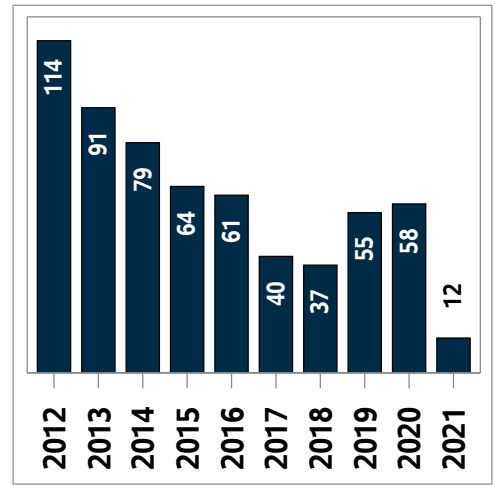
Sales Activity
(February only)



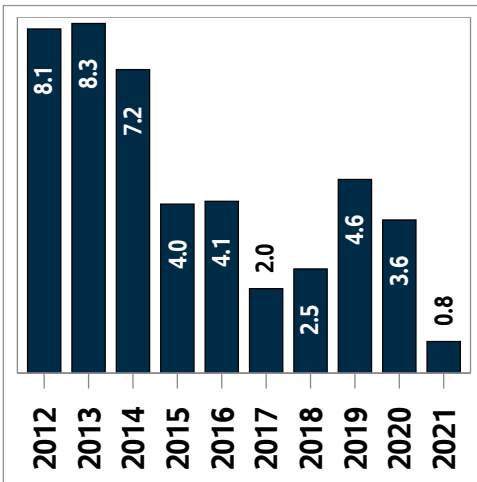
New Listings
(February only)



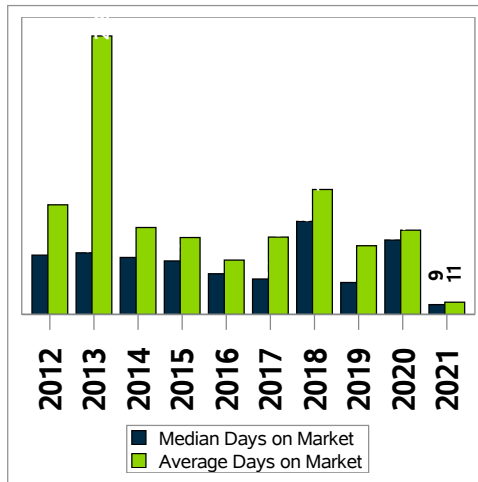
Active Listings
(February only)



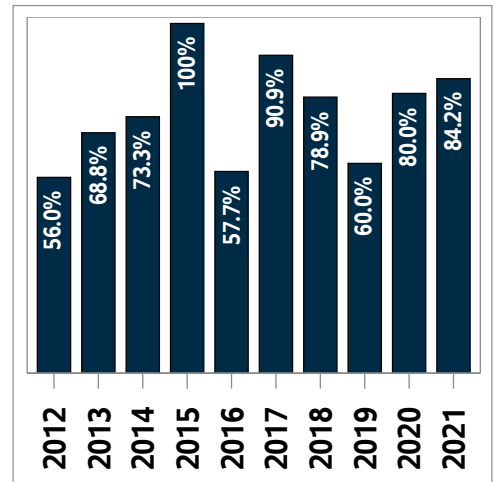
Months of Inventory
(February only)



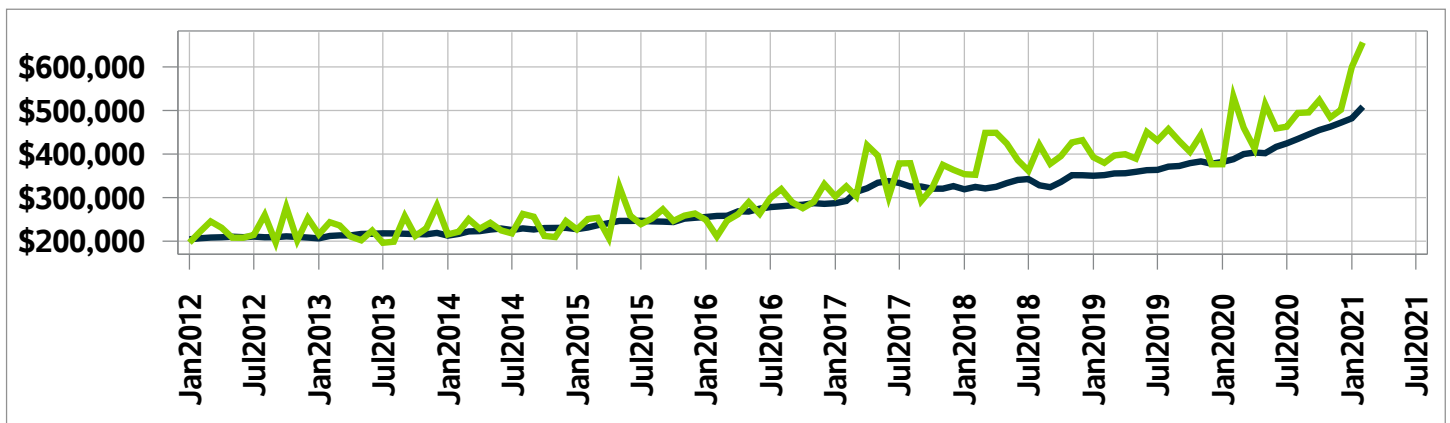
Days on Market
(February only)



Sales to New Listings Ratio
(February only)



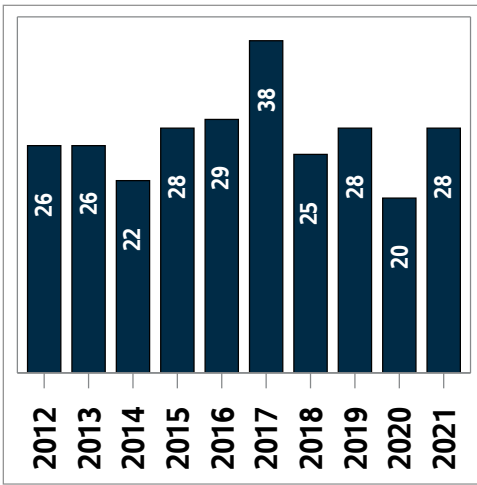
MLS® HPI Composite Benchmark Price and Average Price



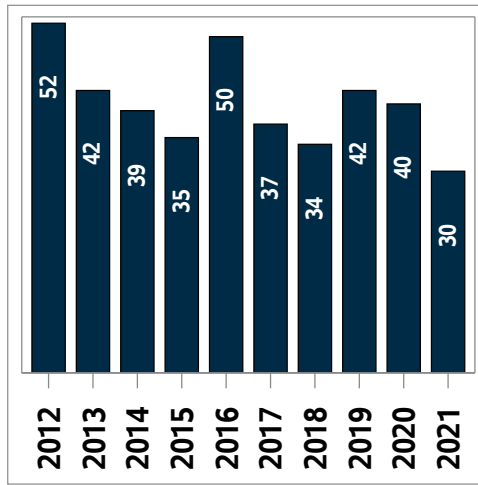
DUNNVILLE (60)

MLS® Residential Market Activity

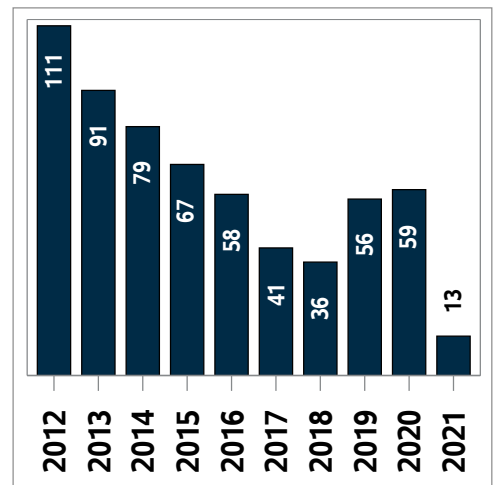
Sales Activity
(February Year-to-date)



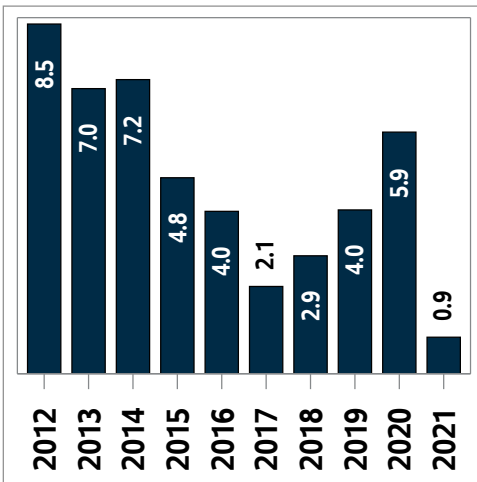
New Listings
(February Year-to-date)



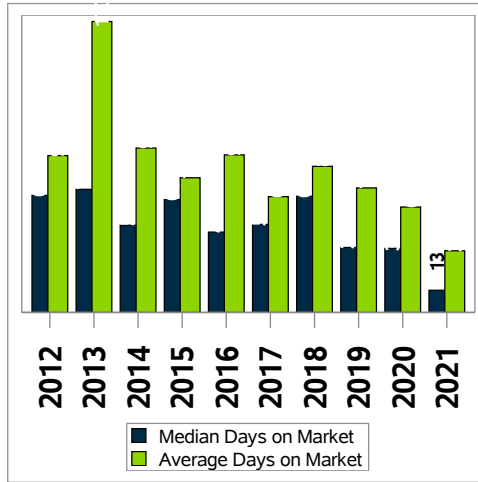
Active Listings¹
(February Year-to-date)



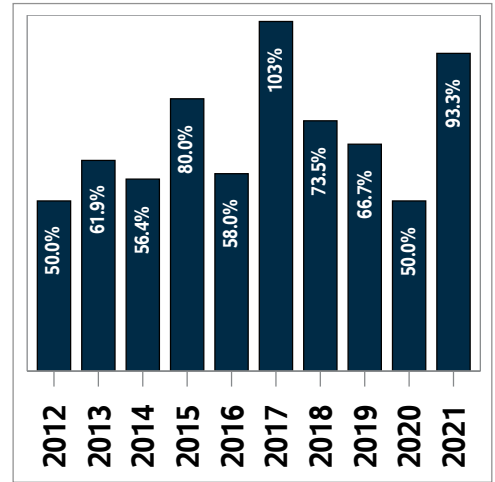
Months of Inventory²
(February Year-to-date)



Days on Market
(February Year-to-date)



Sales to New Listings Ratio
(February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
² Average active listings January to the current month/average of sales January to the current month

DUNNVILLE (60)

MLS® Residential Market Activity

Actual	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	16	0.0	33.3	6.7	6.7	45.5	23.1
Dollar Volume	\$10,498,792	23.3	130.3	98.6	232.1	330.2	327.1
New Listings	19	-5.0	-5.0	0.0	-26.9	26.7	-42.4
Active Listings	12	-79.3	-78.2	-67.6	-80.3	-84.8	-91.6
Sales to New Listings Ratio ¹	84.2	80.0	60.0	78.9	57.7	73.3	39.4
Months of Inventory ²	0.8	3.6	4.6	2.5	4.1	7.2	11.0
Average Price	\$656,175	23.3	72.8	86.2	211.3	195.8	247.0
Median Price	\$606,000	8.2	68.4	69.3	201.0	176.1	216.4
Sales to List Price Ratio	110.6	97.5	95.8	97.6	95.1	94.8	96.9
Median Days on Market	8.5	64.0	27.5	80.0	35.0	49.0	79.0
Average Days on Market	10.6	72.4	59.1	107.4	46.7	74.7	80.4

