

NIAGARA NORTH

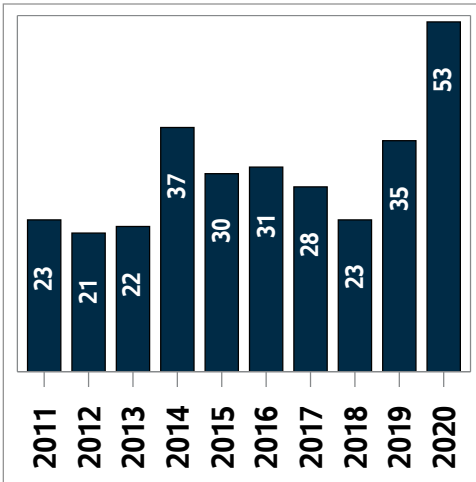
MLS® Residential Market Activity

December 2020

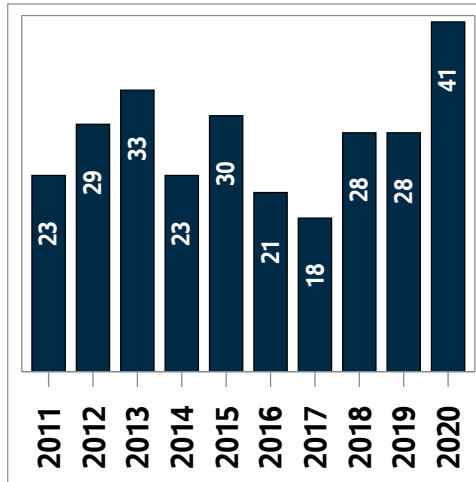


NIAGARA NORTH MLS® Residential Market Activity

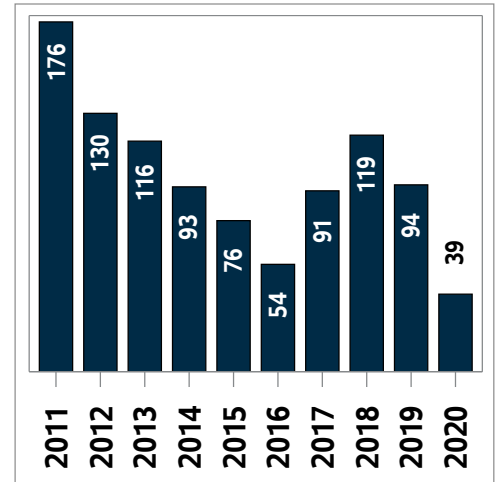
**Sales Activity
(December only)**



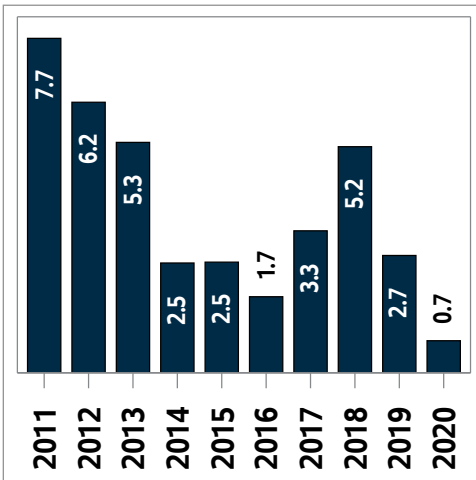
**New Listings
(December only)**



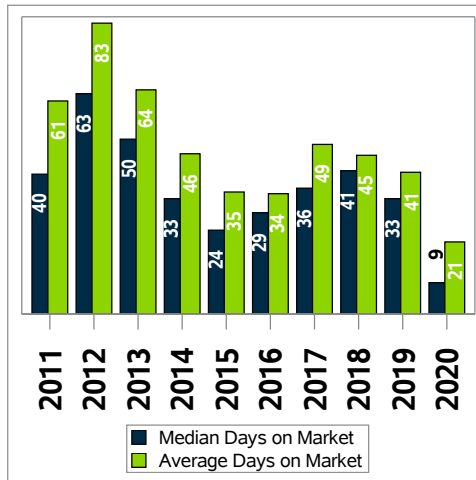
**Active Listings
(December only)**



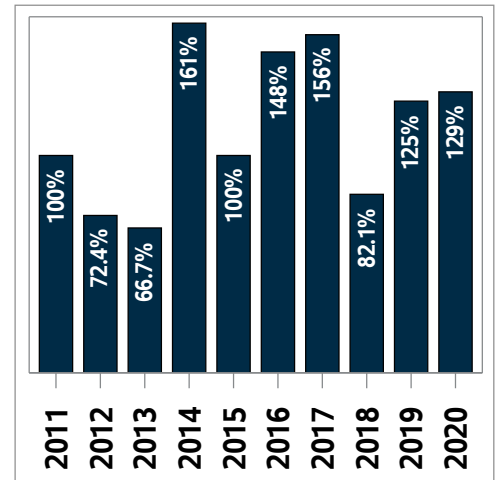
**Months of Inventory
(December only)**



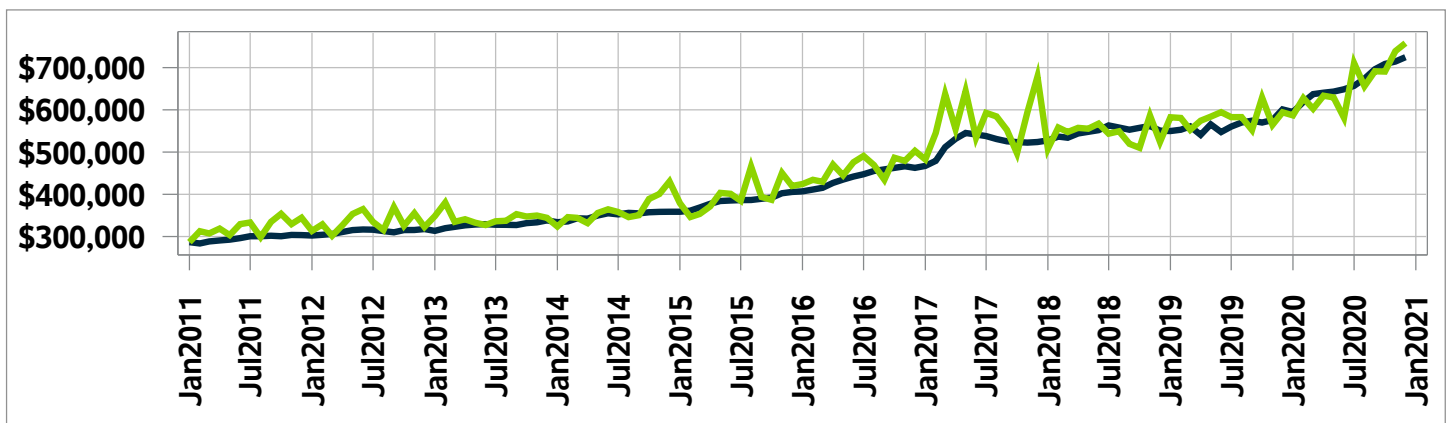
**Days on Market
(December only)**



**Sales to New Listings Ratio
(December only)**

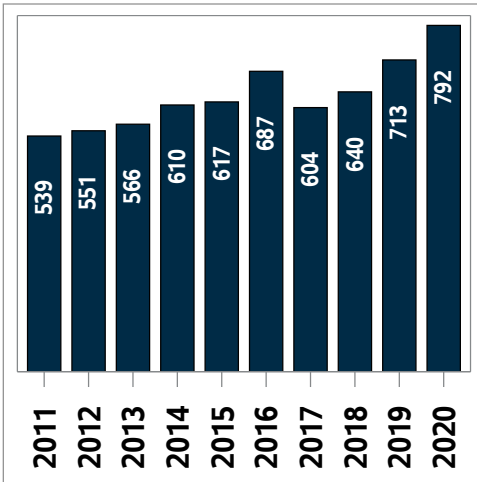


MLS® HPI Composite Benchmark Price and Average Price

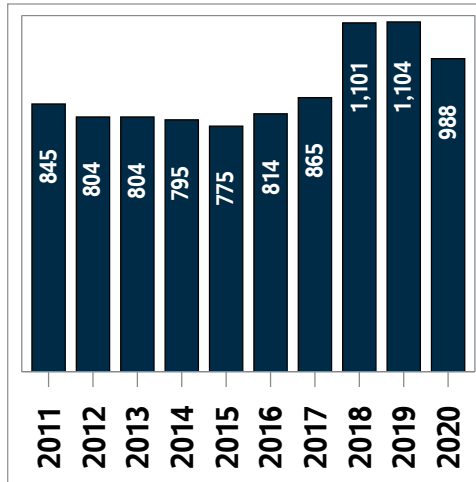


NIAGARA NORTH MLS® Residential Market Activity

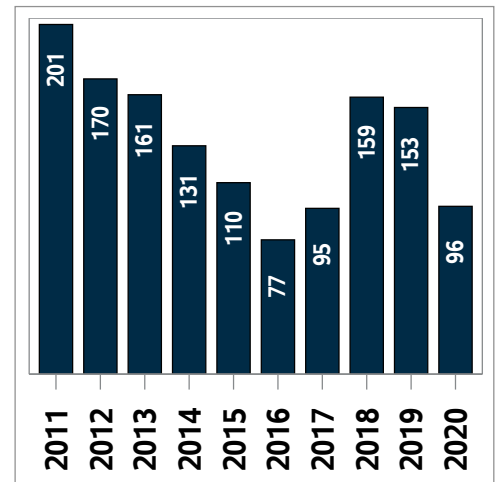
Sales Activity
(December Year-to-date)



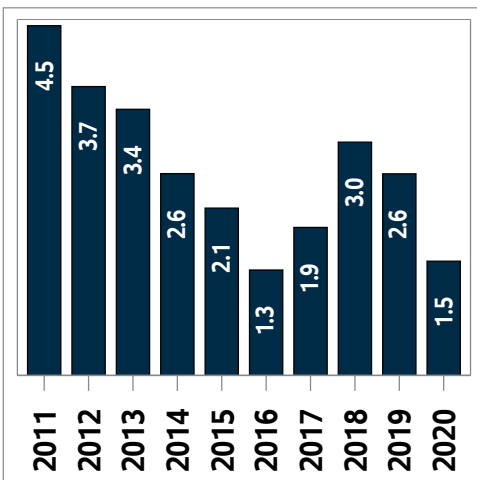
New Listings
(December Year-to-date)



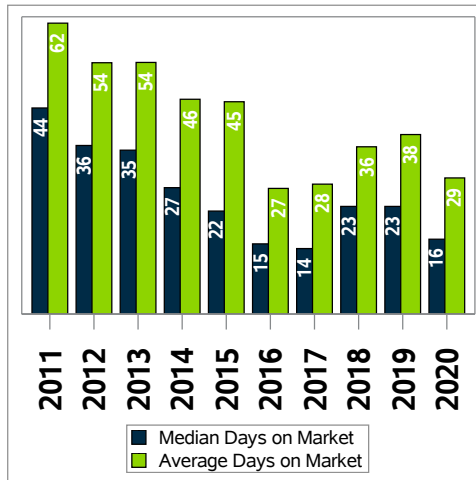
Active Listings¹
(December Year-to-date)



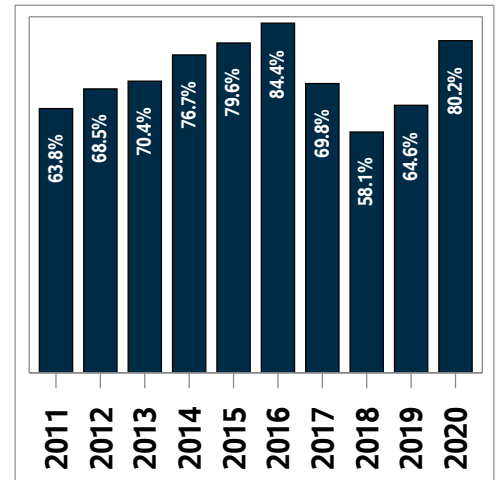
Months of Inventory²
(December Year-to-date)



Days on Market
(December Year-to-date)



Sales to New Listings Ratio
(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

