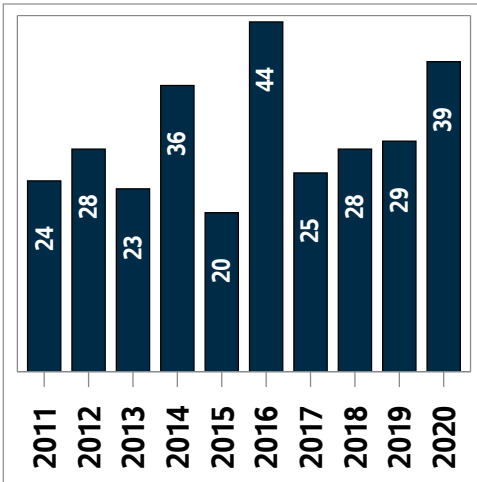


HALDIMAND COUNTY MLS® Residential Market Activity December 2020

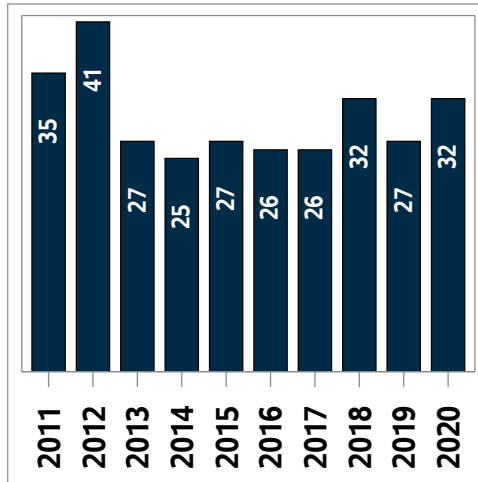


HALDIMAND COUNTY MLS® Residential Market Activity

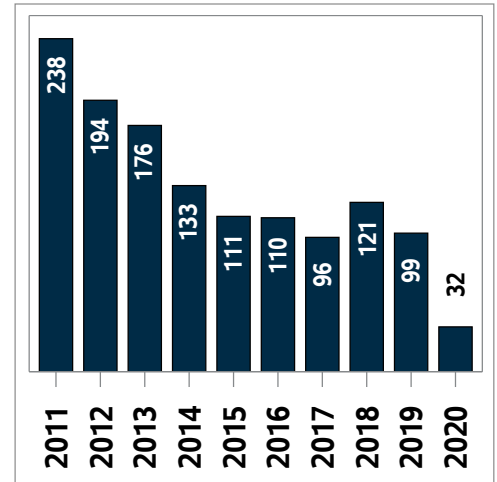
**Sales Activity
(December only)**



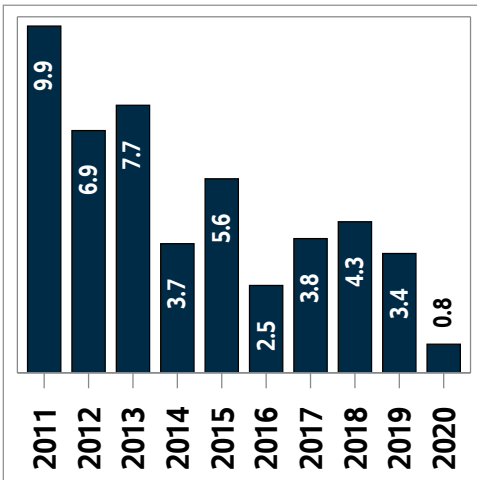
**New Listings
(December only)**



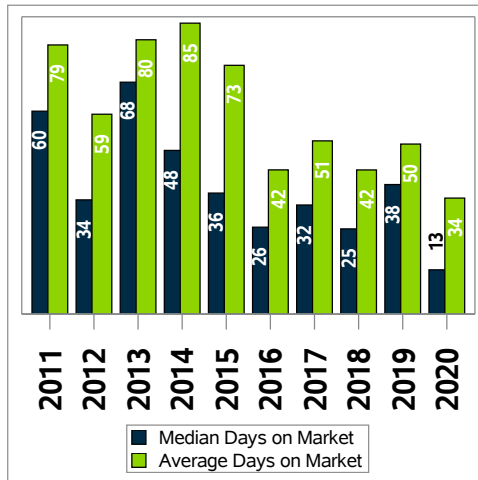
**Active Listings
(December only)**



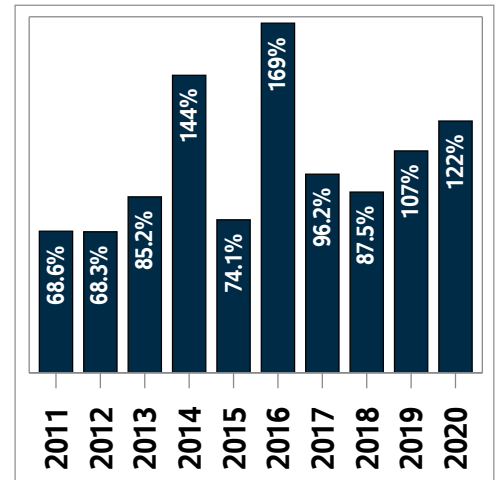
**Months of Inventory
(December only)**



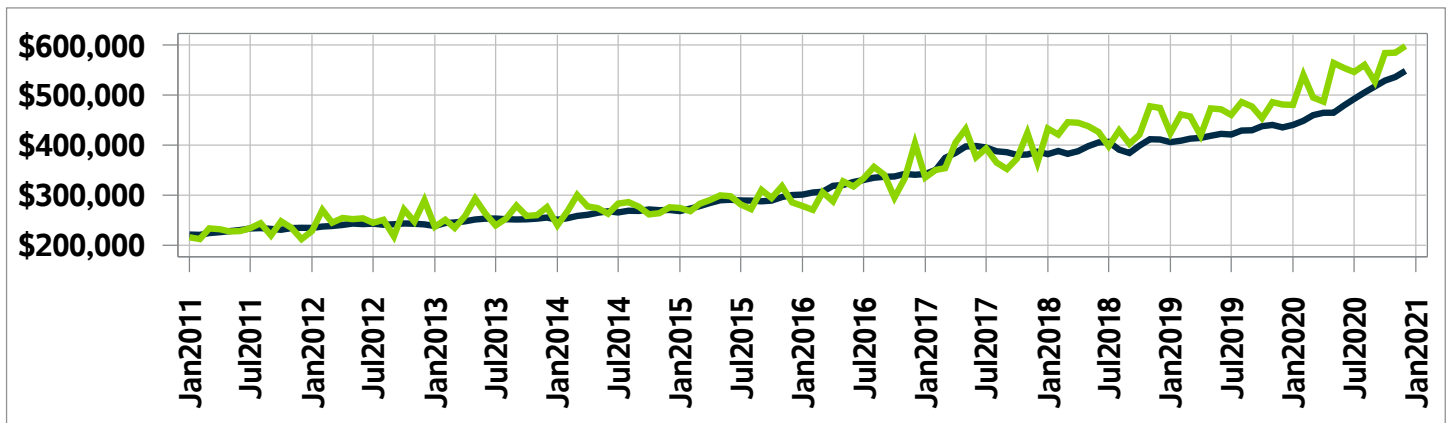
**Days on Market
(December only)**



**Sales to New Listings Ratio
(December only)**

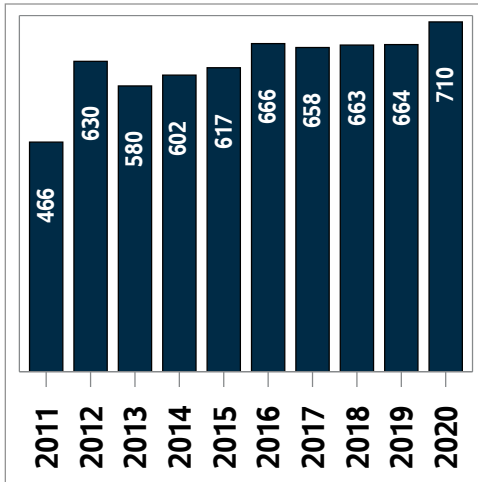


MLS® HPI Composite Benchmark Price and Average Price

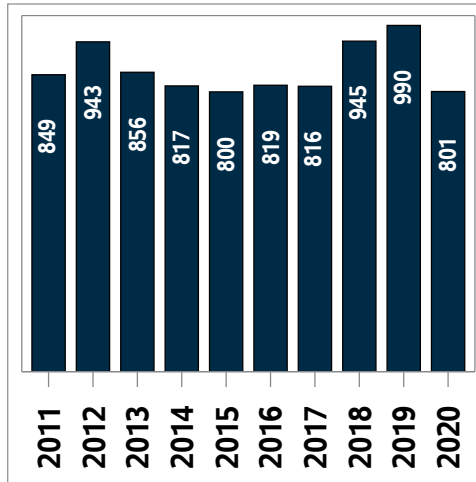


HALDIMAND COUNTY MLS® Residential Market Activity

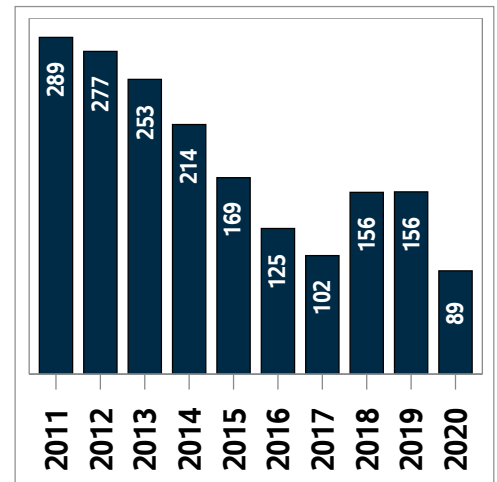
Sales Activity
(December Year-to-date)



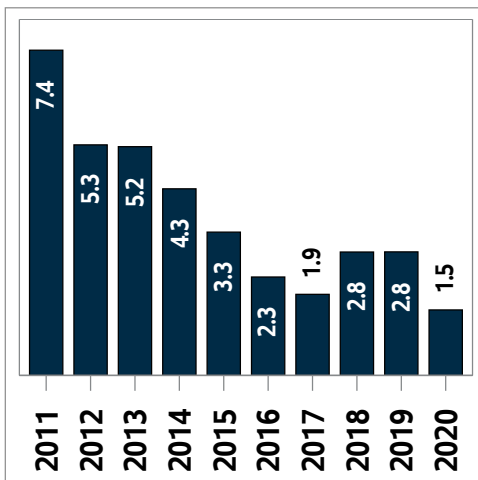
New Listings
(December Year-to-date)



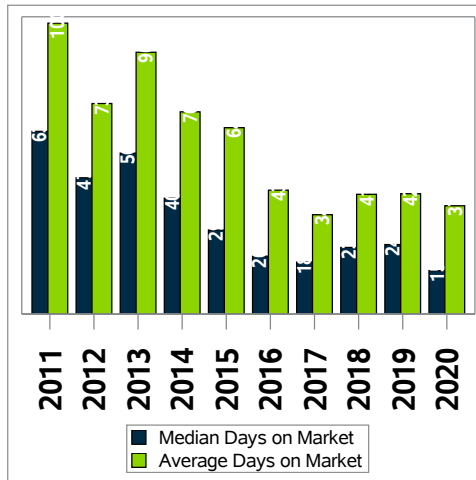
Active Listings¹
(December Year-to-date)



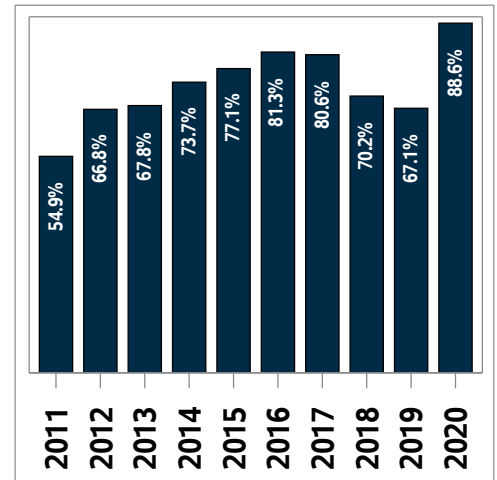
Months of Inventory²
(December Year-to-date)



Days on Market
(December Year-to-date)



Sales to New Listings Ratio
(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HALDIMAND COUNTY MLS® Residential Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	39	34.5	39.3	56.0	95.0	69.6	129.4
Dollar Volume	\$23,317,343	67.1	75.6	155.6	308.1	267.3	530.2
New Listings	32	18.5	0.0	23.1	18.5	18.5	-20.0
Active Listings	32	-67.7	-73.6	-66.7	-71.2	-81.8	-84.0
Sales to New Listings Ratio ¹	121.9	107.4	87.5	96.2	74.1	85.2	42.5
Months of Inventory ²	0.8	3.4	4.3	3.8	5.6	7.7	11.8
Average Price	\$597,881	24.3	26.0	63.8	109.3	116.6	174.7
Median Price	\$525,000	19.4	21.0	38.9	118.1	105.9	176.3
Sales to List Price Ratio	104.8	96.0	98.6	97.2	95.8	96.9	94.7
Median Days on Market	13.0	38.0	25.0	32.0	35.5	68.0	42.0
Average Days on Market	34.0	49.9	42.3	50.8	73.0	80.4	101.3

Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	710	6.9	7.1	7.9	15.1	22.4	227.2
Dollar Volume	\$388,622,142	26.3	35.5	54.8	116.3	158.1	739.0
New Listings	801	-19.1	-15.2	-1.8	0.1	-6.4	67.6
Active Listings ³	89	-43.3	-43.2	-12.9	-47.4	-64.9	-48.7
Sales to New Listings Ratio ⁴	88.6	67.1	70.2	80.6	77.1	67.8	45.4
Months of Inventory ⁵	1.5	2.8	2.8	1.9	3.3	5.2	9.6
Average Price	\$547,355	18.1	26.5	43.4	88.0	110.8	156.4
Median Price	\$520,000	15.8	25.2	40.5	85.7	114.9	166.7
Sales to List Price Ratio	100.3	97.7	98.1	98.7	97.1	96.1	95.7
Median Days on Market	15.0	24.0	23.0	18.0	29.0	55.5	65.0
Average Days on Market	37.4	41.5	41.3	34.3	64.3	90.3	117.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

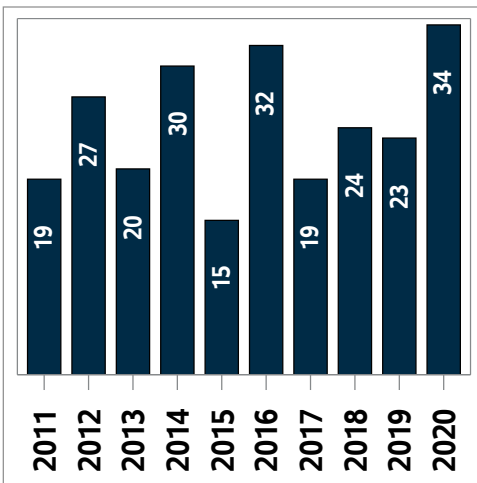
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

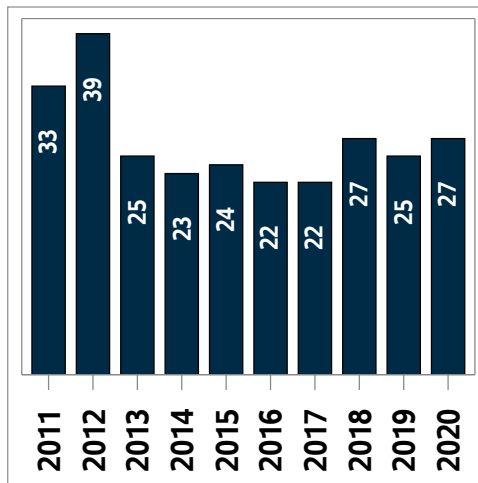
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HALDIMAND COUNTY MLS® Single Family Market Activity

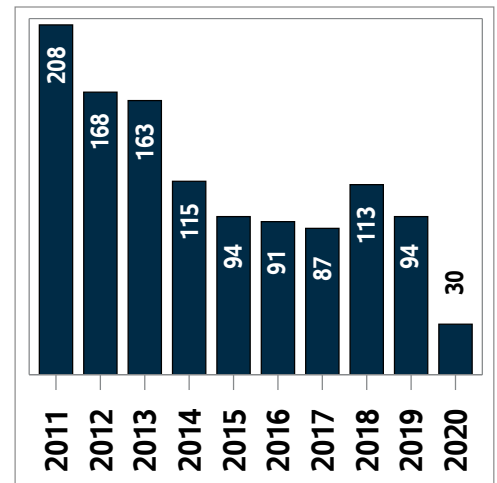
**Sales Activity
(December only)**



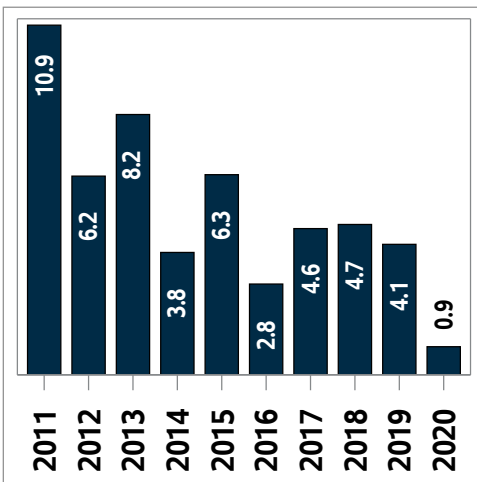
**New Listings
(December only)**



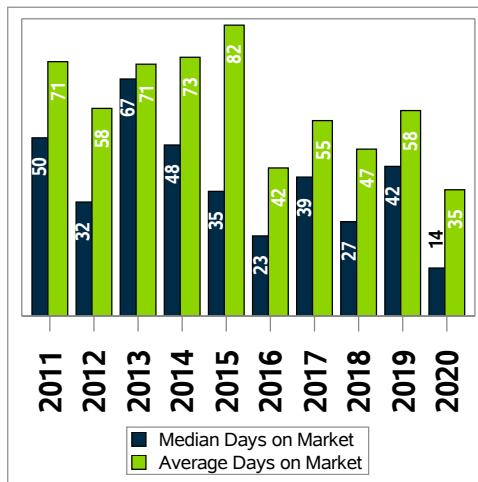
**Active Listings
(December only)**



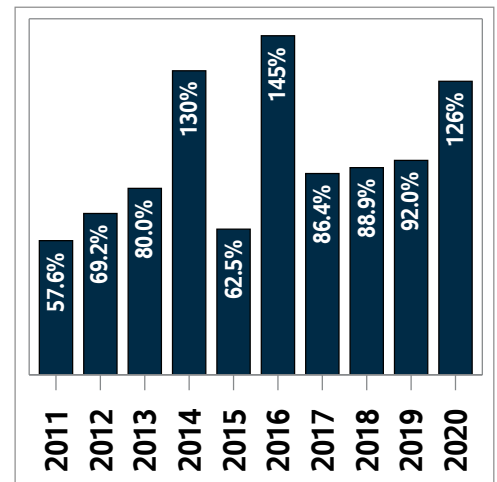
**Months of Inventory
(December only)**



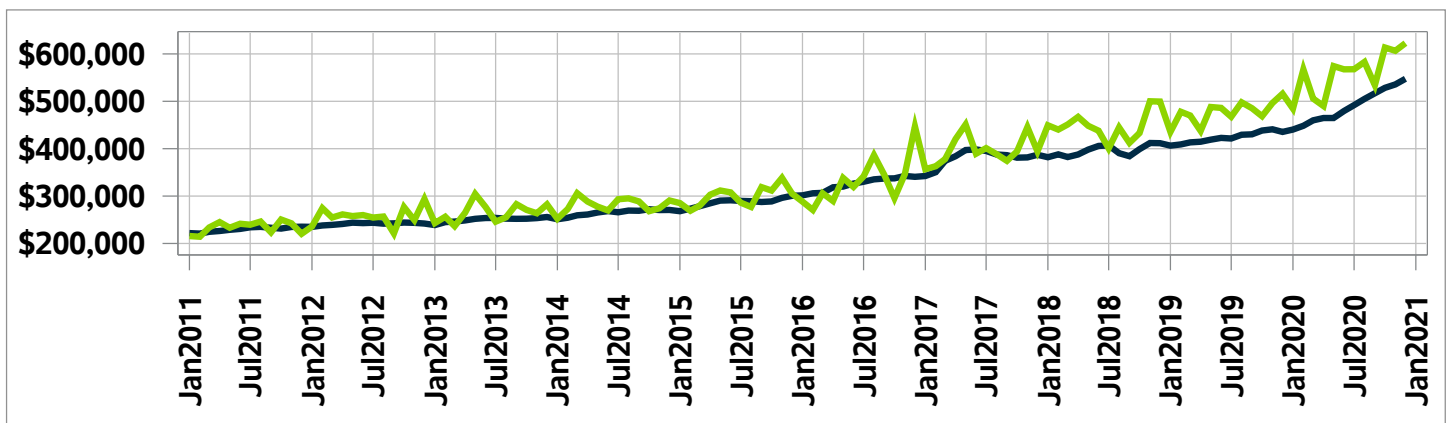
**Days on Market
(December only)**



**Sales to New Listings Ratio
(December only)**

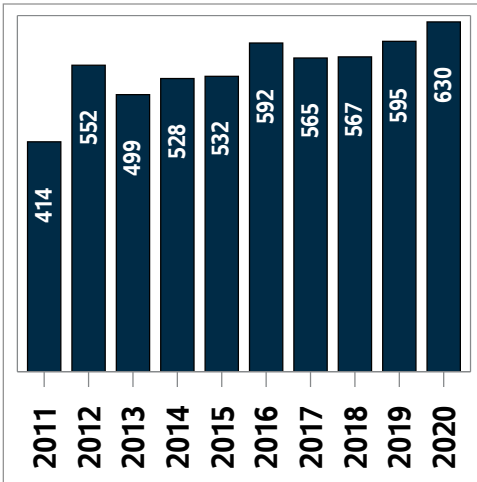


MLS® HPI Single Family Benchmark Price and Average Price

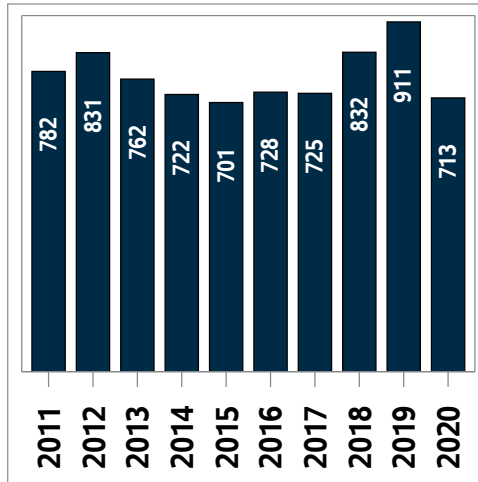


HALDIMAND COUNTY MLS® Single Family Market Activity

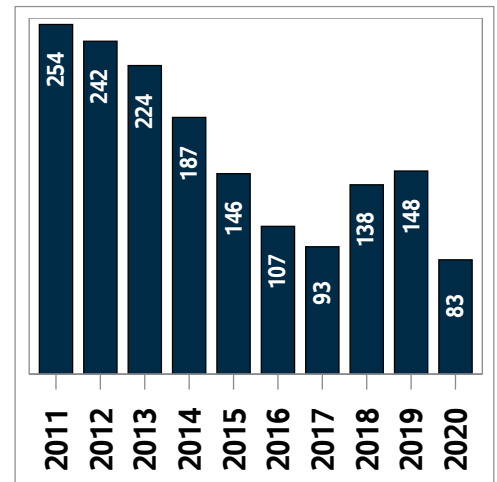
Sales Activity
(December Year-to-date)