Year-to-date	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	28	40.0	0.0	12.0	-3.4	27.3	40.0
Dollar Volume	\$17,699,803	76.7	63.3	100.6	166.3	267.9	340.6
New Listings	30	-25.0	-28.6	-11.8	-40.0	-23.1	-48.3
Active Listings ³	13	-78.8	-77.7	-65.3	-78.3	-84.2	-90.9
Sales to New Listings Ratio ⁴	93.3	50.0	66.7	73.5	58.0	56.4	34.5
Months of Inventory ⁵	0.9	5.9	4.0	2.9	4.0	7.2	13.8
Average Price	\$632,136	26.2	63.3	79.1	175.8	189.1	214.7
Median Price	\$586,756	11.2	54.0	63.0	179.4	183.8	205.6
Sales to List Price Ratio	105.9	97.9	96.4	97.2	95.4	94.9	96.0
Median Days on Market	13.0	37.5	38.0	68.0	47.0	51.0	105.5
Average Days on Market	36.1	61.7	72.8	85.4	92.1	96.1	143.1

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

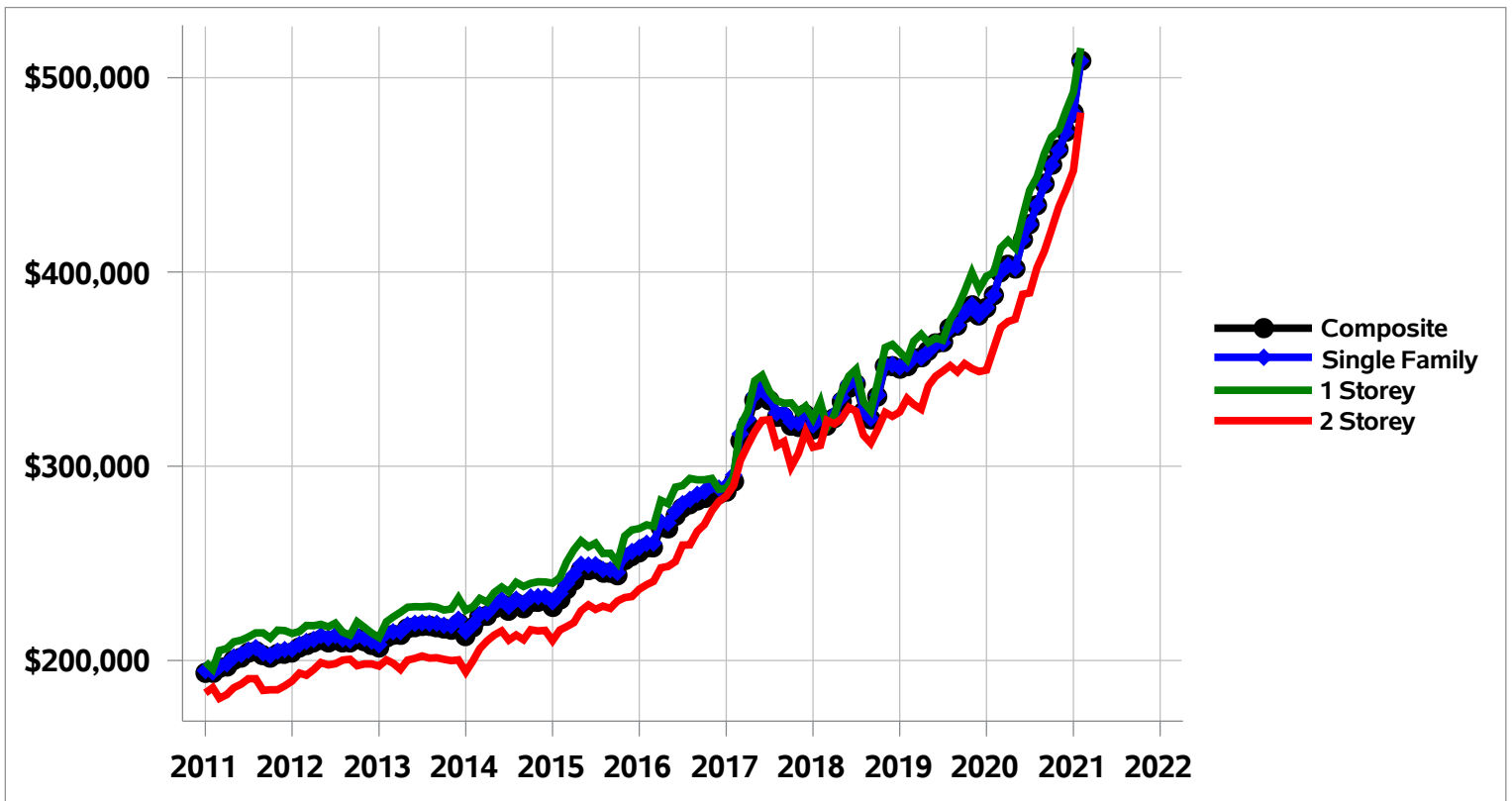
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

DUNNVILLE (60) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	February 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$508,700	5.5	9.9	17.1	31.0	56.7	97.2
Single Family	\$508,600	5.5	9.9	17.1	31.0	55.6	95.4
One Storey	\$515,300	4.6	9.0	14.8	28.9	54.7	91.0
Two Storey	\$482,100	6.6	11.2	19.8	33.6	55.2	101.7
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



DUNNVILLE (60)

MLS[®] HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1337
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1337
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	9276
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

DUNNVILLE (60)

MLS[®] HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1200
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10681
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

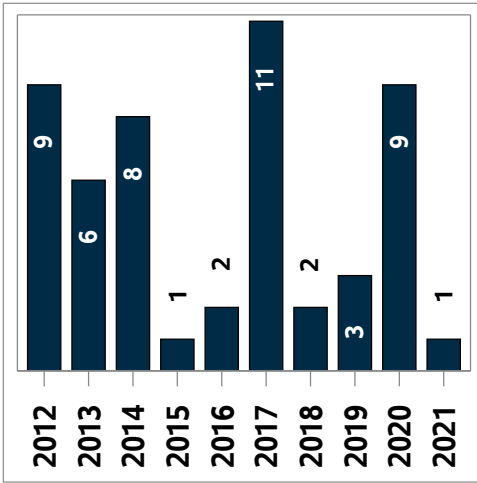
2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1583
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8527
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

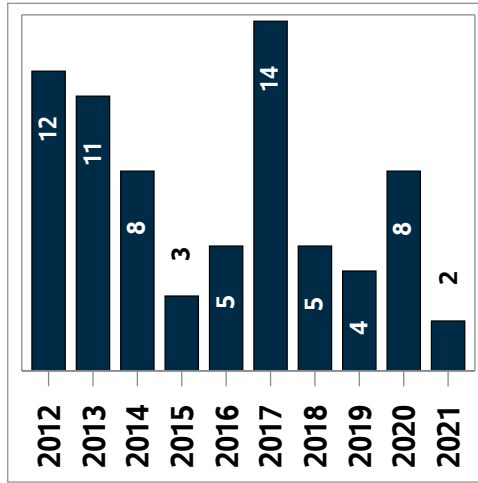
HAGERSVILLE (70)

MLS® Residential Market Activity

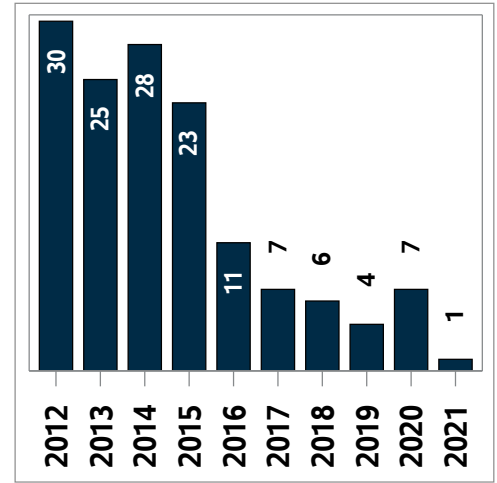
Sales Activity (February only)



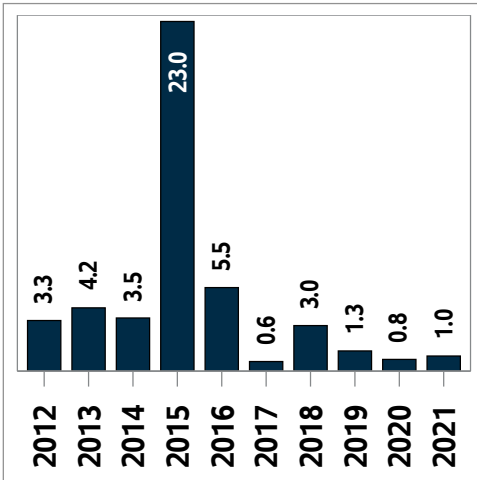
New Listings (February only)



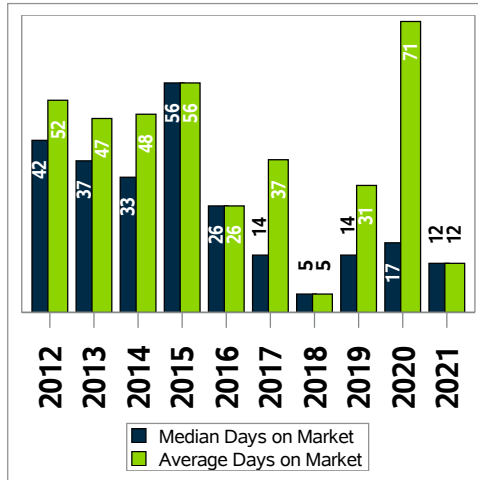
Active Listings (February only)



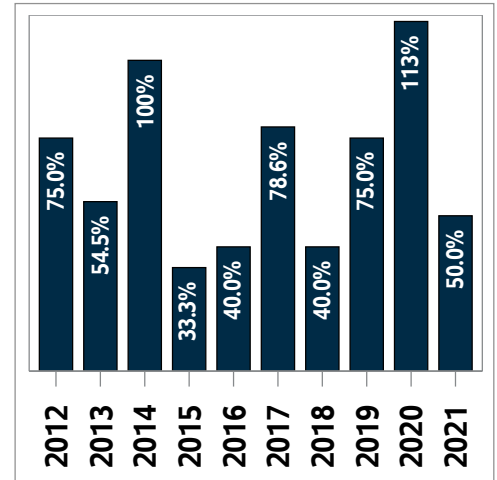
Months of Inventory (February only)