NIAGARA NORTH MLS® Residential Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	53	51.4	130.4	89.3	76.7	140.9	341.7
Dollar Volume	\$40,172,867	93.2	233.2	111.5	219.0	430.4	1,038.7
New Listings	41	46.4	46.4	127.8	36.7	24.2	17.1
Active Listings	39	-58.5	-67.2	-57.1	-48.7	-66.4	-74.0
Sales to New Listings Ratio ¹	129.3	125.0	82.1	155.6	100.0	66.7	34.3
Months of Inventory ²	0.7	2.7	5.2	3.3	2.5	5.3	12.5
Average Price	\$757,979	27.6	44.6	11.7	80.5	120.2	157.8
Median Price	\$650,000	22.6	34.0	25.0	71.5	103.4	145.3
Sales to List Price Ratio	102.9	97.6	96.6	97.2	97.4	96.6	96.1
Median Days on Market	9.0	33.0	41.0	36.0	24.0	50.0	40.5
Average Days on Market	20.6	40.5	45.4	48.5	34.9	64.1	57.4

Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	792	11.1	23.8	31.1	28.4	39.9	241.4
Dollar Volume	\$526,617,564	27.2	50.6	50.7	115.1	171.9	633.4
New Listings	988	-10.5	-10.3	14.2	27.5	22.9	56.3
Active Listings ³	96	-37.1	-39.4	1.2	-12.3	-39.9	-56.5
Sales to New Listings Ratio ⁴	80.2	64.6	58.1	69.8	79.6	70.4	36.7
Months of Inventory ⁵	1.5	2.6	3.0	1.9	2.1	3.4	11.5
Average Price	\$664,921	14.5	21.7	14.9	67.6	94.3	114.8
Median Price	\$615,000	14.5	21.0	20.6	73.2	97.1	117.3
Sales to List Price Ratio	100.1	98.2	98.2	100.9	98.2	96.9	96.9
Median Days on Market	16.0	23.0	23.0	14.0	22.0	35.0	43.0
Average Days on Market	29.1	38.3	35.7	27.7	45.3	53.7	63.6

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

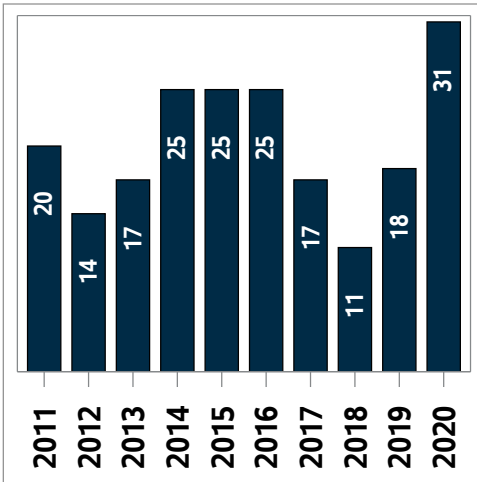
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

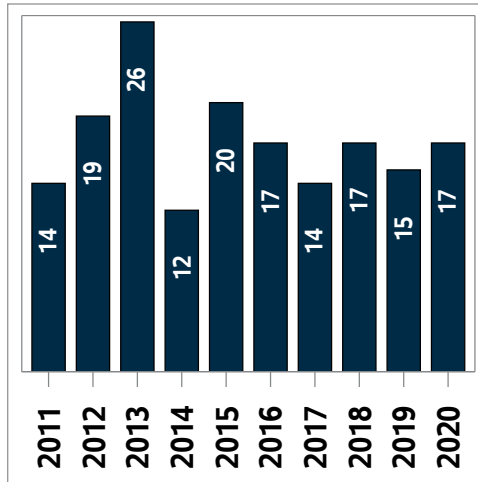
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

NIAGARA NORTH MLS® Single Family Market Activity

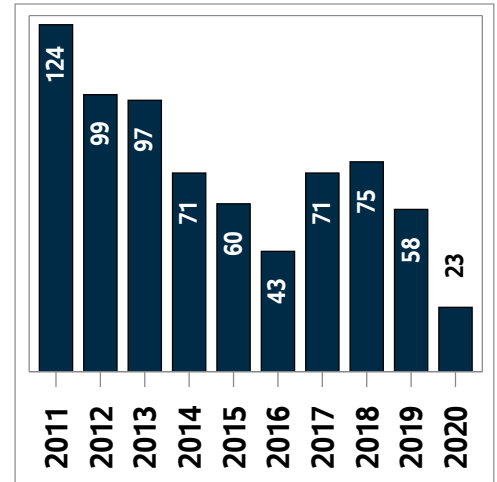
**Sales Activity
(December only)**



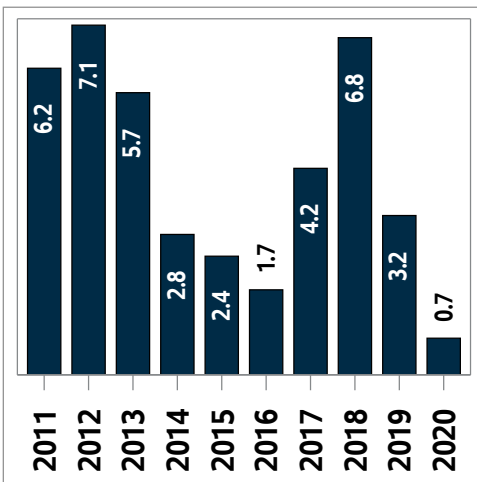
**New Listings
(December only)**



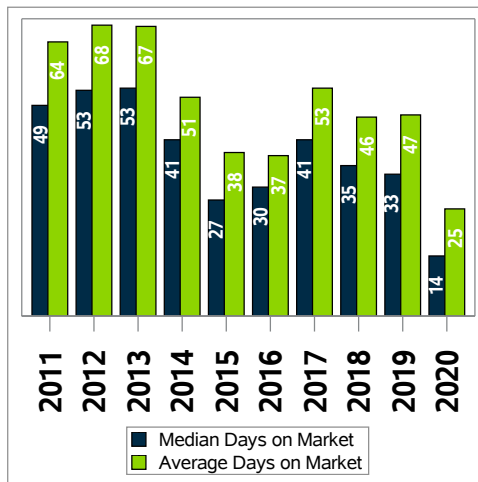
**Active Listings
(December only)**



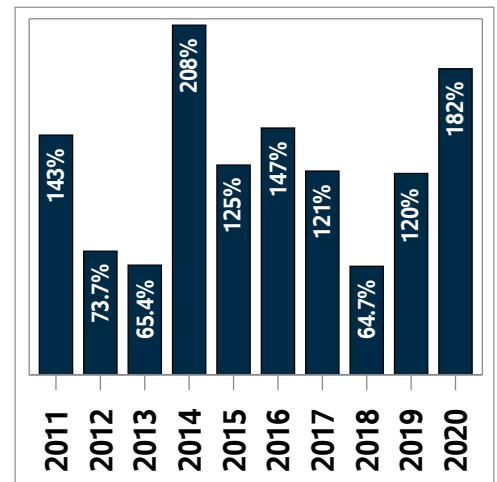
**Months of Inventory
(December only)**



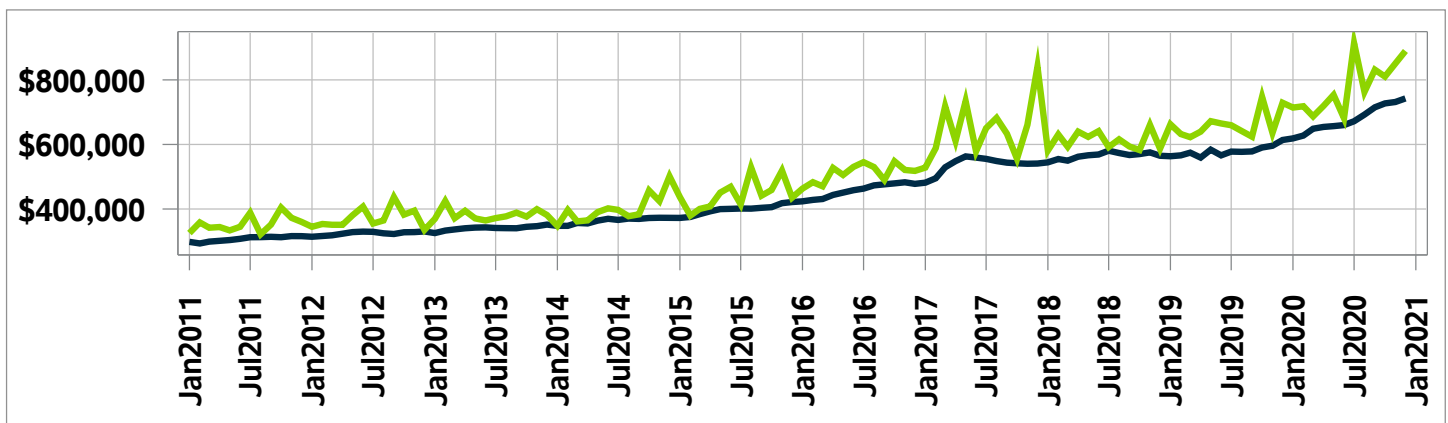
**Days on Market
(December only)**



**Sales to New Listings Ratio
(December only)**

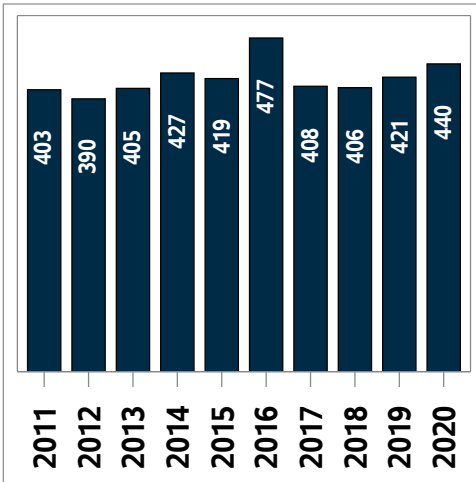


MLS® HPI Single Family Benchmark Price and Average Price

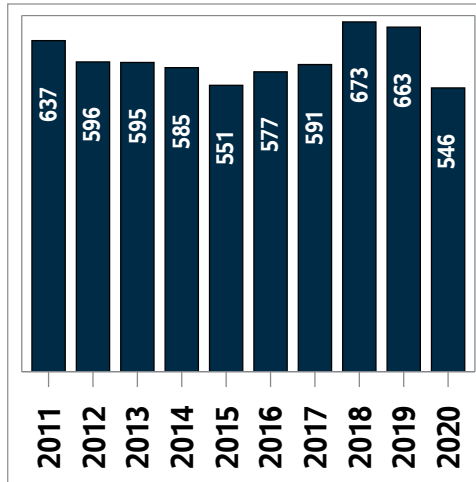


NIAGARA NORTH MLS® Single Family Market Activity

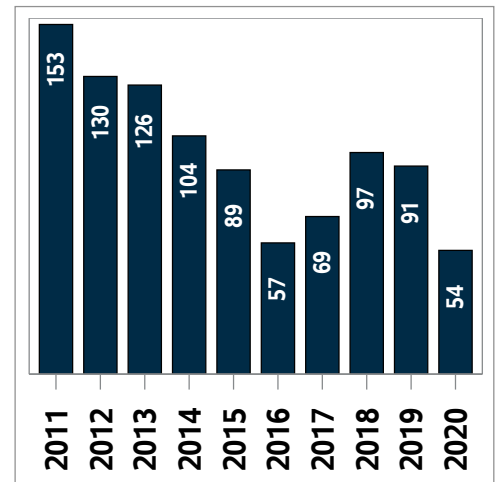
Sales Activity
(December Year-to-date)



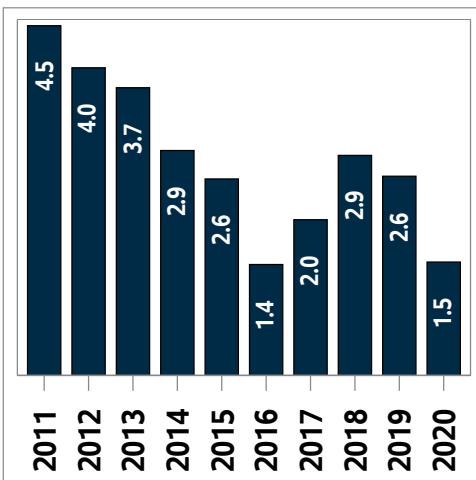
New Listings
(December Year-to-date)