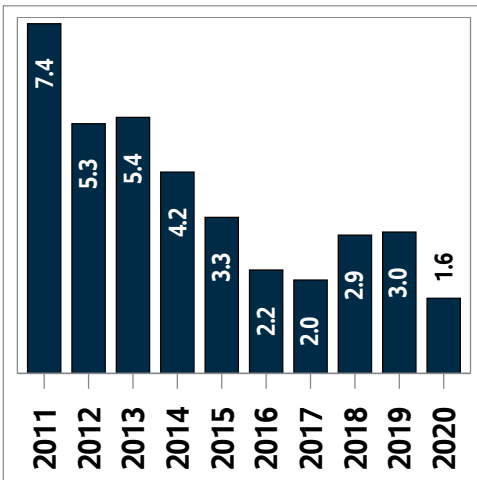
New Listings
(December Year-to-date)



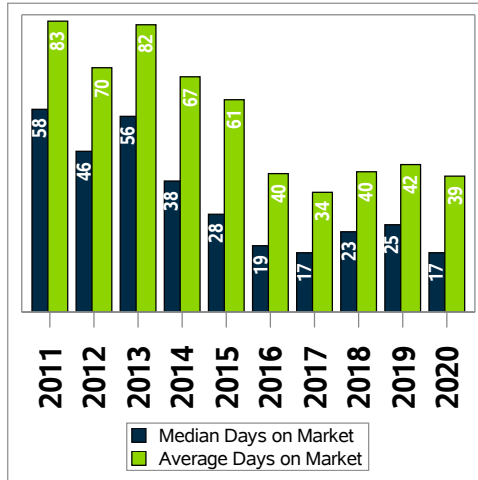
Active Listings¹
(December Year-to-date)



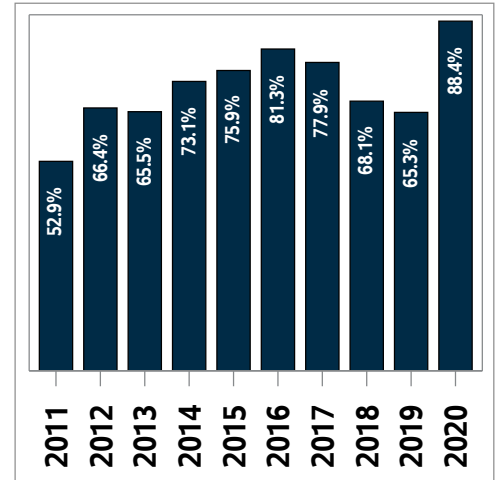
Months of Inventory²
(December Year-to-date)



Days on Market
(December Year-to-date)



Sales to New Listings Ratio
(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HALDIMAND COUNTY MLS® Single Family Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	34	47.8	41.7	78.9	126.7	70.0	112.5
Dollar Volume	\$21,172,843	78.4	76.6	182.6	362.7	274.8	492.6
New Listings	27	8.0	0.0	22.7	12.5	8.0	8.0
Active Listings	30	-68.1	-73.5	-65.5	-68.1	-81.6	-81.6
Sales to New Listings Ratio ¹	125.9	92.0	88.9	86.4	62.5	80.0	64.0
Months of Inventory ²	0.9	4.1	4.7	4.6	6.3	8.2	10.2
Average Price	\$622,731	20.7	24.7	57.9	104.1	120.5	178.9
Median Price	\$544,700	23.0	19.3	39.7	121.4	106.7	161.9
Sales to List Price Ratio	104.3	95.6	98.4	96.9	94.6	96.8	94.7
Median Days on Market	13.5	42.0	26.5	39.0	35.0	66.5	48.5
Average Days on Market	35.4	57.7	46.8	54.8	81.6	70.7	105.6

Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	630	5.9	11.1	11.5	18.4	26.3	216.6
Dollar Volume	\$355,453,434	25.2	40.6	57.0	122.2	167.1	726.3
New Listings	713	-21.7	-14.3	-1.7	1.7	-6.4	69.8
Active Listings ³	83	-43.7	-39.6	-10.3	-43.0	-62.9	-43.5
Sales to New Listings Ratio ⁴	88.4	65.3	68.1	77.9	75.9	65.5	47.4
Months of Inventory ⁵	1.6	3.0	2.9	2.0	3.3	5.4	8.9
Average Price	\$564,212	18.2	26.5	40.8	87.6	111.5	161.0
Median Price	\$543,000	16.8	23.7	38.2	86.9	112.9	176.3
Sales to List Price Ratio	100.1	97.6	97.9	98.6	96.8	95.5	95.5
Median Days on Market	17.0	25.0	23.0	17.0	28.0	56.0	62.0
Average Days on Market	38.9	42.2	40.1	34.3	60.7	82.2	101.9

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

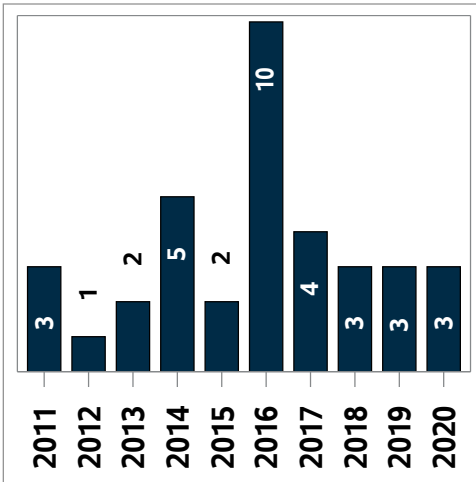
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

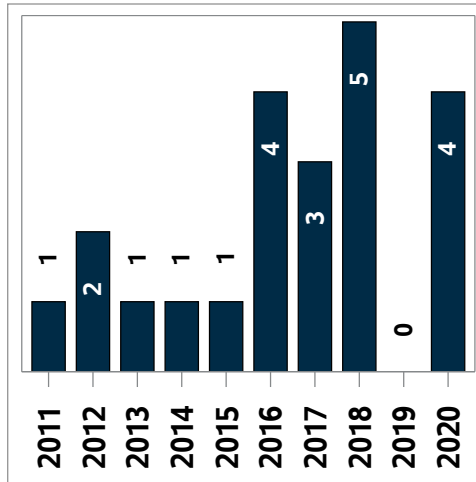
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HALDIMAND COUNTY MLS® Townhouse Market Activity

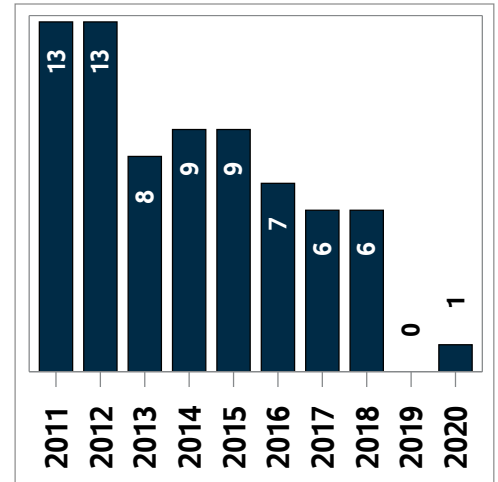
**Sales Activity
(December only)**



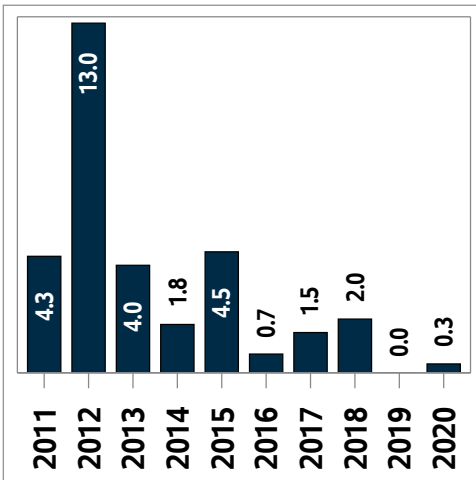
**New Listings
(December only)**



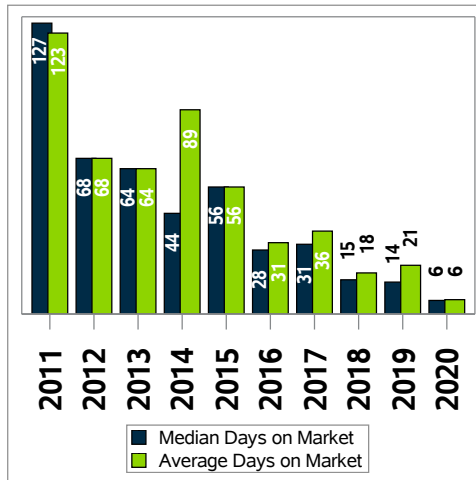
**Active Listings
(December only)**



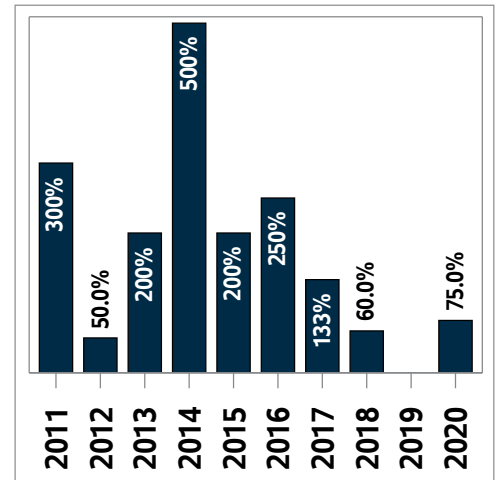
**Months of Inventory
(December only)**



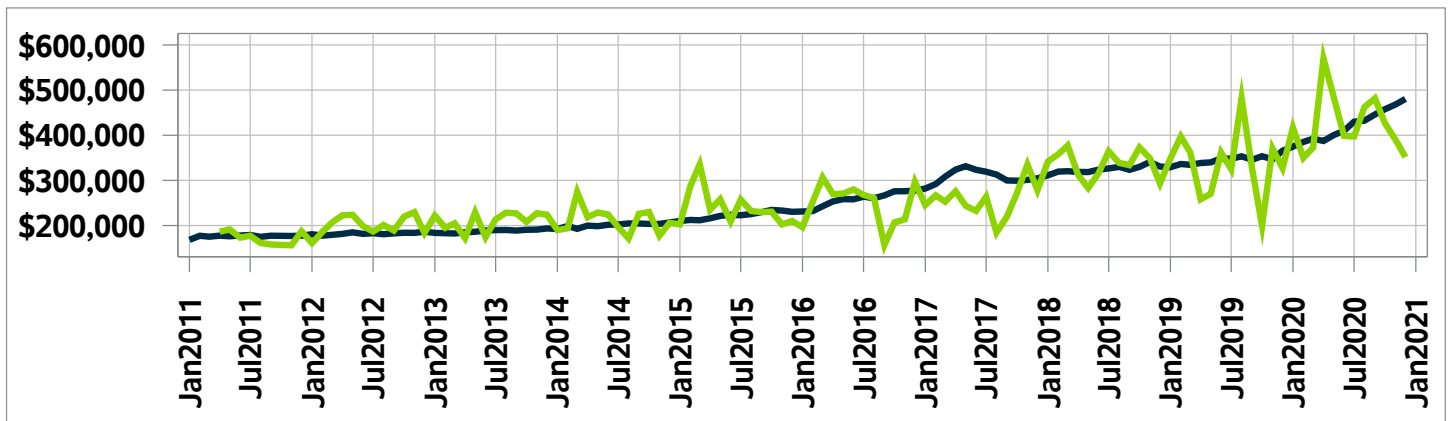
**Days on Market
(December only)**



**Sales to New Listings Ratio
(December only)**

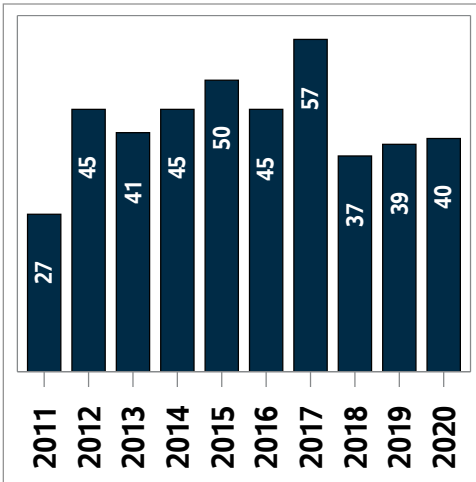


MLS® HPI Townhouse Benchmark Price and Average Price

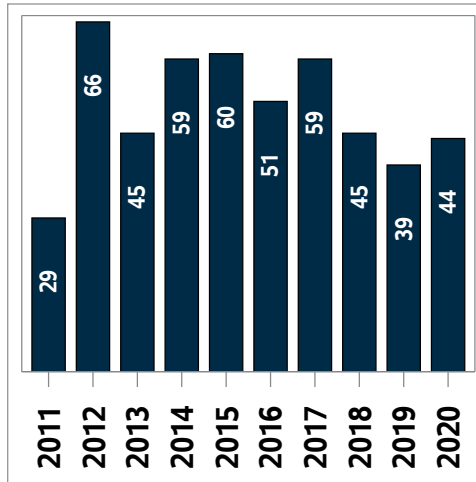


HALDIMAND COUNTY MLS® Townhouse Market Activity

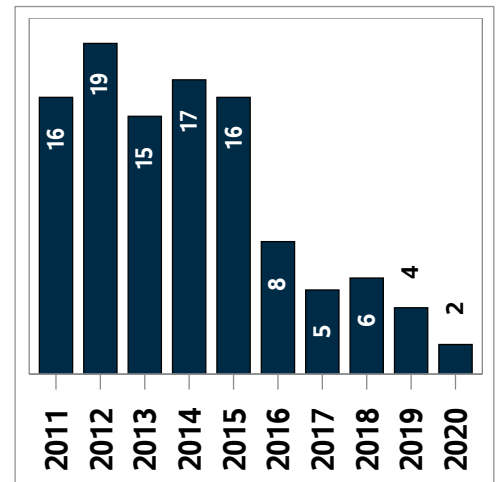
Sales Activity
(December Year-to-date)



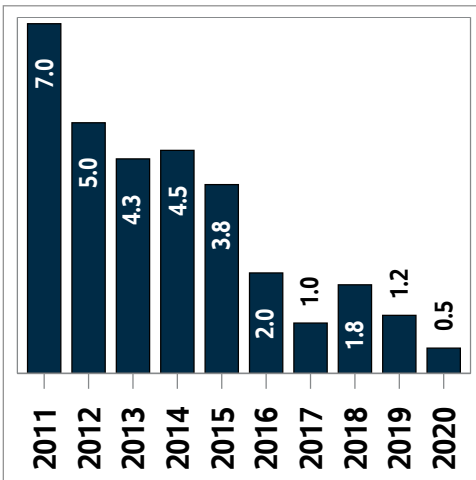
New Listings
(December Year-to-date)



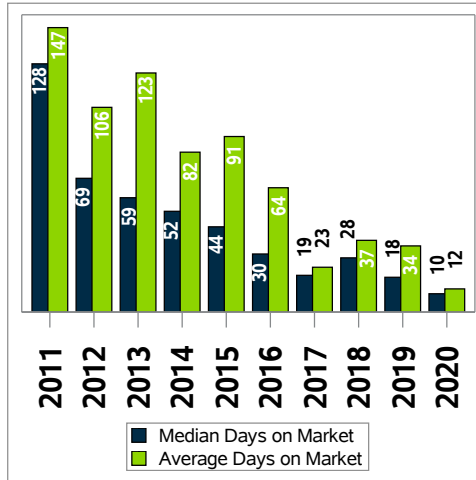
Active Listings¹
(December Year-to-date)



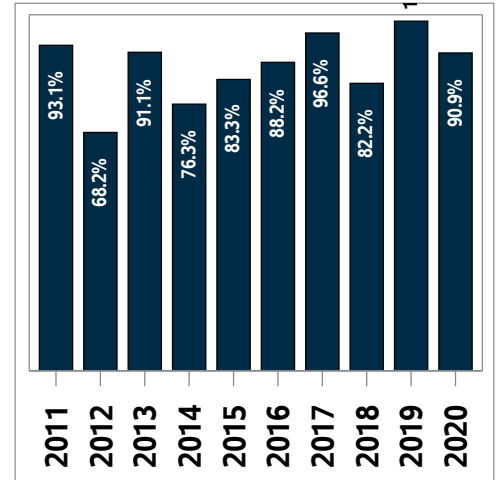
Months of Inventory²
(December Year-to-date)



Days on Market
(December Year-to-date)



Sales to New Listings Ratio
(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HALDIMAND COUNTY MLS® Townhouse Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	3	0.0	0.0	-25.0	50.0	50.0	200.0
Dollar Volume	\$1,054,500	7.4	19.8	-5.2	151.1	135.4	730.3
New Listings	4		-20.0	33.3	300.0	300.0	-71.4
Active Listings	1		-83.3	-83.3	-88.9	-87.5	-95.0
Sales to New Listings Ratio ¹	75.0		60.0	133.3	200.0	200.0	7.1
Months of Inventory ²	0.3		2.0	1.5	4.5	4.0	20.0
Average Price	\$351,500	7.4	19.8	26.3	67.4	56.9	176.8
Median Price	\$350,000	15.7	18.6	13.8	66.7	56.3	175.6
Sales to List Price Ratio	114.6	98.5	99.0	98.4	97.7	95.4	94.1
Median Days on Market	6.0	14.0	15.0	30.5	55.5	63.5	32.0
Average Days on Market	6.3	21.3	18.0	36.3	55.5	63.5	32.0

Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	40	2.6	8.1	-29.8	-20.0	-2.4	700.0
Dollar Volume	\$16,626,908	26.9	33.3	15.8	42.1	91.3	1,798.7
New Listings	44	12.8	-2.2	-25.4	-26.7	-2.2	7.3
Active Listings ³	2	-55.3	-69.1	-64.7	-89.3	-88.5	-81.6
Sales to New Listings Ratio ⁴	90.9	100.0	82.2	96.6	83.3	91.1	12.2
Months of Inventory ⁵	0.5	1.2	1.8	1.0	3.8	4.3	22.2
Average Price	\$415,673	23.7	23.3	65.0	77.6	96.1	137.3
Median Price	\$412,500	22.4	22.1	61.8	73.6	111.5	117.7
Sales to List Price Ratio	104.3	98.5	99.3	99.5	98.9	98.4	100.1
Median Days on Market	9.5	18.0	28.0	19.0	44.0	59.0	32.0
Average Days on Market	12.0	34.2	37.0	23.2	90.5	123.3	90.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