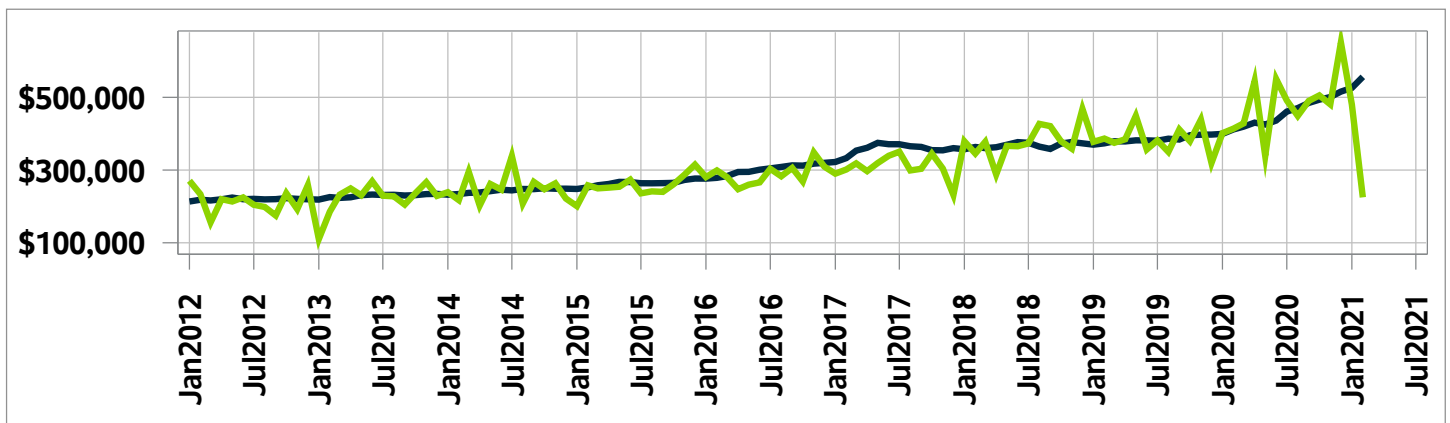
Days on Market (February only)



Sales to New Listings Ratio (February only)



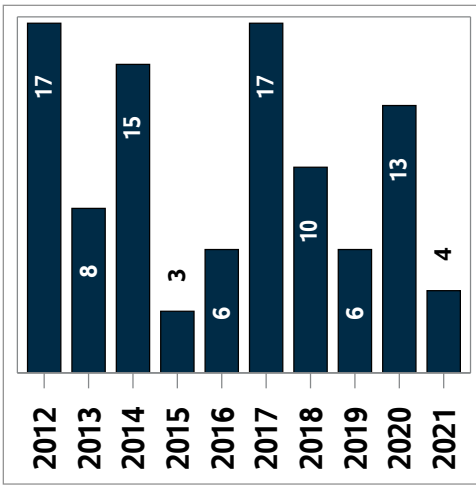
MLS® HPI Composite Benchmark Price and Average Price



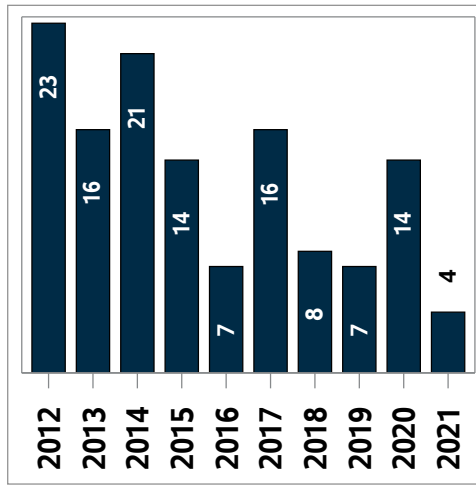
HAGERSVILLE (70)

MLS® Residential Market Activity

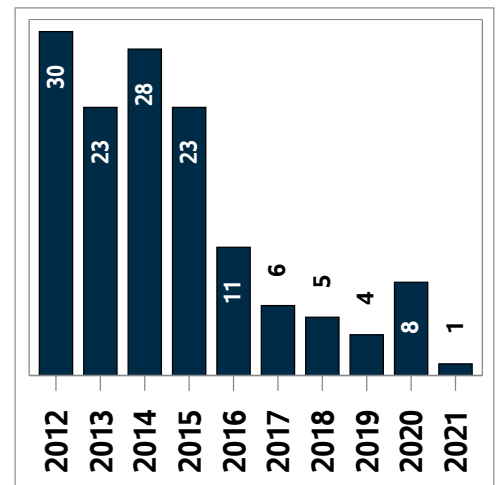
Sales Activity
(February Year-to-date)



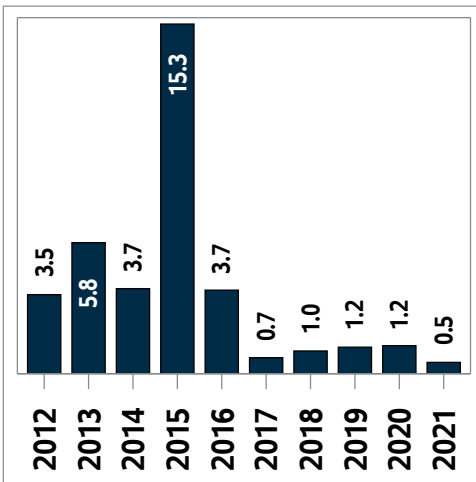
New Listings
(February Year-to-date)



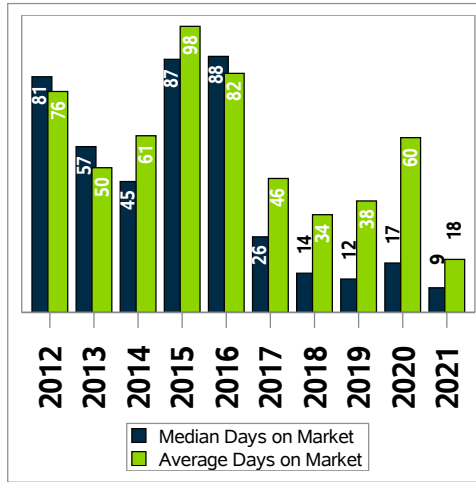
Active Listings¹
(February Year-to-date)



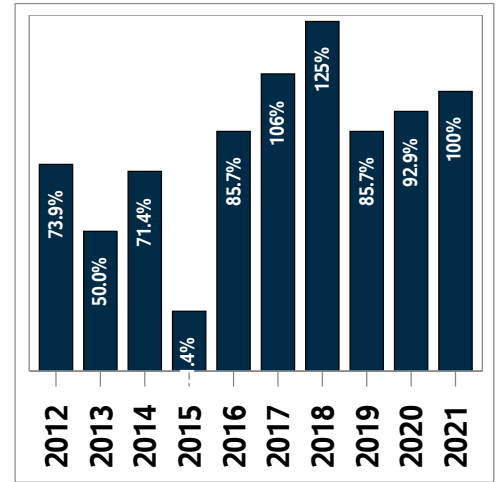
Months of Inventory²
(February Year-to-date)



Days on Market
(February Year-to-date)



Sales to New Listings Ratio
(February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HAGERSVILLE (70)

MLS® Residential Market Activity

Actual	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	1	-88.9	-66.7	-50.0	-50.0	-87.5	-83.3
Dollar Volume	\$225,000	-94.0	-80.6	-67.4	-62.4	-87.1	-83.2
New Listings	2	-75.0	-50.0	-60.0	-60.0	-75.0	-75.0
Active Listings	1	-85.7	-75.0	-83.3	-90.9	-96.4	-97.2
Sales to New Listings Ratio ¹	50.0	112.5	75.0	40.0	40.0	100.0	75.0
Months of Inventory ²	1.0	0.8	1.3	3.0	5.5	3.5	6.0
Average Price	\$225,000	-45.6	-41.8	-34.9	-24.7	3.5	0.8
Median Price	\$225,000	-48.6	-45.1	-34.9	-24.7	3.6	-4.5
Sales to List Price Ratio	75.3	97.6	98.6	100.8	99.7	97.9	94.8
Median Days on Market	12.0	17.0	14.0	4.5	26.0	33.0	42.5
Average Days on Market	12.0	71.0	31.0	4.5	26.0	48.4	52.7

Year-to-date	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	4	-69.2	-33.3	-60.0	-33.3	-73.3	-55.6
Dollar Volume	\$1,666,000	-68.8	-27.3	-55.3	-3.2	-51.2	-15.4
New Listings	4	-71.4	-42.9	-50.0	-42.9	-81.0	-73.3
Active Listings ³	1	-87.5	-71.4	-80.0	-90.9	-96.4	-97.2
Sales to New Listings Ratio ⁴	100.0	92.9	85.7	125.0	85.7	71.4	60.0
Months of Inventory ⁵	0.5	1.2	1.2	1.0	3.7	3.7	8.0
Average Price	\$416,500	1.6	9.0	11.9	45.2	83.1	90.2
Median Price	\$420,000	-1.2	18.6	19.1	42.6	73.6	75.0
Sales to List Price Ratio	100.6	97.5	98.9	100.7	97.0	97.3	96.0
Median Days on Market	8.5	17.0	11.5	13.5	88.0	45.0	38.0
Average Days on Market	18.3	60.1	38.3	33.6	82.2	60.7	47.7

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

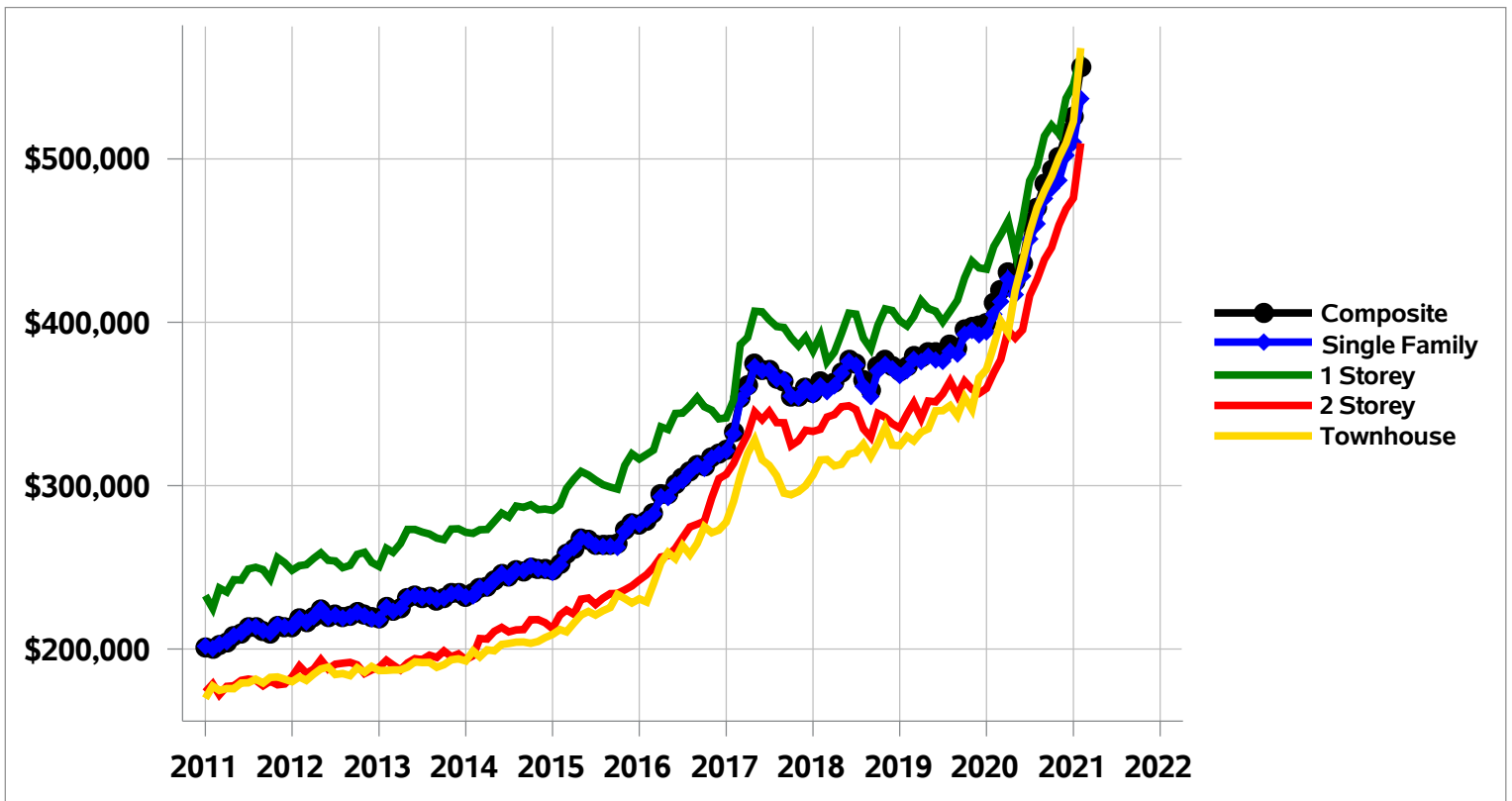
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HAGERSVILLE (70) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	February 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$556,400	5.8	11.1	18.3	35.1	53.1	99.6
Single Family	\$536,900	5.2	10.3	16.6	32.6	48.7	92.2
One Storey	\$563,400	3.3	9.3	13.7	26.2	43.8	76.6
Two Storey	\$509,600	7.1	10.9	19.6	38.0	52.3	107.6
Townhouse	\$567,900	8.6	13.4	20.8	47.2	79.9	148.2
Apartment-Style							