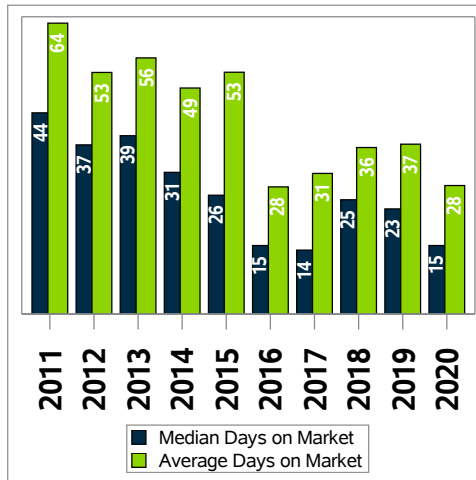
Active Listings ¹
(December Year-to-date)



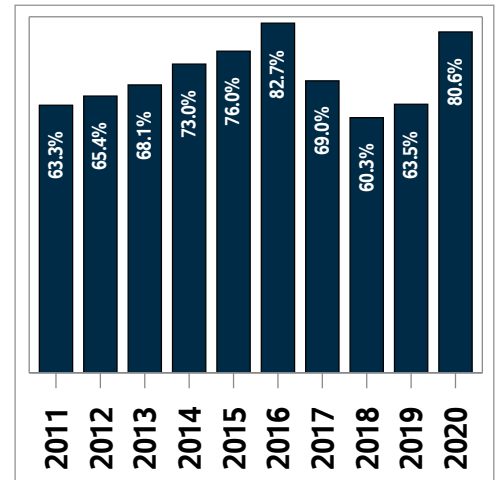
Months of Inventory ²
(December Year-to-date)



Days on Market
(December Year-to-date)



Sales to New Listings Ratio
(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

NIAGARA NORTH MLS® Single Family Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	31	72.2	181.8	82.4	24.0	82.4	287.5
Dollar Volume	\$27,579,617	110.1	327.2	92.9	153.5	325.4	899.7
New Listings	17	13.3	0.0	21.4	-15.0	-34.6	-29.2
Active Listings	23	-60.3	-69.3	-67.6	-61.7	-76.3	-80.2
Sales to New Listings Ratio ¹	182.4	120.0	64.7	121.4	125.0	65.4	33.3
Months of Inventory ²	0.7	3.2	6.8	4.2	2.4	5.7	14.5
Average Price	\$889,665	22.0	51.6	5.8	104.4	133.3	158.0
Median Price	\$790,000	31.6	33.9	26.4	90.4	134.8	153.6
Sales to List Price Ratio	102.0	97.4	96.6	97.4	97.3	96.1	95.9
Median Days on Market	14.0	33.0	35.0	41.0	27.0	53.0	47.0
Average Days on Market	24.9	46.8	46.3	53.0	38.0	67.4	54.5

Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	440	4.5	8.4	7.8	5.0	8.6	135.3
Dollar Volume	\$347,792,223	25.7	39.4	31.3	85.6	125.9	457.4
New Listings	546	-17.6	-18.9	-7.6	-0.9	-8.2	5.0
Active Listings ³	54	-40.5	-44.1	-21.5	-39.4	-57.2	-69.0
Sales to New Listings Ratio ⁴	80.6	63.5	60.3	69.0	76.0	68.1	36.0
Months of Inventory ⁵	1.5	2.6	2.9	2.0	2.6	3.7	11.2
Average Price	\$790,437	20.2	28.6	21.8	76.7	108.0	136.9
Median Price	\$730,000	17.3	23.5	27.0	80.2	108.0	143.3
Sales to List Price Ratio	99.9	98.1	98.2	100.8	97.8	96.8	96.9
Median Days on Market	15.0	23.0	25.0	14.0	26.0	39.0	46.0
Average Days on Market	28.1	37.2	36.4	30.8	52.9	56.0	64.6

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

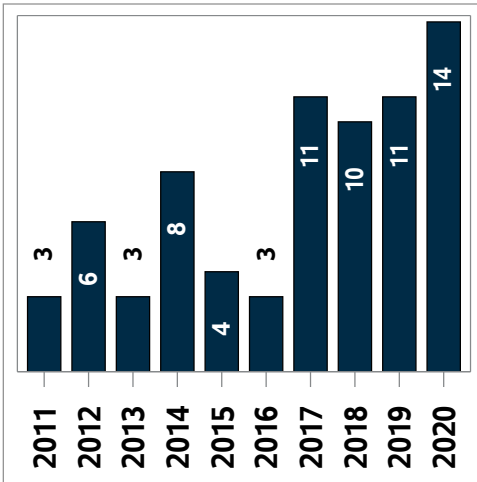
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

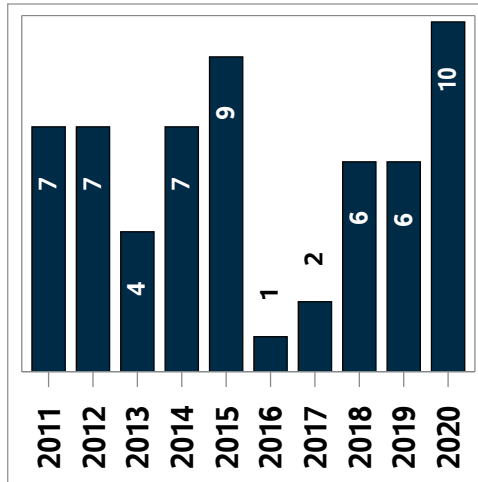
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

NIAGARA NORTH MLS® Townhouse Market Activity

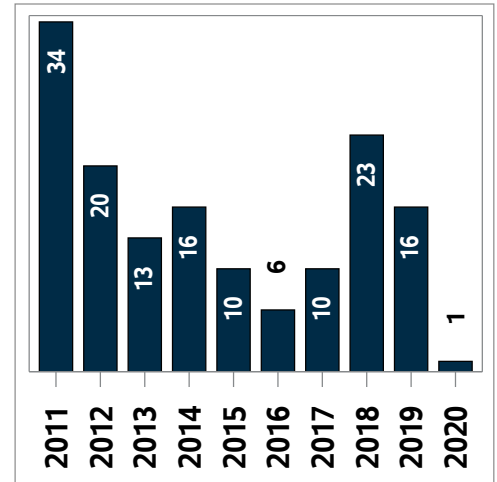
**Sales Activity
(December only)**



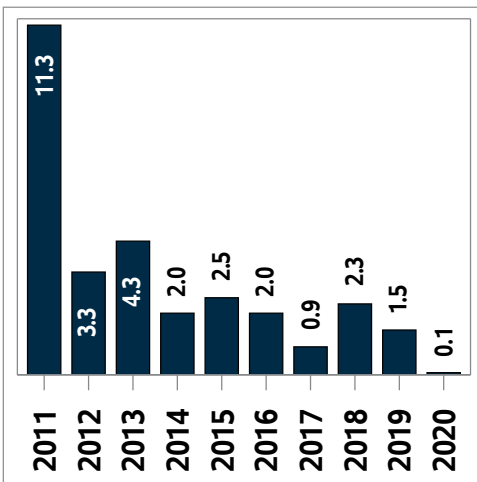
**New Listings
(December only)**



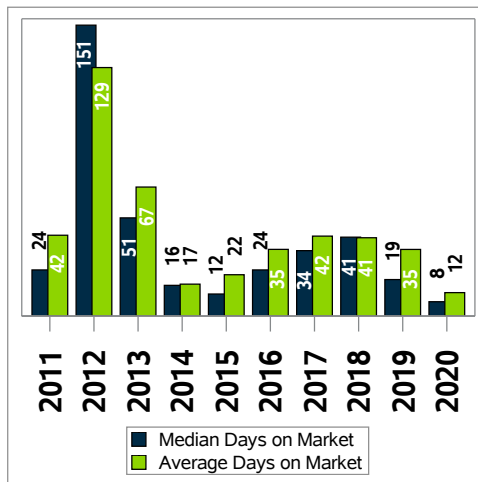
**Active Listings
(December only)**



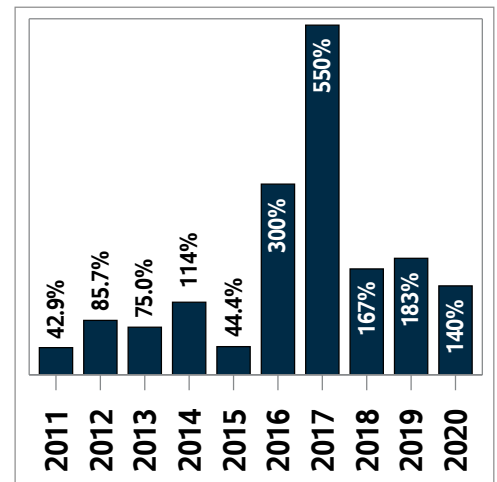
**Months of Inventory
(December only)**



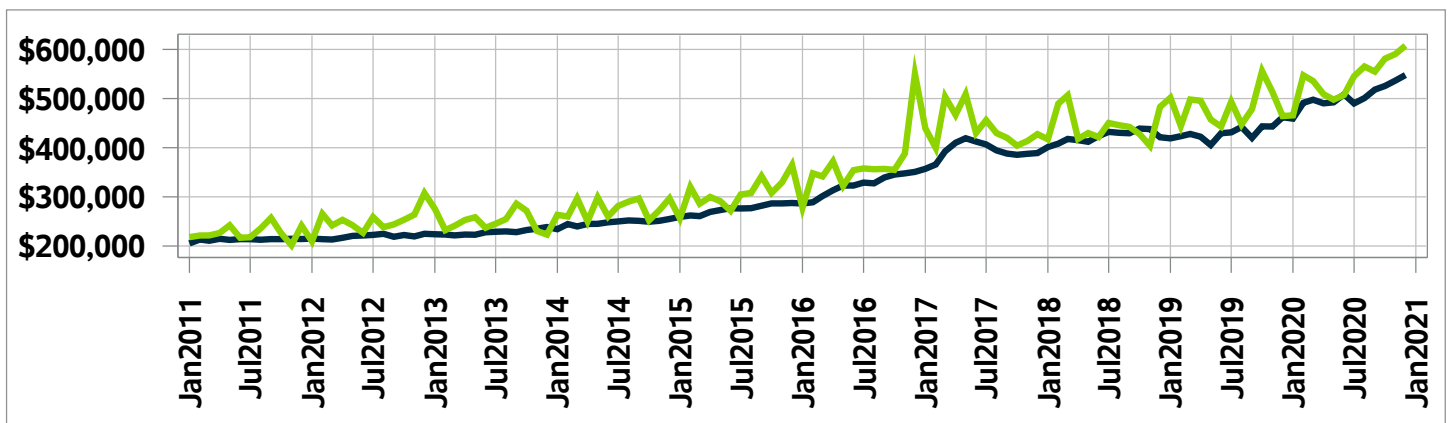
**Days on Market
(December only)**



**Sales to New Listings Ratio
(December only)**

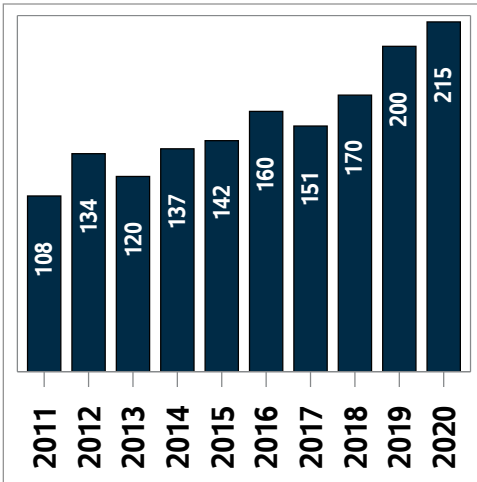


MLS® HPI Townhouse Benchmark Price and Average Price

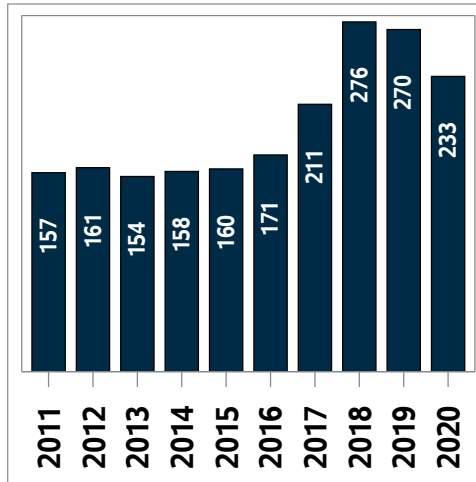


NIAGARA NORTH MLS® Townhouse Market Activity

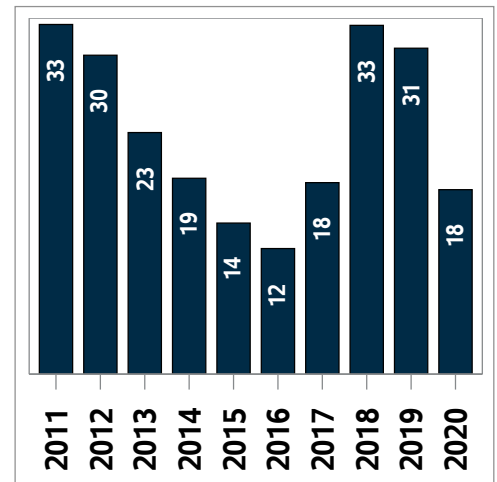
Sales Activity
(December Year-to-date)