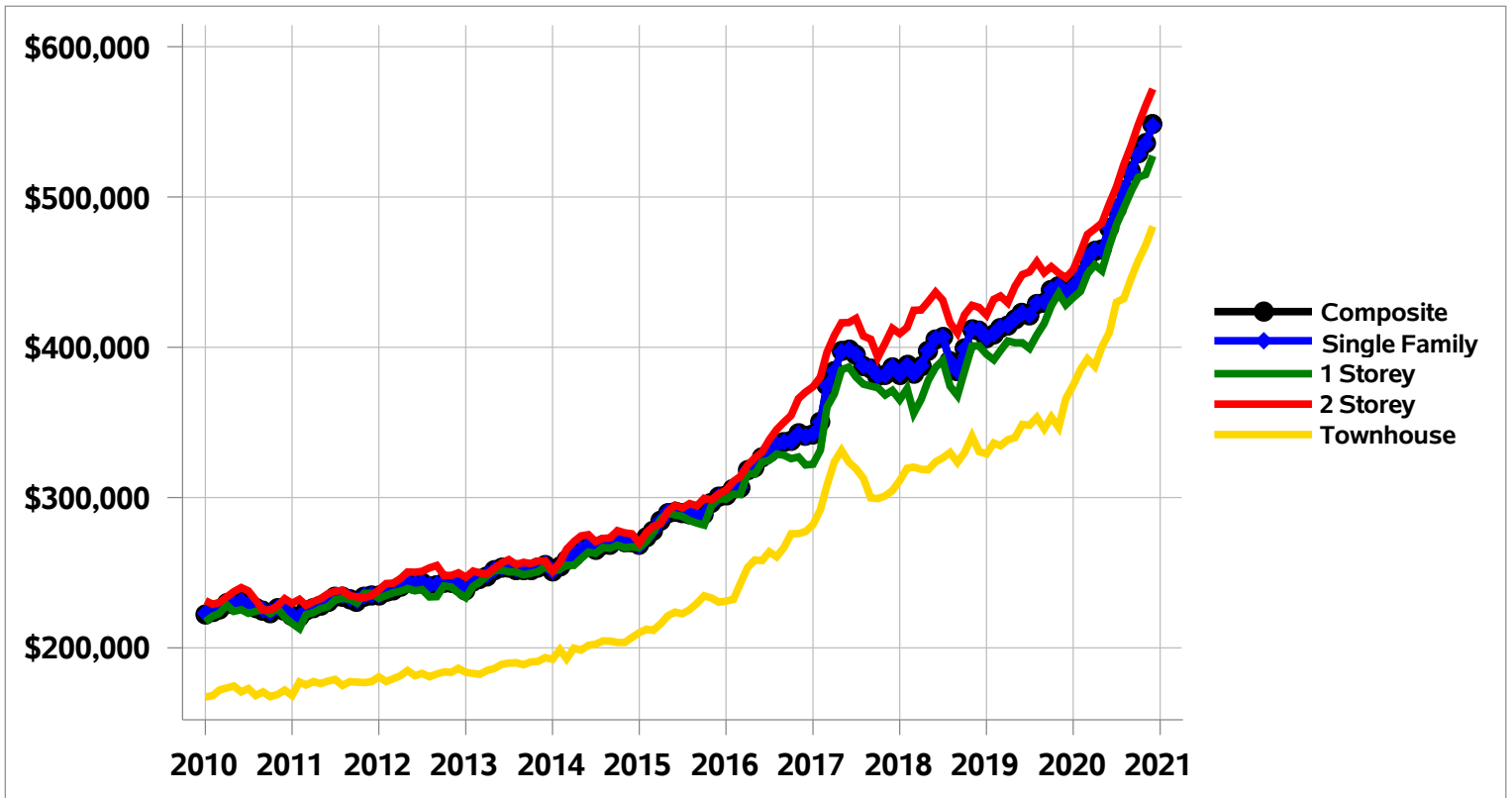
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HALDIMAND COUNTY MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	December 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$548,200	2.3	6.0	14.4	25.9	41.7	82.6
Single Family	\$547,500	2.2	5.9	14.2	25.7	41.4	82.1
One Storey	\$527,400	2.4	4.7	12.8	23.1	42.0	76.3
Two Storey	\$571,900	2.0	7.1	15.4	28.1	38.6	89.1
Townhouse	\$480,500	2.7	7.8	17.3	31.4	57.7	108.6
Apartment-Style							

MLS® HPI Benchmark Price



HALDIMAND COUNTY MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1384
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1388
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7286
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HALDIMAND COUNTY

MLS[®] HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1251
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7500
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1707
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7326
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HALDIMAND COUNTY MLS® HPI Benchmark Descriptions

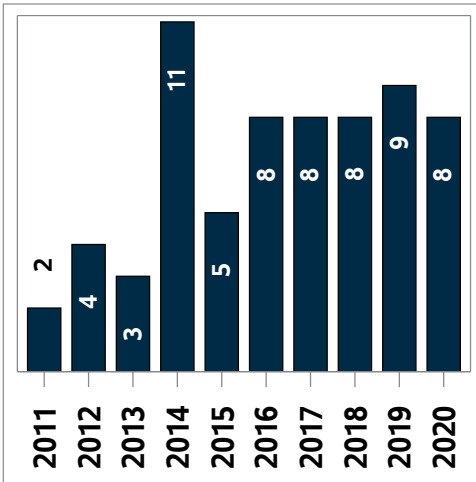
Townhouse

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1093
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

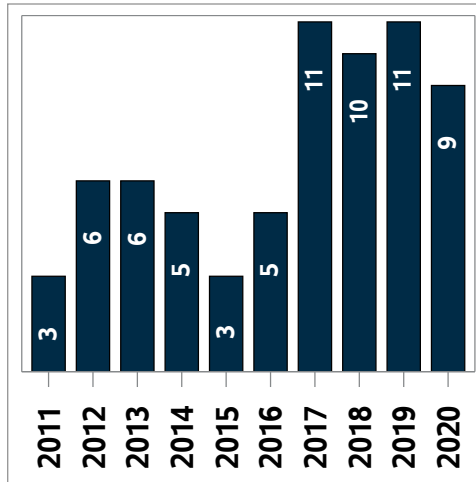
CALEDONIA (63)

MLS® Residential Market Activity

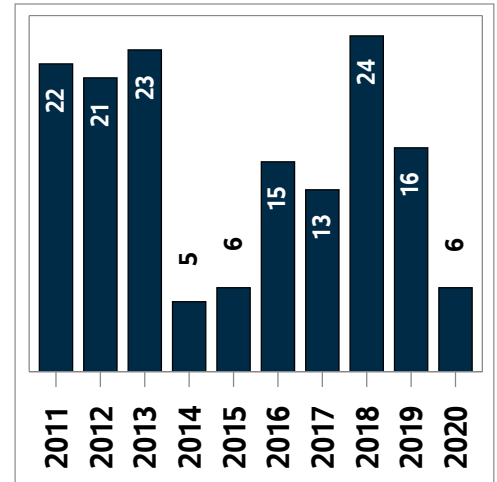
Sales Activity
(December only)



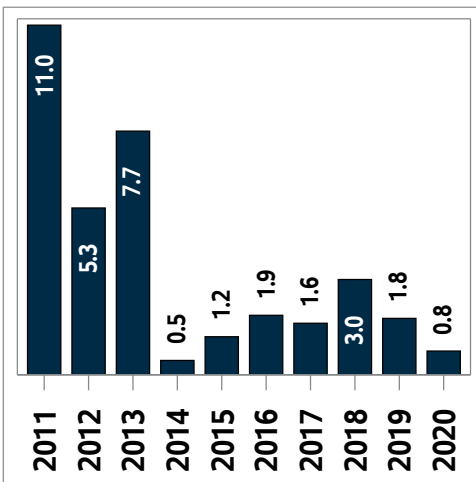
New Listings
(December only)



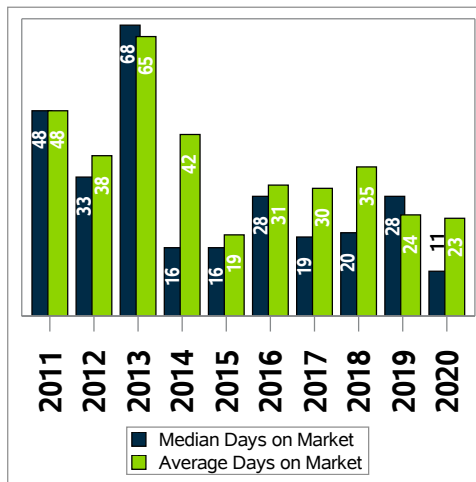
Active Listings
(December only)



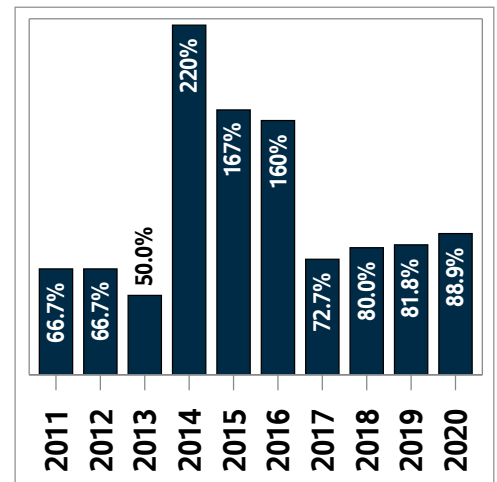
Months of Inventory
(December only)



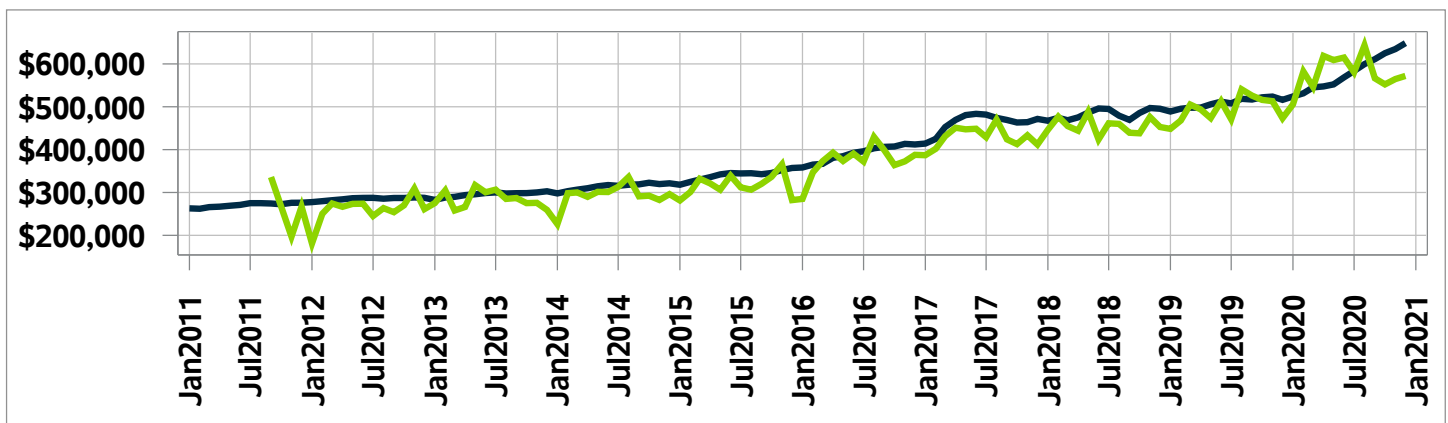
Days on Market
(December only)



Sales to New Listings Ratio
(December only)



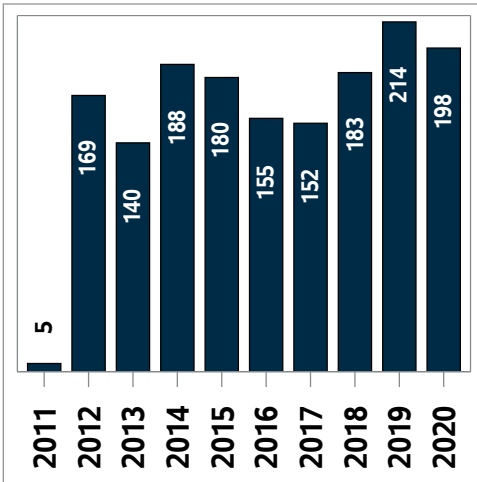
MLS® HPI Composite Benchmark Price and Average Price



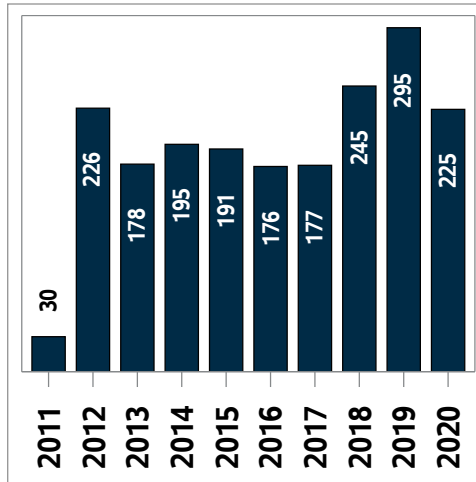
CALEDONIA (63)

MLS® Residential Market Activity

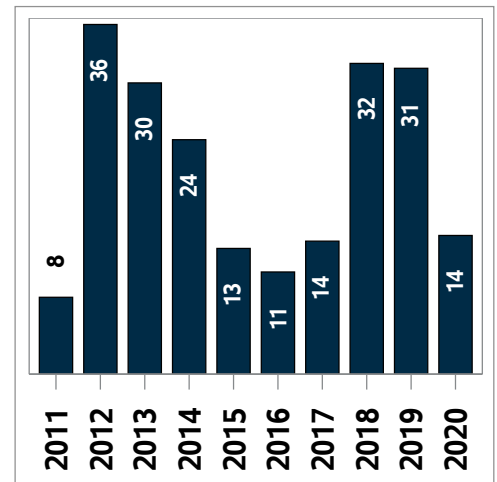
Sales Activity
(December Year-to-date)



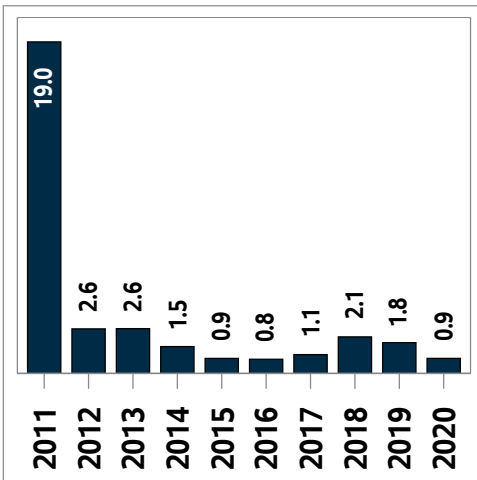
New Listings
(December Year-to-date)



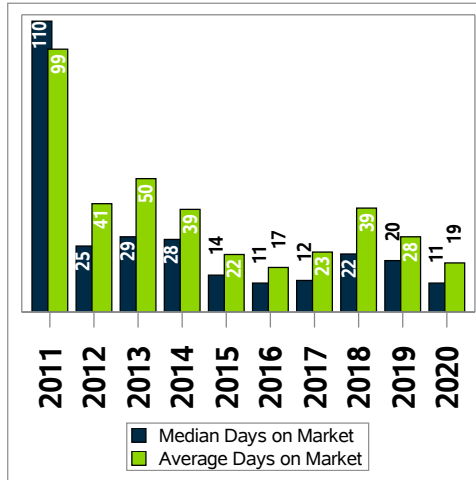
Active Listings ¹
(December Year-to-date)



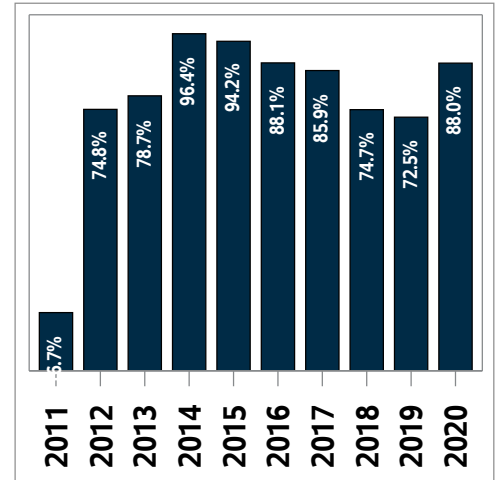
Months of Inventory ²
(December Year-to-date)



Days on Market
(December Year-to-date)



Sales to New Listings Ratio
(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

CALEDONIA (63)

MLS® Residential Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	8	-11.1	0.0	0.0	60.0	166.7	
Dollar Volume	\$4,576,000	7.4	26.3	38.9	224.3	488.2	
New Listings	9	-18.2	-10.0	-18.2	200.0	50.0	
Active Listings	6	-62.5	-75.0	-53.8	0.0	-73.9	
Sales to New Listings Ratio ¹	88.9	81.8	80.0	72.7	166.7	50.0	
Months of Inventory ²	0.8	1.8	3.0	1.6	1.2	7.7	
Average Price	\$572,000	20.9	26.3	38.9	102.7	120.6	
Median Price	\$565,750	27.9	33.7	37.2	109.6	120.1	
Sales to List Price Ratio	107.1	98.7	100.7	97.5	96.7	95.6	
Median Days on Market	10.5	28.0	19.5	18.5	16.0	68.0	
Average Days on Market	22.9	23.7	34.9	29.9	19.0	65.3	

Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	198	-7.5	8.2	30.3	10.0	41.4	3,860.0
Dollar Volume	\$114,994,320	7.4	38.4	76.0	99.5	184.3	8,701.7
New Listings	225	-23.7	-8.2	27.1	17.8	26.4	3,114.3
Active Listings ³	14	-54.6	-55.4	4.3	10.3	-52.4	654.4
Sales to New Listings Ratio ⁴	88.0	72.5	74.7	85.9	94.2	78.7	71.4
Months of Inventory ⁵	0.9	1.8	2.1	1.1	0.9	2.6	4.5
Average Price	\$580,779	16.1	27.9	35.1	81.4	101.0	122.3
Median Price	\$570,000	17.5	29.3	32.9	84.0	106.1	139.5
Sales to List Price Ratio	101.9	98.7	98.7	100.6	98.6	97.6	98.2
Median Days on Market	11.0	19.5	22.0	12.0	14.0	28.5	26.0
Average Days on Market	18.6	28.5	39.3	22.7	21.8	50.5	52.6

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

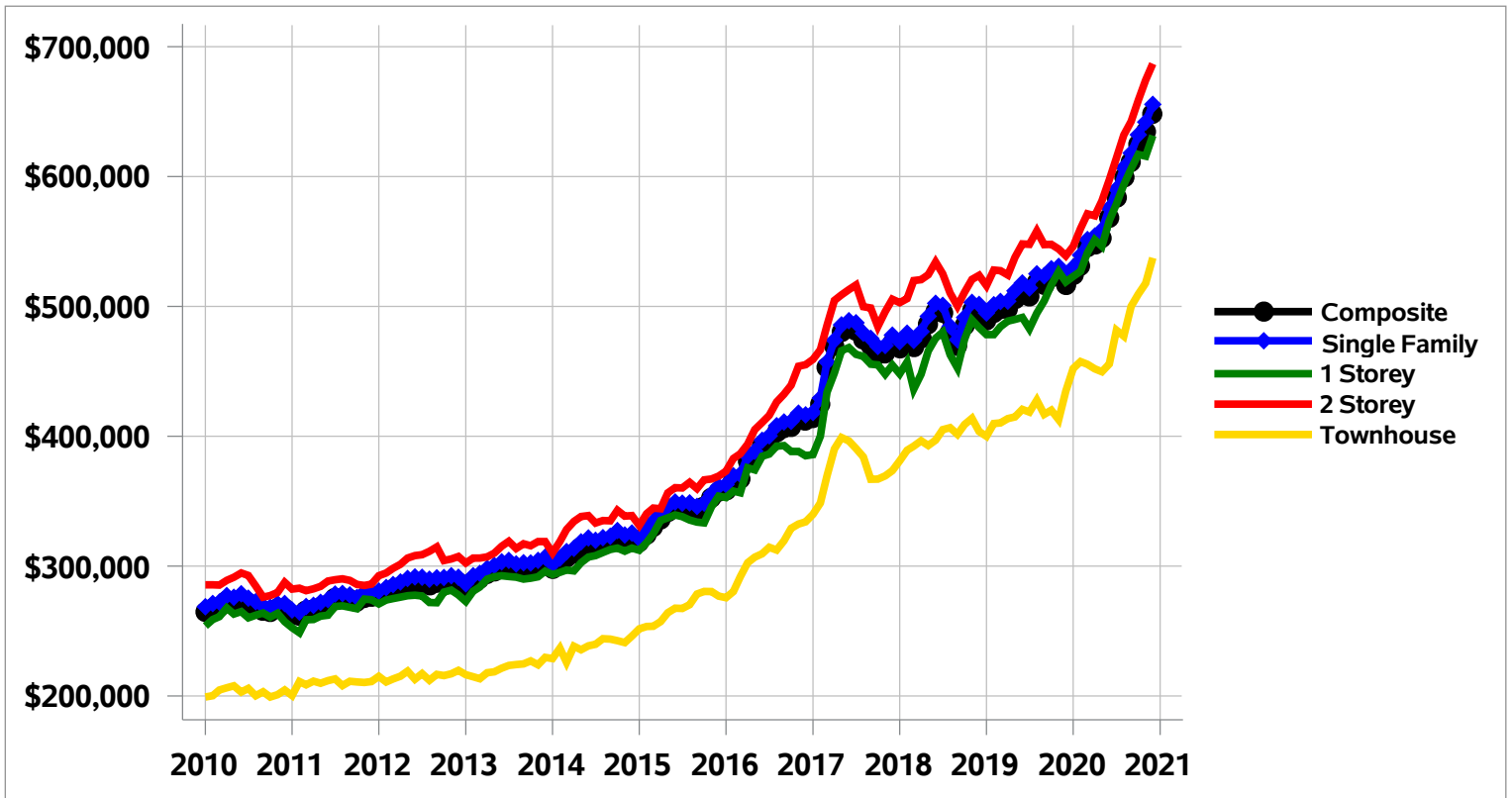
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

CALEDONIA (63) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	December 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$648,500	2.2	6.1	14.1	25.6	37.5	81.6
Single Family	\$655,600	2.1	6.1	13.9	25.1	37.2	81.4
One Storey	\$631,600	2.6	4.2	11.6	21.7	38.9	78.5
Two Storey	\$686,900	1.9	6.9	15.0	27.4	35.9	86.0
Townhouse	\$537,400	3.8	7.5	17.9	23.6	43.9	94.1
Apartment-Style							

MLS® HPI Benchmark Price



CALEDONIA (63)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1409
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1409
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5965
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

CALEDONIA (63)

MLS[®] HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1279
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6042
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1713
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5756
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

CALEDONIA (63)

MLS® HPI Benchmark Descriptions

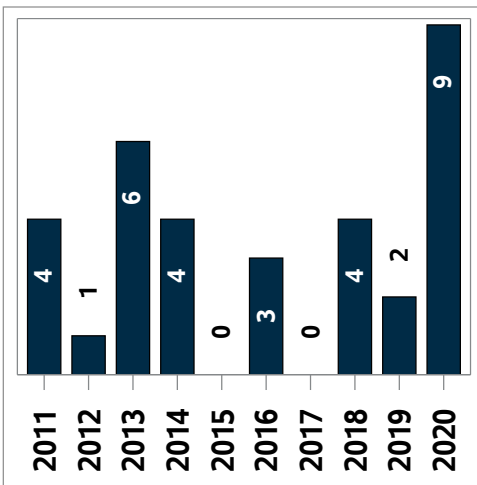
Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1167
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