MLS® HPI Benchmark Price



HAGERSVILLE (70)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1320
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1382
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7249
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HAGERSVILLE (70)

MLS[®] HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1261
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6604
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1643
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8286
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HAGERSVILLE (70) MLS® HPI Benchmark Descriptions

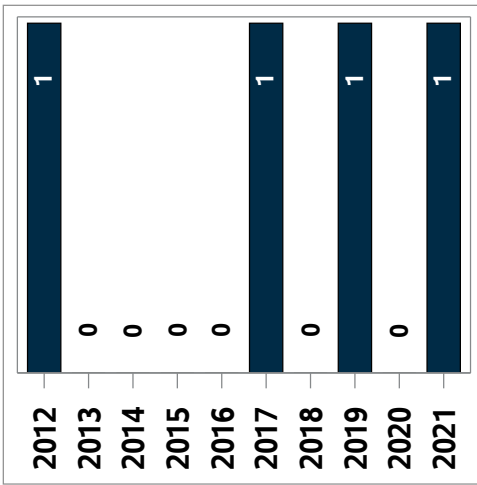
Townhouse

Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Attached Specification	Row
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	942
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

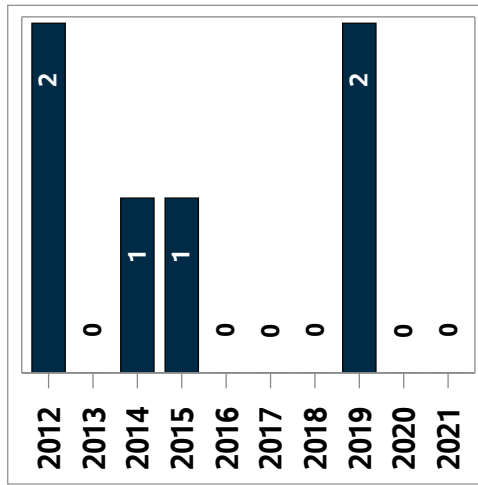
ONEIDA (71)

MLS® Residential Market Activity

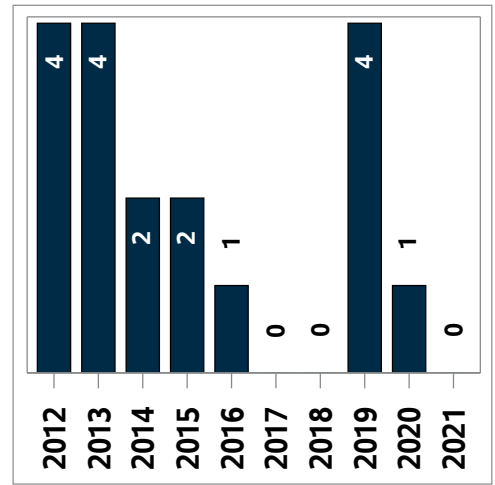
Sales Activity
(February only)



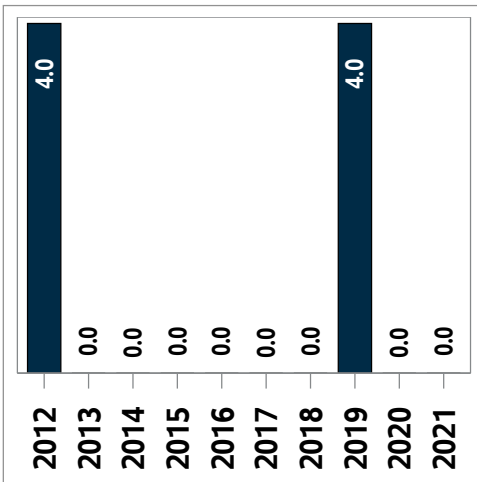
New Listings
(February only)



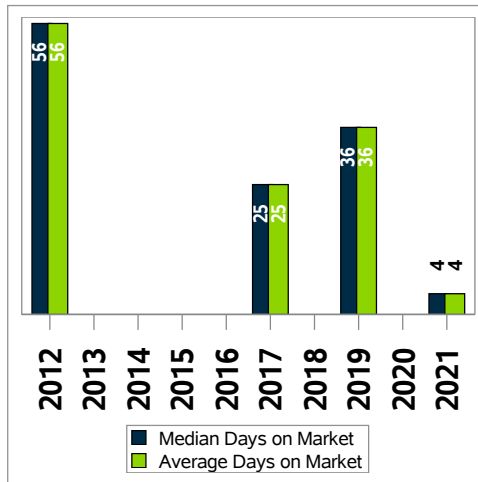
Active Listings
(February only)



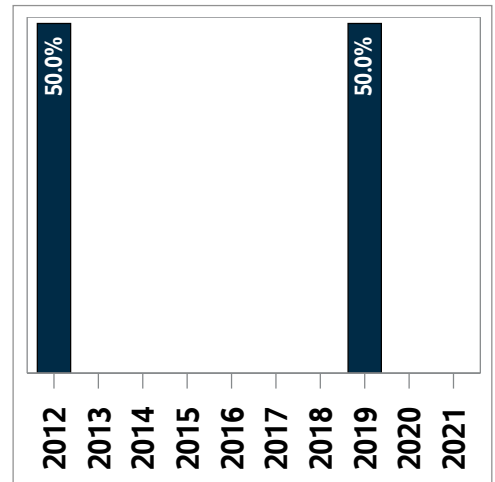
Months of Inventory
(February only)



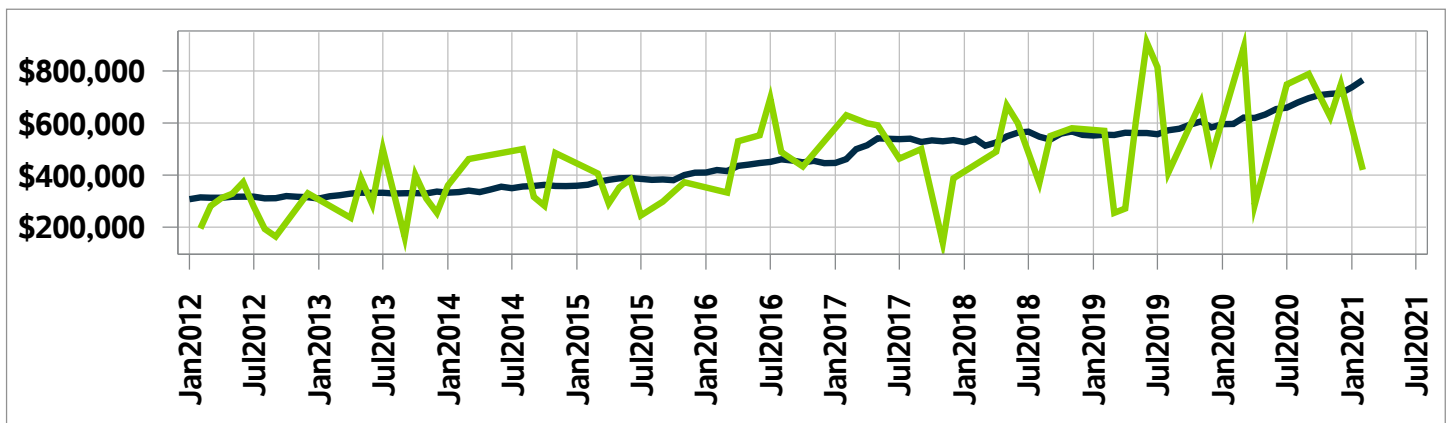
Days on Market
(February only)



Sales to New Listings Ratio
(February only)



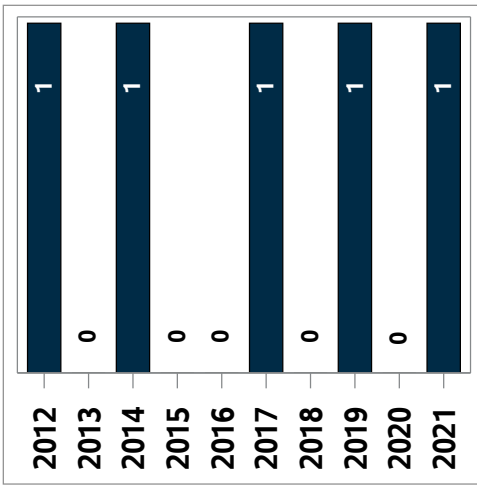
MLS® HPI Composite Benchmark Price and Average Price



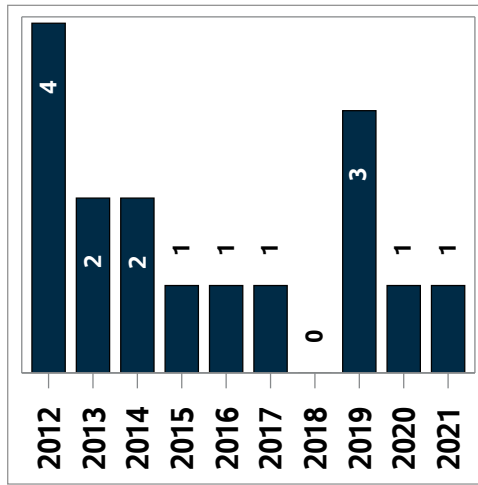
ONEIDA (71)

MLS® Residential Market Activity

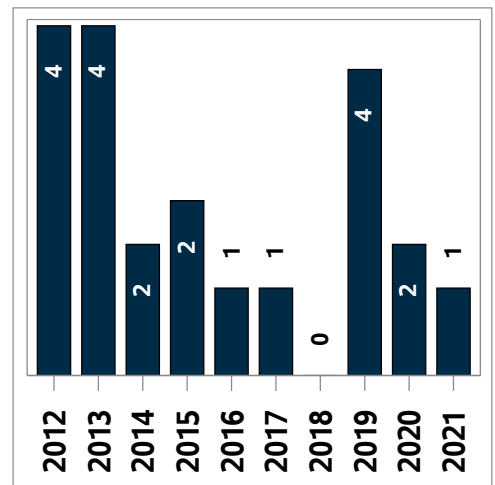
Sales Activity
(February Year-to-date)