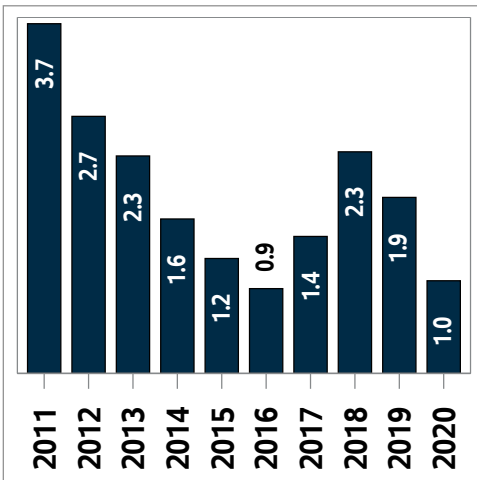
New Listings
(December Year-to-date)



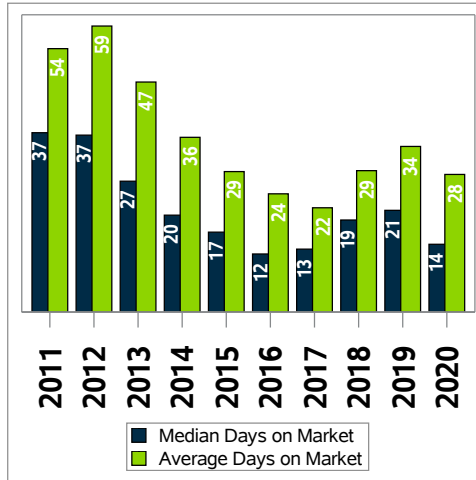
Active Listings¹
(December Year-to-date)



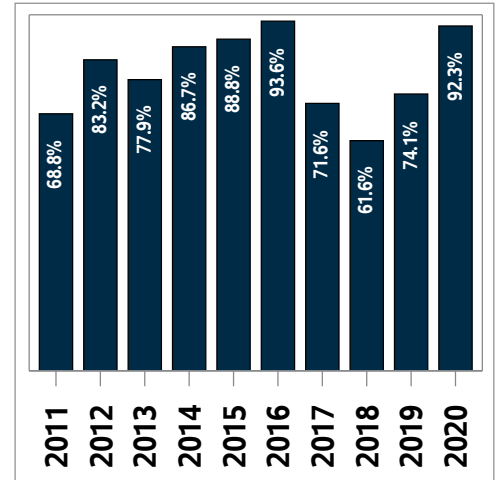
Months of Inventory²
(December Year-to-date)



Days on Market
(December Year-to-date)



Sales to New Listings Ratio
(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

NIAGARA NORTH MLS® Townhouse Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	14	27.3	40.0	27.3	250.0	366.7	600.0
Dollar Volume	\$8,506,000	66.5	76.1	80.8	482.8	1,170.5	1,901.4
New Listings	10	66.7	66.7	400.0	11.1	150.0	100.0
Active Listings	1	-93.8	-95.7	-90.0	-90.0	-92.3	-94.4
Sales to New Listings Ratio ¹	140.0	183.3	166.7	550.0	44.4	75.0	40.0
Months of Inventory ²	0.1	1.5	2.3	0.9	2.5	4.3	9.0
Average Price	\$607,571	30.8	25.8	42.1	66.5	172.3	185.9
Median Price	\$613,000	29.1	29.7	46.0	77.8	174.9	188.5
Sales to List Price Ratio	104.5	98.0	96.5	97.0	97.6	96.8	96.6
Median Days on Market	7.5	19.0	41.0	34.0	11.5	51.0	91.0
Average Days on Market	12.2	34.6	40.7	41.5	21.5	67.0	91.0

Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	215	7.5	26.5	42.4	51.4	79.2	641.4
Dollar Volume	\$117,495,981	20.2	56.5	73.2	174.0	285.6	1,819.6
New Listings	233	-13.7	-15.6	10.4	45.6	51.3	339.6
Active Listings ³	18	-43.4	-47.1	-3.7	22.1	-23.6	-30.0
Sales to New Listings Ratio ⁴	92.3	74.1	61.6	71.6	88.8	77.9	54.7
Months of Inventory ⁵	1.0	1.9	2.3	1.4	1.2	2.3	10.3
Average Price	\$546,493	11.8	23.7	21.6	80.9	115.2	158.9
Median Price	\$531,900	11.2	23.1	23.4	76.4	106.2	172.8
Sales to List Price Ratio	100.8	98.5	98.2	101.3	99.2	96.9	97.5
Median Days on Market	14.0	21.0	19.0	13.0	16.5	27.0	41.0
Average Days on Market	28.4	34.2	29.2	21.5	29.0	47.5	58.6

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

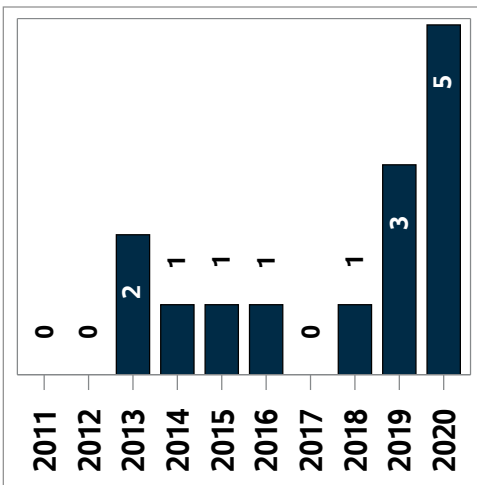
⁴ Sum of sales from January to current month / sum of new listings from January to current month

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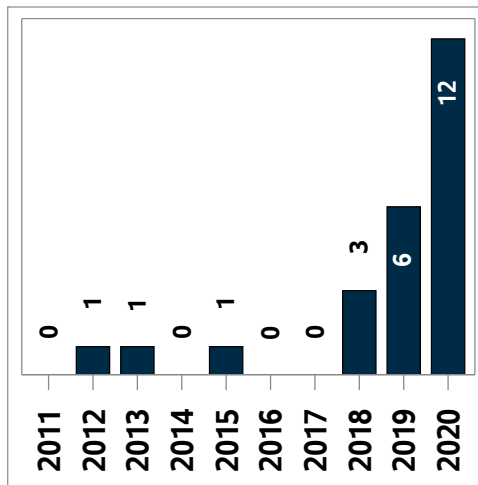
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