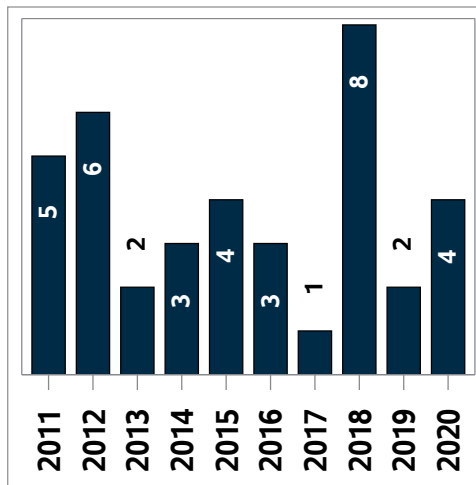
CAYUGA (62)

MLS® Residential Market Activity

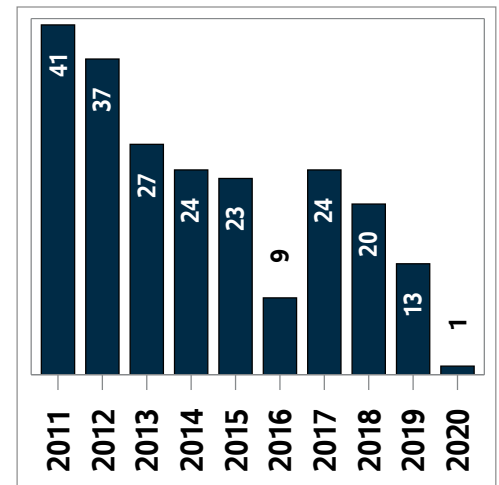
Sales Activity
(December only)



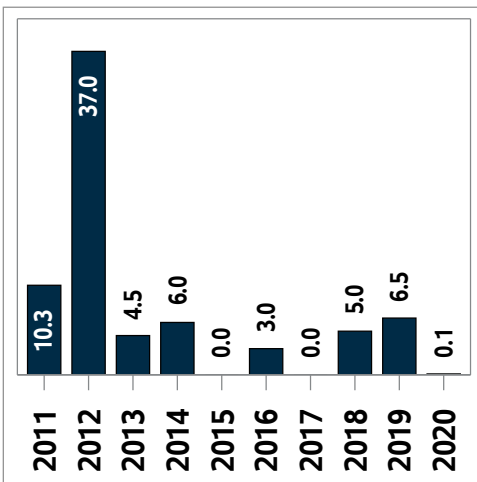
New Listings
(December only)



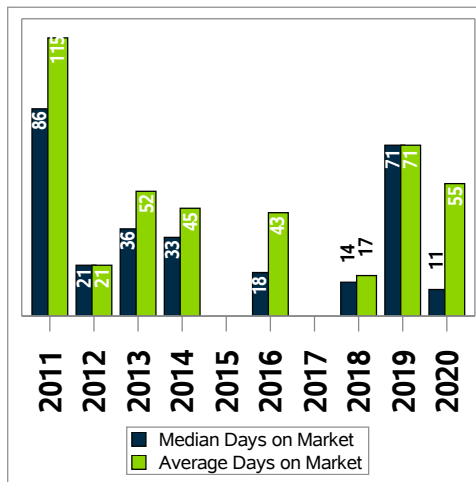
Active Listings
(December only)



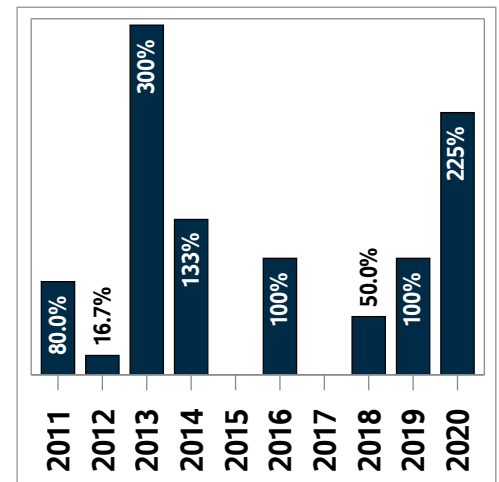
Months of Inventory
(December only)



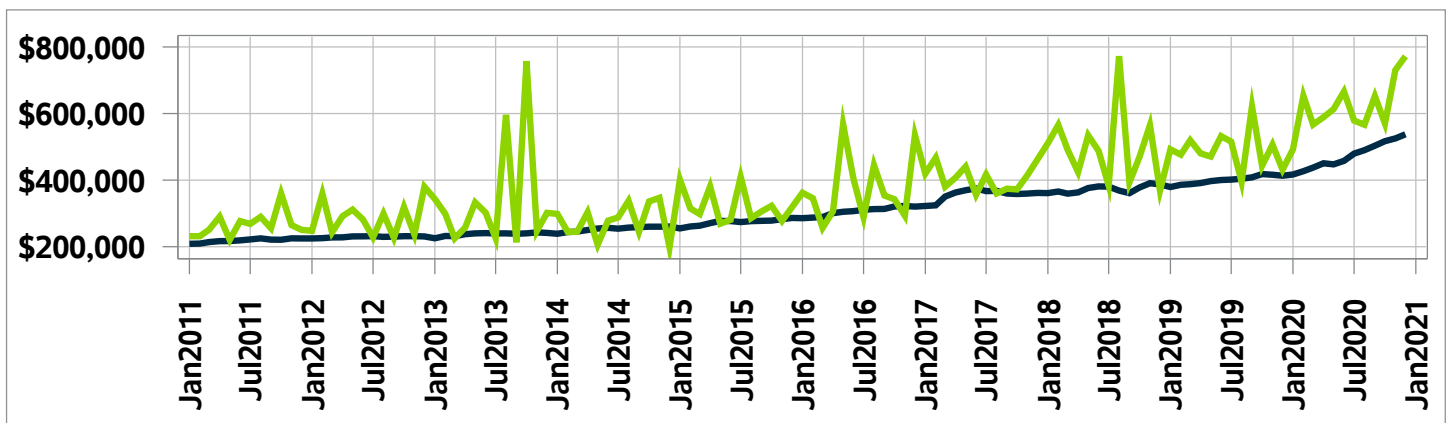
Days on Market
(December only)



Sales to New Listings Ratio
(December only)



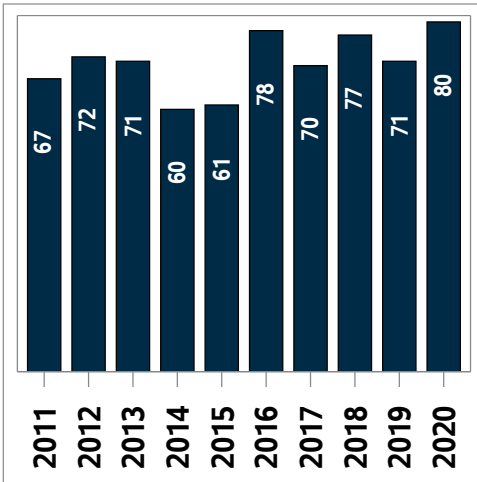
MLS® HPI Composite Benchmark Price and Average Price



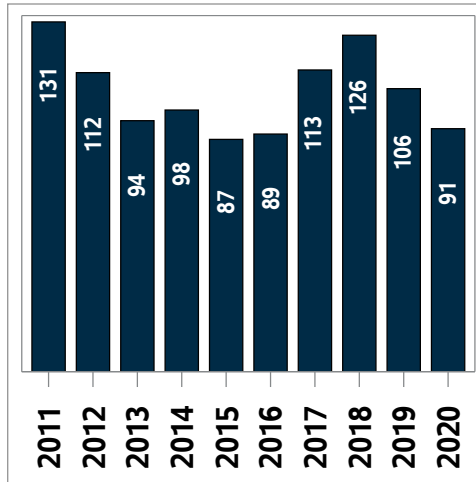
CAYUGA (62)

MLS® Residential Market Activity

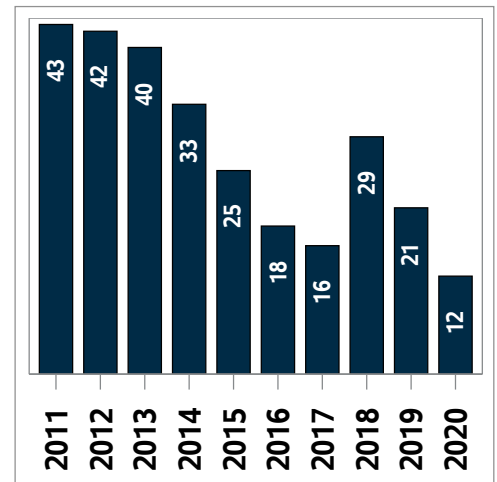
Sales Activity
(December Year-to-date)



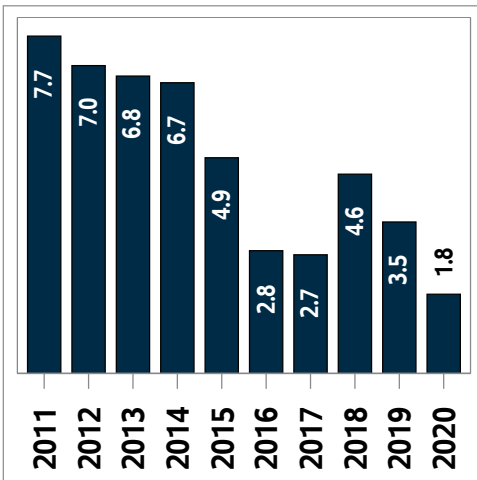
New Listings
(December Year-to-date)



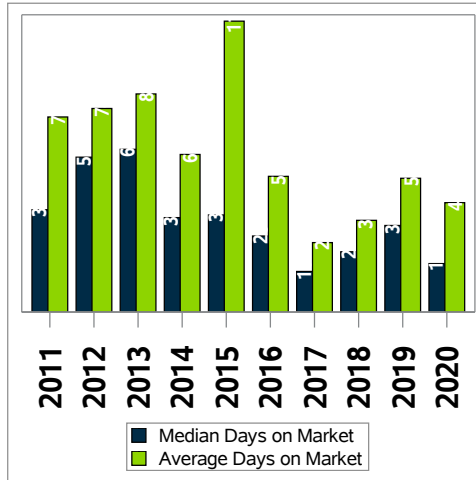
Active Listings¹
(December Year-to-date)



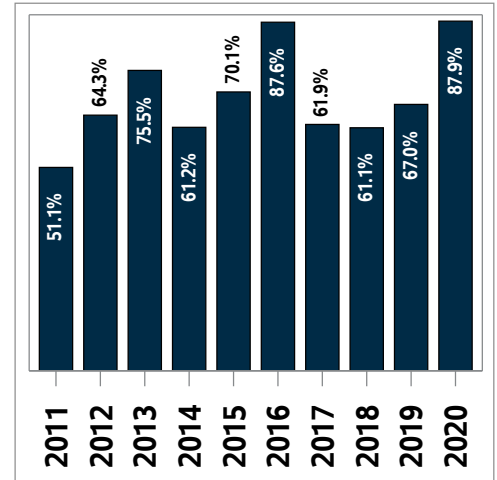
Months of Inventory²
(December Year-to-date)



Days on Market
(December Year-to-date)



Sales to New Listings Ratio
(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

CAYUGA (62)

MLS® Residential Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	9	350.0	125.0			50.0	
Dollar Volume	\$6,948,007	705.3	371.0			283.9	
New Listings	4	100.0	-50.0	300.0	0.0	100.0	0.0
Active Listings	1	-92.3	-95.0	-95.8	-95.7	-96.3	-94.7
Sales to New Listings Ratio ¹	225.0	100.0	50.0			300.0	
Months of Inventory ²	0.1	6.5	5.0			4.5	
Average Price	\$772,001	79.0	109.3			155.9	
Median Price	\$655,000	51.8	119.8			95.5	
Sales to List Price Ratio	110.2	94.9	99.1			97.0	
Median Days on Market	11.0	70.5	14.0			36.0	
Average Days on Market	54.7	70.5	16.8			51.5	

Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	80	12.7	3.9	14.3	31.1	12.7	7,900.0
Dollar Volume	\$50,247,966	43.7	35.9	81.0	160.0	132.8	20,706.6
New Listings	91	-14.2	-27.8	-19.5	4.6	-3.2	355.0
Active Listings ³	12	-41.1	-58.7	-23.7	-51.8	-70.0	18.9
Sales to New Listings Ratio ⁴	87.9	67.0	61.1	61.9	70.1	75.5	5.0
Months of Inventory ⁵	1.8	3.5	4.6	2.7	4.9	6.8	122.0
Average Price	\$628,100	27.5	30.8	58.4	98.3	106.6	160.1
Median Price	\$573,049	23.8	27.3	42.5	79.1	112.2	137.3
Sales to List Price Ratio	101.6	97.3	97.9	97.8	96.8	95.3	102.8
Median Days on Market	18.5	33.0	23.0	15.5	37.0	62.0	21.0
Average Days on Market	41.7	51.0	35.0	26.5	110.8	83.1	21.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

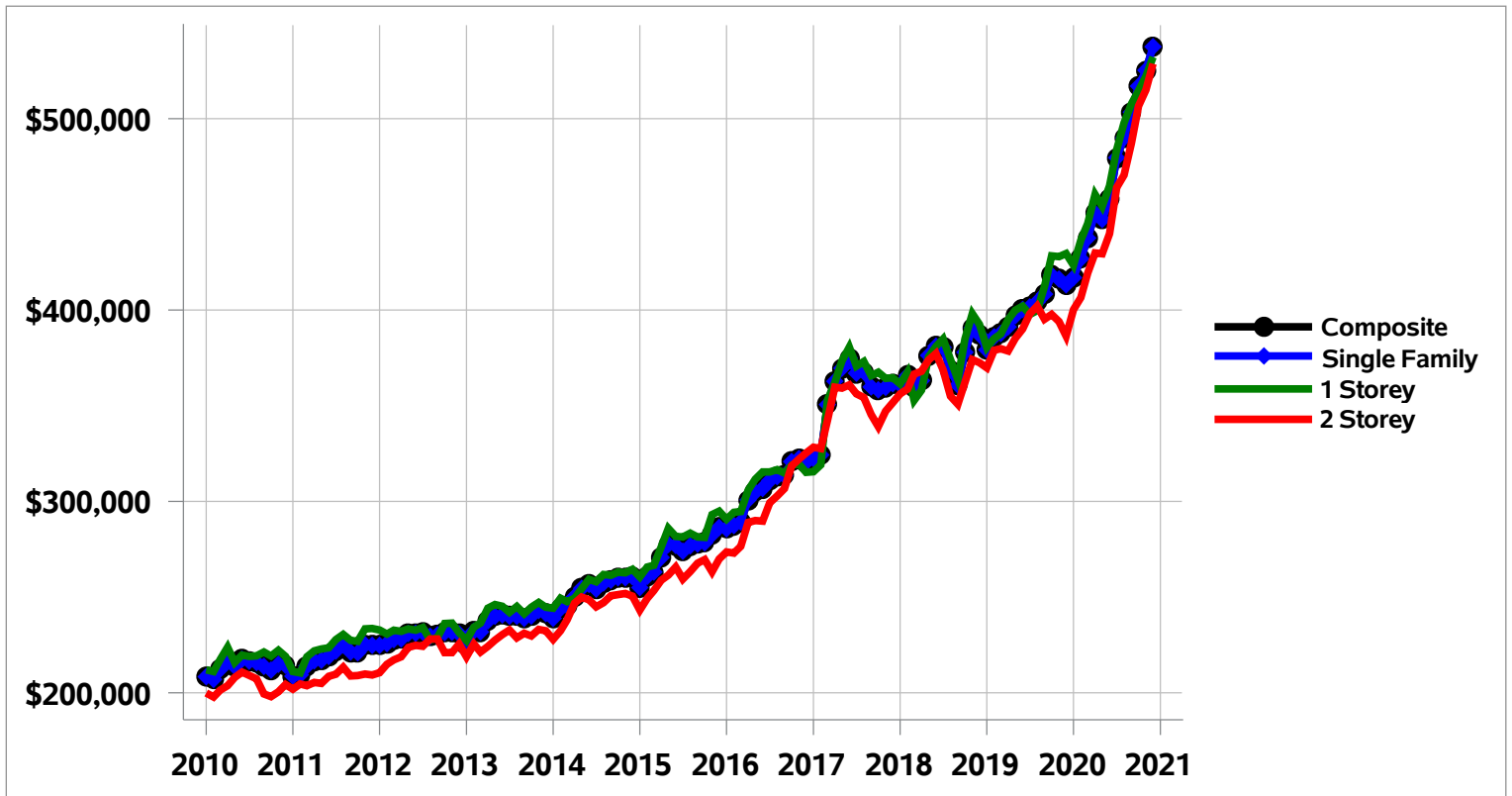
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

CAYUGA (62) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	December 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$537,600	2.3	6.8	17.4	30.1	48.7	87.7
Single Family	\$537,600	2.3	6.8	17.4	30.1	48.7	87.7
One Storey	\$532,200	1.9	4.8	14.5	23.9	46.0	80.5
Two Storey	\$528,700	2.7	8.5	20.2	36.8	50.4	95.9
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



CAYUGA (62)

MLS[®] HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1447
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1447
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10237
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

CAYUGA (62)

MLS[®] HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1310
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10960
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

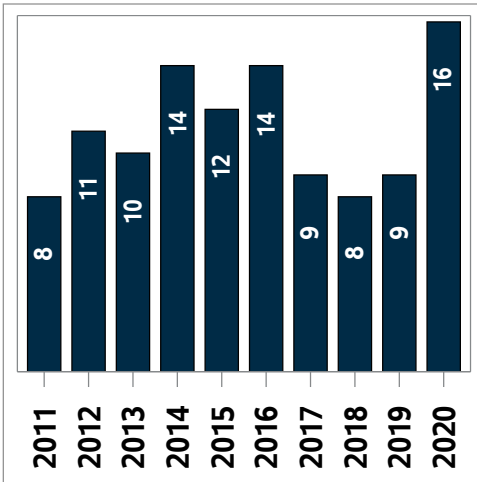
2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1785
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10896
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

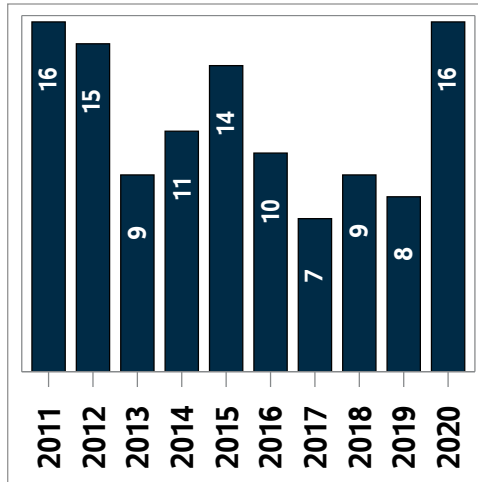
DUNNVILLE (60)

MLS® Residential Market Activity

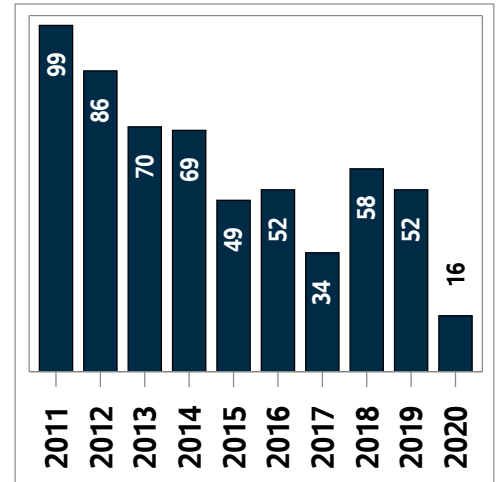
Sales Activity
(December only)



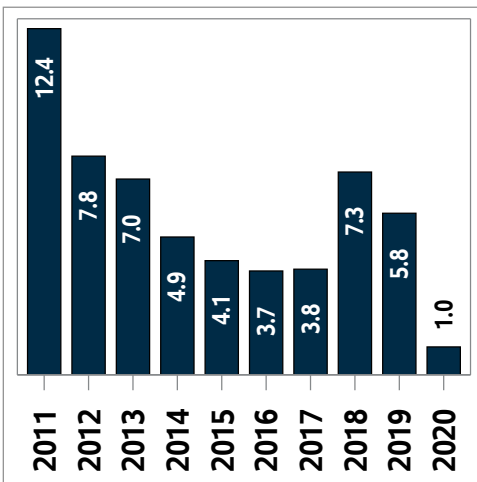
New Listings
(December only)



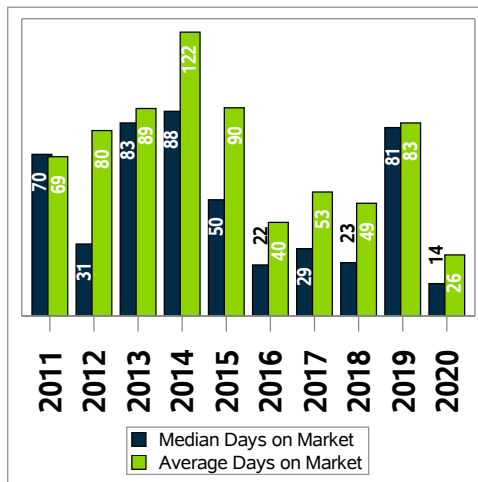
Active Listings
(December only)