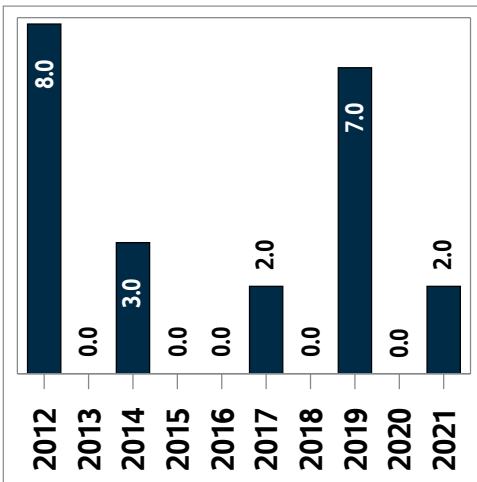
New Listings
(February Year-to-date)



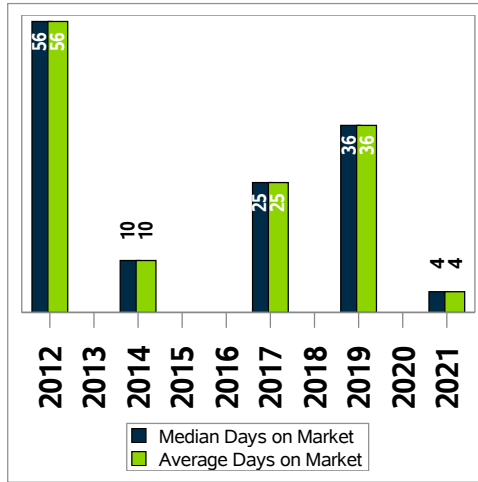
Active Listings ¹
(February Year-to-date)



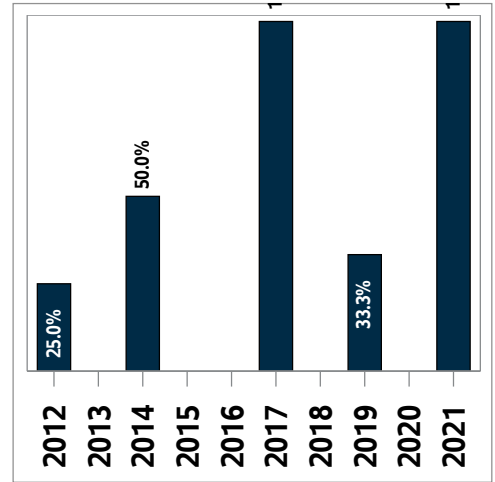
Months of Inventory ²
(February Year-to-date)



Days on Market
(February Year-to-date)



Sales to New Listings Ratio
(February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
² Average active listings January to the current month/average of sales January to the current month

ONEIDA (71)

MLS® Residential Market Activity

Actual	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	1		0.0				
Dollar Volume	\$420,000		-26.3				
New Listings	0		-100.0			-100.0	-100.0
Active Listings	0	-100.0	-100.0		-100.0	-100.0	-100.0
Sales to New Listings Ratio ¹	0.0		50.0				
Months of Inventory ²	0.0		4.0				
Average Price	\$420,000		-26.3				
Median Price	\$420,000		-26.3				
Sales to List Price Ratio	129.3		99.1				
Median Days on Market	4.0		36.0				
Average Days on Market	4.0		36.0				

Year-to-date	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	1		0.0			0.0	
Dollar Volume	\$420,000		-26.3			16.7	
New Listings	1	0.0	-66.7		0.0	-50.0	-80.0
Active Listings ³	1	-33.3	-71.4		0.0	-33.3	-71.4
Sales to New Listings Ratio ⁴	100.0		33.3			50.0	
Months of Inventory ⁵	2.0		7.0			3.0	
Average Price	\$420,000		-26.3			16.7	
Median Price	\$420,000		-26.3			16.7	
Sales to List Price Ratio	129.3		99.1			97.3	
Median Days on Market	4.0		36.0			10.0	
Average Days on Market	4.0		36.0			10.0	

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

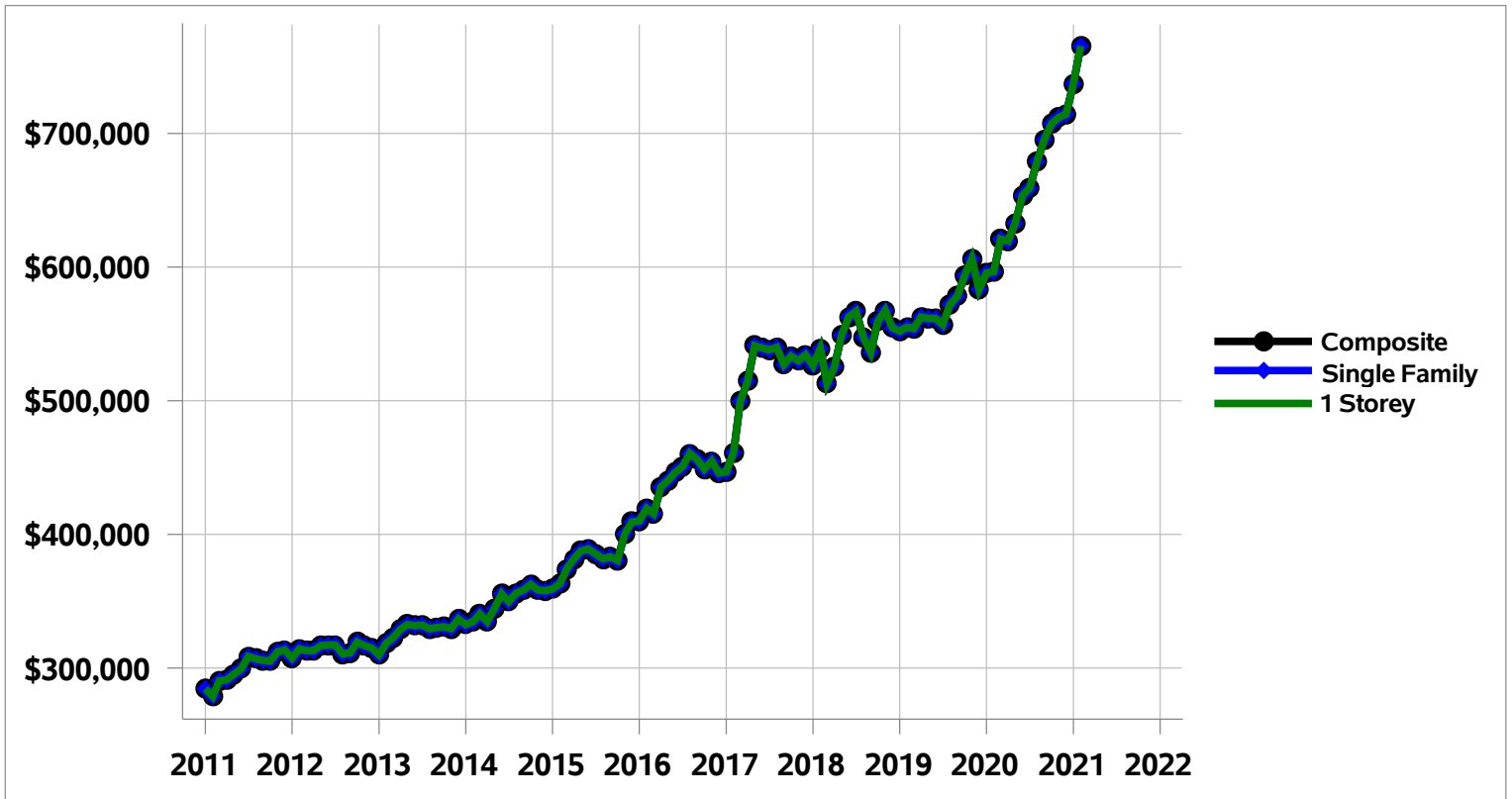
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

ONEIDA (71) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	February 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$765,400	3.8	7.5	12.7	28.3	42.0	82.5
Single Family	\$765,400	3.8	7.5	12.7	28.3	42.0	82.5
One Storey	\$765,400	3.8	7.5	12.7	28.3	42.0	82.5
Two Storey							
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



ONEIDA (71)

MLS[®] HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1528
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1528
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	38640
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

ONEIDA (71)

MLS[®] HPI Benchmark Descriptions

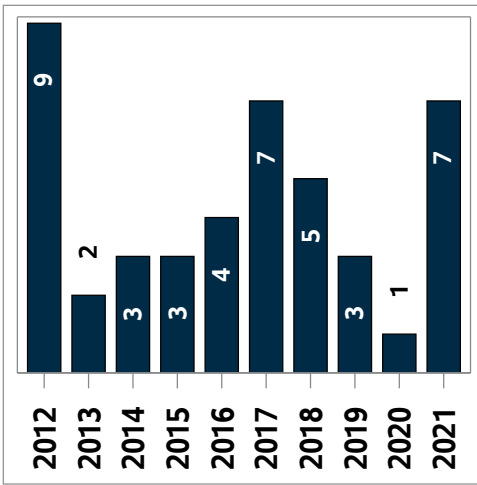
1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1528
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	38640
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

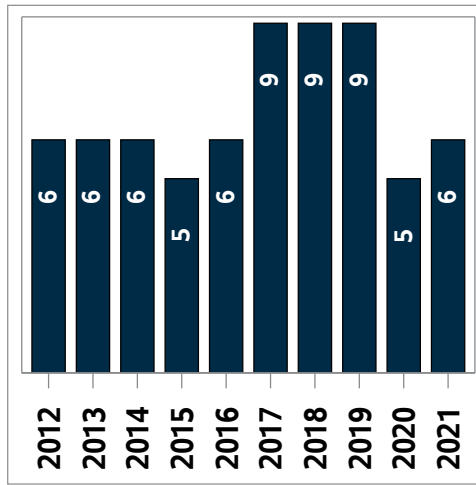
RAINHAM (65)

MLS® Residential Market Activity

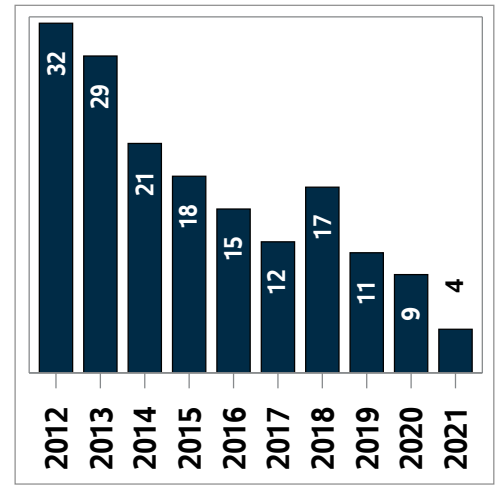
Sales Activity
(February only)



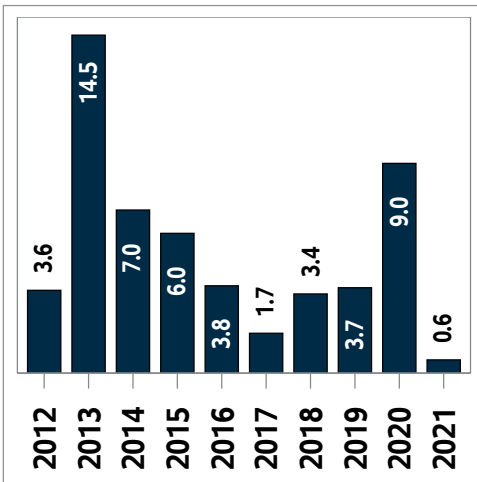
New Listings
(February only)