NIAGARA NORTH MLS® Apartment-Style Market Activity

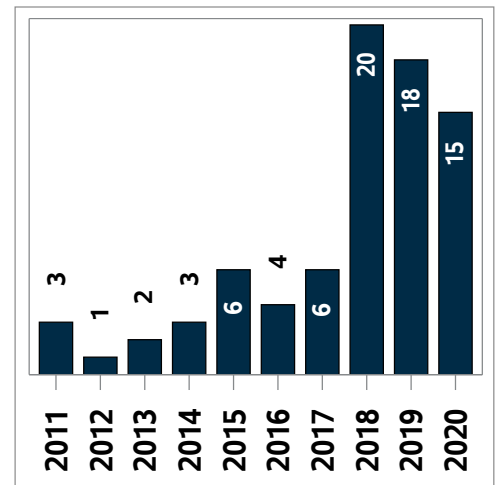
**Sales Activity
(December only)**



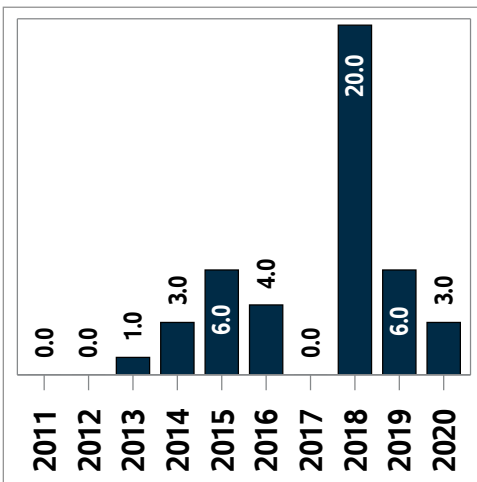
**New Listings
(December only)**



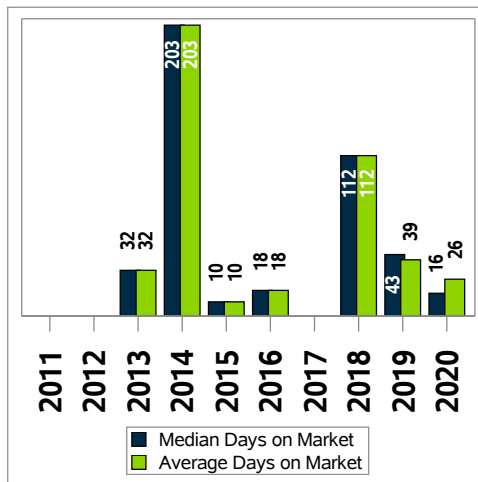
**Active Listings
(December only)**



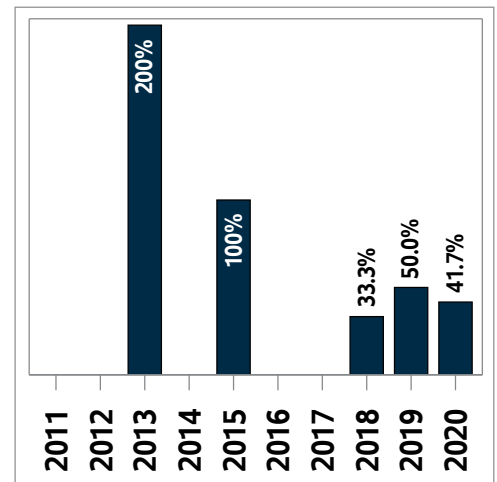
**Months of Inventory
(December only)**



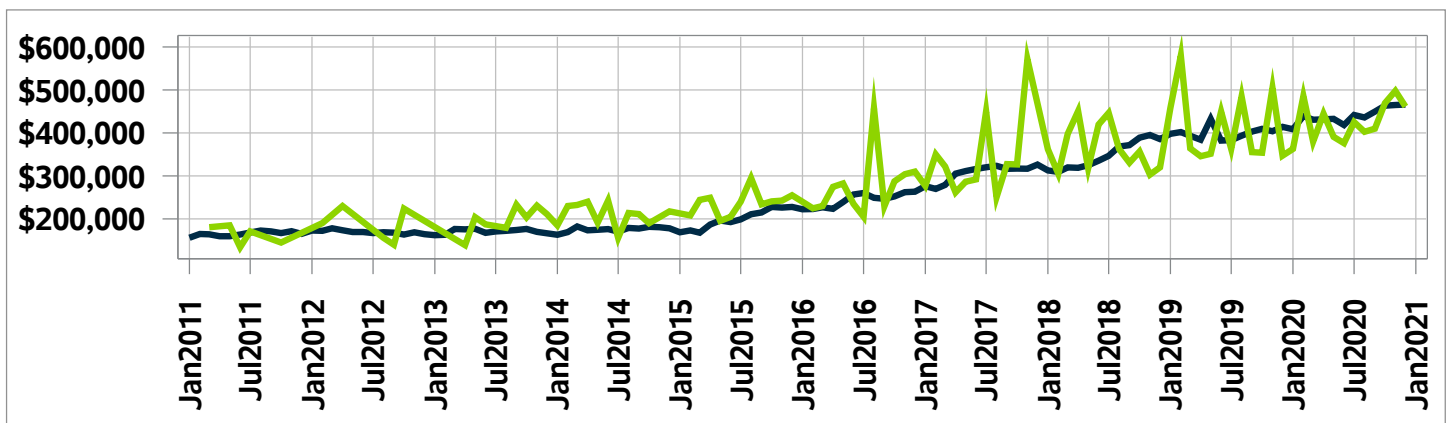
**Days on Market
(December only)**



**Sales to New Listings Ratio
(December only)**

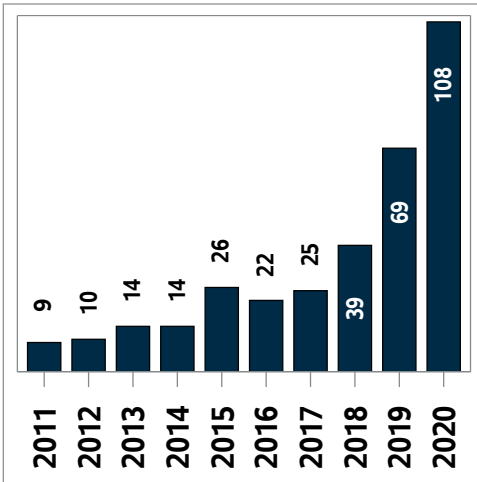


MLS® HPI Apartment-Style Benchmark Price and Average Price

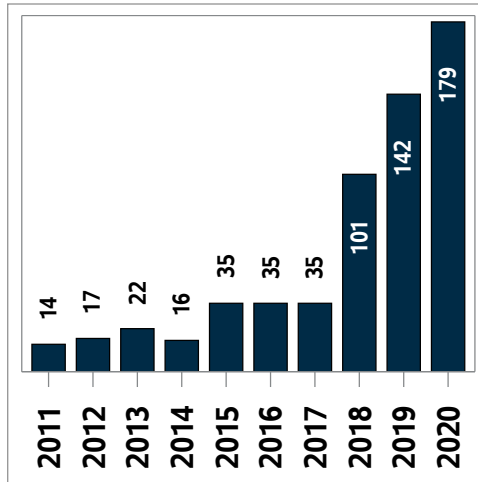


NIAGARA NORTH MLS® Apartment-Style Market Activity

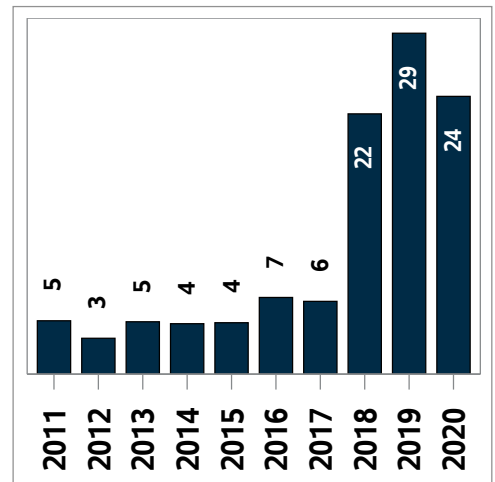
Sales Activity
(December Year-to-date)



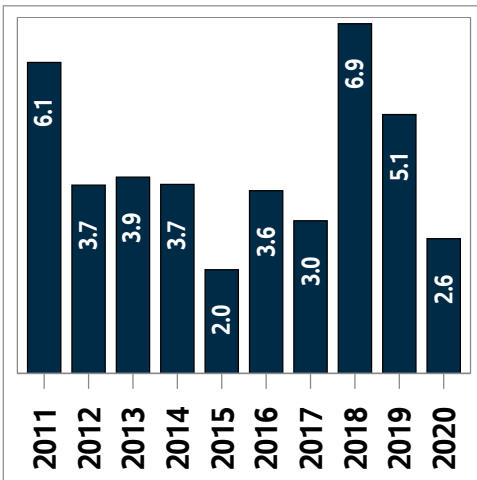
New Listings
(December Year-to-date)



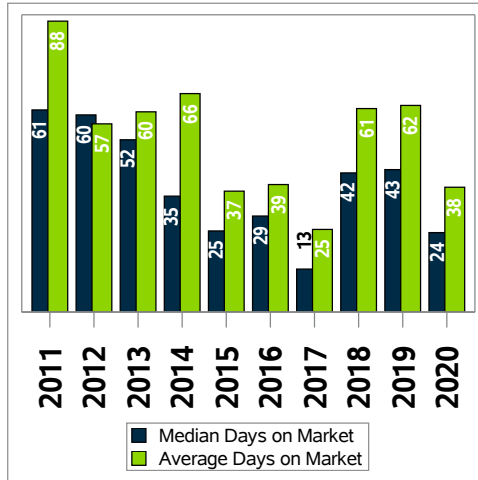
Active Listings¹
(December Year-to-date)



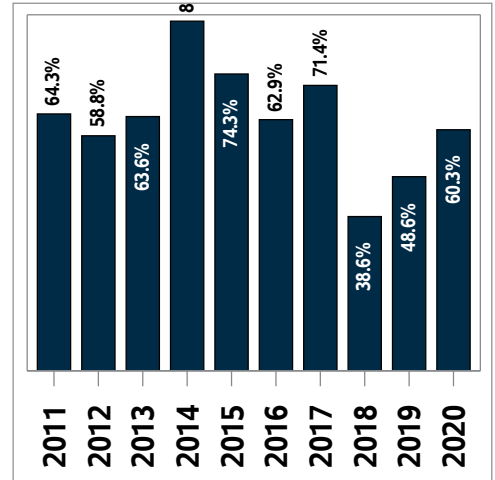
Months of Inventory²
(December Year-to-date)



Days on Market
(December Year-to-date)



Sales to New Listings Ratio
(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

NIAGARA NORTH MLS® Apartment-Style Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	5	66.7	400.0		400.0	150.0	400.0
Dollar Volume	\$2,307,000	121.5	620.9		804.7	446.7	1,571.7
New Listings	12	100.0	300.0		1,100.0	1,100.0	500.0
Active Listings	15	-16.7	-25.0	150.0	150.0	650.0	200.0
Sales to New Listings Ratio ¹	41.7	50.0	33.3		100.0	200.0	50.0
Months of Inventory ²	3.0	6.0	20.0		6.0	1.0	5.0
Average Price	\$461,400	32.9	44.2		80.9	118.7	234.3
Median Price	\$465,000	28.6	45.3		82.4	120.4	237.0
Sales to List Price Ratio	98.4	97.8	97.3		98.5	100.2	97.9
Median Days on Market	16.0	43.0	112.0		10.0	32.0	37.0
Average Days on Market	25.8	39.3	112.0		10.0	32.0	37.0

Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	108	56.5	176.9	332.0	315.4	671.4	10,700.0
Dollar Volume	\$46,230,310	63.2	215.9	458.2	662.2	1,589.5	33,400.2
New Listings	179	26.1	77.2	411.4	411.4	713.6	1,888.9
Active Listings ³	24	-18.5	6.7	281.3	439.6	429.6	793.8
Sales to New Listings Ratio ⁴	60.3	48.6	38.6	71.4	74.3	63.6	11.1
Months of Inventory ⁵	2.6	5.1	6.9	3.0	2.0	3.9	32.0
Average Price	\$428,058	4.3	14.1	29.2	83.5	119.0	210.2
Median Price	\$400,000	7.2	15.3	30.1	68.8	98.3	189.9
Sales to List Price Ratio	98.8	97.5	98.2	100.2	98.0	98.1	97.9
Median Days on Market	24.0	43.0	42.0	13.0	24.5	52.0	37.0
Average Days on Market	37.7	62.4	61.4	25.0	36.5	60.4	37.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

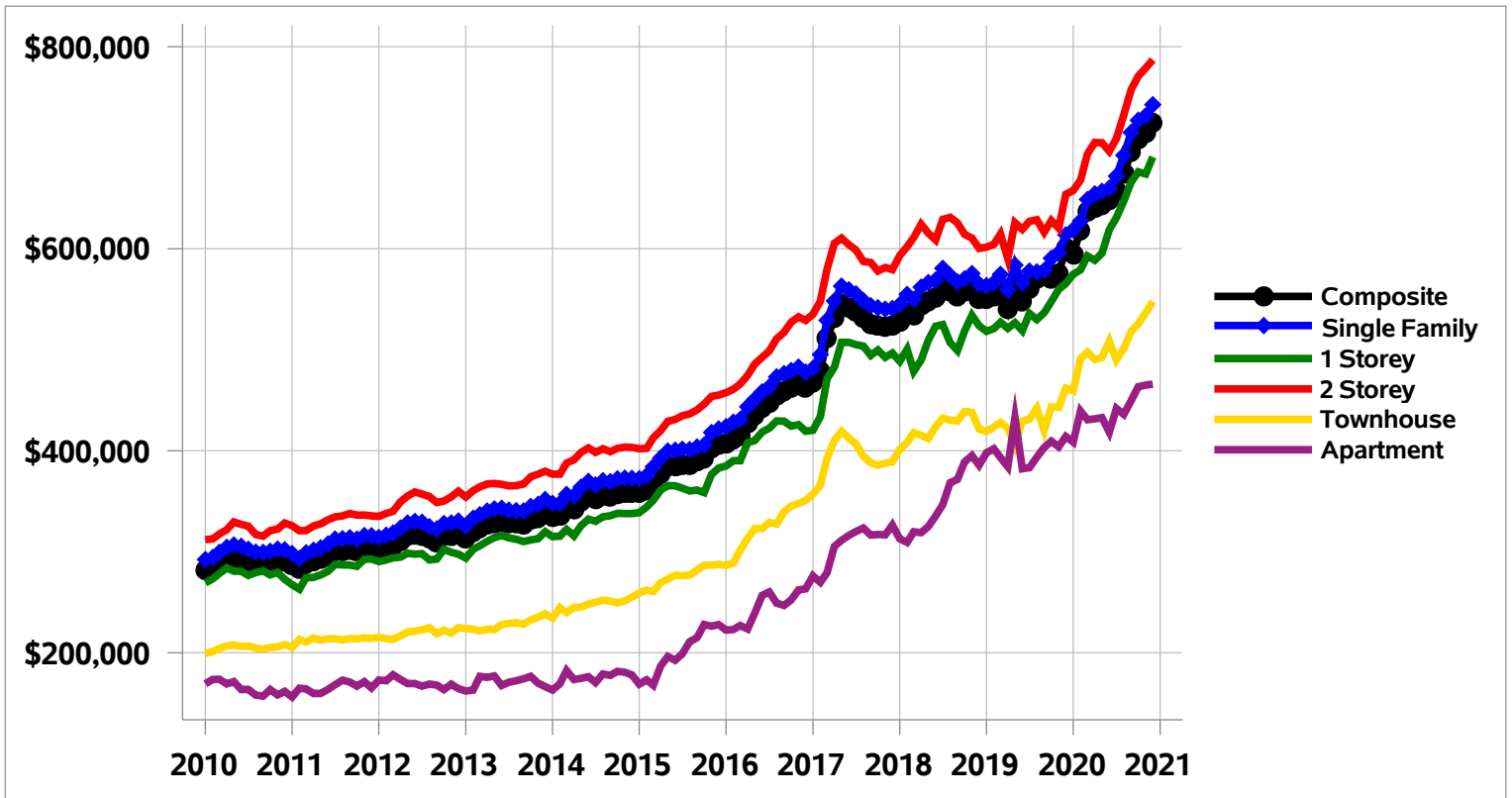
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

NIAGARA NORTH MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	December 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$724,700	1.4	4.1	11.7	20.6	38.4	78.7
Single Family	\$742,600	1.5	3.8	12.5	21.0	37.3	76.1
One Storey	\$690,900	2.5	3.7	11.7	22.2	39.1	80.4
Two Storey	\$787,000	1.1	3.9	13.0	20.4	35.9	72.9
Townhouse	\$547,800	2.1	5.7	7.7	18.6	40.8	90.5
Apartment-Style	\$466,000	0.2	3.6	11.4	12.5	42.8	104.5

MLS® HPI Benchmark Price



NIAGARA NORTH

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1426
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1463
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6457
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

NIAGARA NORTH

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1325
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7825
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1681
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5482
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

NIAGARA NORTH

MLS® HPI Benchmark Descriptions

Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1218
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

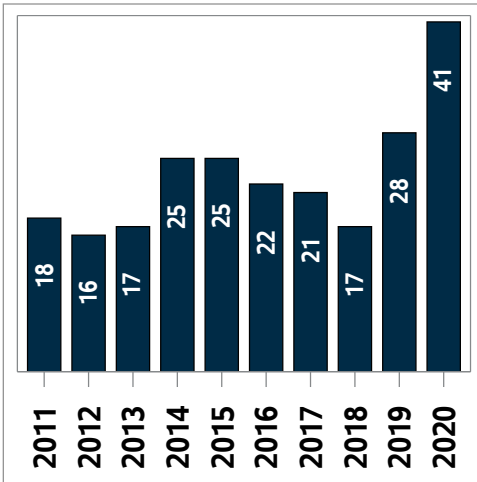
Apartment

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1065
Half Bathrooms	0
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers