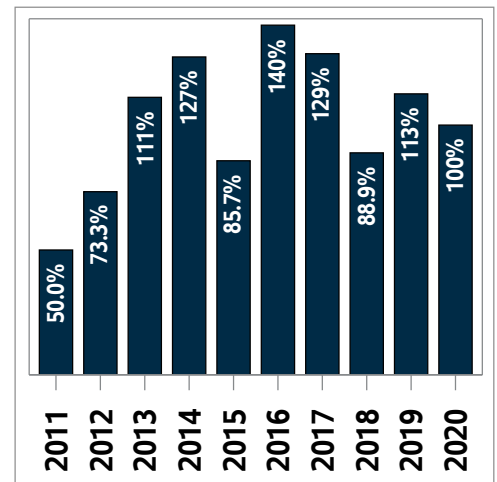
Months of Inventory
(December only)



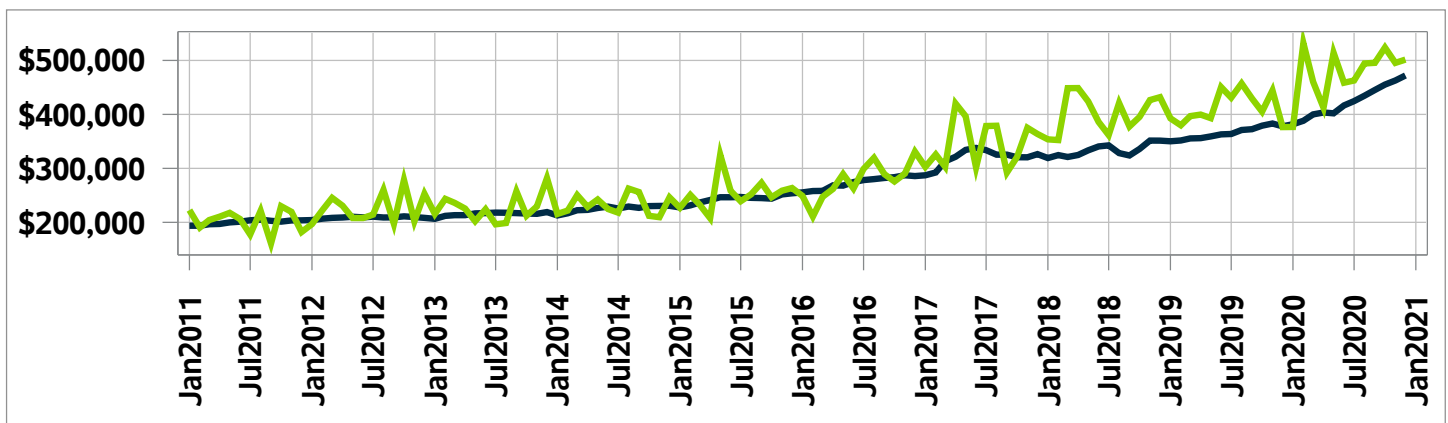
Days on Market
(December only)



Sales to New Listings Ratio
(December only)



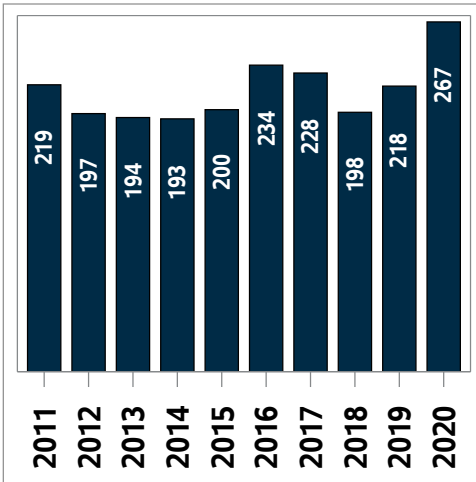
MLS® HPI Composite Benchmark Price and Average Price



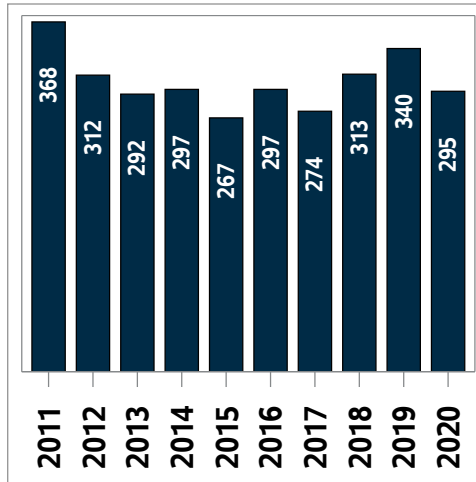
DUNNVILLE (60)

MLS® Residential Market Activity

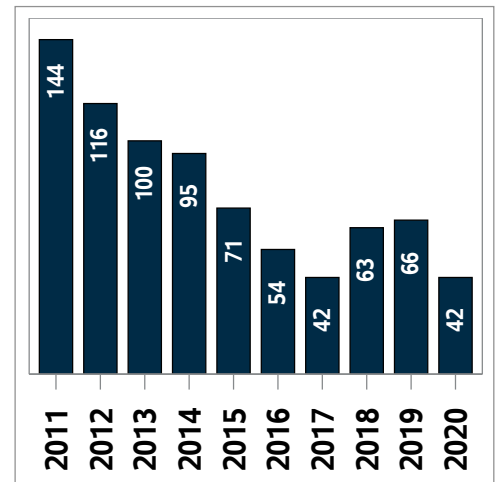
Sales Activity
(December Year-to-date)



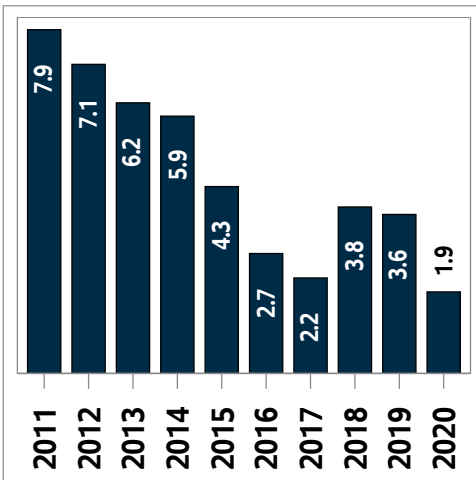
New Listings
(December Year-to-date)



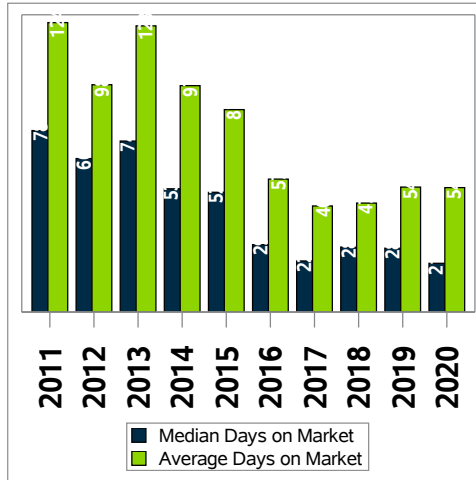
Active Listings¹
(December Year-to-date)



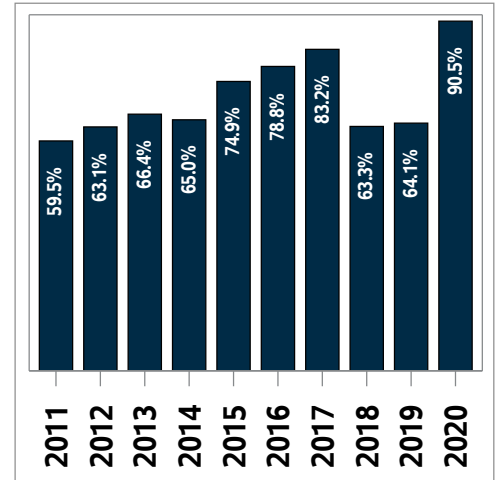
Months of Inventory²
(December Year-to-date)



Days on Market
(December Year-to-date)



Sales to New Listings Ratio
(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

DUNNVILLE (60)

MLS® Residential Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	16	77.8	100.0	77.8	33.3	60.0	33.3
Dollar Volume	\$8,025,136	136.8	132.3	145.1	153.7	184.6	219.4
New Listings	16	100.0	77.8	128.6	14.3	77.8	33.3
Active Listings	16	-69.2	-72.4	-52.9	-67.3	-77.1	-87.0
Sales to New Listings Ratio ¹	100.0	112.5	88.9	128.6	85.7	111.1	100.0
Months of Inventory ²	1.0	5.8	7.3	3.8	4.1	7.0	10.3
Average Price	\$501,571	33.2	16.1	37.9	90.3	77.9	139.6
Median Price	\$487,500	46.6	37.3	27.0	118.0	91.2	134.4
Sales to List Price Ratio	102.4	93.4	96.5	98.2	95.5	96.7	94.3
Median Days on Market	14.0	81.0	23.0	29.0	50.0	83.0	47.5
Average Days on Market	26.3	83.0	48.5	53.3	89.5	89.2	108.3

Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	267	22.5	34.8	17.1	33.5	37.6	53.4
Dollar Volume	\$129,636,164	42.6	62.8	62.8	152.8	200.5	257.6
New Listings	295	-13.2	-5.8	7.7	10.5	1.0	-11.7
Active Listings ³	42	-37.2	-34.0	0.0	-41.8	-58.5	-67.7
Sales to New Listings Ratio ⁴	90.5	64.1	63.3	83.2	74.9	66.4	52.1
Months of Inventory ⁵	1.9	3.6	3.8	2.2	4.3	6.2	8.9
Average Price	\$485,529	16.4	20.8	39.0	89.3	118.3	133.0
Median Price	\$465,000	18.4	27.4	50.1	95.8	132.8	140.9
Sales to List Price Ratio	98.9	96.9	97.3	98.4	96.0	95.3	95.4
Median Days on Market	21.0	27.5	28.0	22.0	51.5	73.5	68.5
Average Days on Market	53.5	53.7	46.9	45.6	87.0	123.0	123.4

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

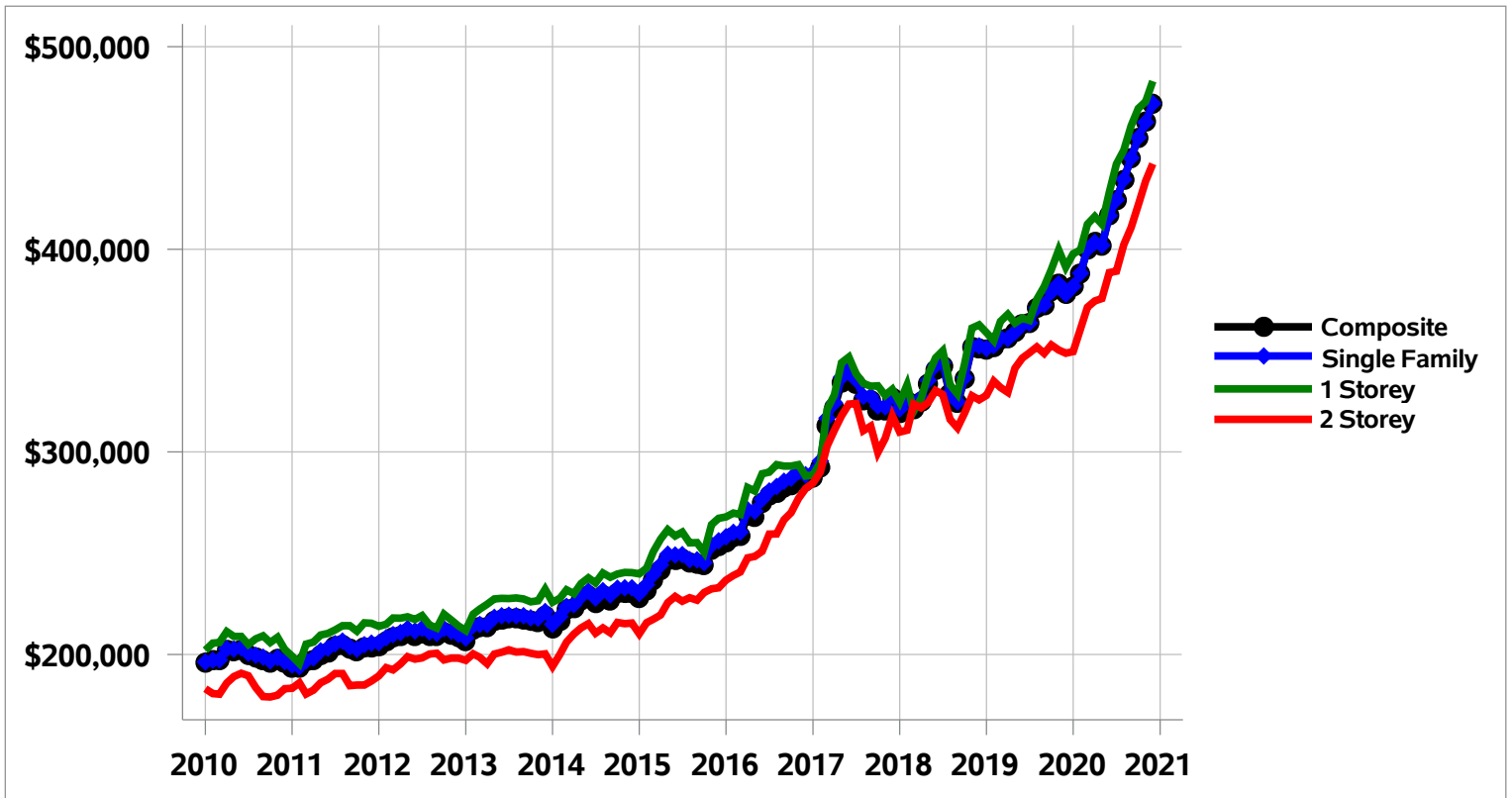
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

DUNNVILLE (60) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	December 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$472,100	2.0	6.0	13.3	24.9	44.6	86.0
Single Family	\$472,000	2.0	6.0	13.3	24.9	43.8	84.3
One Storey	\$483,000	2.1	4.8	12.8	23.5	46.0	80.8
Two Storey	\$442,200	2.0	7.6	13.8	26.8	39.1	89.9
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



DUNNVILLE (60)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1337
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1337
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	9276
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

DUNNVILLE (60)

MLS[®] HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1200
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10681
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

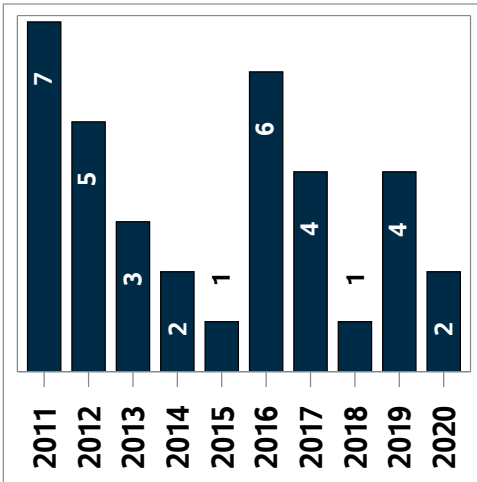
2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1583
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8527
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

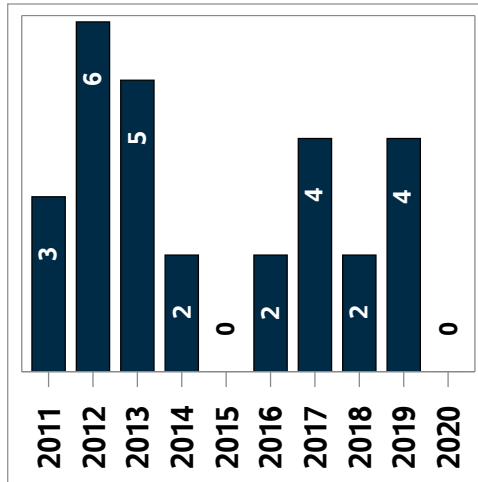
HAGERSVILLE (70)

MLS® Residential Market Activity

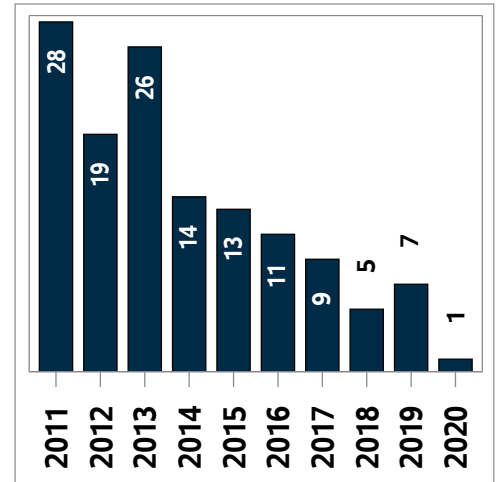
Sales Activity (December only)



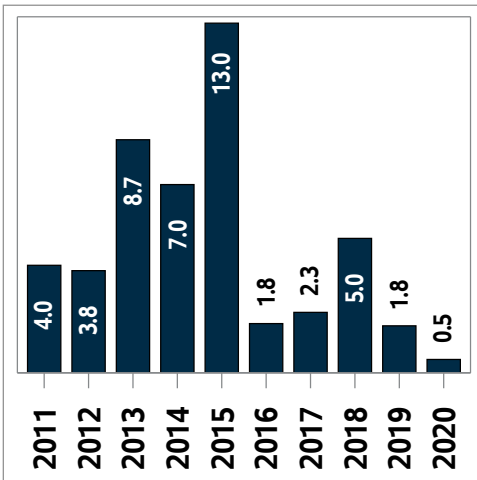
New Listings (December only)



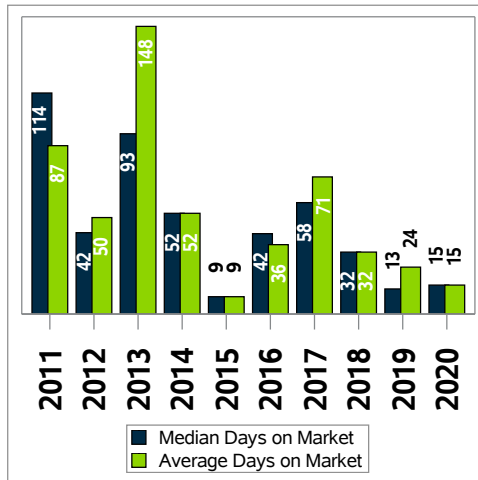
Active Listings (December only)



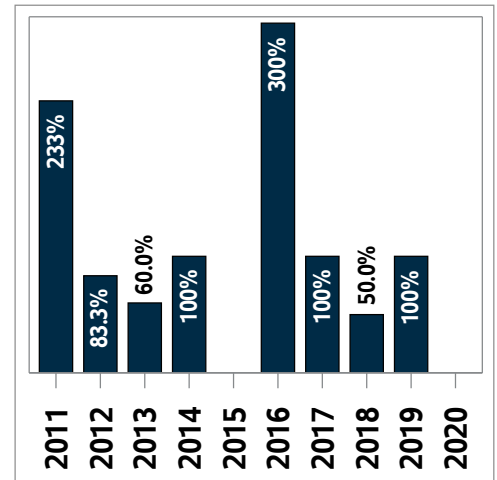
Months of Inventory (December only)



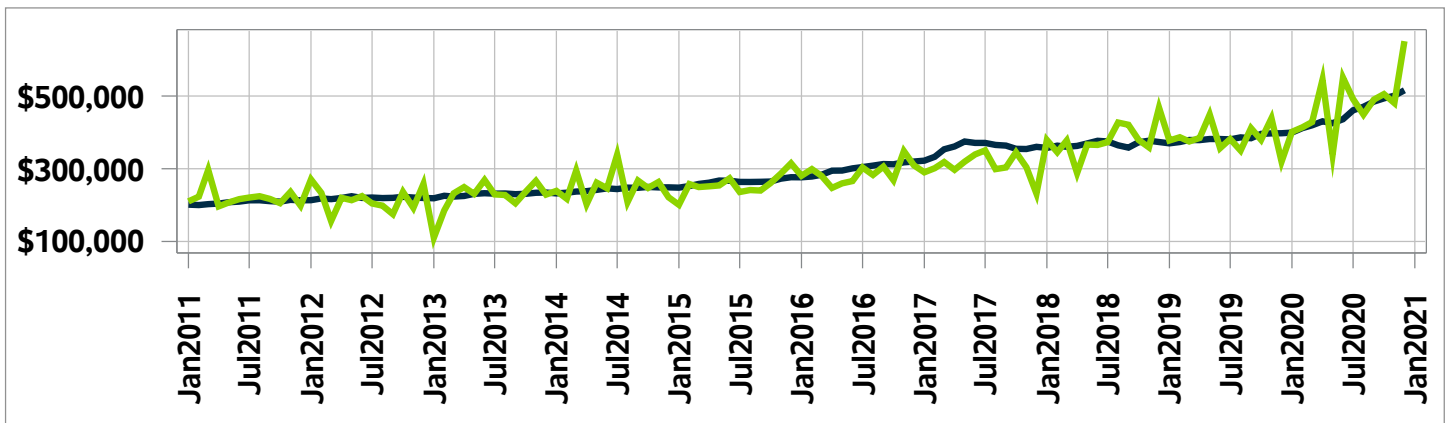
Days on Market (December only)



Sales to New Listings Ratio (December only)



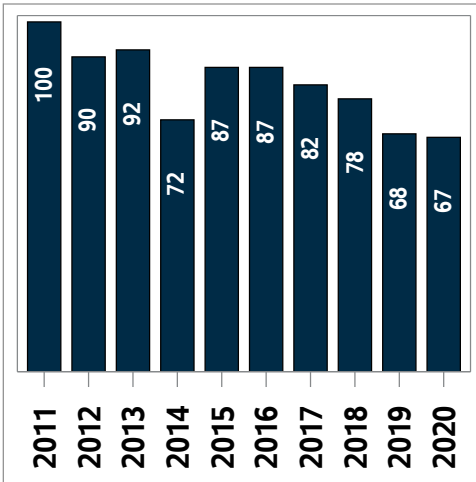
MLS® HPI Composite Benchmark Price and Average Price