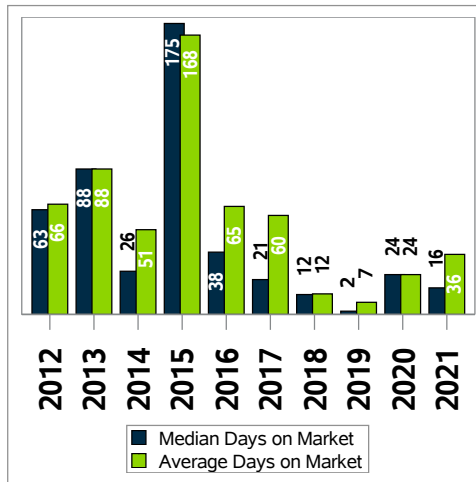
Active Listings
(February only)



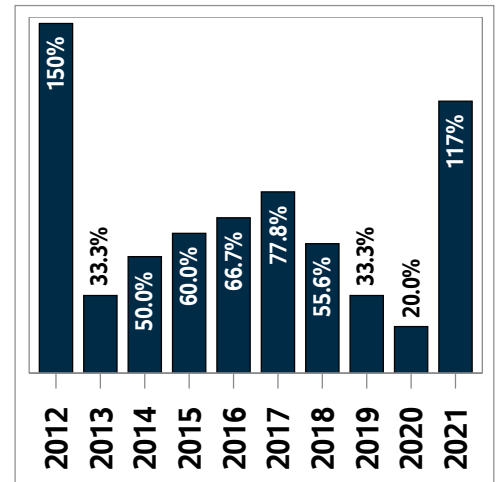
Months of Inventory
(February only)



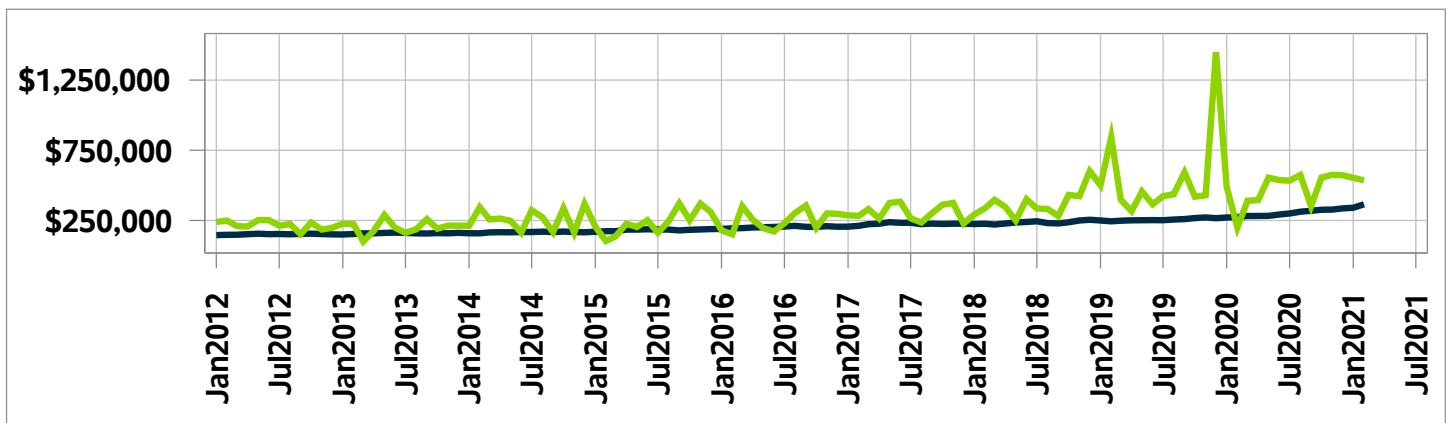
Days on Market
(February only)



Sales to New Listings Ratio
(February only)



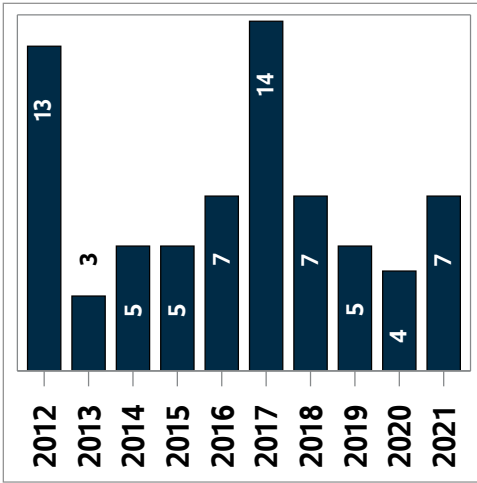
MLS® HPI Composite Benchmark Price and Average Price



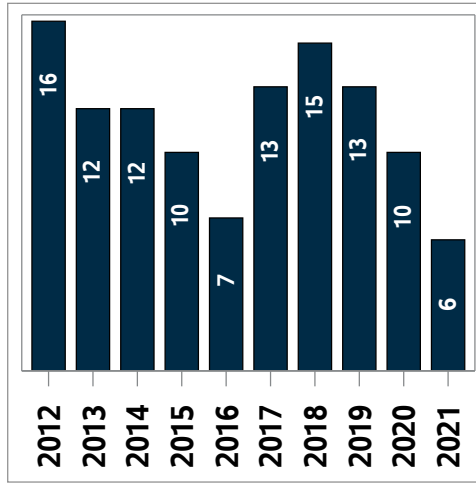
RAINHAM (65)

MLS® Residential Market Activity

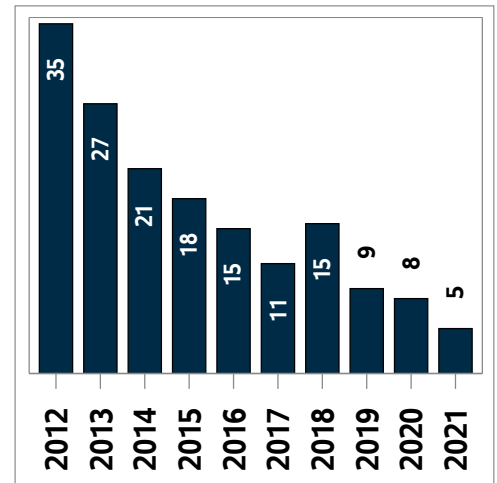
Sales Activity
(February Year-to-date)



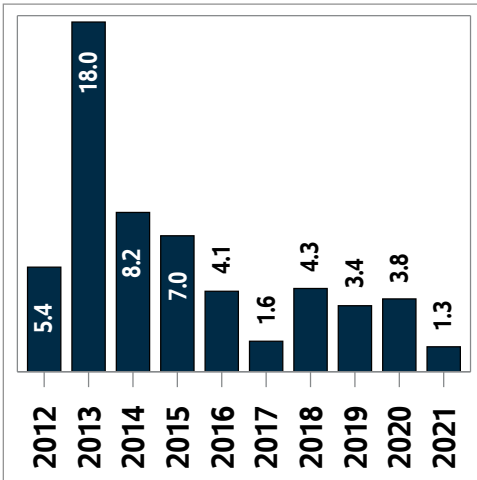
New Listings
(February Year-to-date)



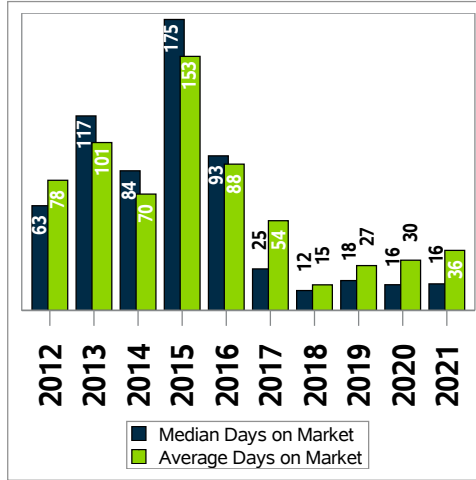
Active Listings¹
(February Year-to-date)



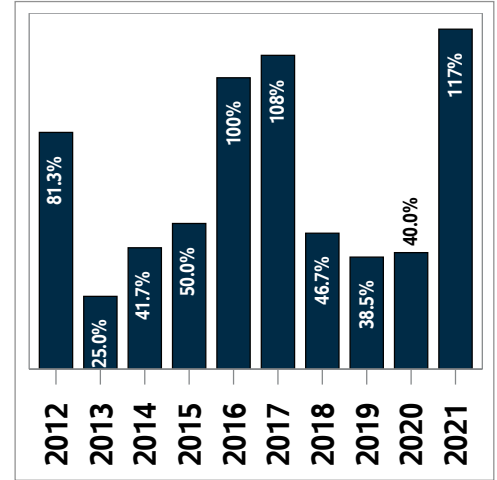
Months of Inventory²
(February Year-to-date)



Days on Market
(February Year-to-date)



Sales to New Listings Ratio
(February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
² Average active listings January to the current month/average of sales January to the current month

RAINHAM (65)

MLS® Residential Market Activity

Actual	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	7	600.0	133.3	40.0	75.0	133.3	
Dollar Volume	\$3,748,300	1,774.2	48.2	122.7	519.0	262.9	
New Listings	6	20.0	-33.3	-33.3	0.0	0.0	50.0
Active Listings	4	-55.6	-63.6	-76.5	-73.3	-81.0	-86.2
Sales to New Listings Ratio ¹	116.7	20.0	33.3	55.6	66.7	50.0	
Months of Inventory ²	0.6	9.0	3.7	3.4	3.8	7.0	
Average Price	\$535,471	167.7	-36.5	59.1	253.7	55.5	
Median Price	\$595,000	197.5	-17.9	64.8	288.9	90.1	
Sales to List Price Ratio	102.0	100.0	98.5	102.5	90.5	94.6	
Median Days on Market	16.0	24.0	2.0	12.0	37.5	26.0	
Average Days on Market	36.1	24.0	7.3	12.4	65.0	51.0	

Year-to-date	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	7	75.0	40.0	0.0	0.0	40.0	250.0
Dollar Volume	\$3,748,300	124.8	6.2	65.3	227.5	157.1	954.4
New Listings	6	-40.0	-53.8	-60.0	-14.3	-50.0	-45.5
Active Listings ³	5	-40.0	-47.1	-70.0	-69.0	-78.0	-83.6
Sales to New Listings Ratio ⁴	116.7	40.0	38.5	46.7	100.0	41.7	18.2
Months of Inventory ⁵	1.3	3.8	3.4	4.3	4.1	8.2	27.5
Average Price	\$535,471	28.5	-24.2	65.3	227.5	83.6	201.2
Median Price	\$595,000	43.9	-15.6	64.8	223.4	116.4	234.7
Sales to List Price Ratio	102.0	100.1	98.1	100.3	91.9	93.9	91.3
Median Days on Market	16.0	15.5	18.0	12.0	93.0	84.0	156.5
Average Days on Market	36.1	30.3	27.0	15.4	88.0	70.0	156.5

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

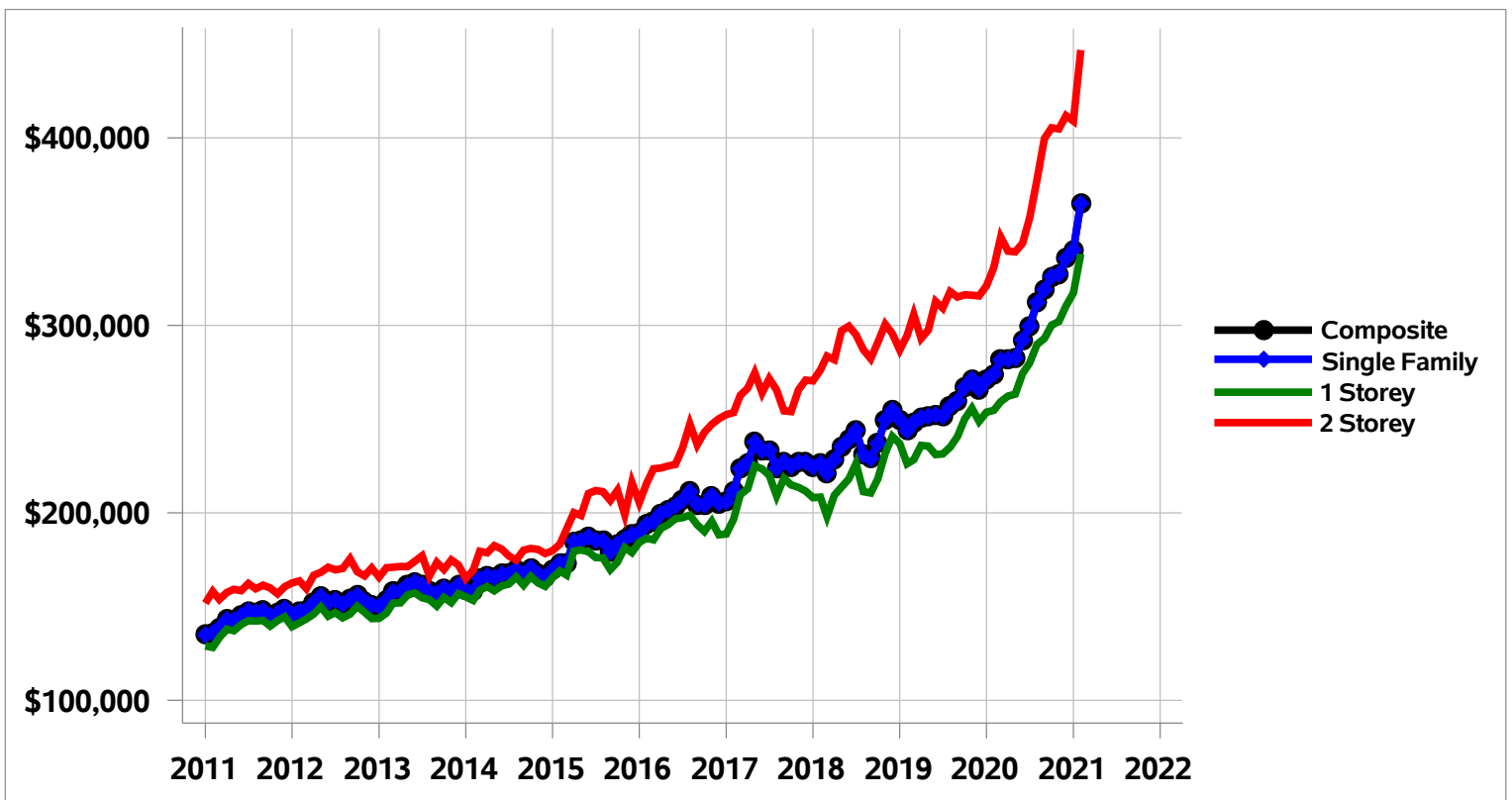
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

RAINHAM (65) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	February 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$365,000	7.2	11.5	16.9	33.2	61.3	88.3
Single Family	\$365,000	7.2	11.5	16.9	33.2	61.3	88.3
One Storey	\$338,100	6.6	11.9	16.6	32.7	62.2	81.3
Two Storey	\$446,900	9.3	10.4	18.3	35.1	61.8	107.1
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



RAINHAM (65) MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1246
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Wastewater Disposal	Private

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1246
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8966
Number of Fireplaces	0
Total Number Of Rooms	7
Type of Property	Detached
Wastewater Disposal	Private

RAINHAM (65)

MLS[®] HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	2
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1043
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7709
Number of Fireplaces	0
Total Number Of Rooms	7
Type of Property	Detached
Wastewater Disposal	Private

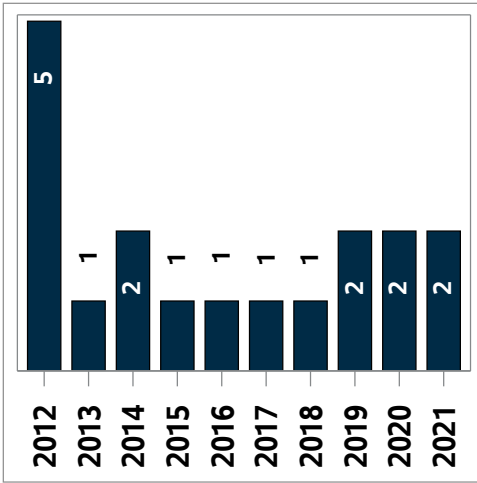
2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1677
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	12084
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

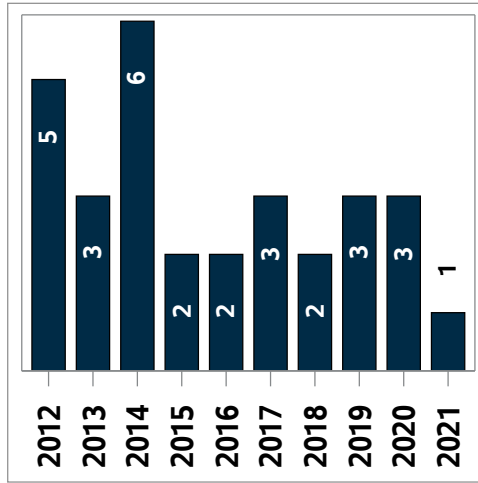
SENECA (64)

MLS® Residential Market Activity

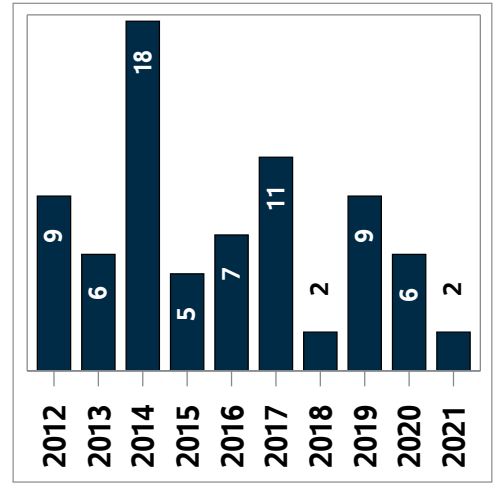
Sales Activity
(February only)



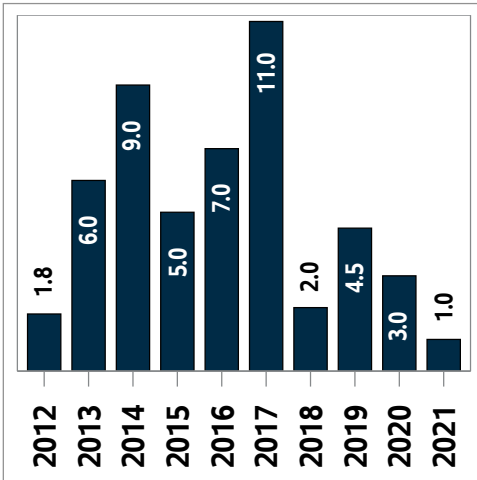
New Listings
(February only)



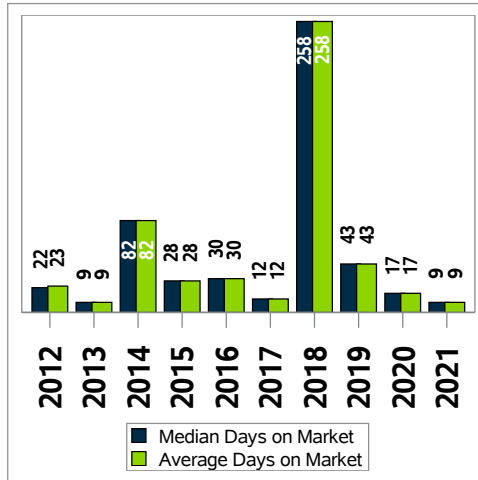
Active Listings
(February only)



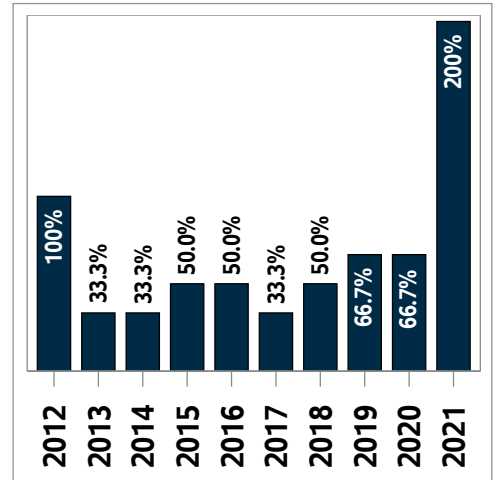
Months of Inventory
(February only)



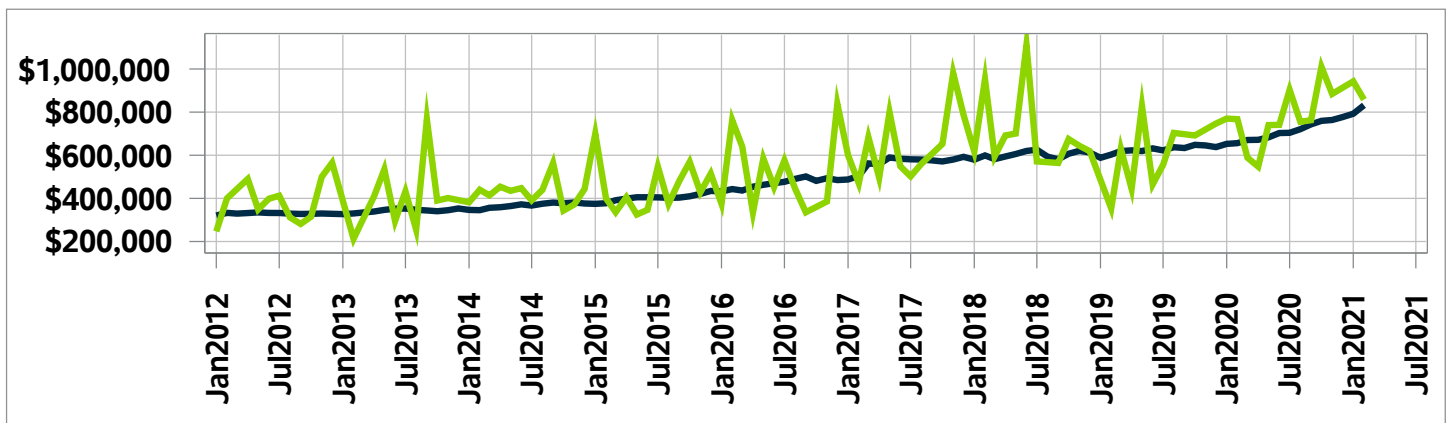
Days on Market
(February only)



Sales to New Listings Ratio
(February only)



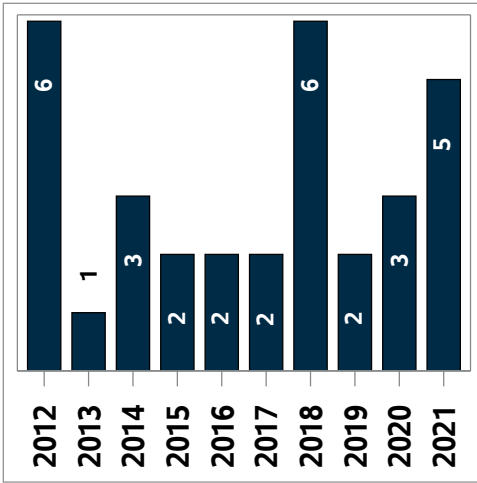
MLS® HPI Composite Benchmark Price and Average Price



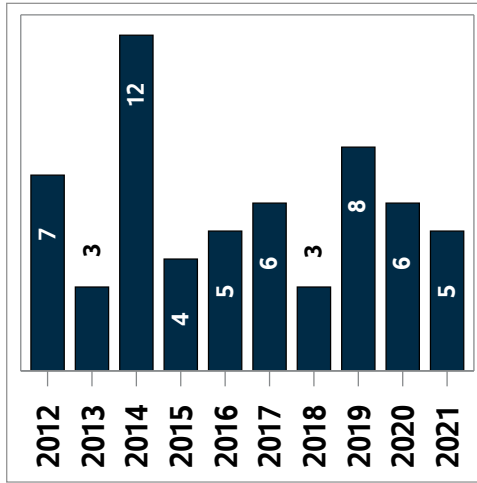
SENECA (64)

MLS® Residential Market Activity

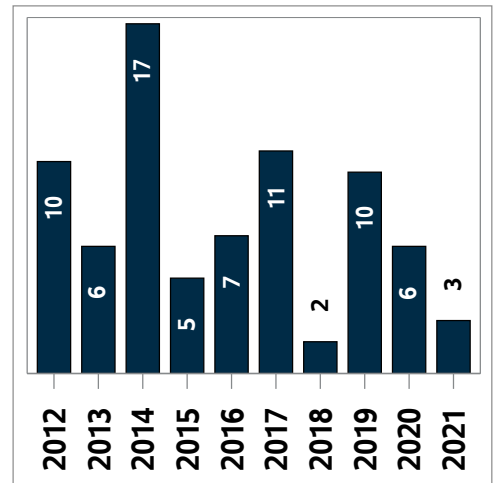
Sales Activity
(February Year-to-date)



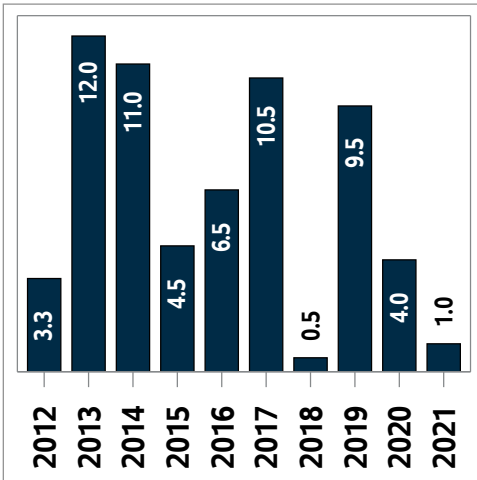
New Listings
(February Year-to-date)



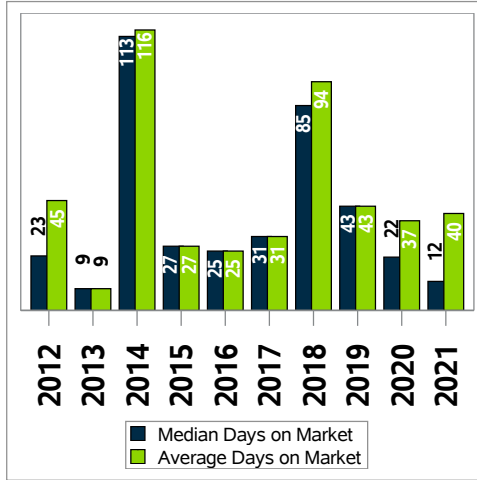
Active Listings¹
(February Year-to-date)



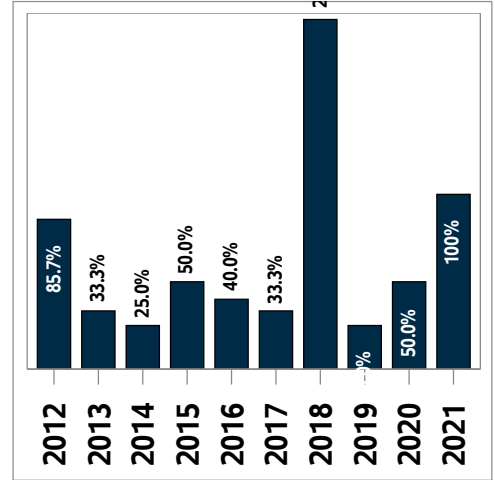
Months of Inventory²
(February Year-to-date)



Days on Market
(February Year-to-date)



Sales to New Listings Ratio
(February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
² Average active listings January to the current month/average of sales January to the current month

SENECA (64)

MLS® Residential Market Activity

Actual	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	2	0.0	0.0	100.0	100.0	0.0	100.0
Dollar Volume	\$1,716,000	11.8	142.5	80.3	125.0	95.0	373.4
New Listings	1	-66.7	-66.7	-50.0	-50.0	-83.3	0.0
Active Listings	2	-66.7	-77.8	0.0	-71.4	-88.9	-60.0
Sales to New Listings Ratio ¹	200.0	66.7	66.7	50.0	50.0	33.3	100.0
Months of Inventory ²	1.0	3.0	4.5	2.0	7.0	9.0	5.0
Average Price	\$858,000	11.8	142.5	-9.9	12.5	95.0	136.7
Median Price	\$858,000	11.8	142.5	-9.9	12.5	95.0	136.7
Sales to List Price Ratio	111.6	99.4	94.7	92.9	95.3	98.4	95.4
Median Days on Market	9.0	17.0	43.0	258.0	30.0	81.5	44.0
Average Days on Market	9.0	17.0	43.0	258.0	30.0	81.5	44.0

Year-to-date	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	5	66.7	150.0	-16.7	150.0	66.7	400.0
Dollar Volume	\$4,543,900	97.2	542.2	12.5	299.5	260.1	1,153.5
New Listings	5	-16.7	-37.5	66.7	0.0	-58.3	25.0
Active Listings ³	3	-58.3	-73.7	66.7	-61.5	-84.8	-54.5
Sales to New Listings Ratio ⁴	100.0	50.0	25.0	200.0	40.0	25.0	25.0
Months of Inventory ⁵	1.0	4.0	9.5	0.5	6.5	11.0	11.0
Average Price	\$908,780	18.3	156.9	35.0	59.8	116.0	150.7
Median Price	\$800,000	3.9	126.1	12.6	40.7	90.5	120.7
Sales to List Price Ratio	104.2	99.2	94.7	96.6	97.1	97.5	95.4
Median Days on Market	12.0	22.0	43.0	84.5	24.5	113.0	44.0
Average Days on Market	40.0	37.0	43.0	94.3	24.5	115.7	44.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

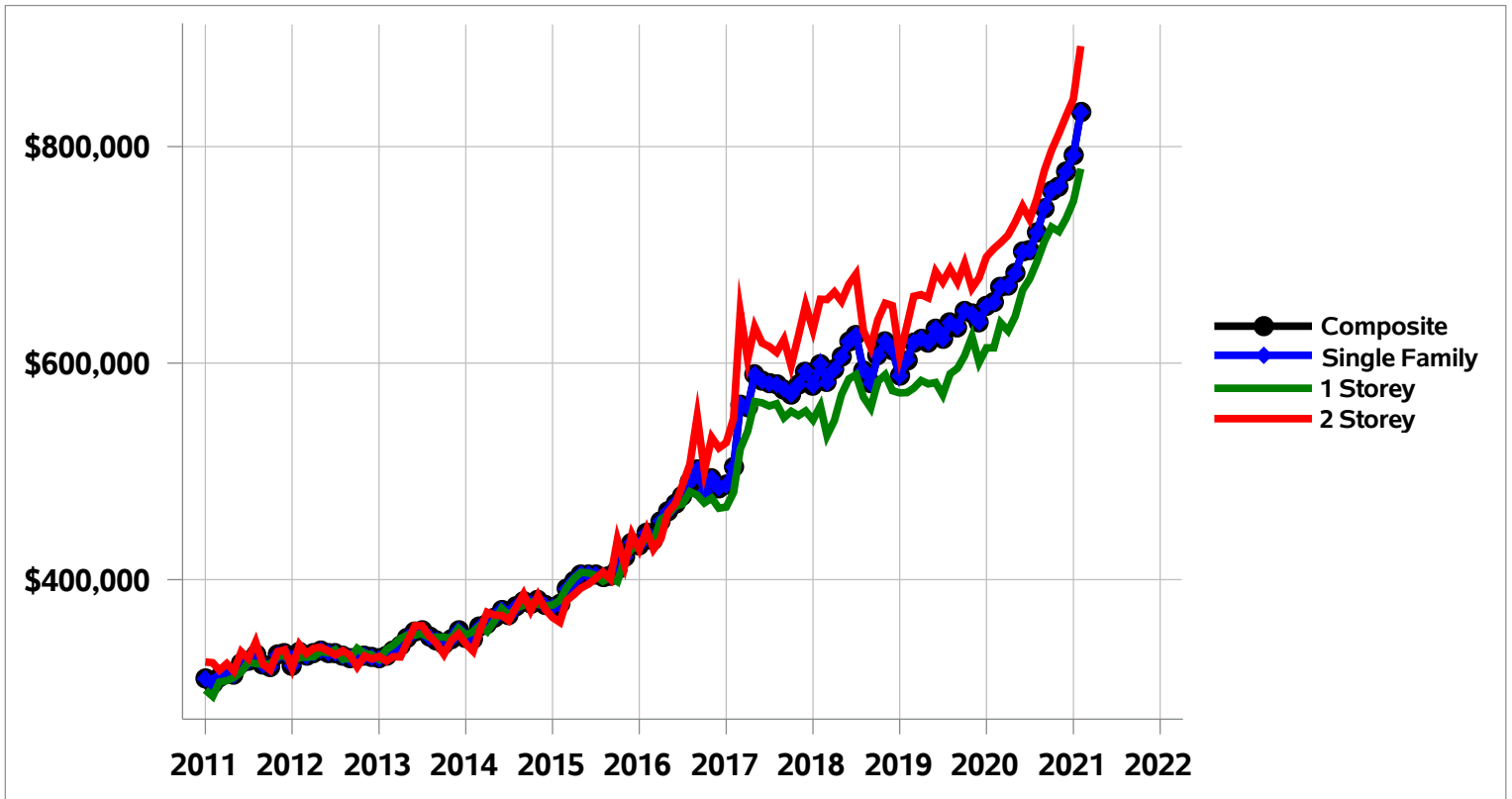
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

SENECA (64) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	February 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$831,800	5.0	8.9	15.4	26.8	38.8	87.7
Single Family	\$831,800	5.0	8.9	15.4	26.8	38.8	87.7
One Storey	\$779,600	4.0	8.0	12.3	27.0	39.1	77.6
Two Storey	\$892,900	5.8	9.9	18.7	26.5	35.5	100.2
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



SENECA (64)

MLS[®] HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1796
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1796
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	25000
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

SENECA (64)

MLS[®] HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1485
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	22744
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2136
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	34100
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private