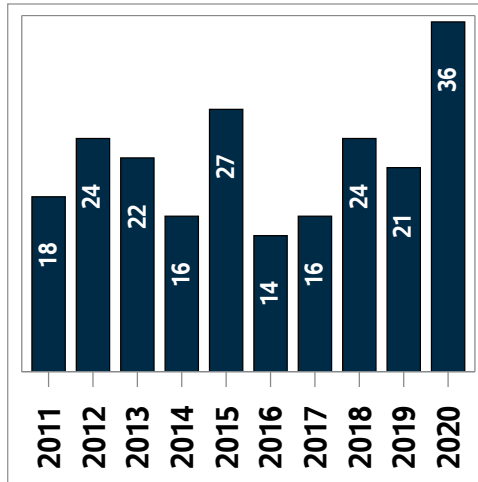
GRIMSBY (54)

MLS® Residential Market Activity

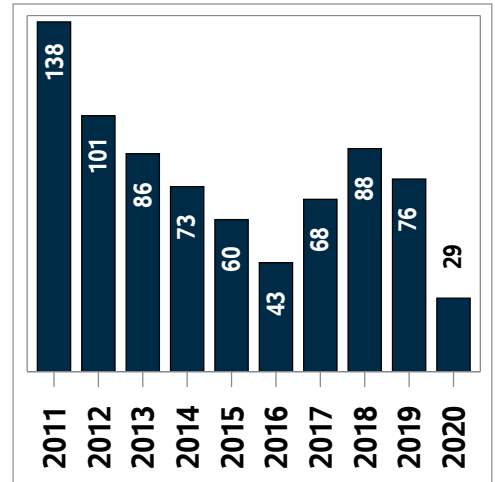
Sales Activity
(December only)



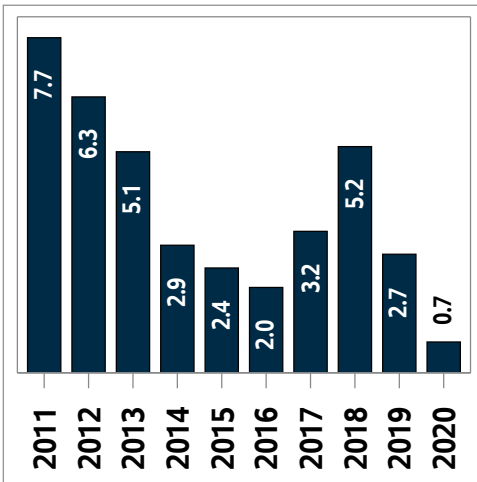
New Listings
(December only)



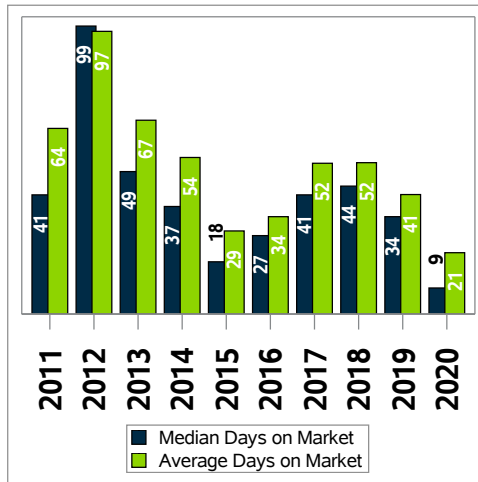
Active Listings
(December only)



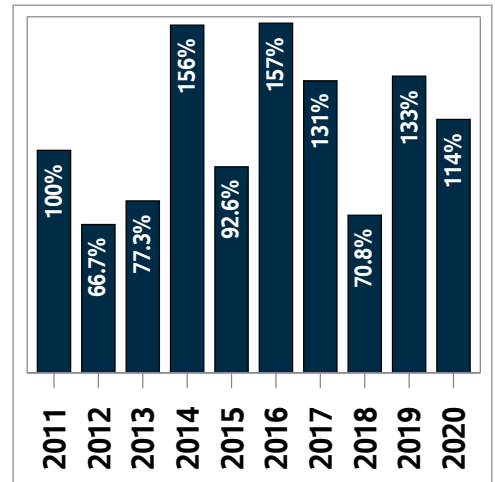
Months of Inventory
(December only)



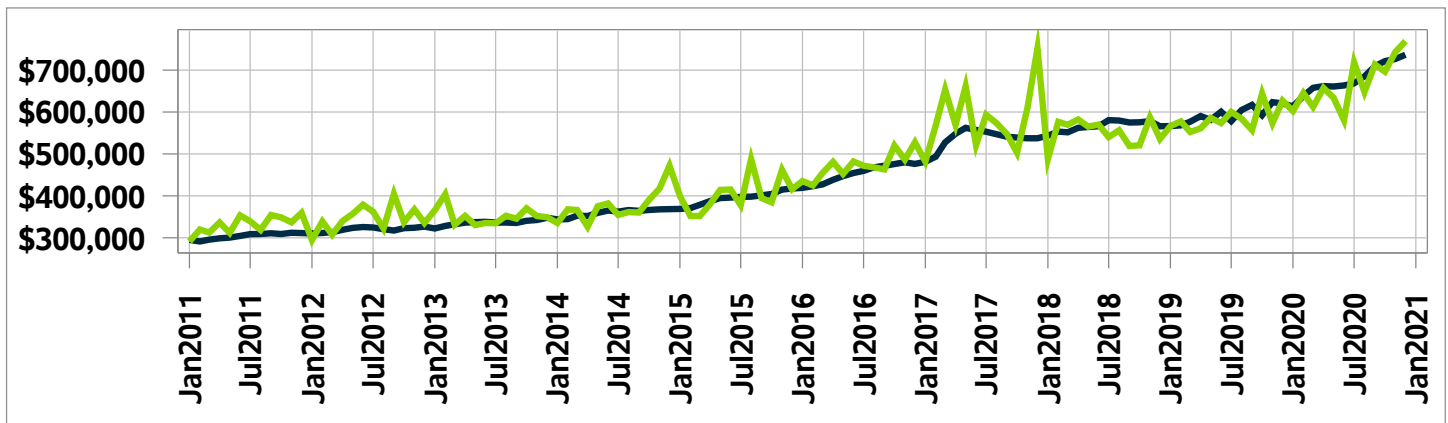
Days on Market
(December only)



Sales to New Listings Ratio
(December only)



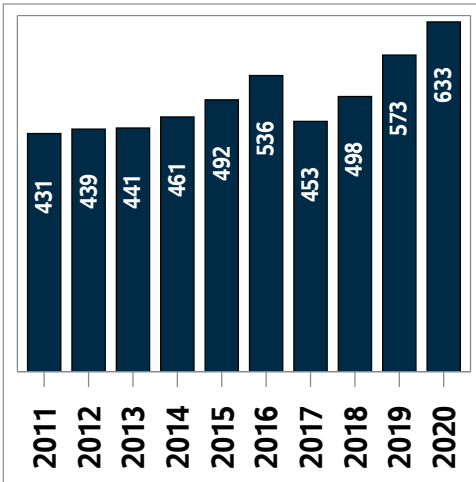
MLS® HPI Composite Benchmark Price and Average Price



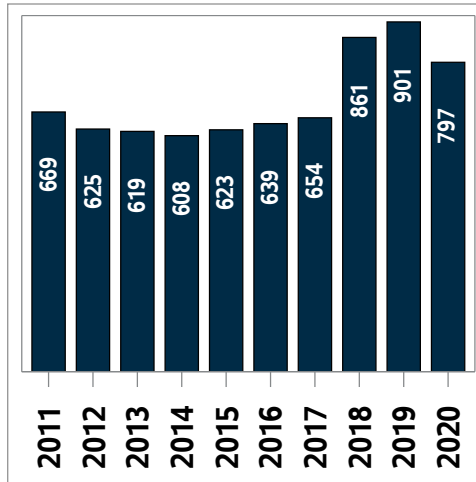
GRIMSBY (54)

MLS® Residential Market Activity

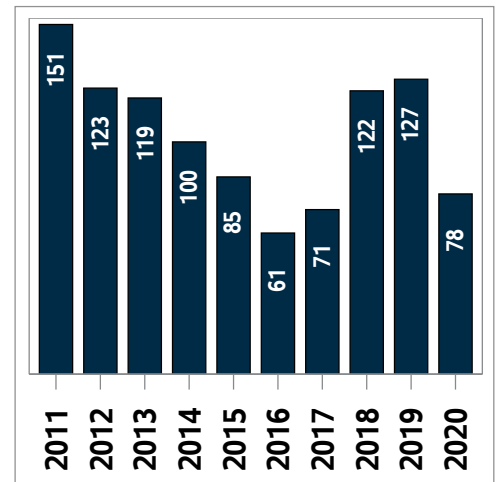
Sales Activity
(December Year-to-date)



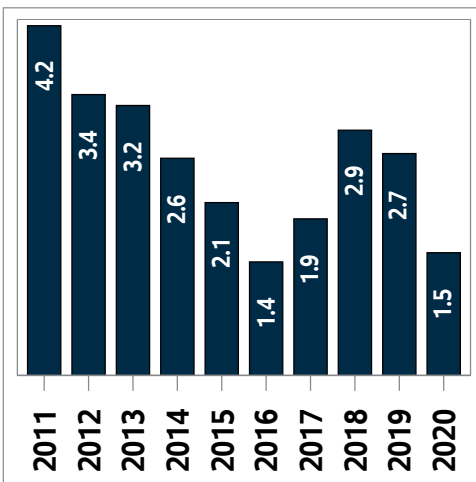
New Listings
(December Year-to-date)



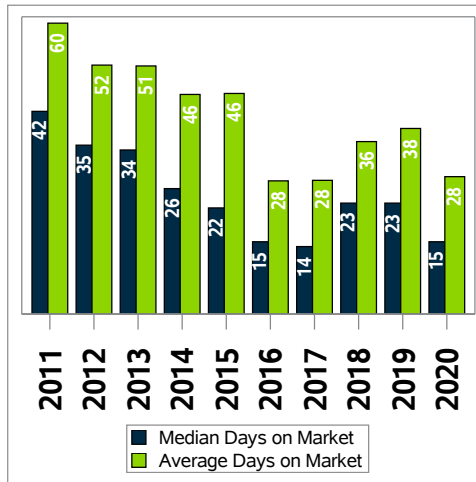
Active Listings¹
(December Year-to-date)



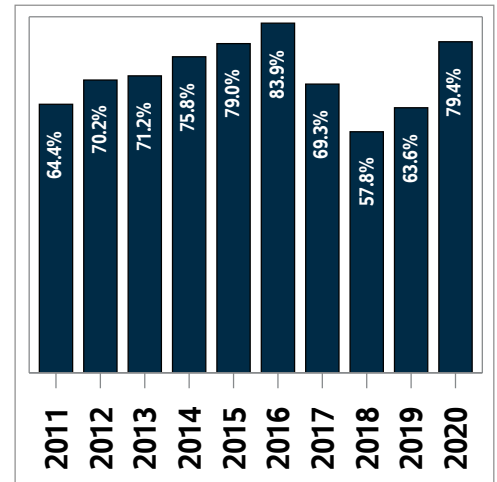
Months of Inventory²
(December Year-to-date)



Days on Market
(December Year-to-date)



Sales to New Listings Ratio
(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

GRIMSBY (54)

MLS® Residential Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	41	46.4	141.2	95.2	64.0	141.2	925.0
Dollar Volume	\$31,535,367	79.6	246.1	99.8	203.3	431.1	2,002.4
New Listings	36	71.4	50.0	125.0	33.3	63.6	100.0
Active Listings	29	-61.8	-67.0	-57.4	-51.7	-66.3	-70.1
Sales to New Listings Ratio ¹	113.9	133.3	70.8	131.3	92.6	77.3	22.2
Months of Inventory ²	0.7	2.7	5.2	3.2	2.4	5.1	24.3
Average Price	\$769,155	22.7	43.5	2.3	84.9	120.2	105.1
Median Price	\$650,000	21.5	34.0	20.4	75.7	106.3	113.1
Sales to List Price Ratio	103.4	97.9	96.1	96.2	97.6	96.2	96.0
Median Days on Market	9.0	33.5	44.0	41.0	18.0	49.0	32.0
Average Days on Market	21.1	41.1	52.1	51.9	28.6	66.6	31.8

Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	633	10.5	27.1	39.7	28.7	43.5	595.6
Dollar Volume	\$426,241,838	27.5	54.6	60.1	114.3	177.1	1,218.8
New Listings	797	-11.5	-7.4	21.9	27.9	28.8	225.3
Active Listings ³	78	-38.9	-36.4	9.5	-8.6	-34.7	4.1
Sales to New Listings Ratio ⁴	79.4	63.6	57.8	69.3	79.0	71.2	37.1
Months of Inventory ⁵	1.5	2.7	2.9	1.9	2.1	3.2	9.8
Average Price	\$673,368	15.4	21.6	14.5	66.5	93.0	89.6
Median Price	\$620,000	15.7	21.5	21.6	74.4	96.8	105.0
Sales to List Price Ratio	100.2	98.1	98.2	100.9	98.4	96.9	97.2
Median Days on Market	15.0	23.0	23.0	14.0	22.0	34.0	31.0
Average Days on Market	28.5	38.5	35.7	27.7	45.7	51.4	49.6

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

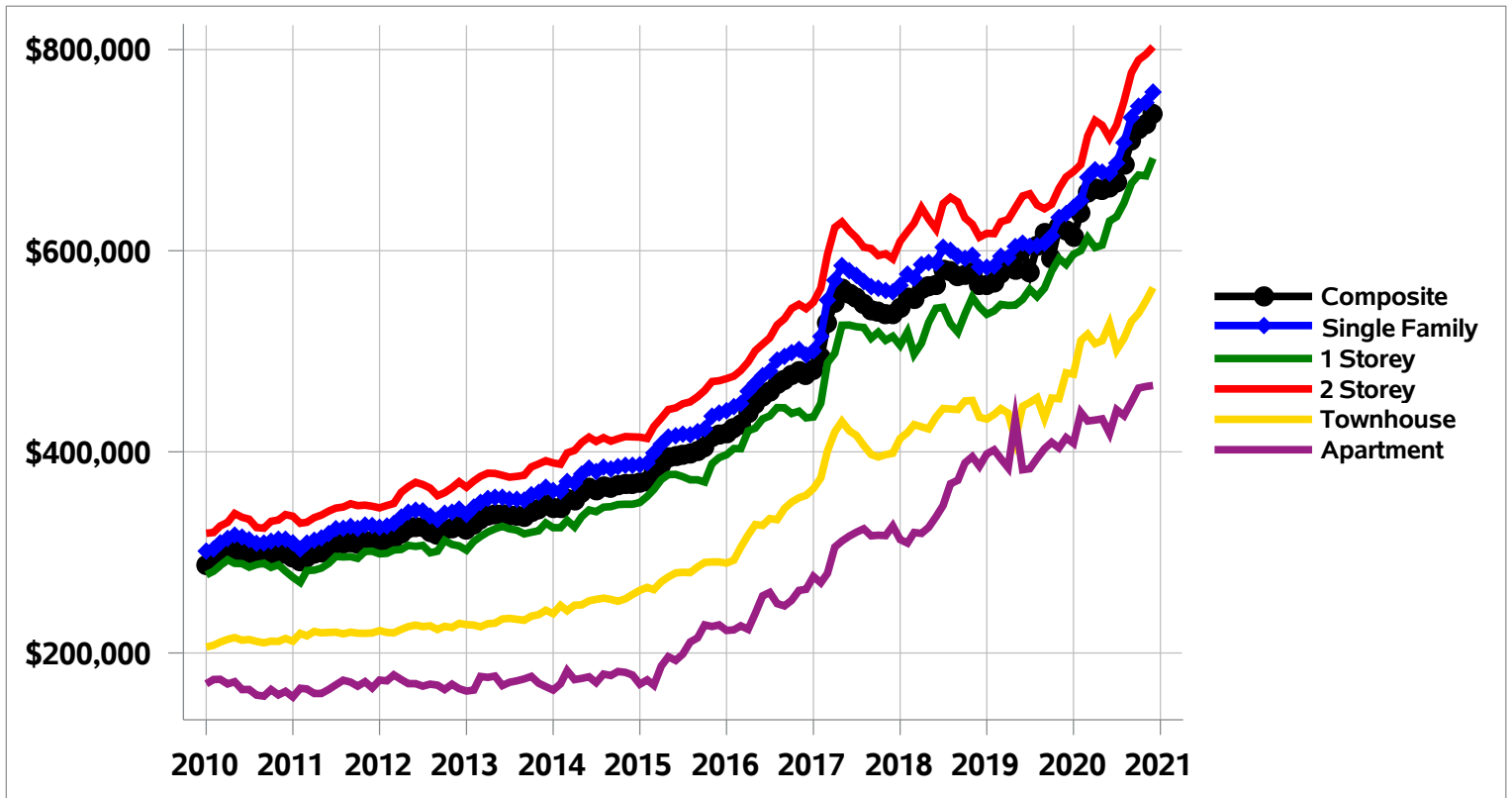
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

GRIMSBY (54) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	December 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$736,600	1.4	3.8	11.0	18.7	37.1	76.4
Single Family	\$757,800	1.4	3.5	12.0	19.0	35.5	72.8
One Storey	\$692,000	2.6	3.7	9.9	18.0	34.4	75.5
Two Storey	\$802,900	1.0	3.3	12.8	19.2	35.6	70.6
Townhouse	\$563,300	2.4	6.3	6.8	17.7	41.3	93.9
Apartment-Style	\$466,000	0.2	3.6	11.4	12.5	42.8	104.5

MLS® HPI Benchmark Price



Composite 

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1436
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family 

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1475
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6212
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

GRIMSBY (54)

MLS[®] HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1324
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7851
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1656
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5133
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

GRIMSBY (54)

MLS[®] HPI Benchmark Descriptions

Townhouse

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1230
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

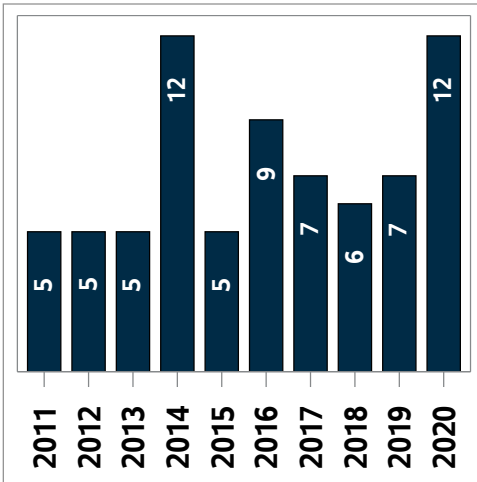
Apartment

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1112
Half Bathrooms	0
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers

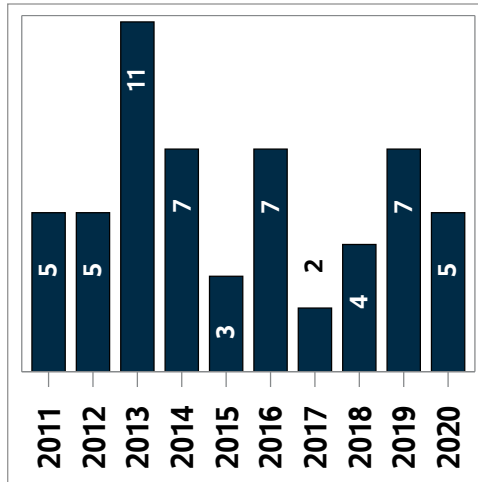
SMITHVILLE (57)

MLS® Residential Market Activity

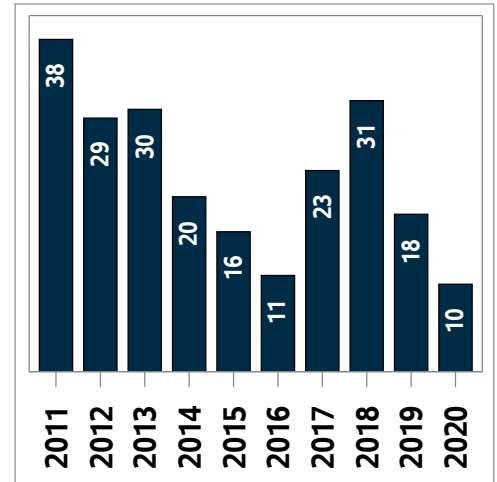
Sales Activity
(December only)



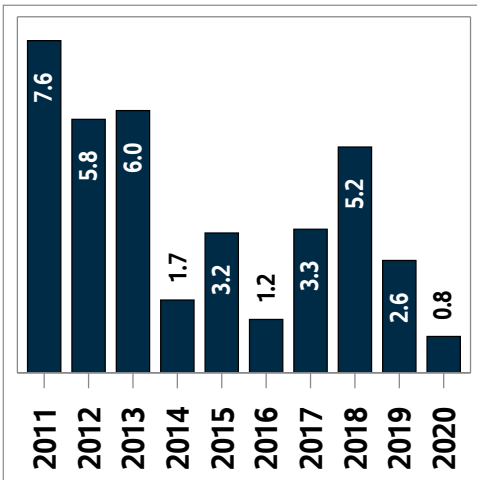
New Listings
(December only)



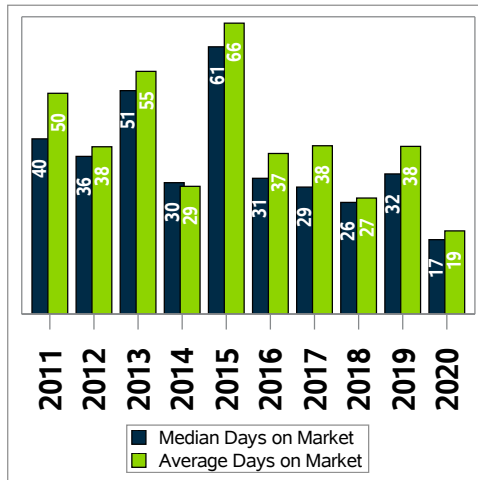
Active Listings
(December only)



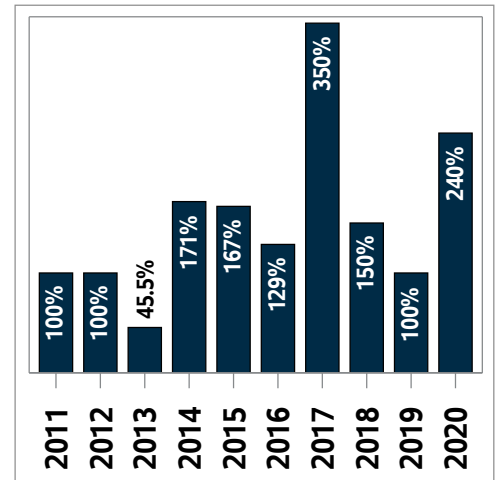
Months of Inventory
(December only)



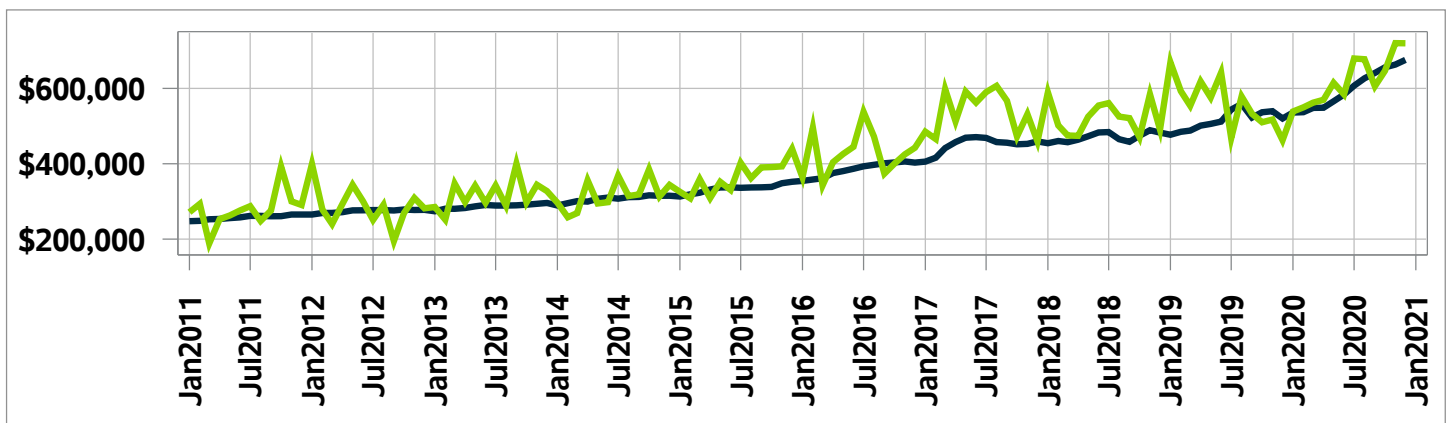
Days on Market
(December only)