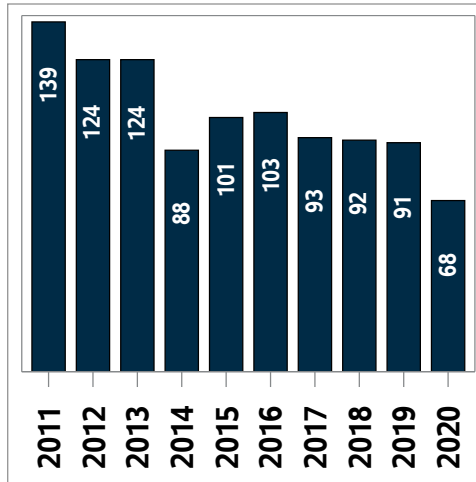
HAGERSVILLE (70)

MLS® Residential Market Activity

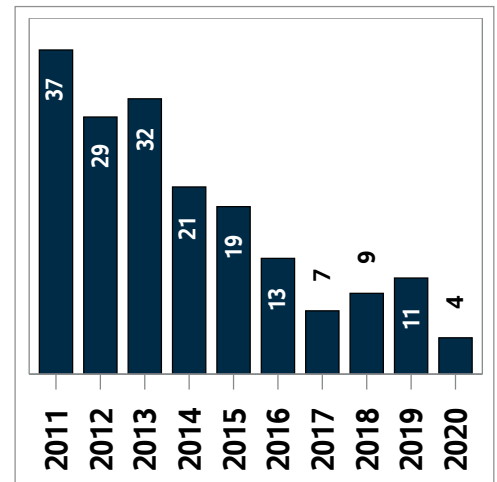
Sales Activity
(December Year-to-date)



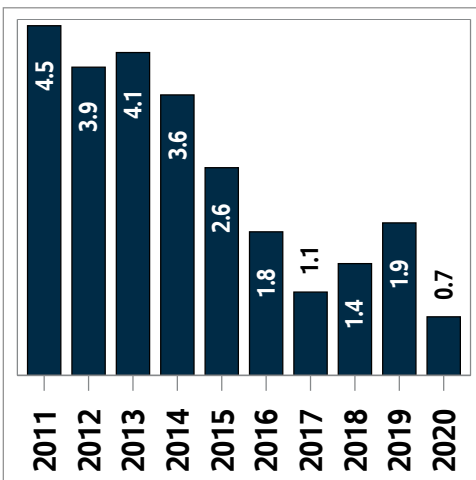
New Listings
(December Year-to-date)



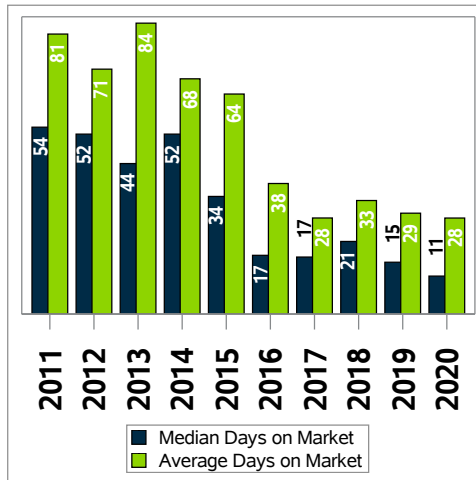
Active Listings¹
(December Year-to-date)



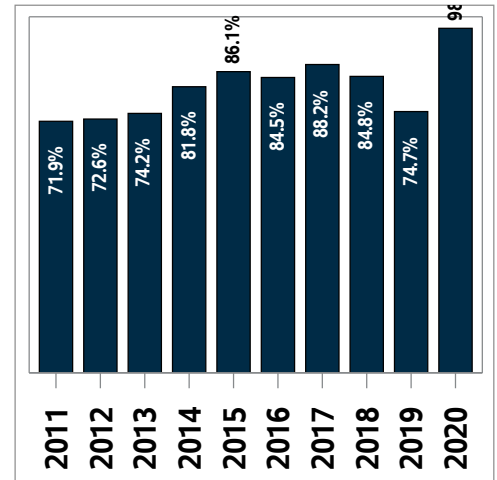
Months of Inventory²
(December Year-to-date)



Days on Market
(December Year-to-date)



Sales to New Listings Ratio
(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HAGERSVILLE (70) MLS® Residential Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	2	-50.0	100.0	-50.0	100.0	-33.3	0.0
Dollar Volume	\$1,302,000	1.8	178.2	40.5	313.3	89.7	300.9
New Listings	0	-100.0	-100.0	-100.0		-100.0	-100.0
Active Listings	1	-85.7	-80.0	-88.9	-92.3	-96.2	-97.0
Sales to New Listings Ratio ¹	0.0	100.0	50.0	100.0		60.0	8.7
Months of Inventory ²	0.5	1.8	5.0	2.3	13.0	8.7	16.5
Average Price	\$651,000	103.7	39.1	181.1	106.7	184.5	300.9
Median Price	\$651,000	116.1	39.1	190.3	106.7	165.7	300.9
Sales to List Price Ratio	100.5	95.4	99.6	97.1	98.5	97.9	97.0
Median Days on Market	15.0	13.0	32.0	57.5	9.0	93.0	10.0
Average Days on Market	15.0	24.3	32.0	70.8	9.0	148.3	10.0

Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	67	-1.5	-14.1	-18.3	-23.0	-27.2	252.6
Dollar Volume	\$31,652,840	21.1	6.0	23.8	41.2	48.1	818.1
New Listings	68	-25.3	-26.1	-26.9	-32.7	-45.2	0.0
Active Listings ³	4	-62.1	-55.0	-42.5	-78.3	-86.8	-71.4
Sales to New Listings Ratio ⁴	98.5	74.7	84.8	88.2	86.1	74.2	27.9
Months of Inventory ⁵	0.7	1.9	1.4	1.1	2.6	4.1	9.2
Average Price	\$472,430	22.9	23.4	51.5	83.3	103.4	160.4
Median Price	\$450,000	11.3	17.2	48.3	79.5	93.2	158.0
Sales to List Price Ratio	101.2	98.3	98.7	99.2	98.1	97.4	97.3
Median Days on Market	11.0	15.0	21.0	16.5	34.0	43.5	75.0
Average Days on Market	27.8	29.2	32.8	27.8	63.6	84.0	94.6

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

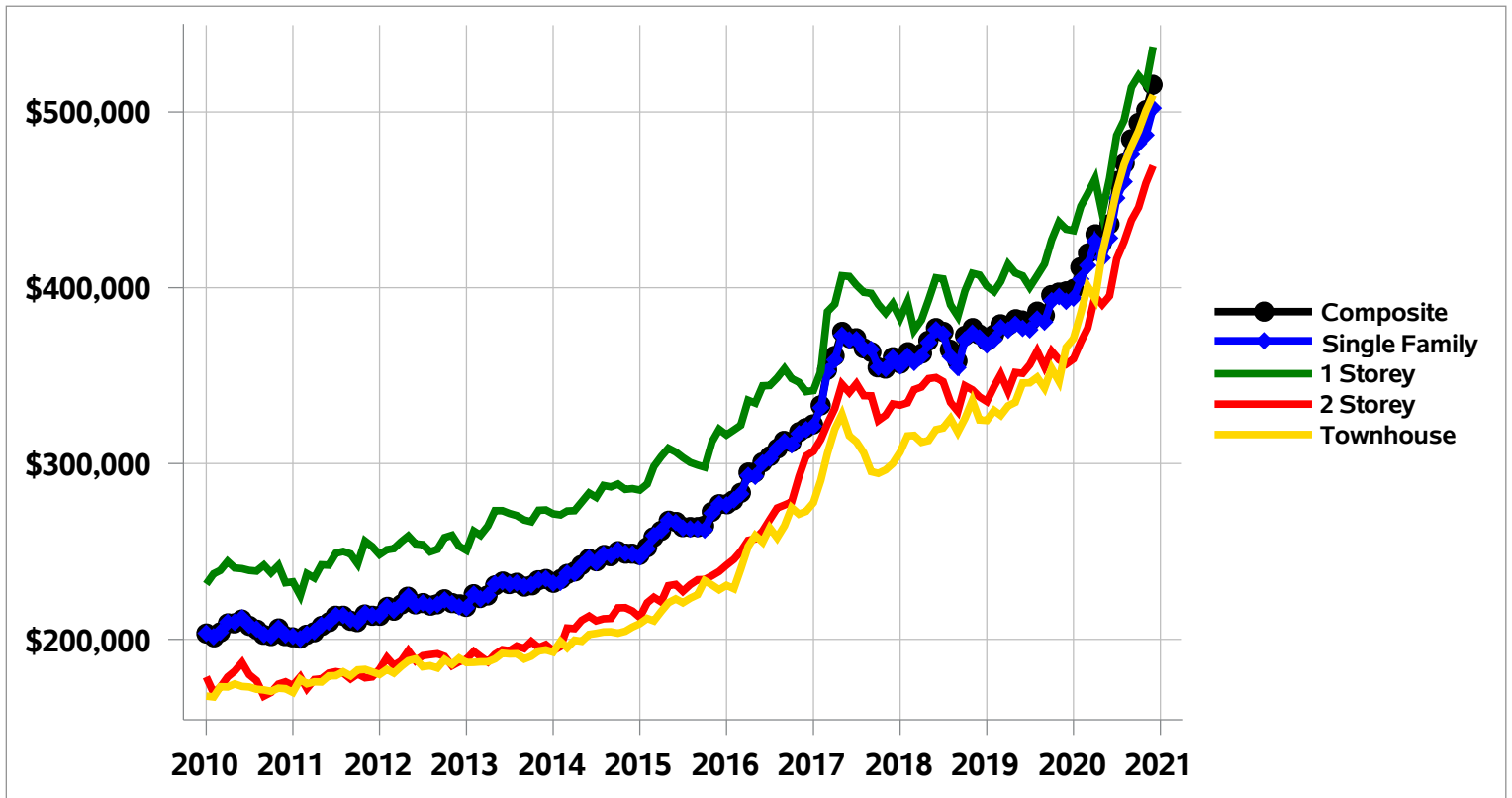
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HAGERSVILLE (70) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	December 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$515,800	3.0	6.4	18.2	29.7	43.2	86.4
Single Family	\$502,200	3.1	5.5	17.3	28.0	39.5	81.3
One Storey	\$537,100	4.2	4.5	16.2	24.0	37.4	68.1
Two Storey	\$469,400	2.2	7.1	18.7	31.7	40.6	96.7
Townhouse	\$509,600	1.8	6.1	16.6	39.2	69.9	123.3
Apartment-Style							

MLS® HPI Benchmark Price



HAGERSVILLE (70)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1320
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1382
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7249
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HAGERSVILLE (70)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1261
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6604
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1643
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8286
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HAGERSVILLE (70)

MLS® HPI Benchmark Descriptions

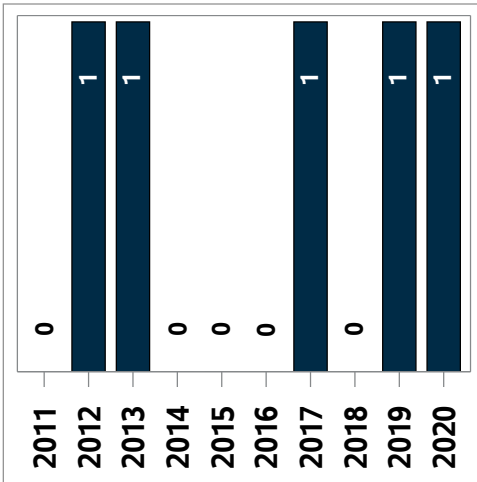
Townhouse

Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Attached Specification	Row
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	942
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

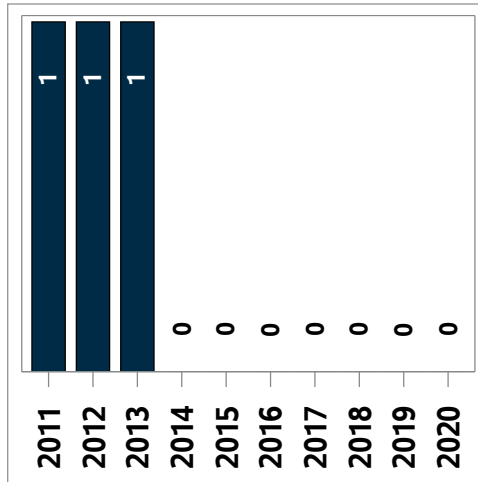
ONEIDA (71)

MLS® Residential Market Activity

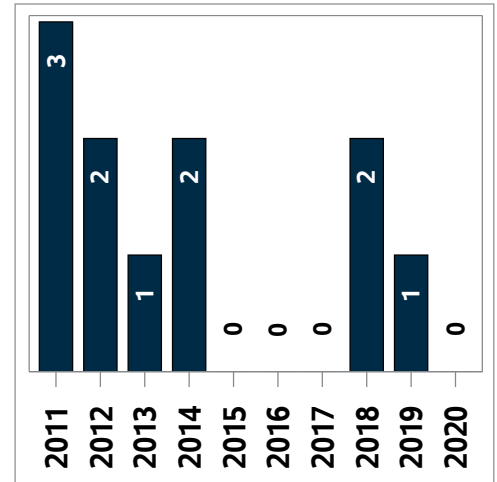
Sales Activity
(December only)



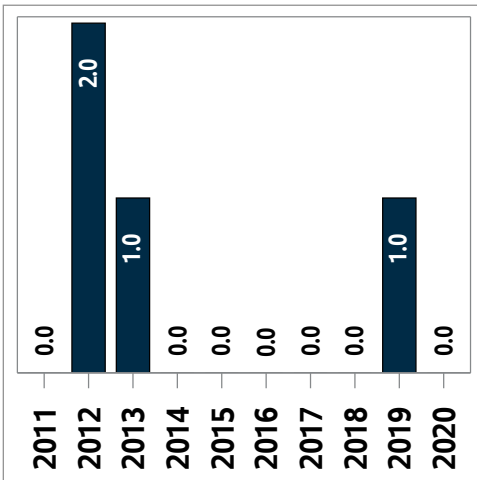
New Listings
(December only)



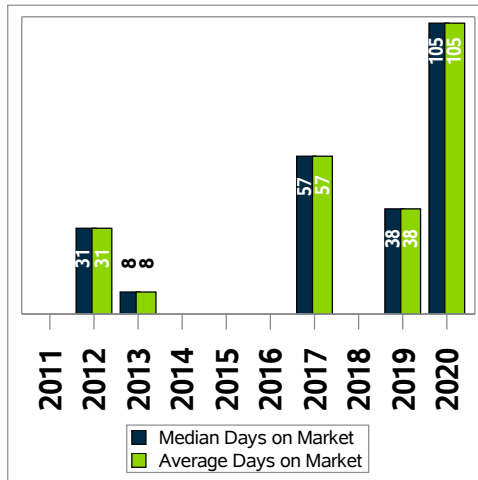
Active Listings
(December only)



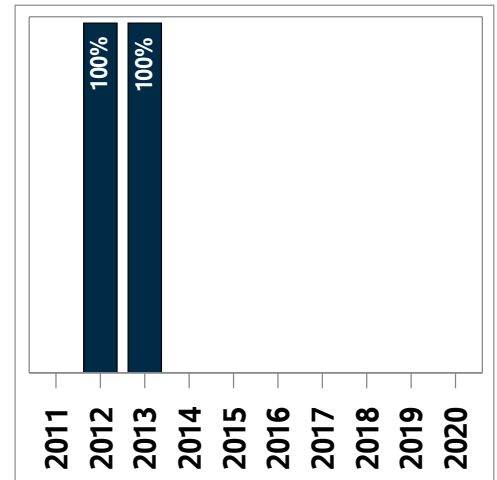
Months of Inventory
(December only)



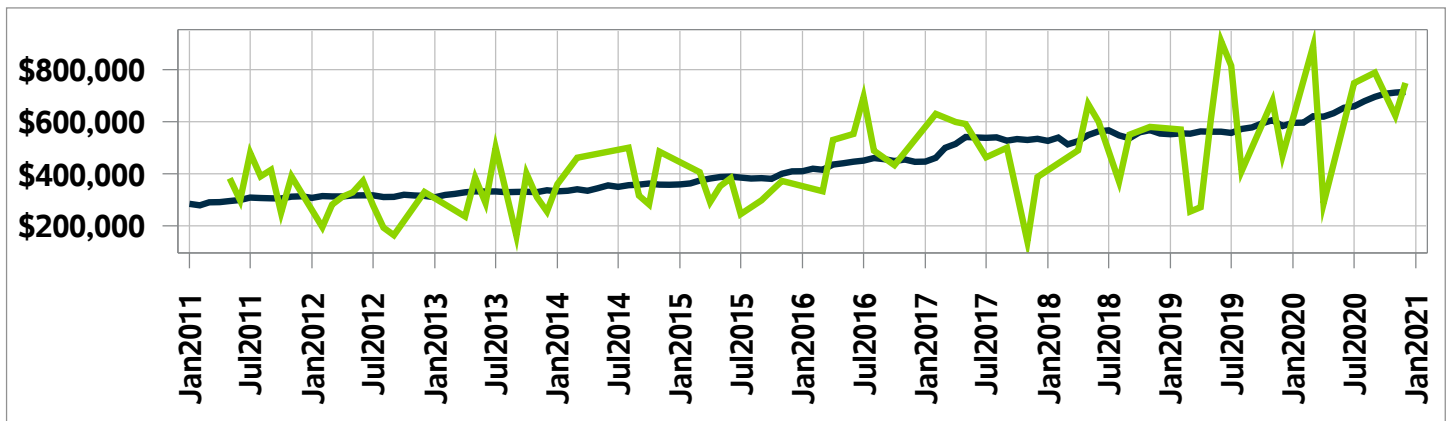
Days on Market
(December only)



Sales to New Listings Ratio
(December only)



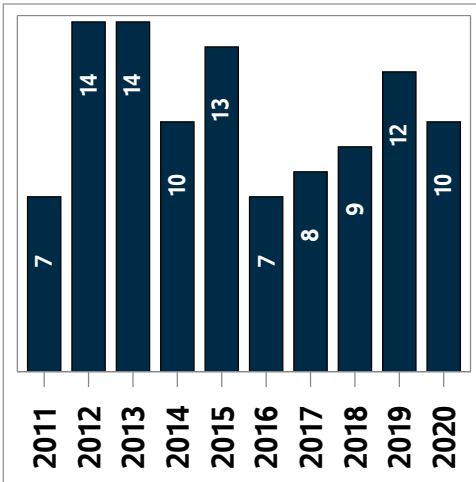
MLS® HPI Composite Benchmark Price and Average Price



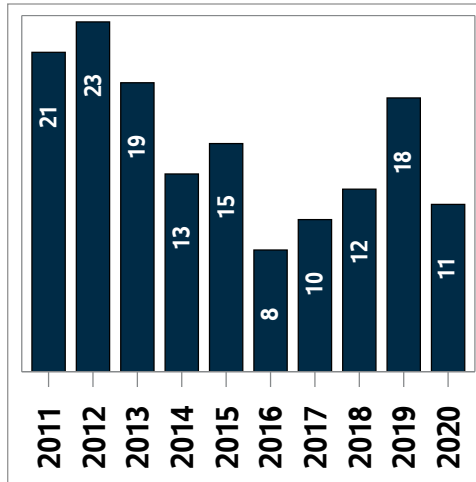
ONEIDA (71)

MLS® Residential Market Activity

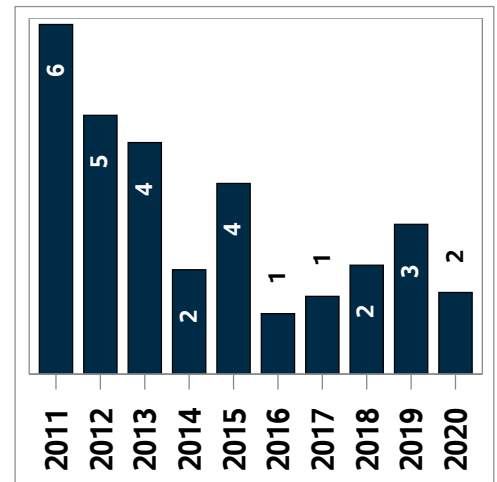
Sales Activity
(December Year-to-date)



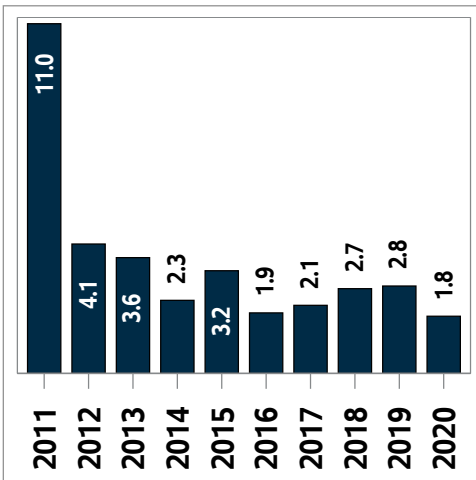
New Listings
(December Year-to-date)



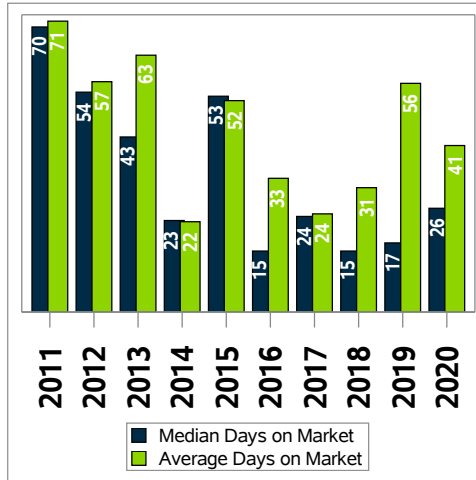
Active Listings¹
(December Year-to-date)



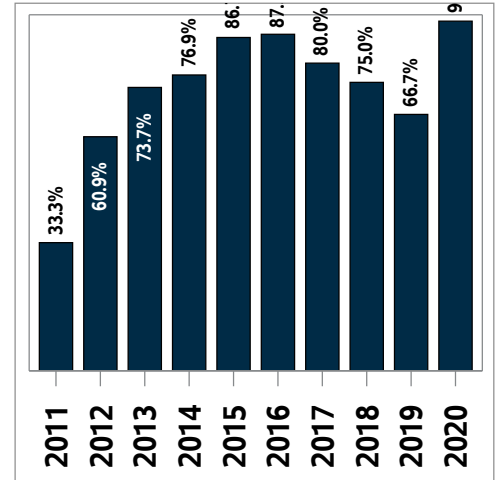
Months of Inventory²
(December Year-to-date)



Days on Market
(December Year-to-date)



Sales to New Listings Ratio
(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

ONEIDA (71)

MLS® Residential Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	1	0.0		0.0		0.0	-50.0
Dollar Volume	\$749,000	59.4		93.3		193.7	5.5
New Listings	0					-100.0	
Active Listings	0	-100.0	-100.0			-100.0	
Sales to New Listings Ratio ¹	0.0					100.0	
Months of Inventory ²	0.0	1.0				1.0	
Average Price	\$749,000	59.4		93.3		193.7	111.0
Median Price	\$749,000	59.4		93.3		193.7	111.0
Sales to List Price Ratio	98.7	95.9		97.1		98.5	94.2
Median Days on Market	105.0	38.0		57.0		8.0	165.5
Average Days on Market	105.0	38.0		57.0		8.0	165.5

Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	10	-16.7	11.1	25.0	-23.1	-28.6	-28.6
Dollar Volume	\$6,993,000	0.2	40.0	85.3	54.5	50.4	91.0
New Listings	11	-38.9	-8.3	10.0	-26.7	-42.1	-35.3
Active Listings ³	2	-45.5	-25.0	5.0	-57.1	-64.7	-70.5
Sales to New Listings Ratio ⁴	90.9	66.7	75.0	80.0	86.7	73.7	82.4
Months of Inventory ⁵	1.8	2.8	2.7	2.1	3.2	3.6	4.4
Average Price	\$699,300	20.2	26.0	48.2	100.9	110.5	167.5
Median Price	\$759,500	46.1	38.1	39.2	112.2	168.8	203.2
Sales to List Price Ratio	100.4	97.3	99.2	94.3	96.7	96.8	95.6
Median Days on Market	25.5	17.0	15.0	23.5	53.0	43.0	24.5
Average Days on Market	40.9	56.2	30.6	24.1	51.9	63.1	76.9

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

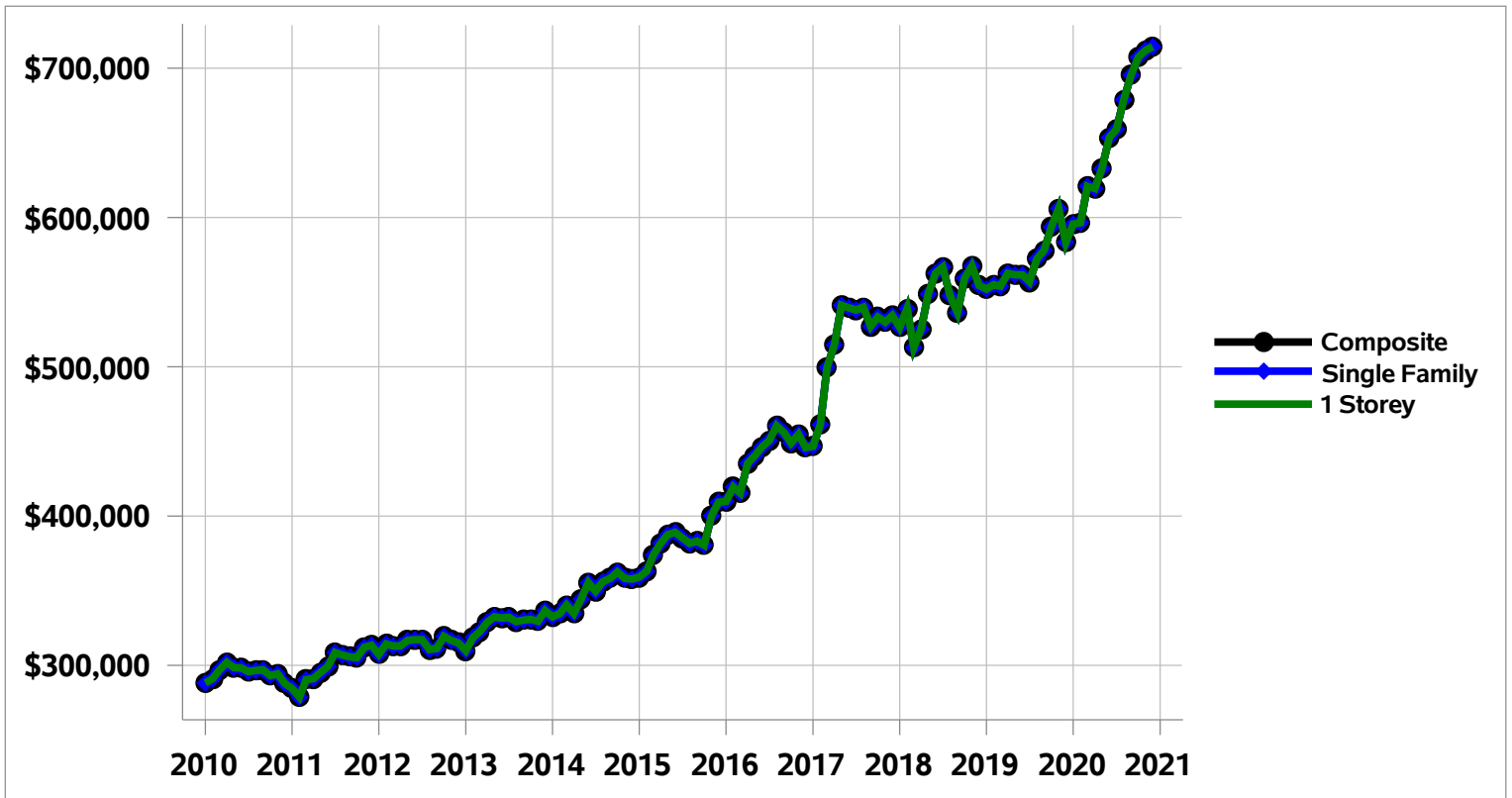
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

ONEIDA (71) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	December 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$714,400	0.3	2.7	9.3	22.5	33.7	74.5
Single Family	\$714,400	0.3	2.7	9.3	22.5	33.7	74.5
One Storey	\$714,400	0.3	2.7	9.3	22.5	33.7	74.5
Two Storey							
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



ONEIDA (71)

MLS[®] HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1528
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1528
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	38640
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

ONEIDA (71)

MLS[®] HPI Benchmark Descriptions

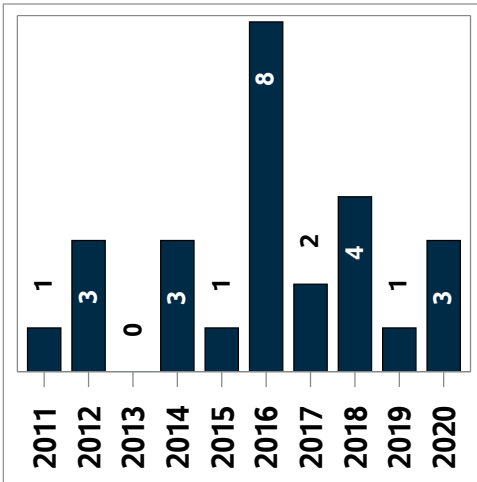
1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1528
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	38640
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

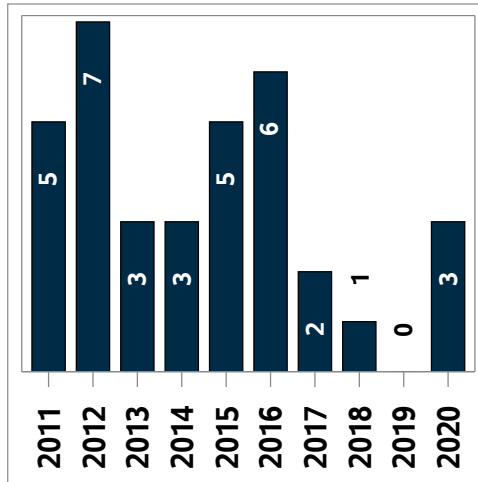
RAINHAM (65)

MLS® Residential Market Activity

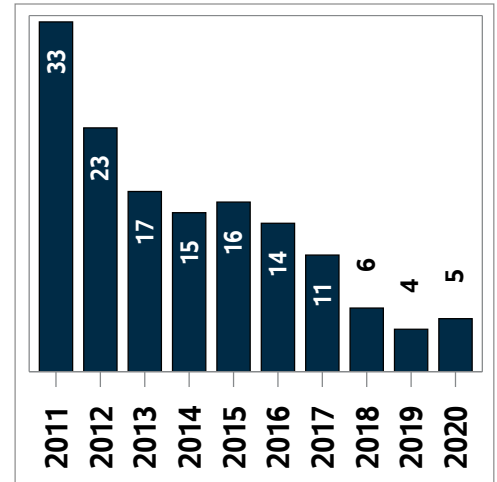
**Sales Activity
(December only)**



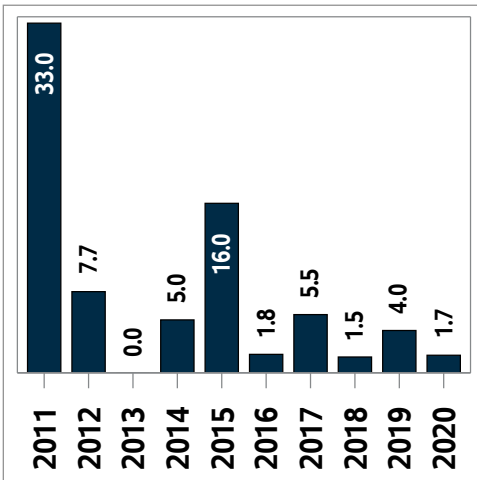
**New Listings
(December only)**



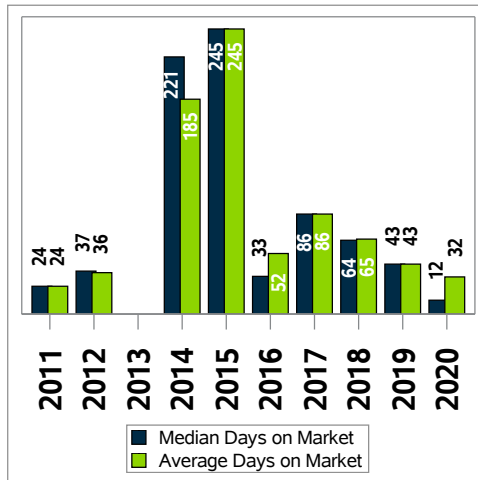
**Active Listings
(December only)**



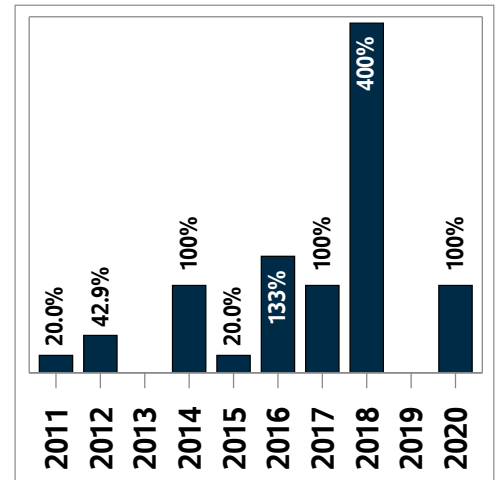
**Months of Inventory
(December only)**



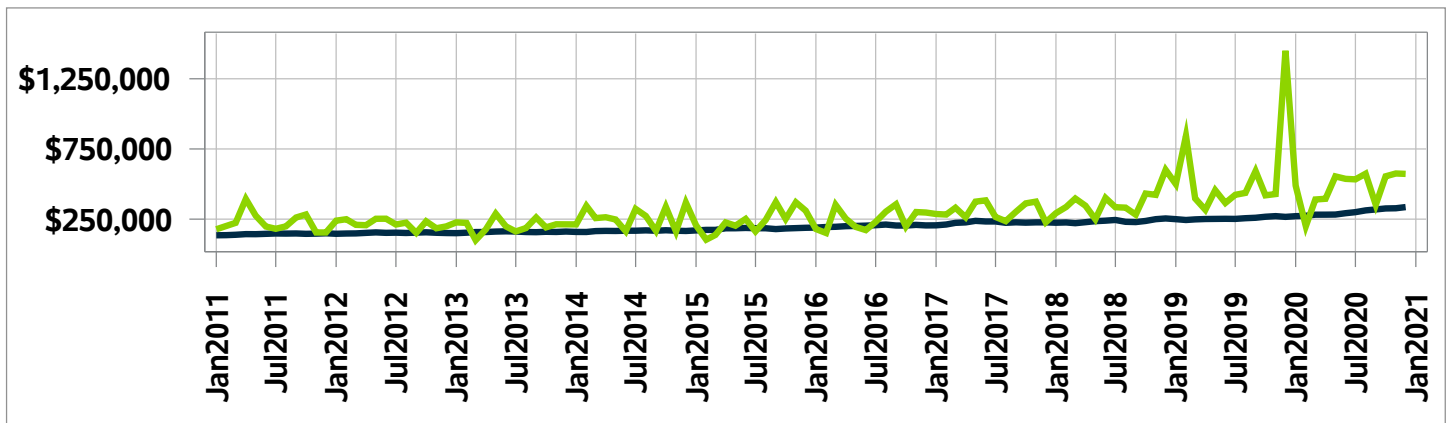
**Days on Market
(December only)**



**Sales to New Listings Ratio
(December only)**



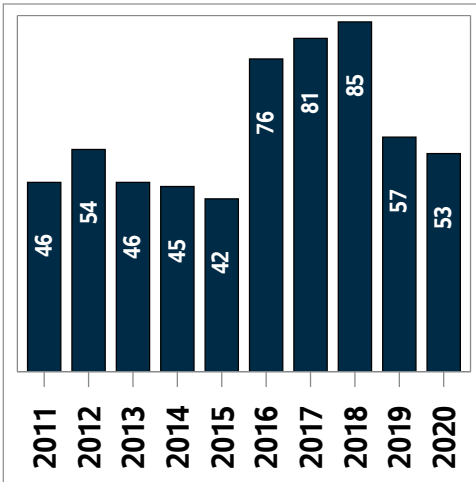
MLS® HPI Composite Benchmark Price and Average Price



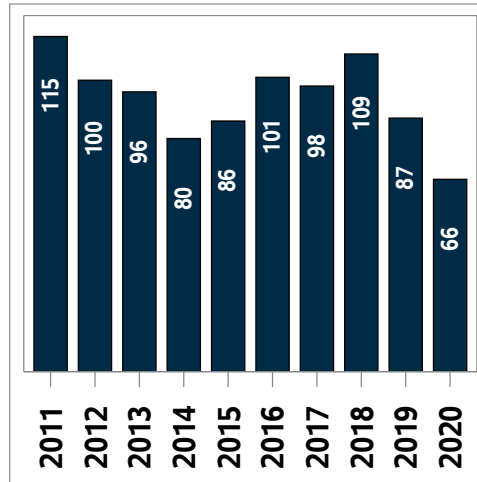
RAINHAM (65)

MLS® Residential Market Activity

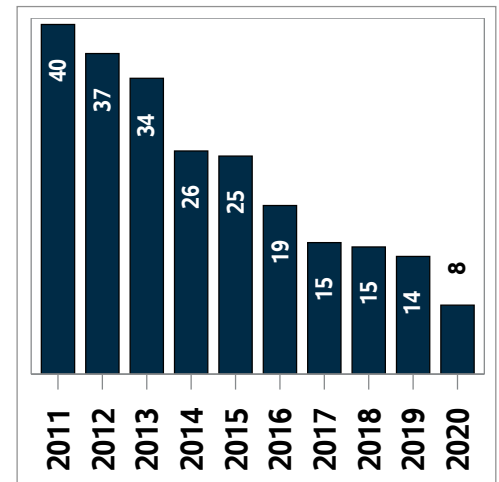
Sales Activity
(December Year-to-date)



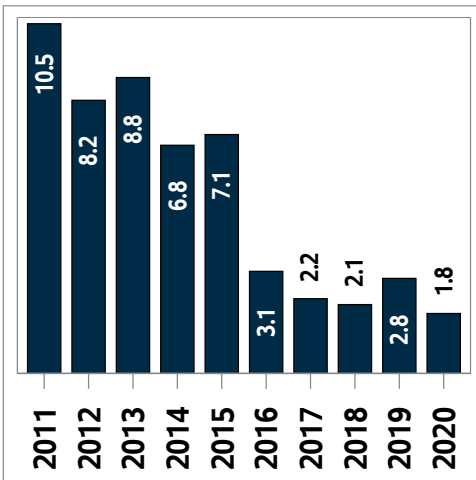
New Listings
(December Year-to-date)



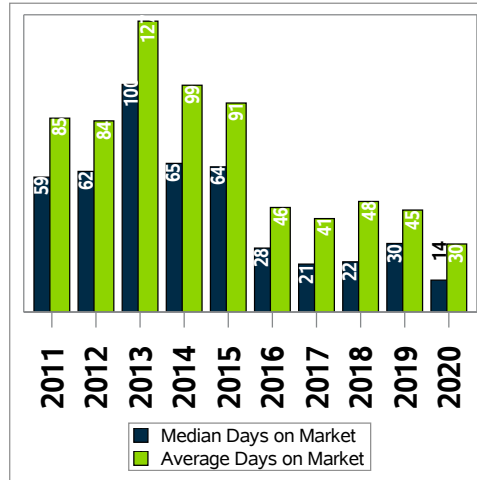
Active Listings¹
(December Year-to-date)



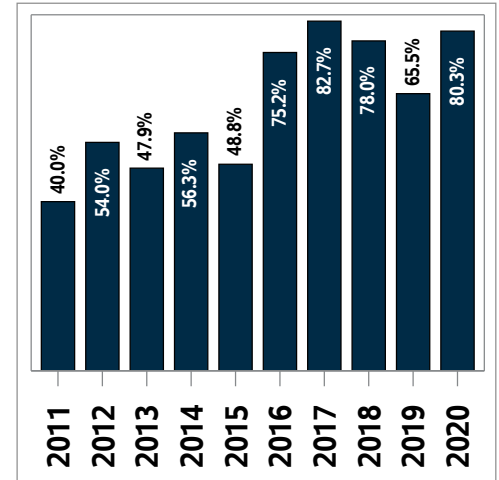
Months of Inventory²
(December Year-to-date)



Days on Market
(December Year-to-date)



Sales to New Listings Ratio
(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

RAINHAM (65)

MLS® Residential Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	3	200.0	-25.0	50.0	200.0		
Dollar Volume	\$1,717,200	18.4	-28.6	277.6	453.9		
New Listings	3		200.0	50.0	-40.0	0.0	200.0
Active Listings	5	25.0	-16.7	-54.5	-68.8	-70.6	-77.3
Sales to New Listings Ratio ¹	100.0		400.0	100.0	20.0		
Months of Inventory ²	1.7	4.0	1.5	5.5	16.0		
Average Price	\$572,400	-60.5	-4.8	151.7	84.6		
Median Price	\$375,700	-74.1	-35.2	65.2	21.2		
Sales to List Price Ratio	100.3	103.6	94.5	92.4	94.8		
Median Days on Market	12.0	43.0	63.5	86.0	245.0		
Average Days on Market	32.0	43.0	64.5	86.0	245.0		

Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	53	-7.0	-37.6	-34.6	26.2	15.2	5,200.0
Dollar Volume	\$26,426,631	-0.5	-13.0	4.3	170.6	172.3	6,856.2
New Listings	66	-24.1	-39.4	-32.7	-23.3	-31.3	153.8
Active Listings ³	8	-41.4	-45.7	-47.5	-68.3	-76.7	-33.6
Sales to New Listings Ratio ⁴	80.3	65.5	78.0	82.7	48.8	47.9	3.8
Months of Inventory ⁵	1.8	2.8	2.1	2.2	7.1	8.8	143.0
Average Price	\$498,616	7.0	39.5	59.4	114.4	136.3	31.2
Median Price	\$471,400	2.8	30.9	47.8	99.5	138.7	24.1
Sales to List Price Ratio	100.0	97.9	97.7	96.5	94.4	93.1	100.0
Median Days on Market	14.0	30.0	22.0	21.0	63.5	99.5	598.0
Average Days on Market	29.8	44.6	48.4	40.9	91.4	127.2	598.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

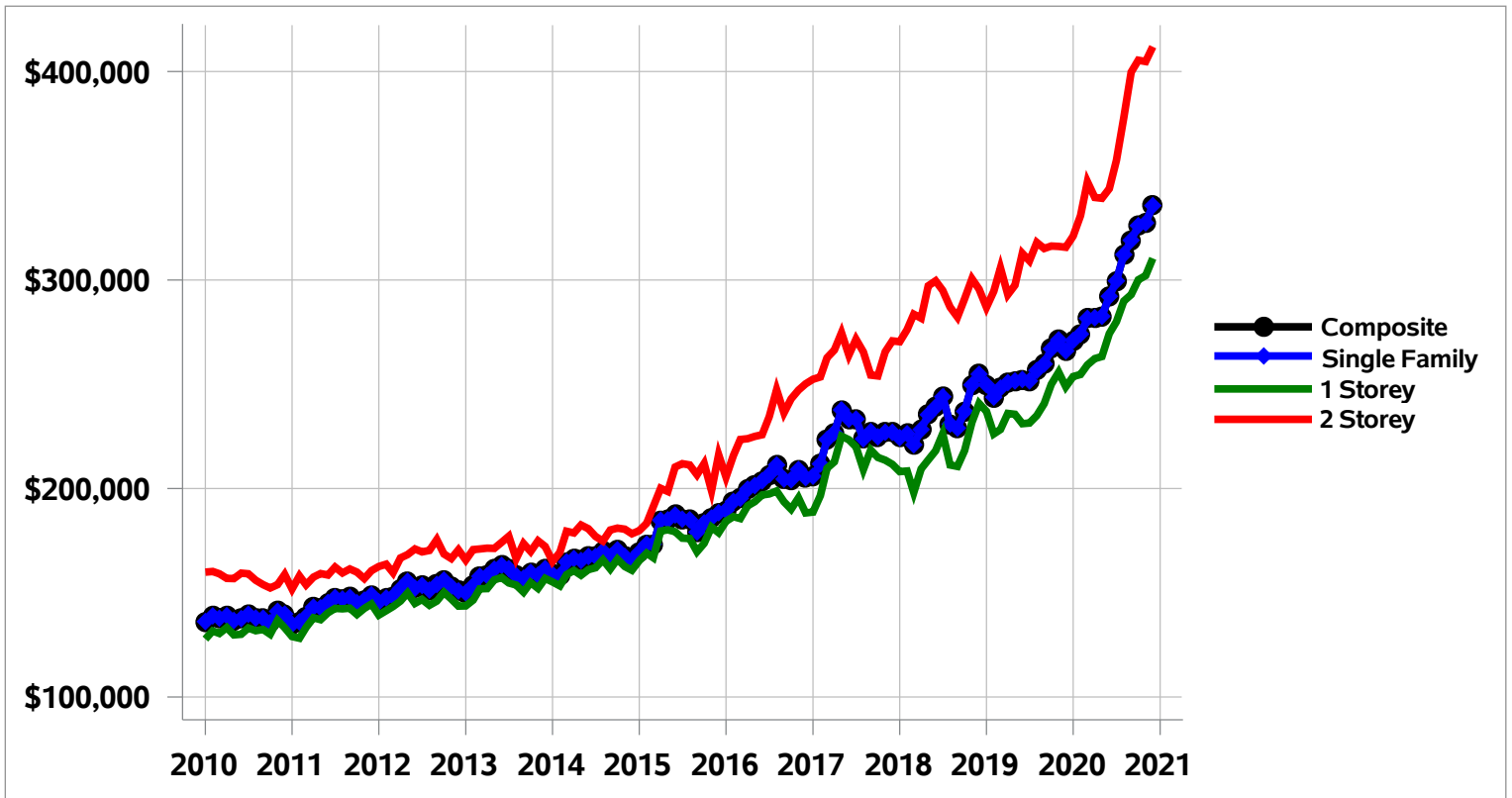
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

RAINHAM (65) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	December 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$335,700	2.5	5.2	14.9	26.2	47.9	78.2
Single Family	\$335,700	2.5	5.2	14.9	26.2	47.9	78.2
One Storey	\$310,400	2.7	5.9	13.2	24.8	46.7	73.6
Two Storey	\$411,900	1.8	3.1	19.8	30.5	52.1	90.5
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



RAINHAM (65)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1246
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Wastewater Disposal	Private

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1246
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8966
Number of Fireplaces	0
Total Number Of Rooms	7
Type of Property	Detached
Wastewater Disposal	Private

RAINHAM (65)

MLS[®] HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	2
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1043
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7709
Number of Fireplaces	0
Total Number Of Rooms	7
Type of Property	Detached
Wastewater Disposal	Private

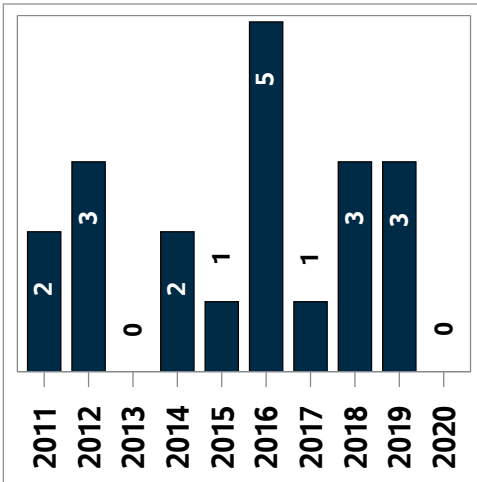
2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1677
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	12084
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

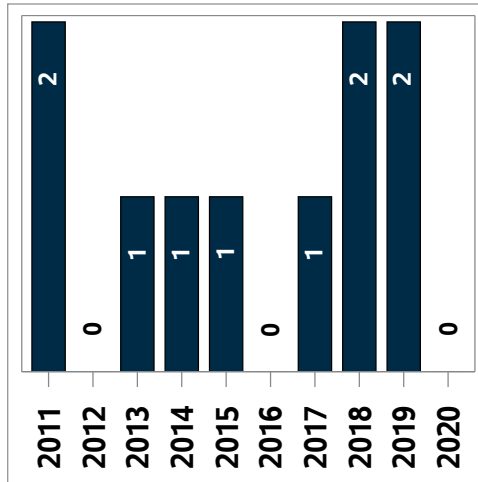
SENECA (64)

MLS® Residential Market Activity

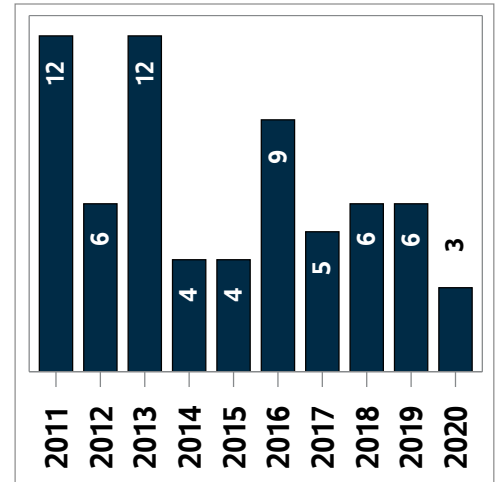
**Sales Activity
(December only)**



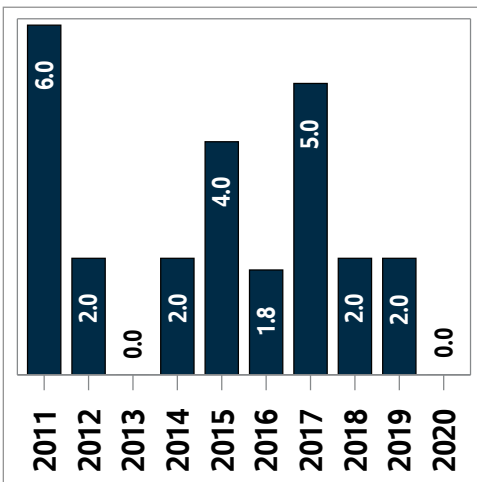
**New Listings
(December only)**



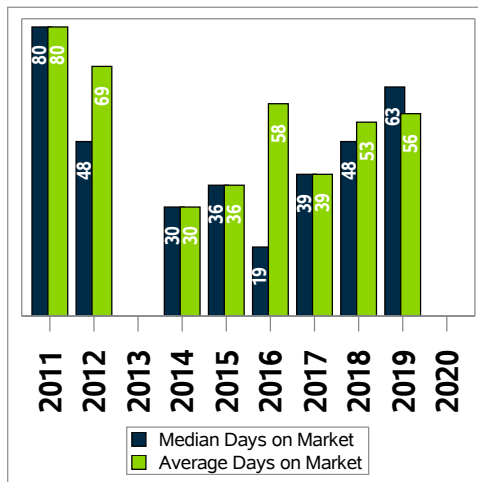
**Active Listings
(December only)**



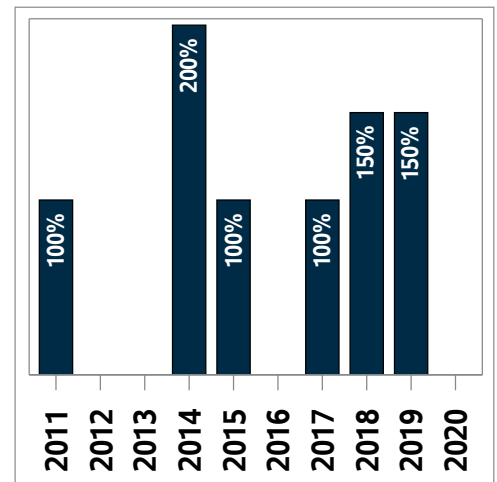
**Months of Inventory
(December only)**



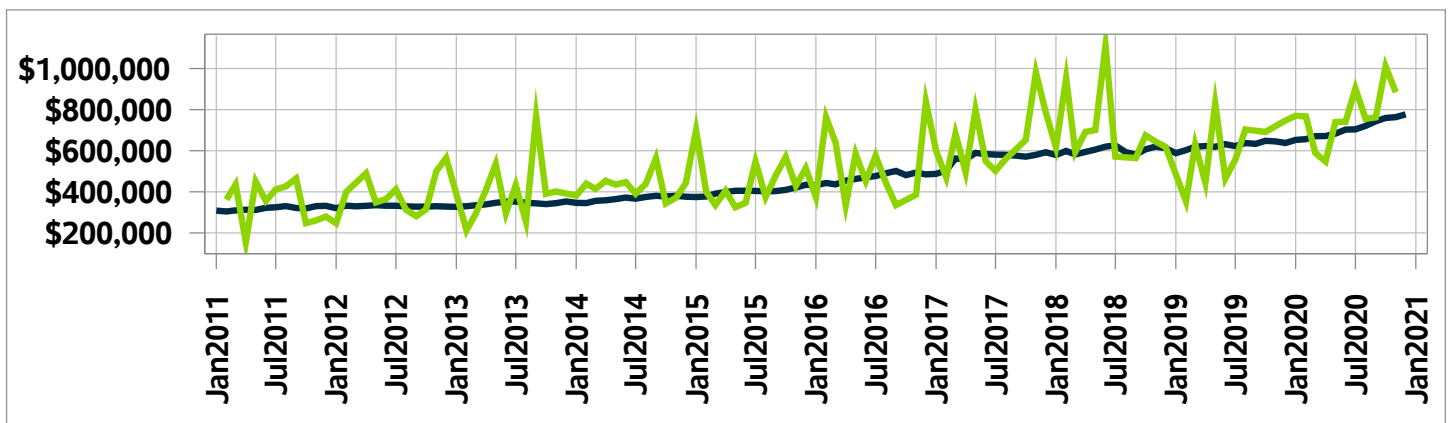
**Days on Market
(December only)**



**Sales to New Listings Ratio
(December only)**



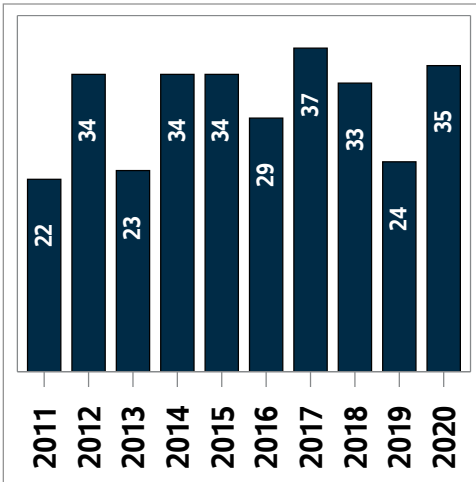
MLS® HPI Composite Benchmark Price and Average Price



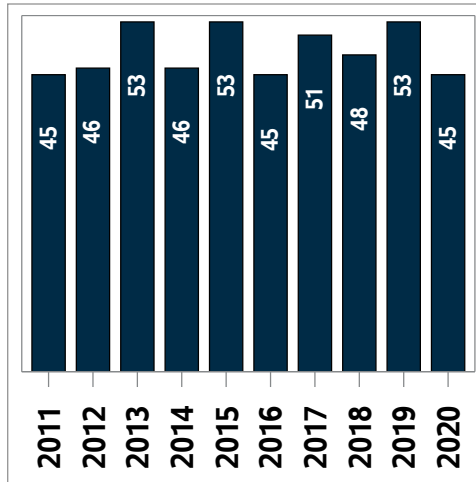
SENECA (64)

MLS® Residential Market Activity

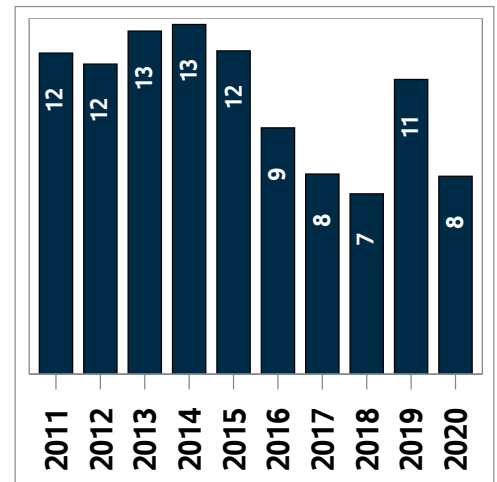
Sales Activity
(December Year-to-date)



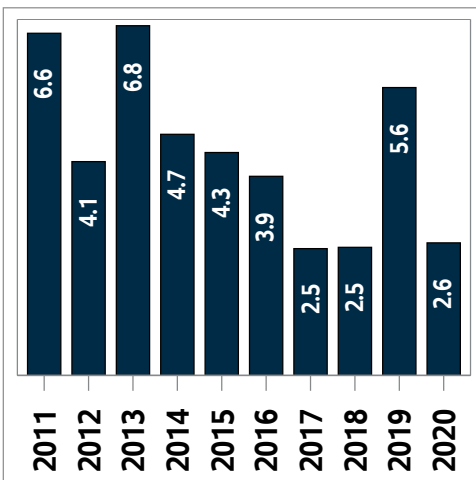
New Listings
(December Year-to-date)



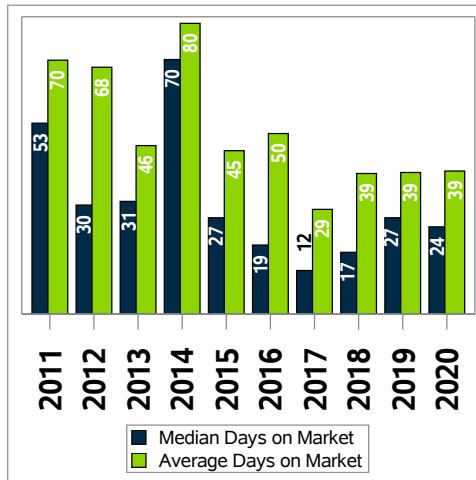
Active Listings¹
(December Year-to-date)



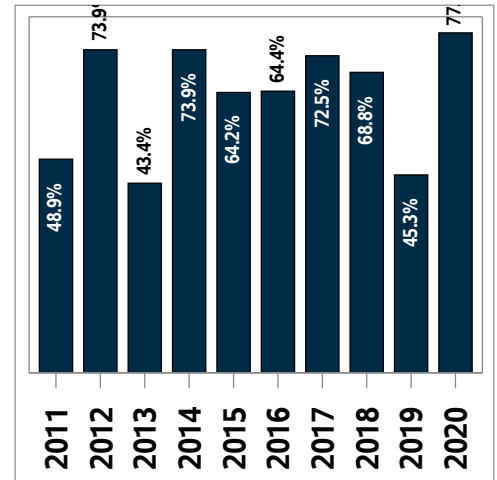
Months of Inventory²
(December Year-to-date)



Days on Market
(December Year-to-date)



Sales to New Listings Ratio
(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

SENECA (64)

MLS® Residential Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	0	-100.0	-100.0	-100.0	-100.0		-100.0
Dollar Volume	\$0	-100.0	-100.0	-100.0	-100.0		-100.0
New Listings	0	-100.0	-100.0	-100.0	-100.0	-100.0	
Active Listings	3	-50.0	-50.0	-40.0	-25.0	-75.0	0.0
Sales to New Listings Ratio ¹	0.0	150.0	150.0	100.0	100.0		
Months of Inventory ²	0.0	2.0	2.0	5.0	4.0		3.0
Average Price	\$0	-100.0	-100.0	-100.0	-100.0		-100.0
Median Price	\$0	-100.0	-100.0	-100.0	-100.0		-100.0
Sales to List Price Ratio	0.0	95.2	103.2	95.4	93.7		95.4
Median Days on Market	0.0	63.0	48.0	39.0	36.0		72.0
Average Days on Market	0.0	55.7	53.3	39.0	36.0		72.0

Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	35	45.8	6.1	-5.4	2.9	52.2	1,066.7
Dollar Volume	\$28,671,221	89.3	31.1	21.1	94.8	196.3	2,679.6
New Listings	45	-15.1	-6.3	-11.8	-15.1	-15.1	650.0
Active Listings ³	8	-32.8	9.8	-1.1	-38.8	-42.3	228.1
Sales to New Listings Ratio ⁴	77.8	45.3	68.8	72.5	64.2	43.4	50.0
Months of Inventory ⁵	2.6	5.6	2.5	2.5	4.3	6.8	9.1
Average Price	\$819,178	29.8	23.6	28.0	89.2	94.7	138.2
Median Price	\$770,000	27.4	22.2	30.5	100.0	120.0	84.2
Sales to List Price Ratio	98.6	95.4	99.9	98.8	97.2	96.0	94.8
Median Days on Market	24.0	26.5	17.0	12.0	26.5	31.0	50.0
Average Days on Market	39.3	39.0	38.7	28.8	44.9	46.3	55.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

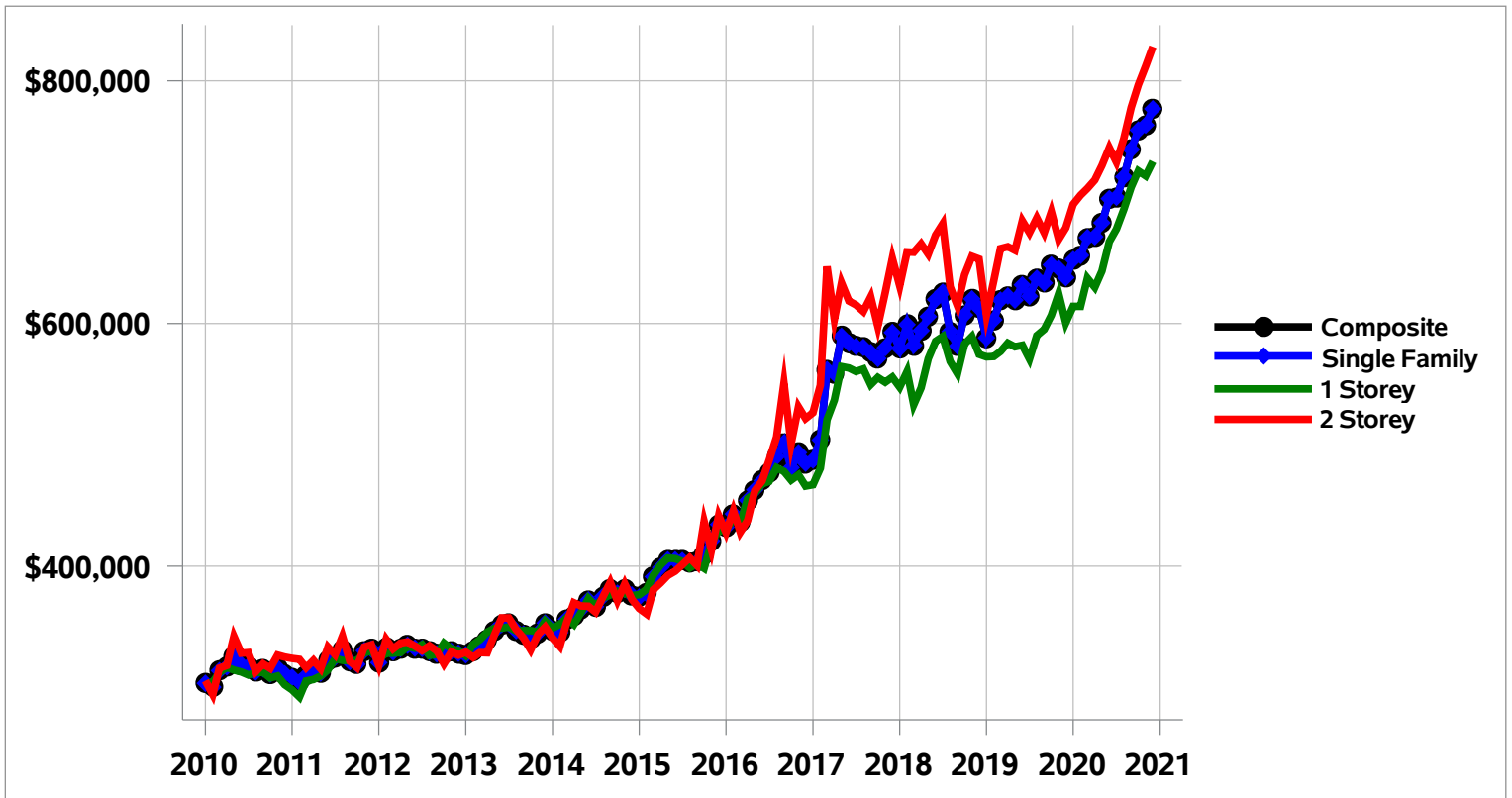
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

SENECA (64) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	December 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$776,900	1.8	4.5	10.5	21.8	31.1	78.8
Single Family	\$776,900	1.8	4.5	10.5	21.8	31.1	78.8
One Storey	\$733,500	1.6	3.0	9.9	22.1	32.0	70.9
Two Storey	\$828,100	2.0	6.4	11.2	22.0	26.7	87.5
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



SENECA (64)

MLS[®] HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1796
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1796
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	25000
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

SENECA (64)

MLS[®] HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1485
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	22744
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2136
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	34100
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private