Sales to New Listings Ratio
(December only)



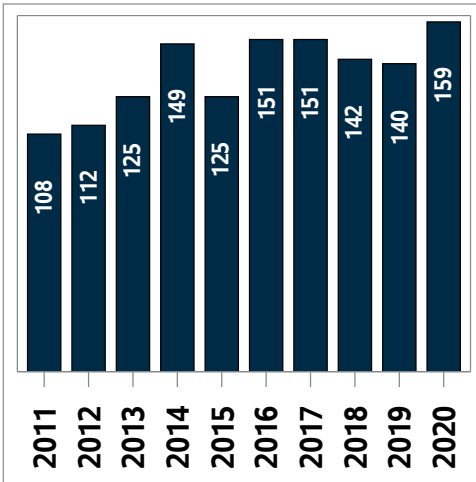
MLS® HPI Composite Benchmark Price and Average Price



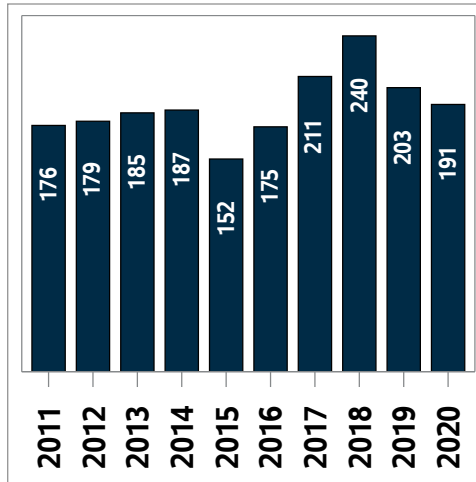
SMITHVILLE (57)

MLS® Residential Market Activity

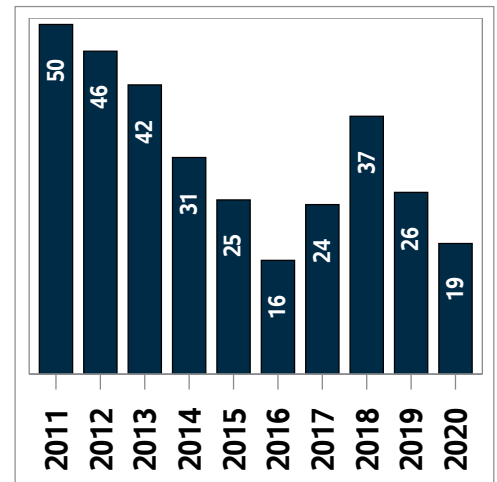
Sales Activity
(December Year-to-date)



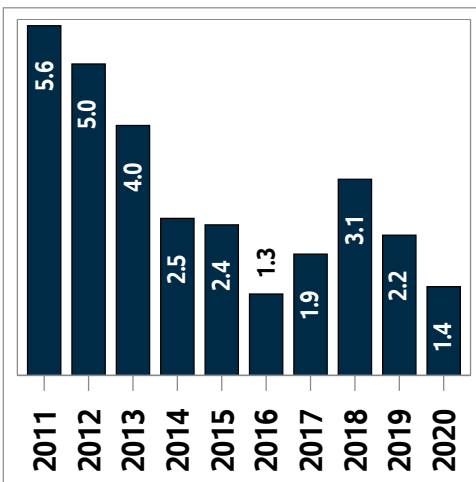
New Listings
(December Year-to-date)



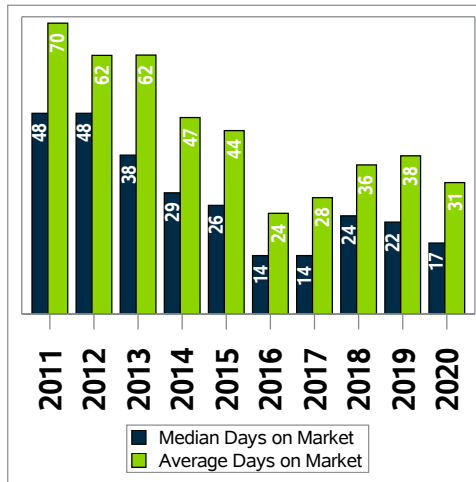
Active Listings¹
(December Year-to-date)



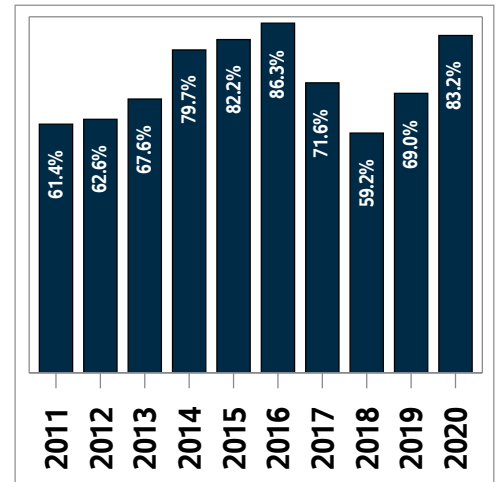
Months of Inventory²
(December Year-to-date)



Days on Market
(December Year-to-date)



Sales to New Listings Ratio
(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

SMITHVILLE (57)

MLS® Residential Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	12	71.4	100.0	71.4	140.0	140.0	50.0
Dollar Volume	\$8,637,500	166.8	193.3	168.7	293.0	427.6	325.9
New Listings	5	-28.6	25.0	150.0	66.7	-54.5	-70.6
Active Listings	10	-44.4	-67.7	-56.5	-37.5	-66.7	-81.1
Sales to New Listings Ratio ¹	240.0	100.0	150.0	350.0	166.7	45.5	47.1
Months of Inventory ²	0.8	2.6	5.2	3.3	3.2	6.0	6.6
Average Price	\$719,792	55.6	46.7	56.8	63.7	119.9	184.0
Median Price	\$677,500	54.0	39.7	48.9	63.3	109.1	219.6
Sales to List Price Ratio	101.4	96.5	98.1	100.4	96.2	97.8	96.1
Median Days on Market	17.0	32.0	25.5	29.0	61.0	51.0	59.0
Average Days on Market	19.0	38.3	26.5	38.4	66.4	55.4	70.3

Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	159	13.6	12.0	5.3	27.2	27.2	12.8
Dollar Volume	\$100,375,726	26.2	35.8	20.6	118.8	151.9	154.2
New Listings	191	-5.9	-20.4	-9.5	25.7	3.2	-50.6
Active Listings ³	19	-28.1	-49.3	-22.9	-25.0	-54.8	-87.2
Sales to New Listings Ratio ⁴	83.2	69.0	59.2	71.6	82.2	67.6	36.4
Months of Inventory ⁵	1.4	2.2	3.1	1.9	2.4	4.0	12.5
Average Price	\$631,294	11.2	21.3	14.5	72.0	98.1	125.4
Median Price	\$582,500	7.4	16.8	14.2	71.3	94.2	119.8
Sales to List Price Ratio	99.8	98.2	98.2	100.9	97.1	97.0	96.8
Median Days on Market	17.0	22.0	23.5	14.0	26.0	38.0	54.0
Average Days on Market	31.4	37.8	35.7	27.8	43.9	61.9	72.6

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

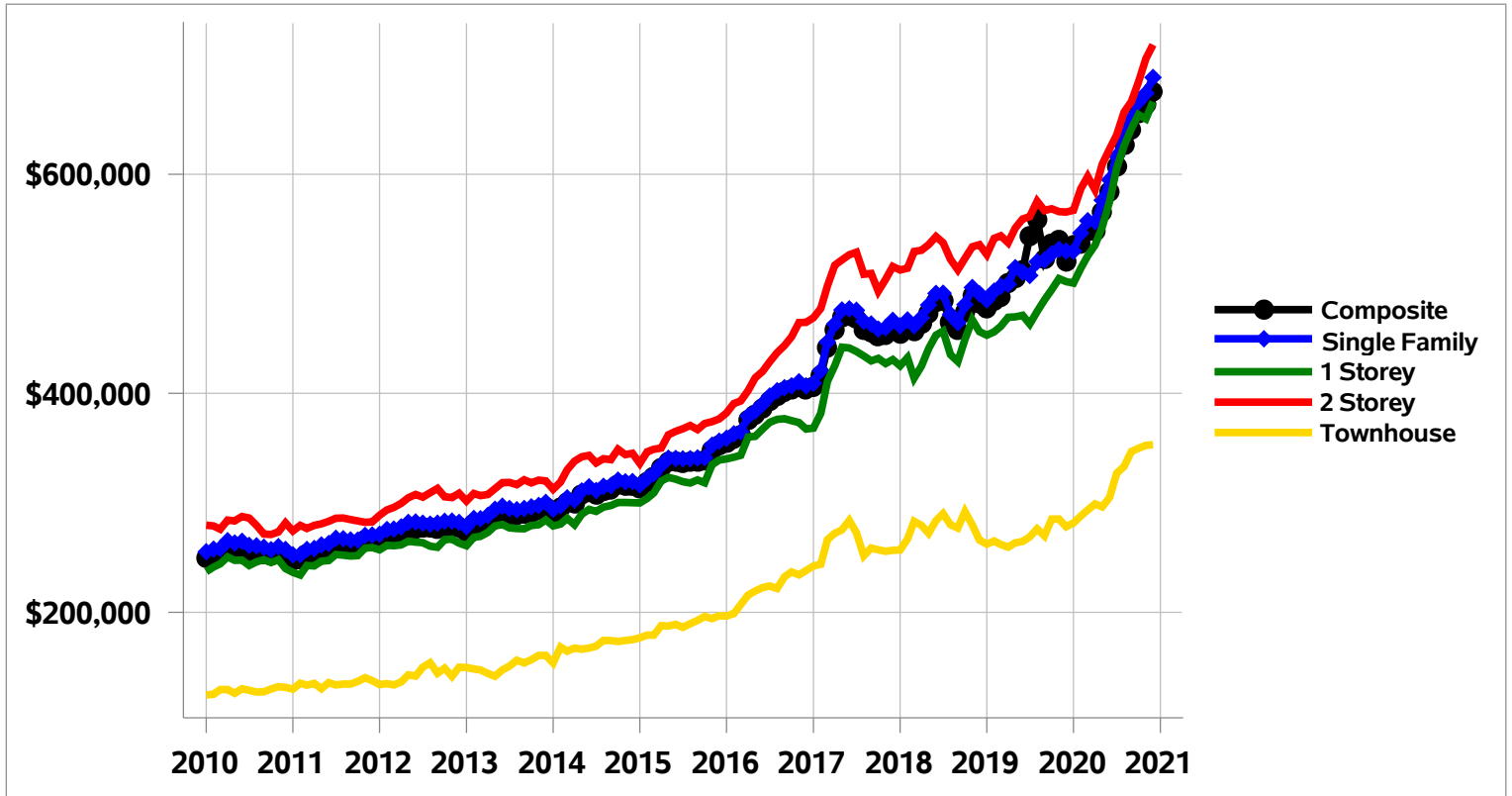
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

SMITHVILLE (57) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	December 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$675,700	1.9	5.4	15.7	29.9	47.1	91.9
Single Family	\$688,400	2.2	5.8	15.7	29.9	47.5	93.2
One Storey	\$666,300	2.4	3.8	15.9	32.7	54.7	96.5
Two Storey	\$718,300	1.8	7.8	15.3	27.0	39.3	90.7
Townhouse	\$353,000	0.1	1.8	15.8	26.9	37.5	79.3
Apartment-Style							

MLS® HPI Benchmark Price



SMITHVILLE (57)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1365
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1381
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6448
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

SMITHVILLE (57)

MLS[®] HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1300
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6809
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1740
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6309
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

SMITHVILLE (57)

MLS® HPI Benchmark Descriptions

Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1201
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers